Financial Results for 1H FY2026

November 5, 2026

Oki Electric Industry Co., Ltd.

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Agenda

1 Financial Results for 1H FY2026

2 Financial Forecasts for FY2026

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Executive Summary

1. Financial Results for 1H FY2026

- Overall performance is progressing broadly in line with the plan toward achieving the full-year forecast.

2. Financial Forecasts for FY2026

- Reflecting the impact of the joint venture for ATMs and other automated equipment businesses, which commenced operations on October 1, net sales and operating profit forecasts have been revised upward by ¥60.0 billion and ¥3.0 billion, respectively, from the initial forecast.

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1 Financial Results for 1H FY2026

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1 Summary of Financial Results for 1H FY2026

- **Net sales increased year on year, and operating profit progressed broadly in line with expectations despite supply chain impacts.**
- **Recorded special retirement payments related to the Special Measures for the Second Career Support Program.**

(Billion Yen)	FY2025 1Q	FY2026 1Q	YoY Change Amount	FY2025 2Q	FY2026 2Q	YoY Change Amount	FY2025 1H	FY2026 1H	YoY Change Amount	YoY Change Percentage
Net sales	85.1	**86.1**	+1.0	94.3	**102.5**	+8.2	179.4	**188.6**	+9.2	+5%
Operating profit	(1.4)	**(1.9)**	(0.5)	2.6	**0.9**	(1.7)	1.2	**(1.0)**	(2.2)	–
Operating margin	*(1.6%)*	***(2.2%)***	*(0.6%)*	*2.7%*	***0.9%***	*(1.8%)*	*0.7%*	***(0.5%)***	*(1.2%)*	
Ordinary profit	(1.6)	**(1.5)**	+0.1	2.5	**(0.3)**	(2.8)	0.9	**(1.8)**	(2.7)	–
Extraordinary income *1	0.0	**5.1**	+5.1	1.2	**2.2**	+1.0	1.2	**7.3**	+6.1	+508%
Extraordinary loss *2	0.0	**0.0**	±0.0	0.7	**10.1**	+9.4	0.7	**10.1**	+9.4	+1,343%
Profit attributable to owners of parent	(1.6)	**2.5**	+4.1	2.2	**(6.0)**	(8.2)	0.6	**(3.5)**	(4.1)	–

*1 Extraordinary income in 1H FY2026 (¥7.3 billion): Gain on sale of investment securities
*2 Extraordinary loss in 1H FY2026 (¥10.0 billion): Special retirement payments related to the Special Measures for the Second Career Support Program

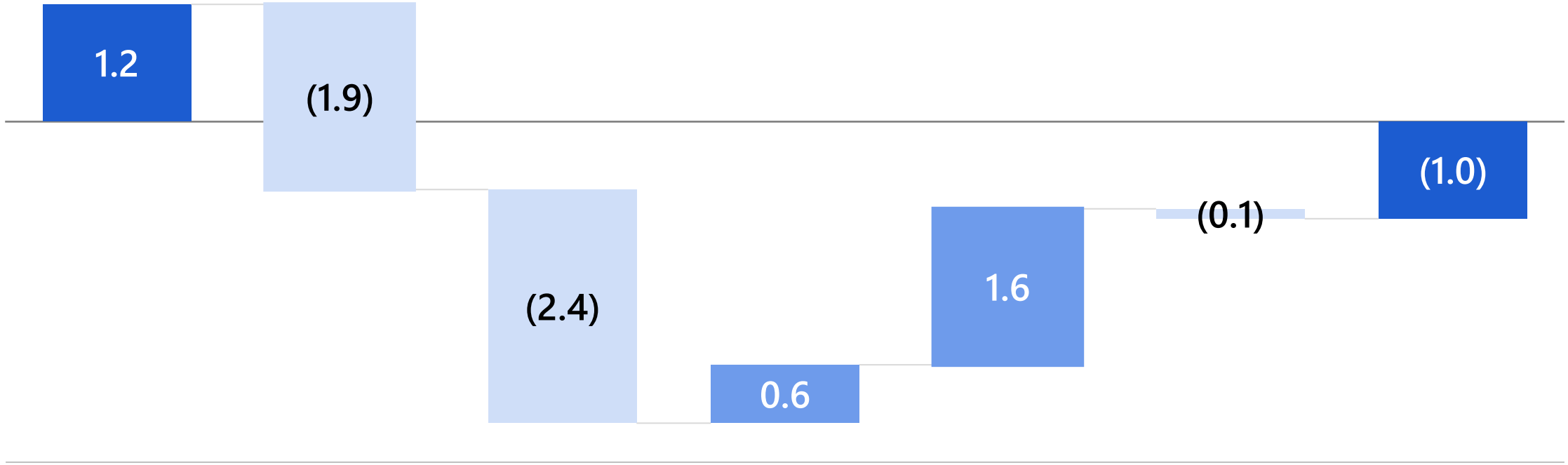
Exchange Rate	FY2025	FY2026
USD/JPY	146.0	159.4
EUR/JPY	168.1	184.4

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1 Reasons for Changes in Operating Profit in 1H FY2026

- **Profit decreased year on year, mainly due to lower sales in Financial & Payments Solutions and supply chain impacts.**

(Billion Yen)



Public Solutions	+1.2
Financial & Payments Solutions	(2.6)
Components & Manufacturing	(0.3)

Public Solutions	(1.1)
Components & Manufacturing	(1.3)

Impact of structural reform measures etc.

Public Solutions	+0.3
Components & Manufacturing	+0.3

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Public Solutions

- **Driven by strong growth in the Defense Systems and Network Infrastructure businesses, net sales and profit increased year on year despite lower demand in the Social Infrastructure Solutions business.**

(Billion Yen)	FY2025 1H	FY2026 1H	YoY Change		FY2025 Results	FY2026		YoY Change	
			Amount	Percentage		Previous Forecast Announced May 13	Current Forecast Announced Nov. 5 (Unchanged)	Amount	Percentage
Net sales	**53.4**	**63.5**	**+10.1**	**+19%**	**146.4**	**147.0**	**147.0**	**+0.6**	**+0%**
Defense Systems	17.9	22.2	+4.3	+24%	51.5	55.5	55.5	+4.0	+8%
Social Infrastructure Solutions	23.9	22.9	(1.0)	(4%)	66.2	57.5	57.5	(8.7)	(13%)
Network Infrastructure	11.7	18.5	+6.8	+58%	28.7	34.0	34.0	+5.3	+18%
Operating profit	**3.1**	**3.6**	**+0.5**	**+16%**	**20.3**	**18.0**	**18.0**	**(2.3)**	**(11%)**
Operating margin(%)	***5.8%***	***5.7%***	***(0.1%)***		***13.9%***	***12.2%***	***12.2%***	***(1.7%)***	

* FY2025 results have been reclassified to reflect the changes in reportable segments effective from FY2026.

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Financial & Payments Solutions

- **Although net sales and profit decreased year on year due to lower sales volumes of hardware and solutions, the service business continued to expand steadily.**
- **Full-year forecasts were revised upward to reflect the benefits of the business integration of automated equipment businesses with Hitachi, Ltd..**

(Billion Yen)	FY2025 1H	FY2026 1H	YoY Change	
			Amount	Percentage
Net sales	**63.6**	**60.9**	**(2.7)**	**(4%)**
Hardware/Solutions	26.7	23.1	(3.6)	(14%)
Service Business	36.9	37.8	+0.9	+2%
Operating profit	**4.2**	**1.5**	**(2.7)**	**(64%)**
Operating margin(%)	***6.6%***	***2.5%***	***(4.1%)***	

(Billion Yen)	FY2025 Results	FY2026		YoY Change	
		Previous Forecast Announced May 13	Current Forecast Announced Nov. 5	Amount	Percentage
Net sales	**141.2**	**147.0**	**207.0**	**+65.8**	**+47%**
Hardware/Solutions	61.9	64.5	64.5	+2.6	+4%
Service Business	79.3	82.5	82.5	+3.2	+4%
Integration of ATMs and Other Automated Equipment	0.0	0.0	60.0	+60.0	–
Operating profit	**9.3**	**11.0**	**14.0**	**+4.7**	+51%
Operating margin(%)	***6.6%***	***7.5%***	***6.8%***	***+0.2%***	

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Financial & Payments Solutions
Integration of ATMs and Other Automated Equipment Businesses and Launch of Joint Venture Company

- **The launch of OH Channel Innovations accelerates our path to becoming the “Layer Master” for automated equipment and operation & maintenance services.**

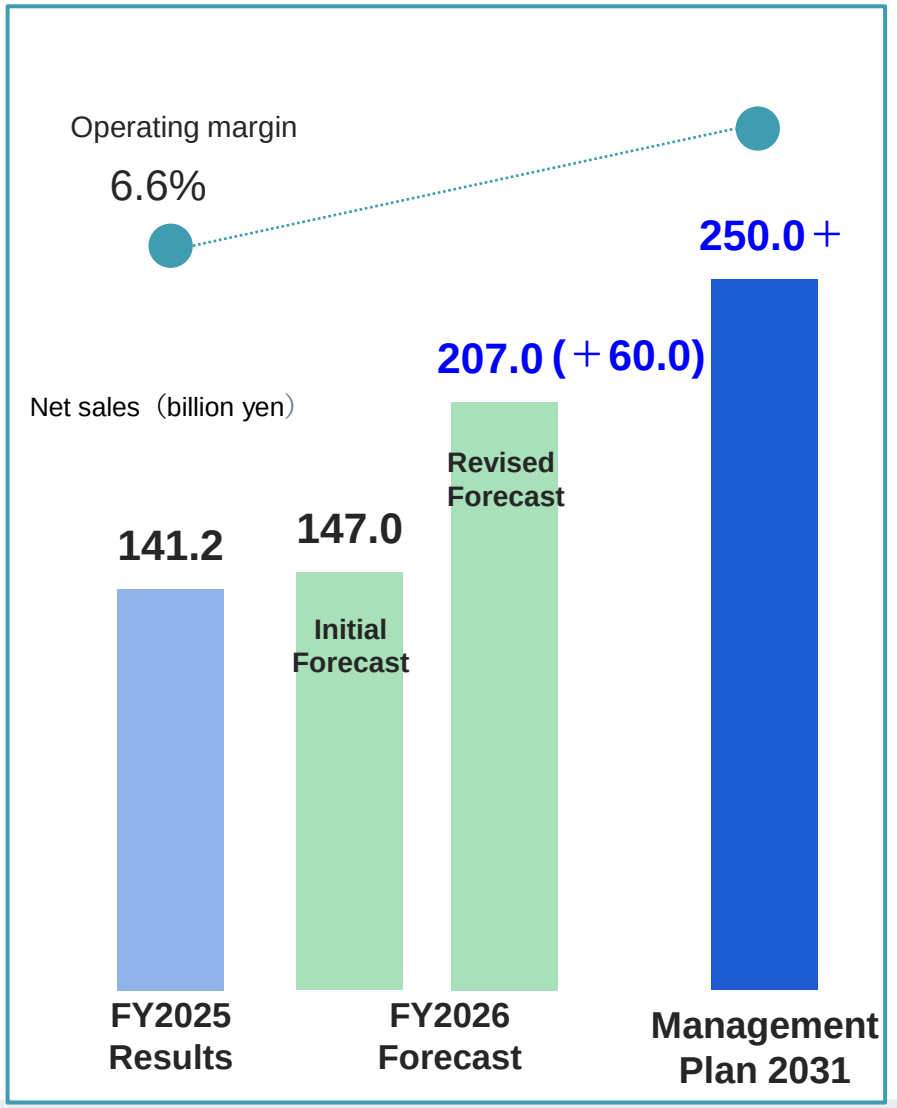
Strategy ▶ Expansion of Services and Cost Reduction

- **Building an Operations and Maintenance Platform for Field Operation Services**
  - ① Enhancing Product Development
  - ② Improving Production Efficiency
  - ③ Strengthening Overseas Business Operations

Market Environment ▶ Growth Opportunity

Domestic Market
- Maintaining and Strengthening Cash Infrastructure
- Growing demand for maintaining customer touchpoints and improving operational efficiency
- Declining competition

Global Market
- Growth potential for cash recycling ATMs in India and other Asian markets
- Expansion of domestic service business models into local markets



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Components & Manufacturing

- **In the Advanced Components business, PCBs and cables continued to drive performance. In addition, the establishment of an internal structure for the mass production of CFB was completed, and mass production is scheduled to commence in 2H.**
- **Net sales in the Component Products business decreased due to the impact of structural reform measures, while net sales in the EMS business increased due to demand recovery.**

(Billion Yen)	FY2025 1H	FY2026 1H	YoY Change		FY2025 Results	FY2026		YoY Change	
			Amount	Percentage		Previous Forecast Announced May 13	Current Forecast Announced Nov. 5 (Unchanged)	Amount	Percentage
Net sales	**60.0**	**62.8**	**+2.8**	**+5%**	**129.4**	**139.0**	**139.0**	**+9.6**	**+7%**
Advanced Components	15.8	20.4	+4.6	+29%	33.9	38.0	38.0	+4.1	+12%
Component Products	32.2	29.4	(2.8)	(9%)	68.1	66.0	66.0	(2.1)	(3%)
EMS	12.0	12.9	+0.9	+8%	27.4	35.0	35.0	+7.6	+28%
Operating profit	**(0.7)**	**0.0**	**+0.7**	**—**	**1.9**	**5.0**	**5.0**	**+3.1**	+163%
Operating margin(%)	***(1.2%)***	***0.0%***	***+1.2%***		***1.5%***	***3.6%***	***3.6%***	***+2.1%***	

* FY2025 results have been reclassified to reflect the changes in reportable segments effective from FY2026.

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1 Segment-Specific Key Initiatives for FY2026

- **As the first year of Management Plan 2031, each segment will focus on key initiatives to steadily advance the shift in management from defense to offense.**

Segment	Key FY2026 Initiatives	1H Progress	2H Initiatives
Public Solutions	• Responding to rising defense demand by expanding production capacity. • Promoting overseas defense equipment exports. • Expanding into telecommunications equipment and large-scale private network businesses.	• Won the contract for Australia's new-general purpose frigate program. • 1H net sales in the Network Infrastructure business increased by ¥6.8 billion (+58%) year on year, driven by expansion of HGW and ONU projects.	• Preparing to expand sales offices to strengthen defense-related maintenance and support businesses. • In the Network Infrastructure business, expanding orders through the rollout of new products and the development of new customers.
Financial & Payments Solutions	• Strengthening ATMs, maintenance and operations, and services as an integrated offering, leveraging the business integration with Hitachi, Ltd.	• OH Channel Innovations Ltd. commenced operations on October 1.	• Leveraging the launch of OH Channel Innovations to formulate plans for expanding field operation services from ATMs through maintenance and operation services.
Components & Manufacturing	• CFB mass production launch and expansion of products for high-growth markets, including PCBs and cables. • In the printer business, ETRIA integration benefits and expansion of recurring revenue through product lineup enhancement. • Focusing on expanding orders from existing customers and securing orders from new customers in the EMS Business.	• Established an internal structure for the mass production of CFB. • 1H net sales of PCBs and cables increased by ¥4.7 billion (+30%) year on year. • Expanded the product lineup and re-entered the overseas MFP market. • Expanded production driven by new orders for industrial equipment and increased demand in the machine tools and robotics markets.	• Orders for CFB mass production have already been secured, with mass production scheduled to commence in 2H. • Continuing efforts to expand PCB and cable sales in 2H. • Resumed sales of MFPs in Japan and will drive sales growth through the launch of upgraded existing models. • Advancing full-scale mass production of secured orders and expanding production capacity for industrial equipment.

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2 Financial Forecasts for FY2026

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2 Potential Supply Chain Risks and Our Response

- **Despite rising component prices, various countermeasures, including price optimization, are being implemented.**

Business Environment		Potential Risks	Our response and impact on performance
Semiconductor Memory and Related Products	Price increases	Higher costs due to rising component prices	• Although supply chain impacts have increased, countermeasures, including price optimization, are being implemented. (The impact on 1H operating profit was negative ¥1.8 billion.)
	Supply-demand tightening	Delivery delays due to longer procurement lead times	• Expanding negotiations with suppliers and procurement of alternative components. • Promoting the standardization of components.
Increasing Instability in the Middle East		Delays in the delivery of factory production materials and indirect materials	• The impact remains limited through advance procurement of critical components and continued implementation of alternative sourcing measures.

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2 Financial Forecasts for FY2026 by Segment

OKI

- **Reflecting the impact of the business integration of automated equipment businesses in Financial & Payments Solutions (launch of OH Channel Innovations), net sales, operating profit and ordinary profit forecasts were revised upward.**

(Billion Yen)		FY2025 Results	FY2026 Previous Forecast Announced May 13	FY2026 Current Forecast Announced Nov. 5	YoY Change Amount	YoY Change Percentage	vs. Previous Forecast Amount	vs. Previous Forecast Percentage
Public Solutions	Net sales	146.4	**147.0**	**147.0**	+0.6	+0%	±0	±0%
	Operating profit	20.3	**18.0**	**18.0**	(2.3)	(11%)	±0	±0%
	Operating margin	13.9%	**12.2%**	**12.2%**	(1.7%)		±0.0%	
Financial & Payments Solutions	Net sales	141.2	**147.0**	**207.0**	+65.8	+47%	+60.0	+41%
	Operating profit	9.3	**11.0**	**14.0**	+4.7	+51%	+3.0	+27%
	Operating margin	6.6%	**7.5%**	**6.8%**	+0.2%		(0.7%)	
Component & Manufacuring	Net sales	129.4	**139.0**	**139.0**	+9.6	+7%	±0	±0%
	Operating profit	1.9	**5.0**	**5.0**	+3.1	+163%	±0	±0%
	Operating margin	1.5%	**3.6%**	**3.6%**	+2.1%		±0.0%	
Others	Net sales	4.7	**7.0**	**7.0**	+2.3	+49%	±0	±0%
	Operating profit	(1.6)	**(1.0)**	**(1.0)**	+0.6	-	±0	±0%
Corporate/Eliminations	Operating profit	(10.9)	**(11.0)**	**(11.0)**	(0.1)	-	±0	±0%
Total	Net sales	421.6	**440.0**	**500.0**	+78.4	+19%	+60.0	+14%
	Operating profit	18.8	**22.0**	**25.0**	+6.2	+33%	+3.0	+14%
	Operating margin	4.5%	**5.0%**	**5.0%**	+0.5%		±0.0%	
	Ordinary profit	20.8	**22.0**	**23.0**	+2.2	+11%	+1.0	+5%
	Profit attributable to owners of parent	21.5	**18.0**	**18.0**	(3.5)	(16%)	±0	±0%
Dividend per share (yen)		65	**65**	**65**	±0	±0%	±0	±0%

* FY2025 results have been reclassified to reflect the changes in reportable segments effective from FY2026.

Exchange Rate	FY2025 Results	FY2026 Forecasts
USD/JPY	150.8	157.9
EUR/JPY	174.8	182.3

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OKI IR Day

–Business Strategy Briefing–

- **Business leaders will explain initiatives aimed at innovation in core businesses and taking on high-growth markets.**

December 3, 2026 (Thu.) 15:00-16:45 (JST) (scheduled)

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Supplementary Materials

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Supplementary Materials Agenda

Segment supplementary materials

- Disclosure segments from FY2026 （major changes）
- Business Strategy: Segment Structure
- Manufacturing Footprint
- OH Channel Innovations 【Background / Objectives / Overview】
- Defense Systems Business / Advanced Components Business
- Major Products and Services / Key Press Releases in 1H

Supplementary Materials for 1H FY2026 and Earnings Forecast

- Progress in Reducing Cross Shareholdings
- Segment sales and operating profit by quarter
- Public Solutions Secured Orders
- Balance Sheet as of September 30, 2026 / Cash Flows for 1H FY2026 / Investments for 1H FY2026
- Financial Forecasts for FY2026

Supplementary Materials for Prior Years

- Segment sales breakdown by quarter
- KPI Trends by Fiscal Year

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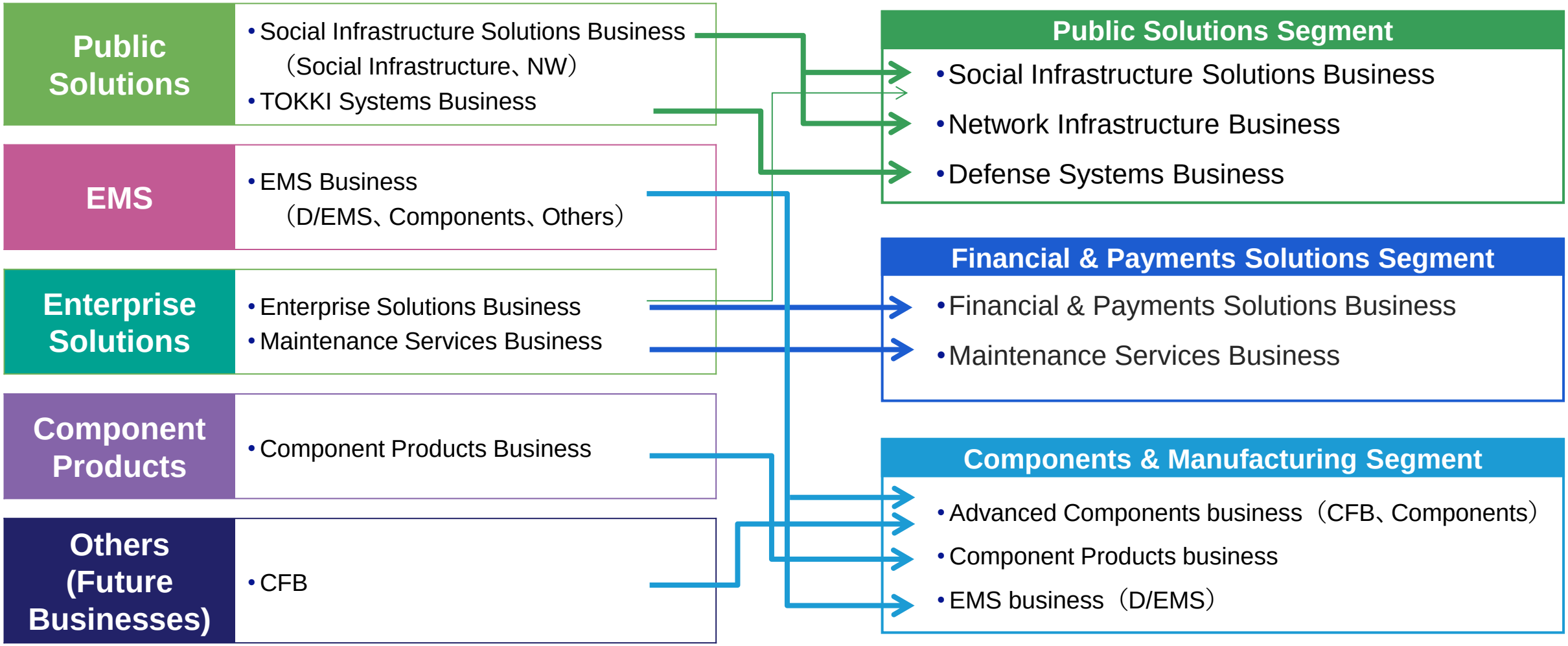
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Disclosure segments from FY2026 （major changes）

(Reproduced from the FY2026 Q1 Financial Results Presentation)

Revision of disclosure segments

- Strengthening competitiveness in strategic public and financial markets
- Promoting structural reform in manufacturing and accelerating growth in high-growth markets

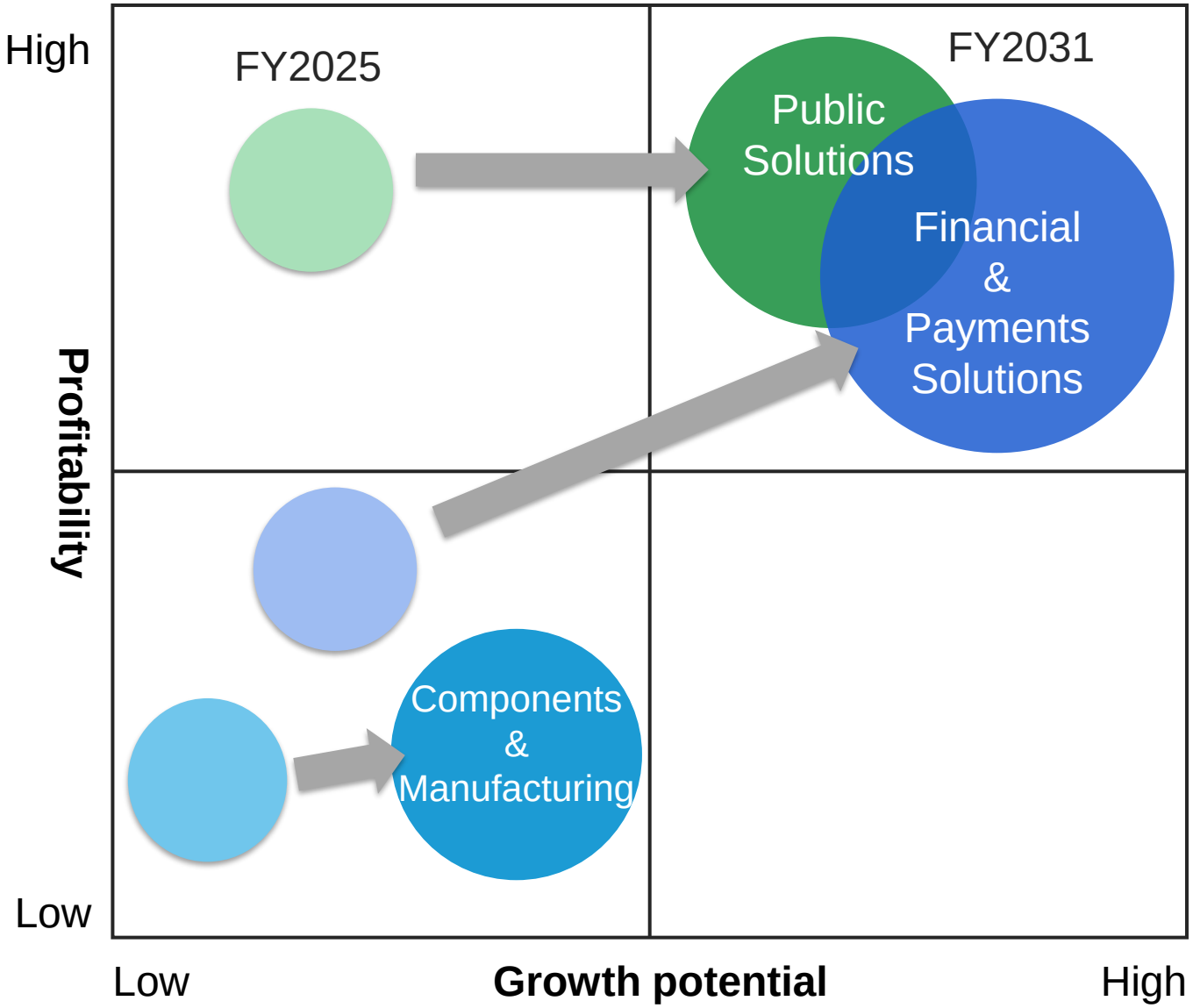


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Ref.

Business Strategy: Segment Structure

(Reproduced from the FY2026 Q1 Financial Results Presentation)



Public Solutions Segment

● Growth in scale

Achieve growth in sectors aligned with Japanese government policy priorities while maintaining high profitability

Financial & Payments Solutions Segment

● Growth in scale and profitability

Achieve growth and improve profitability through the “Layer Master” strategy

Components & Manufacturing Segment

● Structural reforms

Transition to a business structure centered on the Advanced Components business

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Ref. Manufacturing Footprint and Expansion Plan

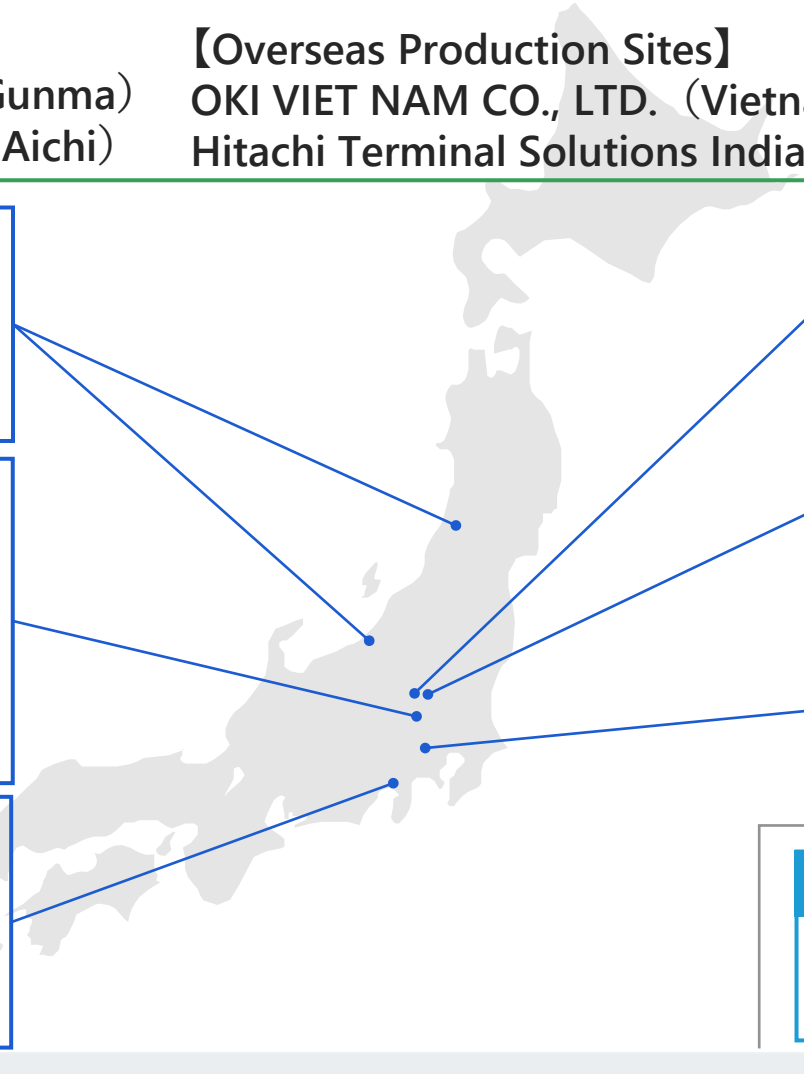
- **The launch of OH Channel Innovations, an ATM joint venture, expands our domestic and overseas production network.**

OH Channel Innovations

【Domestic Production Sites】
OKI TOMIOKA Manufacturing（Tomioka, Gunma）
OHCI Terminal Mechatronics（Owariasahi, Aichi）

【Overseas Production Sites】
OKI VIET NAM CO., LTD.（Vietnam）
Hitachi Terminal Solutions India Private Limited（India）

ATMs & Cash processing machines



OKI Circuit Technology

PCBs

Advanced Components Business
・**High-Value-Added PCBs Manufacturing Plant**

OKI Honjo Plant

Social Infrastructure Solutions Business
Network Infrastructure Business
Component Products Business (IoT)
EMS Business
・**Manufacturing Site for a Wide Range of Products**

OKI Numazu Plant

Sonar & Sonobuoy

Defense Systems Business
・**New building under construction**
Operations scheduled to begin in December 2027

OKI Nishiyokote Plant

CFB

Advanced Components Business
・**Preparing for FY2026 Mass Production of CFB-Based Products**

OKI Electric Cable

Cable FPC

Advanced Components Business
・**High-Quality Cable Manufacturing Plant**

OKI Komine Plant

Defense Aviation

Defense Systems Business

Singapore

Commercial Aviation

Defense Systems Business

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Financial & Payments Solutions Segment

OH Channel Innovations 【Background】

Changes in the Market Environment Surrounding Customer Touchpoints

Declining Birthrate and Aging Population, and Labor Shortages

Worsening Labor Shortages

(29.2)%

Working-Age Population in 2050
(Compared with 2021)

Growing Need for Labor-Saving and Operational Efficiency

The Expansion of Cashless Payments and Digitalization

The Expansion of Cashless Payments

42.8%

Cashless Payment Ratio in 2024

Diversification of Payment Methods

Acceleration of Contactless and Self-Service Operations

Diversification of Customer Touchpoints

Branches・ATMs・Digital

Growing Use of Both In-Person and Contactless Channels

Domestic Market

- The ATM market is expected to decline gradually
- Growing need for greater operational efficiency and more sophisticated services

Global Markets

- Shift in Demand Toward Cash-Recycling ATMs
- Growing Demand for Service-Based Solutions

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Financial & Payments Solutions Segment

OH Channel Innovations 【Objectives】

Sustaining Social Infrastructure and Pursuing New Growth

Pooling the Two Companies' Management Resources, Including Their Technologies, Customer Bases, and Manufacturing and Operational Capabilities

OKI's Strengths

- Enhancing product value through operational services
- Quality control through integrated production

A Service Model Combining Manufacturing Expertise, a Maintenance Network, and Administrative Outsourcing



Hitachi Channel Solutions' Strengths

- Enhancing the Value of Manufacturing and Products through Solutions
- Ability to design and manufacture products using a component-sourcing-based development approach

(Enables the easy adoption of the latest technologies)

A Range of Solutions that Enhance Hardware Functionality

Continue and Strengthen the Financial Business Centered on ATMs and Branches

Expand the Value We Deliver Across Customer Touchpoints that Bridge the Physical and Digital Worlds

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Financial & Payments Solutions Segment

OH Channel Innovations 【Overview】

As of October 1, 2026

Company Name	OH Channel Innovations Ltd.
Commencement Date	October 1, 2026
Established	October 1, 2004
Capital	8.6 billion yen
Equity Ownership	Oki Electric Industry Co., Ltd. 60％ / Hitachi, Ltd. 40％
Number of Employees	Approx. 3,800(Consolidated) Approx. 1,500(Non-consolidated)
Location	Shibaura, Minato-ku, Tokyo 108-8551 Japan
Core Business	Planning, development, manufacturing, sales, maintenance, operation, and monitoring services for ATMs and other automated equipment and solutions
URL	https://www.oh-ci.com

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Defense Systems Business

(Reproduced from the FY2026 Q1 Financial Results Presentation)

- **Responding to rising defense demand by expanding production capacity while promoting overseas defense equipment exports.**

Q1 Results

OKI secures contract for Australia's new general-purpose frigates



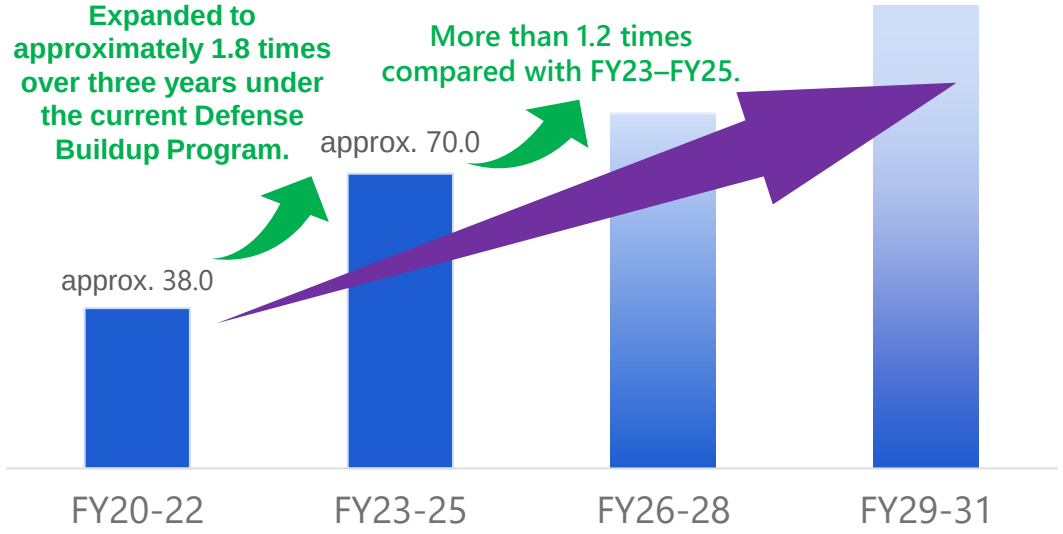
Upgraded Mogami-class Frigate (Image)
Courtesy of Mitsubishi Heavy Industries, Ltd.

Press Release：OKI Signs Supply Contract with Mitsubishi Heavy Industries for Towed Passive Sonar for Australia's New General-Purpose Frigates | OKI

Strengthening production capabilities for underwater acoustic sensors and other products in rising demand in the defense and ocean sectors through the construction of a new building at the Numazu Plant.

Three-year sales trend for underwater acoustics (sonar/sonobuoy-related)
(Billion Yen)

Production capacity will be expanded, and net sales will be further increased.
(New building scheduled to begin operations around December 2027)



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Business Overview and Topics: Advanced Components Business — Taking on High-Growth Markets —

- **Taking on high-growth markets through the creation and delivery of high-value-added products and solutions, leveraging advanced technologies such as CFB and high-quality, high-reliability components including printed circuit boards and cables.**

Business Overview

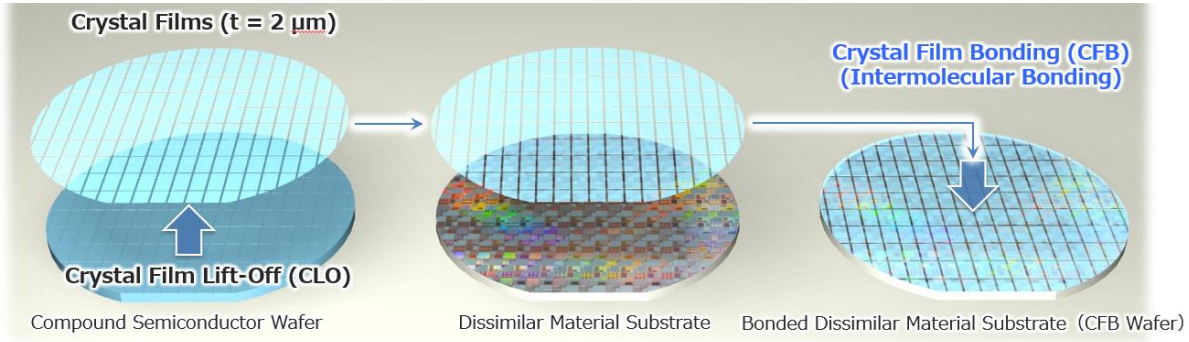
CFB

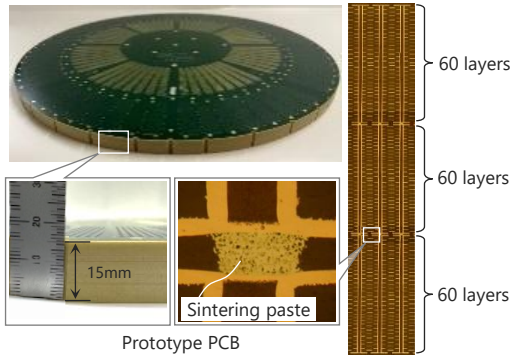
- Enhancing the value of compound semiconductors through CFB technology
- CFB is OKI's proprietary technology that separates only the functional layer ("Crystal Film") from a compound semiconductor wafer and bonds it to a different substrate
- Enabling diverse material combinations and contributing to the development of next-generation devices

Components

- Printed Circuit Boards（PCBs）：
  Providing high-value-added PCBs, including ultra-high multilayer boards, and accelerating expansion into the data center, semiconductor, and aerospace markets.
- Cables：
  Providing highly reliable robot cables, FPCs, and other products to enhance our contribution to high-growth fields such as factory automation (FA) equipment and semiconductors.

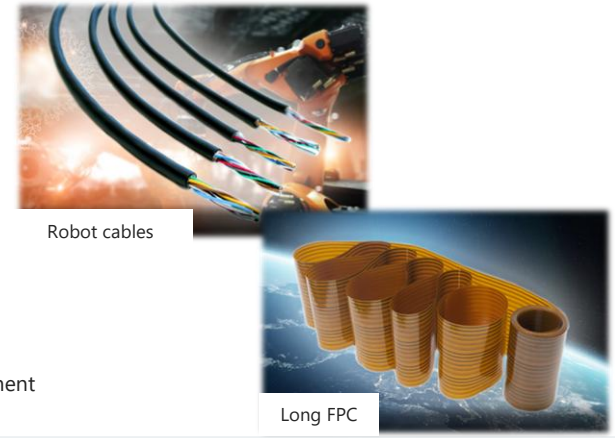
CFB Technology Overview





Prototype PCB

180-layer PCB for Next-Generation AI Semiconductor Testing Equipment
Advancing toward mass production shipments in 2026



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Major Products and Services

Public Solutions

Social Infrastructure Solutions Business

- Road-related systems (ETC, VICS),
- Aviation-related systems (Air traffic control)
- Firefighting and disaster preparedness systems
- Government systems
- Railway ticket issuance systems, airport check-in systems

Network Infrastructure Business

- Networks from terminal to backbone (CenterStage, 5G routers)

Defense Systems Business

- Defense systems (underwater acoustics, information)
- Aviation equipment

Financial & Payments Solutions

Financial & Payments Solutions Business

- ATMs, cash handling equipment, Bank branch terminals
- ATM monitoring/operation services
- Bank branch systems, system to centralized back-office operations
- Ticket reservations issuing terminals, check-in terminals

Maintenance Services Business

- Construction and Maintenance Services

Components & Manufacturing

Advanced Components Business

- CFB
- Printed circuit boards, Cables

EMS Business

- Consigned designing and manufacturing services
- Manufacturing systems (ERP, IoT)

Component Products Business

- LED Printer
- PBXs, business phones, contact centers
- Zero Energy IoT Series

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Key Press Releases in 1H

Products & Services		【Related Businesses】
April	OKI Develops 180-Layer 15 mm-Thick PCB Technologies for Next-Generation AI Semiconductor Testing Equipment	Advanced Components Business
June	OKI Signs Strategic Partnership Agreement with US-Based Lazarus AI	Defense Systems Business
June	OKI Selected as Representative Organization for JAXA Space Strategy Fund Project Proposed Jointly with LTS	Component Products Business
July	OKI Signs Supply Contract with Mitsubishi Heavy Industries for Towed Passive Sonar for Australia's New General-Purpose Frigates	Defense Systems Business

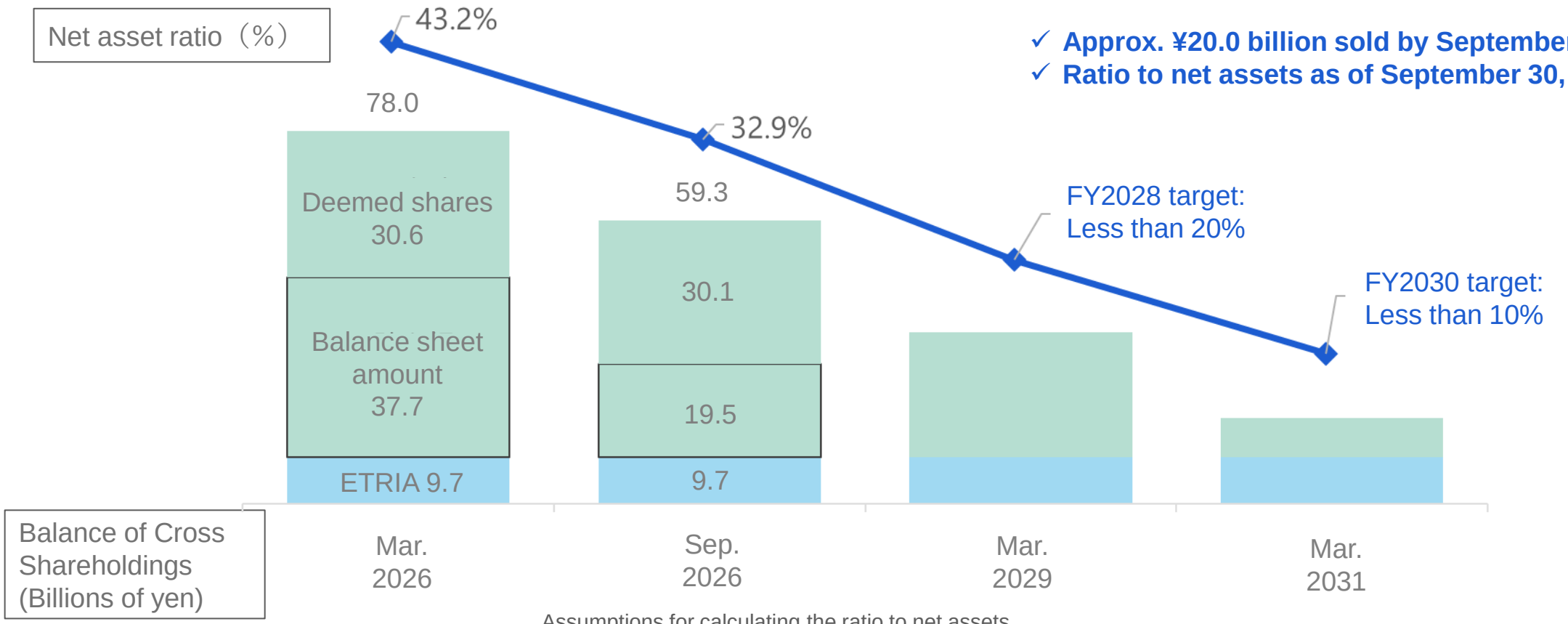
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Ref.

Progress in Reducing Cross Shareholdings

Progressing steadily toward achieving the targets.

Management Plan 2031
(Net asset ratio excludes deemed shareholdings and ETRIA shares.)



- ✓ **Approx. ¥20.0 billion sold by September 30, 2026.**
- ✓ **Ratio to net assets as of September 30, 2026: 32.9%.**

Assumptions for calculating the ratio to net assets
- Equity valuation: Market prices as of September 30, 2026.
- Consolidated net assets: Consolidated net assets as of March 31, 2026.

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Ref.

Segment sales and operating profit by quarter

OKI

(Billion yen)		FY2025					FY2026		FY2026
		Q1	Q2	Q3	Q4	Total	Q1	Q2	Forecasts Announced Nov. 5
Public Solutions	Net sales	23.0	30.4	37.1	55.8	146.4	28.2	35.3	147.0
	Operating profit	0.2	2.9	5.5	11.7	20.3	1.1	2.5	18.0
	Operating margin	***0.8%***	***9.5%***	***14.9%***	***21.0%***	***13.9%***	***3.9%***	***7.1%***	***12.2%***
Financial & Payments Solutions	Net sales	31.5	32.1	33.8	43.8	141.2	27.4	33.5	207.0
	Operating profit	1.6	2.6	2.0	3.0	9.3	0.2	1.3	14.0
	Operating margin	***5.1%***	***8.2%***	***6.0%***	***6.8%***	***6.6%***	***0.7%***	***3.9%***	***6.8%***
Components & Manufacturing	Net sales	29.2	30.8	31.0	38.4	129.4	29.9	32.9	139.0
	Operating profit	(0.5)	(0.2)	0.2	2.4	1.9	(0.6)	0.6	5.0
	Operating margin	***(1.8%)***	***(0.6%)***	***0.6%***	***6.3%***	***1.4%***	***(2.0%)***	***1.8%***	***3.6%***
Others	Net sales	1.4	1.0	0.9	1.4	4.7	0.7	0.8	7.0
	Operating profit	(0.2)	(0.3)	(0.3)	(0.8)	(1.6)	(0.0)	(0.8)	(1.0)
Corporate/Eliminations	Operating profit	(2.4)	(2.5)	(2.6)	(3.5)	(10.9)	(2.6)	(2.6)	(11.0)
Total	**Net sales**	**85.1**	**94.3**	**102.8**	**139.4**	**421.6**	**86.1**	**102.5**	**500.0**
	Operating profit	**(1.4)**	**2.6**	**4.9**	**12.8**	**18.8**	**(1.9)**	**0.9**	**25.0**
	Operating margin	***(1.6%)***	***2.7%***	***4.7%***	***9.2%***	***4.5%***	***(2.2%)***	***0.9%***	***5.0%***

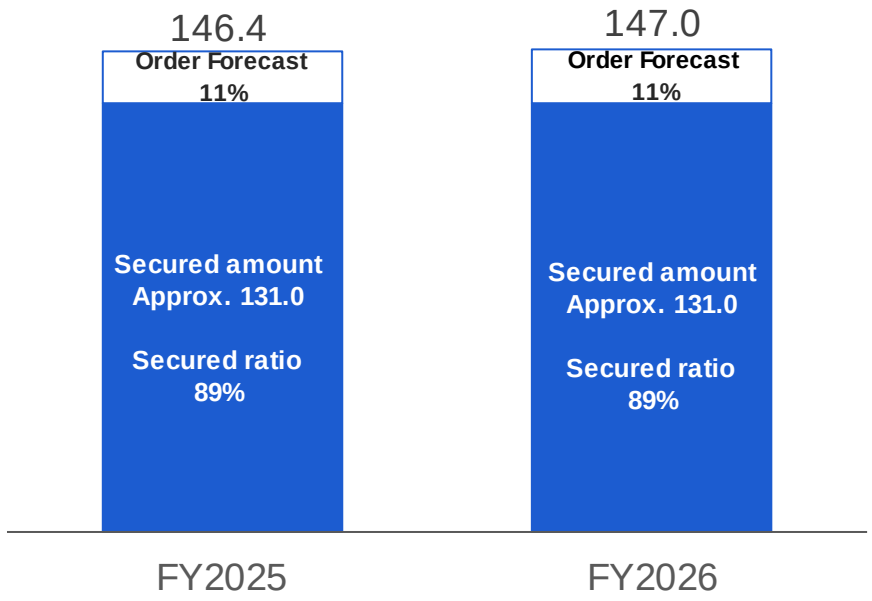
* FY2025 results have been reclassified to reflect the changes in reportable segments effective from FY2026.

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Ref. Public Solutions Secured Orders

(Billion Yen)	FY2025 Results	FY2026		YoY Change	
		Previous Forecast Announced May 13	**Current Forecast Announced Nov. 5 (Unchanged)**	Amount	Percentage
Net sales	**146.4**	**147.0**	**147.0**	**+0.6**	**+0%**
Defense Systems	51.5	55.5	55.5	+4.0	+8%
Social Infrastructure Solutions	66.2	57.5	57.5	(8.7)	(13%)
Network Infrastructure	28.7	34.0	34.0	+5.3	+18%
Operating profit	**20.3**	**18.0**	**18.0**	**(2.3)**	**(11%)**
Operating margin(%)	*(13.9%)*	*(12.2%)*	*(12.2%)*	*(1.7%)*	

Progress toward annual sales target [As of End of October]



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Balance Sheet as of September 30, 2026

(Billion Yen)	End of Mar. 2026	**End of Sep. 2026**	Change from Mar. 2026
Current Assets	244.6	**227.5**	(17.1)
Fixed Assets	200.7	**184.0**	(16.7)
Assets	445.2	**411.6**	(33.6)
Current Liabilities	171.8	**171.3**	(0.5)
Fixed Liabilities	93.0	**75.0**	(18.0)
Liabilities	264.8	**246.2**	(18.6)
Equity	180.3	**165.2**	(15.1)
Others	0.1	**0.1**	±0.0
Net Assets	180.4	**165.3**	(15.1)
Total liabilities & net assets	445.2	**411.6**	(33.6)

Equity ratio (%)	40.5	**40.1**	(0.4)
D/E ratio (Times)	0.5	**0.5**	±0.0

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Cash Flows for 1H FY2026

(Billion Yen)	FY2025 1H Results	**FY2026 1H Results**	YoY Change
Ⅰ Cash flows from operating activities	3.1	**13.7**	+10.6
Ⅱ Cash flows from investing activities	(6.1)	**4.8**	+10.9
Free cash flows (Ⅰ + Ⅱ)	(3.0)	**18.5**	+21.5
Ⅲ Cash flows from financing activities	(4.6)	**(14.3)**	(9.7)

Purchase of PP&E and intangible assets	8.2	**9.4**	+1.2
Depreciation	7.6	**7.8**	+0.2

(Billion Yen)	End of Mar. 2026	**End of Sep. 2026**	Variance
Cash and cash equivalents	35.8	**39.7**	+3.9

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Investments for 1H FY2026

Investments (Billion Yen)	FY2025 1H Results	**FY2026 1H Forecasts**	YoY Variance
Capital Expenditure	6.3	**6.0**	(0.3)
Depreciation	6.5	**6.6**	+0.1
R&D	4.2	**3.7**	(0.5)

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Financial Forecasts for FY2026

- **The first year of the "Management Plan 2031," which shifts management from defense to offense**
  A plan for higher sales and profit, with an operating profit margin of 5% or higher

(Billion Yen)	FY2025 Results	FY2026		YoY Change		vs. Previous Forecast	
		Previous Forecast Announced May 13	**Current Forecast Announced Nov. 5**	Amount	Percentage	Amount	Percentage
Net sales	421.6	440.0	**500.0**	+78.4	+19%	+60.0	+14%
Operating profit	18.8	22.0	**25.0**	+6.2	+33%	+3.0	+14%
Operating margin	*4.5%*	*5.0%*	***5.0%***	*+0.5%*		*±0.0%*	
Ordinary profit	20.8	22.0	**23.0**	+2.2	+11%	+1.0	+5%
Profit attributable to owners of parent	21.5	18.0	**18.0**	(3.5)	(16%)	±0	±0%
Profit attributable to owners of parent *	*16.4*	*18.0*	***18.0***	*+1.6*	*+10%*	*±0*	*±0%*
ROE (%)	13.2%	10.0%	**10.0%**	(3.2%)		±0%	
ROE (%) *	*10.1%*	*10.0%*	***10.0%***	*(0.1%)*		*±0%*	
Equity ratio (%)	40.5%	40.0%	**40.0%**	(0.5%)		±0%	
Dividend per share (yen)	65	65	**65**	±0	(±0%)	±0%	(±0%)

** Figures after excluding the one-time factor of extraordinary income associated with participation in ETRIA*

Exchange Rate	FY2025 Results	FY2026 Forecasts
USD/JPY	150.8	157.9
EUR/JPY	174.8	182.3

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Ref.

Segment sales breakdown by quarter

(Reproduced from the FY2026 Q1 Financial Results Presentation)

(Billion Yen)			FY2023					FY2024					FY2025				
			Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
Public Solutions	**Net sales**		**19.9**	**20.9**	**25.6**	**31.3**	**97.7**	**20.4**	**23.7**	**30.1**	**62.1**	**136.2**	**23.0**	**30.4**	**37.1**	**55.8**	**146.4**
		Defense Systems	6.4	6.7	8.4	10.4	31.9	6.9	8.0	9.7	30.5	55.2	8.0	9.9	13.3	20.3	51.5
		Social Infrastructure Solutions	6.5	8.0	10.6	14.3	39.5	8.1	10.6	13.3	22.7	54.6	10.1	13.7	17.0	25.3	66.2
		Network Infrastructure	6.9	6.2	6.6	6.6	26.3	5.4	5.1	7.1	8.8	26.4	4.9	6.8	6.8	10.2	28.7
Financial & Payments Solutions	**Net sales**		**26.2**	**35.0**	**49.8**	**62.1**	**173.2**	**43.2**	**39.6**	**43.4**	**44.4**	**170.7**	**31.5**	**32.1**	**33.8**	**43.8**	**141.2**
		Hardware/Solutions	10.3	19.6	29.1	40.3	99.2	26.9	20.5	21.6	24.8	93.8	13.3	13.4	13.6	21.6	61.9
		Service Business	16.0	15.5	20.7	21.8	74.0	16.3	19.0	21.9	19.7	76.9	18.2	18.7	20.2	22.2	79.3
Components & Manufacturing	**Net sales**		**34.5**	**36.3**	**35.5**	**40.5**	**146.8**	**33.6**	**35.6**	**34.6**	**37.5**	**141.3**	**29.2**	**30.8**	**31.0**	**38.4**	**129.4**
		Advanced Components	7.7	7.4	6.7	6.7	28.5	6.5	7.1	7.0	7.5	28.0	7.8	8.0	8.6	9.5	33.9
		Component Products	17.0	17.9	18.5	20.0	73.4	17.9	18.8	19.1	20.0	75.8	15.6	16.6	15.9	20.0	68.1
		EMS	9.8	11.1	10.3	13.7	44.9	9.2	9.7	8.6	10.0	37.5	5.8	6.2	6.5	8.9	27.4

＊FY2023–FY2025 results have been reclassified to reflect the change in reportable segments effective from FY2026.

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Ref.

KPI Trends by Fiscal Year

OKI

(Billion Yen)	FY2022 Results	FY2023 Results	FY2024 Results	FY2025 Results	FY2026 Forcasts Announced Nov. 5
Net sales	369.1	421.9	452.5	421.6	**500.0**
Operating profit	2.4	18.7	18.6	18.8	**25.0**
Operating margin	*0.7%*	*4.4%*	*4.1%*	*4.5%*	***5.0%***
*Operating profit **	*2.4*	*14.6*	*22.5*	*19.1*	***25.0***
*Operating margin **	*0.7%*	*3.5%*	*5.0%*	*4.5%*	***5.0%***
Ordinary profit	(0.3)	18.3	16.8	20.8	**23.0**
Profit attributable to owners of parent	(2.8)	25.6	12.5	21.5	**18.0**
ROE (%)	(2.7%)	21.4%	8.7%	13.2%	**10.0%**
Equity ratio (%)	25.4%	33.3%	35.4%	40.5%	**40.0%**
Dividend per share (yen)	20	30	45	65	**65**

* Operating performance after excluding one-time factor, which was reversing/recording of allowance for doubtful accounts related to accounts receivable from the China ATM project

FY2031 targets (OKI 150th)	
Credit rating	A
Net sales	¥600.0B+
Op. margin	7%+
ROE	10%+
Shareholders' equity ratio	40%+
Dividend payout ratio	35%+

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Notice

- ✓The projections and plans in this material are based on information currently available to OKI as of the date of publication and certain assumptions judged as rational, therefore actual results are subject to change depending upon the changes of business environments and other conditions.
- ✓Indication method of amounts in hundred millions (yen) are as follow:
  Amounts in each item are rounded to the nearest hundred million yen. Variances are calculated in the hundred millions.

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