OKI GROUP'S JOURNEY

Since its founding, OKI has been delivering a succession of advanced products and services underpinned by the Company's "enterprising spirit" to meet the needs of society. We will realize a comfortable and affluent tomorrow of everyone by creating values that contribute to the development of information society.

Kibataro Oki established Meikosha, Ltd.

- 1902 Page Teletypewriters released
- 1953 Computer equipped with first Japan-made core memory released
- 1961 Industry's first Microsoft NET-compliant IP telephony server released
- 1969 "OKITAC®-4300" minicomputer released
- 1971 D10 electronic telephone switchboard delivered to Nippon Telegraph and Telephone Public Corporation
- 1976 "OKIFAX 7100" digital thermal facsimile machine released
- 1981 World's first LED printer developed
- 1996 Computer-Telephony Integration System "CTstage®" released
- 2004 Japan's first VoIP system released
- 2008 "COREFIDO" series of printers and Multifunction Printers (MFPs) released for the Japanese market with the industry's first free five-year warranty
- 2009 World's first cash-recycling ATMs released
- 2010 EMS Business began
- 2011 "SUKITTM" information kiosk terminals delivered to Haneda Airport International Passenger Terminal
- 2019 OKI Group Environmental Vision established
- 2020 Hygienic Touch Panel enabling non-contact screen operation developed

Learn more

* Oki Electric Industry Co., Ltd. is referred to as OKI.
* All company and product names included in this corporate brochure are trademarks or registered trademarks of each of the companies they represent.

CORPORATE BROCHURE


OKI Website https://www.oki.com/

Official OKI YouTube Channel https://www.youtube.com/c/OKIchannel

OKI's official Facebook page https://www.facebook.com/oki.japan/

PR and Media Information

A portal site with information on OKI Group's corporate information, initiatives, products and services

Shares various information on the OKI Group through videos (only available in Japanese)

Our Facebook page features the latest information and happenings from the OKI Group (only available in Japanese)
Since 1881

Helping to solve social issues with "enterprising spirit"

OKI was established in 1881 as Japan’s first telecommunication equipment manufacturer. Today, we are working to solve a host of social issues following our corporate philosophy. This philosophy embodies our founder’s spirit to proactively tackle the challenges of new frontiers, which at the time of our founding was telephone manufacturing.

OKI Group Values

Corporate Philosophy

The people of OKI, true to the company’s “enterprising spirit,” are committed to creating superior network solutions and providing excellent information and communications services globally to meet the diversified needs of communities worldwide in the information age.

Vision

The OKI group helps create a safe and convenient infrastructure for customers and society as a whole through the key Japanese concepts of “Mono-zukuri (manufacturing)” and “Koto-zukuri (creation of solutions and services).”

Action Principles

Act with integrity
Challenge and drive change
Perform with speed and agility
Be passionate, and determined to succeed
Proactively encourage excellence as “Team OKI”

OKI Group Charter of Corporate Conduct/OKI Group Code of Conduct

OKI Group Charter of Corporate Conduct

CSR activities OKI Group must accomplish based on its corporate philosophy

OKI Group Code of Conduct

Codes of conduct executives and employees must conform to in accordance to OKI Group Charter of Corporate Conduct

Brand Statement

The brand statement of OKI expresses the opening of a door to a society, where people around the world can lead more lives that are enriched, safe and secure.

The statement also expresses our dream to contribute to the information society that enables to achieve the dreams and hopes of stakeholders.

“Opening up your dreams” and “accomplishing our ambitions” are OKI’s commitments that are inherent in its brand statement.

— OKI opens up your dreams —
We will solve social issues with the key message of “Delivering OK! to your life.” through mission-critical Mono-zukuri and Koto-zukuri.

Since our inception, OKI has always identified issues faced by our customers on their frontline and helped address them by providing products and services that support mission-critical social infrastructure over its 140 year history. We believe that delivering safety and peace of mind to customers and gaining the trust of stakeholders through these activities forms the foundation for enhancing corporate value.

Today, Japan faces a number of emerging issues, including labor shortages and aging infrastructure. Moreover, the business environment surrounding OKI is continuously evolving, driven by intensifying environmental issues, as well as technological innovation such as 5G/AI and paradigm shift resulting from COVID-19.

To address the social issues brought about by such environmental changes, we are working to accelerate innovation through co-creation along with restructuring our business portfolio and strengthening our management base. With our installed bases* and strong customer base built up over our long history as the source of value creation, we aim to address social issues identified in Sustainable Development Goals (SDGs) through the dual-pronged approach of Mono-zukuri, which resolves real life issues (edge) and Koto-zukuri, which provides solutions and services that collaborate edge with cloud in real time.

In order to achieve our vision, we have positioned the 3 years from fiscal year 2020 to 2022 as the building foundations for growth in our Medium-Term Business Plan 2022. The key message is “Delivering OK! to your life.” We will implement structural reform while striving to resolve issues in society through our strength of AI edge technology and Mono-zukuri in developing products and services that will deliver “OK!” to the lives of every customer.

Going forward, OKI will continue to aim for sustainable growth with society and support a safe and convenient infrastructure for customers and society as a whole.

I look forward to your continued support and understanding in the future.

*installed bases: A track record of providing device groups at edge domains, and solutions centered on those device groups
Solution Systems Business

OKI seeks the social implementation and business expansion of digital transformation solutions via co-creation with our partners and aims for the securement of stable earnings and sustainable growth.

OKI’s Solution Systems business delivers various solutions, products and services underpinning social infrastructure in such fields as transportation, construction/infrastructure, disaster prevention, finance, retail, manufacturing and marine by harnessing OKI’s proprietary device lineup, sensing technologies including acoustics and optical, networks, technologies and know-how in data processing and operations. Based on the belief that AI processing on the cloud will be migrated to the edge domain (terminals) in the future, we are working on the social implementation of digital transformation via co-creation with customers, combining a wealth of use cases and AI edge technologies following our AI Edge Computing Strategy.

We believe that promoting “AI Edge and Local 5G” combining 5G/Local 5G services launched in 2020 and AI edge computing, represents an opportunity to accelerate this social implementation of digital transformation. We are now exploring applicability to a broad range of use cases linked to solutions to emerging social issues, such as smart factories, local mobility services, and infrastructure monitoring.

In the solution business, OKI is working to tap into new markets while forming an ecosystem* through collaborative efforts with partners. We aim to create new business aimed at growth using mutual collaboration after building an ecosystem with AI edge computing partners, co-creation partners for digital transformation solutions, and open innovation partners creating innovative solutions.

* ecosystem: A mutually beneficial relationship between partners, including companies and customers, through the division of labor and cooperation

FlyingView®, a real time remote monitoring system combining human eye and AI-powered eye that sees everything

The Honjo Plant features a testing station for Local 5G where it conducts demonstration tests for applications on the manufacturing floor and in automated driving

DX-driven disaster risk reduction that supports countermeasures for infrastructure against aging and natural disasters
Components & Platforms Business

Solving social issues through Mono-zukuri, we aspire for growth by supplying components and platforms embodying our concept of “Delivering OK! to your life.” to our global partners.

OKI’s Components & Platforms business develops and supplies various components utilizing technologies accumulated over the company’s long history. We also provide our strengths in Mono-zukuri as a platform, helping us contribute to solutions to social issues. Among these, we are focusing on unmanned operation, automation, and increased efficiency that help solve labor shortages and promote work-style reforms, and non-contact and non-face-to-face solutions required in the new normal resulting from the COVID-19 pandemic.

OKI’s Components business develops and supplies various products that contribute to solutions to social issues. These include the development and provision of delivery reception machines and self-checkout solutions in the distribution and retail service fields, and identification of medicine to make the work of pharmacy staff safer and more efficient. In 2020, OKI announced the contact-free Hygienic Touch Panel™ operated without using the fingers as a human-machine interface for social infrastructure service terminals in a new normal. In 2021, we began selling ATMs with Hygienic Touch Panel. Going forward, we will continue with our initiatives to provide customers with safety and security in new ways of life.

OKI’s Platforms business is expanding the scope of its Mono-zukuri services in proprietary technology from electrical to mechanical technologies, in products from circuit boards to equipment as a whole, and in the order receiving process from manufacturing to design, manufacturing, evaluation and maintenance. Under a management environment that demands speed to adapt to the major changes taking place, we will provide comprehensive Mono-zukuri services that support and resolve various manufacturing challenges faced by customers.

In order to bring these products and services to more people, we are working to resolve global social issues and promote business expansion through not just our own brands, but also collaboration with our partners around the world.
Initiatives for Innovation and Research and Development

OKI has established and developed an innovation management system (IMS) called “Yume Pro” ahead of the adoption of ISO 56002 and strives to create a systematic approach to innovation that involves all hands on deck.

**Advanced remote operations enabling 24/7 robot operations through human assistance**

There are growing expectations of service robots following the requirement of avoiding the 3Cs (closed spaces, crowded places, and close contact) as we shift to a life with COVID-19. We are engaging in system development based on the concept of advanced remote operation where humans provide a helping hand to address various issues facing robots when in operation. For example, in the event an autonomous robot cannot address a situation during a security patrol, a person from the operations center will be dispatched to intervene. Since autonomous operation is the norm, this means that a single person is able to efficiently operate multiple robots.

**Infrastructure monitoring and predictive maintenance using multi-point laser vibrometer**

As the infrastructure equipment supporting society ages, rising maintenance costs are becoming an issue. We developed a multi-point laser vibrometer to resolve these issues. Using advanced optical fiber technologies, a single vibrometer can measure the vibrations of multiple facilities across a wide area with high precision and without the need to make contact. This contributes to resilient and sustained social infrastructure by offering an efficient maintenance solution at a lower cost.

**Automating complex delivery planning with AI**

We are developing AI technologies that improve productivity and optimize operations in the supply chain in order to resolve labor shortages caused by rising demand for logistics and energy issues.

Optimization of route-based deliveries can automate complex delivery plans, increasing load factor with optimal split delivery. These technologies make it possible for anyone to create highly efficient delivery plans with optimized vehicle use and distance traveled, alleviating driver shortages and lowering CO₂ emissions.

**Multi-point laser vibrometer that delivers resilient, sustained social infrastructure**

As the infrastructure equipment supporting society ages, rising maintenance costs are becoming an issue. We developed a multi-point laser vibrometer to resolve these issues. Using advanced optical fiber technologies, a single vibrometer can measure the vibrations of multiple facilities across a wide area with high precision and without the need to make contact. This contributes to resilient and sustained social infrastructure by offering an efficient maintenance solution at a lower cost.

**Delivery plan optimization**

<table>
<thead>
<tr>
<th>Normal delivery</th>
<th>Split delivery</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total distance: 160km</td>
<td>Total distance: 120km</td>
</tr>
<tr>
<td>Vehicles used: 3</td>
<td>Vehicles used: 2</td>
</tr>
<tr>
<td>30km</td>
<td>30km</td>
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<tr>
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</table>
Sustainability Initiatives

As a company “Delivering OK! to your life.,” the OKI Group is working under its corporate philosophy to advance environmental, social, and governance (ESG) initiatives in order to address social issues identified in the SDGs.

Environmental

The OKI Group recognizes that part of its mission is to address climate change and resolve social issues to pass on a better environment to future generations. Toward this end, we stand committed to mitigating CO2 emissions and other environmental impacts in our production processes and supplying products and services that help to resolve environmental issues.

Eco-friendly smart factory launches operations

The OKI Honjo Plant H1 located in Honjo City, Saitama Prefecture will begin full-scale operations in July 2022. This new plant was the first large-scale production facility in Japan to obtain ZEB* certification in August 2021 based on its various design considerations that lower environmental impacts, such as highly insulated exterior walls and roof, roof-top solar power generation system, as well as lighting and HVAC controls linked to operational status. In addition to worker safety, the plant also features design innovations with the local community in mind, including use of wood from local Chichibu cedar trees. We are rolling out initiatives within the Group for the establishment of a smart factory model that achieves Manufacturing DX, a solution concept for new plants, in an effort to address the changing needs of customers and evolving technologies.

* ZEB: Net Zero Energy Building: a building that consumes zero net primary energy through energy-saving technology, such as sensors and highly heat-insulated structures, as well as energy-producing technology through renewable energy, all while providing a pleasant indoor environment. ZEB are classified by the following four categories based on their energy reduction percentages (energy consumed by production equipment and QA equipment are excluded from ZEB calculation).
ZEB: 100% or higher; Nearly ZEB: 75% or higher; ZEB Ready: 50% or higher; and ZEB Oriented: 40% or 30% or higher

Social

In order for the OKI Group to continuously develop in response to changes in the social environment, it is essential for each and every diverse employee to maximize one’s own capabilities to create innovation. The OKI Group positions human resources as one of the most important management resources and promotes the creation of a rewarding workplace environment through various initiatives including developing its human resources.

External Certification for Human Resources

1. Health management
   Outstanding Health and Productivity Management (OKI)

2. Childcare support
   Kurumin certification (OKI Software)
   Platinum Kurumin certification (OKI, OKI Circuit Technology)

3. Promoting women’s participation and advancement in the workplace
   Eruboshi certification (OKI)

Main initiatives/organizations in which OKI participates

- United Nations Global Compact (UNGC)
- ask Force on Climate-related Financial Disclosures (TCFD)
- Japan Climate Initiative (JCI)
- Challenge Zero

Corporate Governance Structure

The OKI Group recognizes sustainable growth and increasing corporate value over mid- and long-term as its most important management priorities in earning the trust of its various stakeholders. To this end, we are working to enhance corporate governance based on our fundamental policies, including “enhancement of management fairness and transparency,” “timely decision-making processes,” and “full compliance and fortification of risk management.”
OKI GROUP’S JOURNEY

Since its founding, OKI has been delivering a succession of advanced products and services underpinned by the Company’s “enterprising spirit” to meet the needs of society. We will realize a comfortable and affluent tomorrow of everyone by creating values that contribute to the development of information society.

**1881**
Kibataro Oki established Meikosha, Ltd.

**1902**
First Japan-made magnetic parallel multiple telephone switchboard delivered to Nagasaki Telephone Office

**1930**
First in-house AEI-type automatic exchange delivered to Nakano Telephone Office in Tokyo

**1953**
Page teletypewriters released

**1963**
Mass production of Type-600 telephone began

**1969**
"OKITAC®-4300" minicomputer released

**1971**
D10 electronic telephone switchboard delivered to Nippon Telegraph and Telephone Public Corporation

**1996**
Computer-Telephony Integration System "CTstage®" released

**2001**
"COREFIDO" series of printers and Multifunction Printers (MFPs) released for the Japanese market with the industry’s first free five-year warranty

**2002**
EMS Business began

**2005**
Real-time earthquake disaster prevention system developed

**2008**
Japan’s first VoIP system released

**2019**
OKI Group Environmental Vision established

**2020**
AI Edge Computer "AE2100" released

**2020**
Hygenic Touch Panel enabling non-contact screen operation developed

**2022**
World’s first cash-recycling ATMs released

**2022**
Industry’s first Microsoft NET-compliant IP telephony server released

**2024**
Japan’s first 920 MHz band wireless multi-hop communication system for smart communities developed

**2025**
"SUKIT™" information kiosk terminals delivered to Haneda Airport International Passenger Terminal

**2030**
Coming and growth of the computer era

**1949**
Oki Electric Industry Co., Ltd. established

**1950**
Mass production of Type-600 telephone began

**1961**
Computer equipped with first Japan-made core memory released

**1976**
"OKIFAX 7100" digital thermal facsimile machine released

**1981**
World’s first LED printer developed

**1982**
World’s first computer-telephone system released

**1985**
Computer-telephony system released

**1990**
"OKIFAX 7100" digital thermal facsimile machine released

**1996**
"COREFIDO" series of printers and Multifunction Printers (MFPs) released for the Japanese market with the industry’s first free five-year warranty

PR and Media Information

**OKI Report**
Integrated report on OKI Group’s strategy and policies for all stakeholders including shareholders and investors

**OKI Technical Review**
Technical journal containing easy-to-understand information on the results of OKI Group’s technical development

**OKI Website**
[https://www.oki.com/](https://www.oki.com/)
A portal site with information on OKI Group’s corporate information, initiatives, products and services

**Official OKI YouTube Channel**
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COMPANY PROFILE

**PROFILE (As of July 1, 2022)**

**Company Name:** Oki Electric Industry Co., Ltd.  
**Representative Director and COO:** Takahiro Mori  
**Head Office:** 1-7-12 Toranomon, Minato-ku, Tokyo 105-8460, Japan  
**Tel:** +81-3-3501-3111  
**URL:** https://www.oki.com

**Company Name:** Oki Electric Industry Co., Ltd.  
**Founded:** 1881  
**Company Established:** November 1, 1949  
**Common Stock:** 44,000 million yen  
**Employees:** 14,850 (Consolidated)  
**Employees:** 4,760 (Non-consolidated)

**NET SALES/OPERATING INCOME/OPERATING PROFIT MARGIN**

<table>
<thead>
<tr>
<th>Net Sales (Consolidated)</th>
<th>Operating Income/Operating Profit Margin (Consolidated)</th>
</tr>
</thead>
<tbody>
<tr>
<td>(Billion of yen)</td>
<td>(Billions of yen) Operating Income Operating Profit Margin (%)</td>
</tr>
<tr>
<td>400</td>
<td>438.0</td>
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<td>200</td>
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*As of March 31, 2022

*Overseas subsidiaries that apply IFRS changed their accounting treatment for SaaS (Software as a Service) from the fiscal year ended March 31, 2022. Accordingly, figures for the fiscal year ended March 31, 2021 have been retroactively adjusted to reflect these changes.

**MANAGEMENT (As of June 29, 2022)**

**DIRECTORS**

- **Representative Director:** Shinya Kamagami  
- **Representative Director:** Takahiro Mori  
- **Director:** Masayuki Hoshi  
- **Director:** Masashi Fuse  
- **Director:** Masatoshi Saito  
- **Director:** Shigeru Asaba  
- **Director:** Tamotsu Saito  
- **Director:** Izumi Kawashima  
- **Director:** Makoto Kigawa

**EXECUTIVE OFFICERS**

- **CEO (Chief Executive Officer):** Shinya Kamagami  
- **COO (Chief Operating Officer):** Takahiro Mori  
- **Senior Executive Vice President:** Masayuki Hoshi  
- **Executive Vice President:** Masashi Tsuboi  
- **Senior Vice President:** Masashi Fuse  
- **Senior Vice President:** Masatoshi Saito  
- **Senior Vice President:** Teiji Teramoto  
- **Senior Vice President:** Yuichiro Katagiri  
- **Senior Executive Officer:** Keizo Ikeda  
- **Senior Executive Officer:** Hiroshi Tomizawa  
- **Senior Executive Officer:** Hajime Maruo  
- **Senior Executive Officer:** Tetsuya Takimoto  
- **Executive Officer:** Shutaro Otahara  
- **Executive Officer:** Hiroshi Nishimura  
- **Executive Officer:** Yoichi Kato  
- **Executive Officer:** Yuhiko Fujiwara  
- **Executive Officer:** Takashi Inoue  
- **Executive Officer:** Toru Hattanda  
- **Executive Officer:** Hajime Inoue  
- **Executive Officer:** Takashi Itou  
- **Executive Officer:** Shotaro Nakatsu

**AUDIT & SUPERVISORY BOARD MEMBERS**

- **Standing Audit & Supervisory Board Member:** Toshiya Hatakeyama  
- **Standing Audit & Supervisory Board Member:** Toshiyuki Yokota  
- **Audit & Supervisory Board Member:** Hideo Shiwa  
- **Audit & Supervisory Board Member:** Ryuichi Makino  
- **Audit & Supervisory Board Member:** Yoshihiro Tsuda

*1 Outside Directors
*2 Outside Audit & Supervisory Board Members
## MAJOR FACILITIES

<table>
<thead>
<tr>
<th>Region</th>
<th>Facilities</th>
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<tbody>
<tr>
<td>KOBE/KANSAI/KUKURIKI</td>
<td>Honjo Plant (Minato-ku, Tokyo)</td>
</tr>
<tr>
<td></td>
<td>Komine Plant (Akiruno city)</td>
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<tr>
<td></td>
<td>OKI Warabi System Center (Warabi city)</td>
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<tr>
<td></td>
<td>OKI Shibaura Office (Minato-ku, Tokyo)</td>
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<td></td>
<td>OKI Toranomon Office (Minato-ku, Tokyo)</td>
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<tr>
<td></td>
<td>Takasaki Facility (Takasaki city)</td>
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<tr>
<td></td>
<td>Tomioka Plant (Tomioka city)</td>
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<td></td>
<td>Numazu Plant (Numazu city)</td>
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<td></td>
<td>Nishiyokote Plant (Takasaki city)</td>
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<td></td>
<td>OKI Kansai Techno Research Center (Osaka city)</td>
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## MAJOR OFFICES

<table>
<thead>
<tr>
<th>Region</th>
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<tr>
<td>KOBE/KANSAI/KUKURIKI</td>
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<td>OKI Micro Engineering (Kumamoto city)</td>
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<td>Oki WorkWel</td>
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</tbody>
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## MAJOR AFFILIATES

### JAPAN

- OKI IDS
- Adachi Protechno
- OKI ADTECH SUPPORT
- OKI Alestech
- OKI Engineering
- OKI Crosstech
- OKI Com-Echoes
- OKI Comtec
- OKI Consulting Solutions
- OKI Circuit Technology
- OKI JIP
- OKI Sympho-Tech
- OKI Software
- OKI Software Expert Service
- OKI Data Manufacturing and Engineering Service
- OKI Electric Cable
- OKI Electric Cable Wire Harness
- OKI TOHO DENSHI
- OKI TOMIOKA Manufacturing
- OKI Trustech
- Japan Business Operations
- OKI Nextech
- OKI High-Technologies
- OKI Proassist
- OKI Proserve
- OKI Micro Engineering
- Mogami Wire & Cable
- OKI WorkWel

### AMERICAS

- OKI Data Americas
- OKI Data do Brasil

### EUROPE

- OKI Europe
- OKI Systems (Rus)

### ASIA/OCEANIA

- OKI Banking Systems (Shenzhen)
- OKI Data Dalian
- OKI Electric Industry (Shenzhen)
- OKI Hong Kong
- OKI Micro Engineering (DG)
- OKI Micro Engineering (HK)
- OKI Power Trading (Shenzhen)
- OKI Printed Circuits (Changzhou)
- OKI Software Technology
- OKI Trading (Kunshan)
- OKI Trading (Beijing)
- OKI Data (Australia)
- OKI Data (Singapore)
- OKI Data Manufacturing (Thailand)
- OKI India
- OKI Precision (Thailand)
- OKI Systems Korea
- OKI Systems (Thailand)
- OKI VIET NAM

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Oki Electric Industry Co., Ltd.