

February 7, 2023
Oki Electric Industry Co., Ltd.

Q&A of the Financial Results Briefing for FY2023 Q3

Q : Regarding the FY2023 full-year forecast, the explanation was that the reason for the upward revision of Enterprise Solution was due to the increase in the quantity and the progress of the price optimization. Is it mainly ATM?

A : Both hardware/software and construction and maintenance are not limited to ATMs. Hardware/software products are offered for various markets such as distribution, and this fiscal year, there are also large-scale projects other than ATMs. Construction and maintenance work involves various electrical construction and maintenance of ATMs and printers, but demand is strong due to labor shortages.

Q : How do you foresee the market recovery of EMS from next fiscal year?

A : In the first half of this fiscal year, we expected a recovery trend in the fourth quarter, but based on the customer's situation, we expect it to be in the middle to the second half of next fiscal year.

Note: The forward-looking statements in this document are made based on information currently available to OKI and certain assumptions considered reasonable as of the date of this material. Therefore, actual results may differ from its projections upon the changes of business environments and other conditions.

In addition, for convenience only, some additions and revisions were made.