

Financial and Non-Financial Highlights

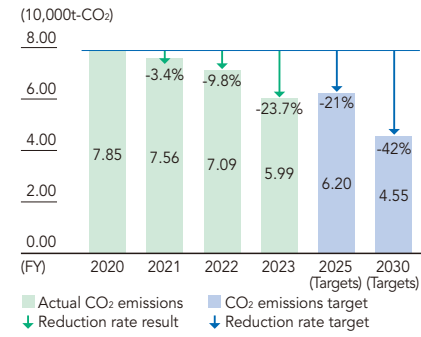
(Billions of yen)

(FY)	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Net sales	483.1	540.2	490.3	451.6	438.0	441.5	457.2	392.9	352.1	369.1	421.9
Overseas sales ratio (%)	30.2	36.7	33.5	29.1	26.8	22.6	19.7	15.2	15.6	16.5	11.8
Operating income	27.2	32.4	18.6	2.5	7.7	17.5	16.8	8.9	5.9	2.4	18.7
Profit (loss) attributable to owners of parent	27.4	33.1	6.6	4.7	5.9	8.4	14.1	(0.8)	2.1	(2.8)	25.6
Capital expenditures (tangible/intangible)* ¹	10.2	11.5	11.7	14.2	10.3	14.2	19.2	16.3	22.3	18.7	16.0
Depreciation (tangible/intangible)* ¹	10.8	10.8	11.2	13.6	12.2	11.6	11.9	11.8	11.5	11.3	13.2
R&D expenses	13.0	13.8	13.3	10.3	8.4	10.7	10.6	11.2	11.5	9.6	12.5
Cash flows from operating activities	31.9	41.0	(3.6)	42.0	15.6	6.4	32.5	17.4	5.9	(3.1)	24.7
Cash flows from investing activities	(14.0)	(18.6)	(13.8)	7.6	(10.5)	(12.1)	(3.0)	(13.8)	(17.6)	(17.6)	(14.3)
Free cash flow	17.9	22.4	(17.3)	49.6	5.1	(5.7)	29.5	3.6	(11.7)	(20.7)	10.4
Cash flows from financing activities	(4.3)	(20.7)	11.1	(44.0)	(11.5)	(13.0)	(9.2)	(8.9)	1.7	23.3	(15.7)
At Year-End											
Total assets	412.5	439.4	411.8	360.7	371.8	365.5	372.5	371.5	369.2	390.4	423.4
Interest-bearing debt (including lease obligations)	126.5	114.3	130.3	96.7	93.6	93.4	97.7	94.8	100.8	128.6	118.4
Shareholders' equity	88.7	119.6	106.7	96.9	100.2	99.9	106.2	111.4	107.4	99.1	141.2
Financial Indicators											
Operating income margin (%)	5.6	6.0	3.8	0.6	1.8	4.0	3.7	2.3	1.7	0.7	4.4
Net D/E ratio	0.9	0.5	0.8	0.5	0.5	0.7	0.5	0.5	0.6	0.9	0.6
ROE (%)	37.8	31.8	5.8	4.6	6.0	8.4	13.7	(0.8)	1.9	(2.7)	21.4
Shareholders' equity ratio (%)	21.5	27.2	25.9	26.9	27.3	28.5	30.0	29.1	25.4	25.4	33.3
Per Share Indicators*²											
Net income (loss) (yen)	36.21	40.03	76.10	54.03	67.86	97.16	162.80	(9.47)	23.85	(32.33)	295.93
Dividend (yen)	3	5	50	50	50	50	50	20	30	20	30

*¹ Capital expenditures and depreciation up to fiscal year 2015 are for tangible assets only.

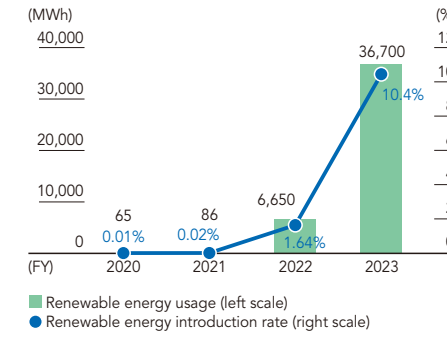
*² With October 1, 2016 as the effective date, we implemented a reverse stock split at a ratio of 1 share for every 10 shares of common stock. Accordingly, the per share indicators above are calculated assuming that the reverse stock split was carried out at the beginning of fiscal year 2015.

CO₂ Emissions and Reduction Rate from OKI Sites (Compared to FY2020)



Based on the OKI Group Environmental Vision in accordance with the SBT (Science Based Targets for greenhouse gas reduction consistent with the Paris Agreement), we have set a target of 42% CO₂ reduction (compared to fiscal year 2020) from our sites in fiscal year 2030 and net zero emissions in 2050, and are promoting initiatives from a medium- to long-term perspective.

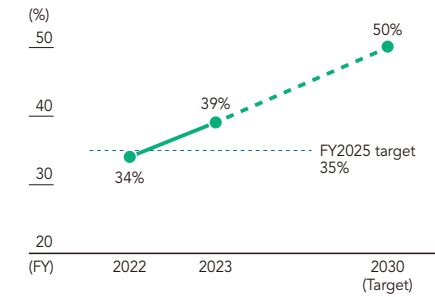
Renewable Energy Usage and Introduction Rate*



To achieve the SBT 1.5°C target, we have been promoting thorough energy conservation as well as the introduction of renewable energy. We have been strengthening our introduction of renewable energy since fiscal year 2022, installing solar panels on our own facilities, as well as purchasing Non-Fossil Certificates and other renewable energy certificates.

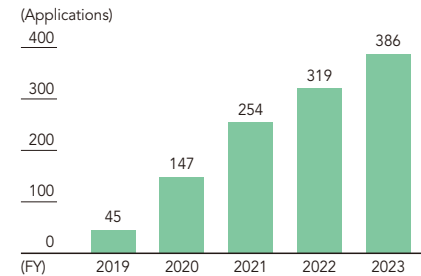
* Total amount of electricity generated for equipment at our facilities and purchased renewable energy certificates, such as Non-Fossil Certificates that are applied to the amount of energy used, and percentage of total energy usage.

Environmentally Contributing Product Net Sales Ratio



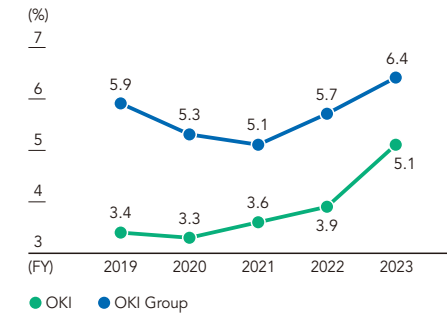
We aim to create and expand environmentally contributing products, including products that address climate change, and are strengthening our environmental initiatives through our core business, including revising our definitions in light of the external situation. Our target is to have net sales of environmentally contributing products account for 50% of total Group net sales by fiscal year 2030.

Number of Applications for the Yume Pro Challenge



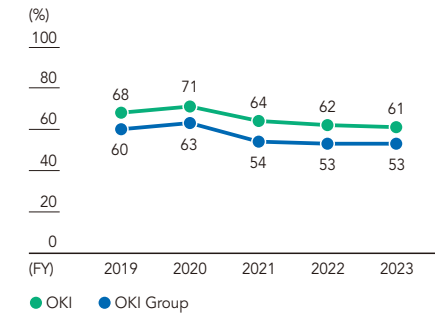
In order to realize "full participation innovation," OKI is developing talent through innovation training for all job categories and building an innovation management system. There is an increasingly high number of applications each year for the Yume Pro Challenge, our business idea contest for sustainably creating new businesses, and some cases of commercialization have begun to emerge.

Female Management Ratio



OKI's target is to increase the female management ratio to at least 5% (OKI) by April 2026. In the future, we aim to achieve an equal ratio of female managers proportional to female employees, and will strengthen our initiatives to encourage female employees to play an active role.

Positive Response Rate on the Job Satisfaction Item in Employee Awareness Surveys



Our target is to increase the positive response rate for items related to job satisfaction in the employee awareness survey to 70% (Domestic OKI Group) by fiscal year 2025. We are implementing a variety of initiatives aimed at improving the ease of work and job satisfaction for each and every employee.