D STRATEGY

AT A GLANCE

BUSINESS SEGMENTS

MAIN PRODUCTS AND SERVICES

ICT

Business providing solutions, products and services supporting social infrastructure based on distinctive technologies

• Traffic infrastructure-related systems (flight control systems, ITS-related systems)

- Disaster-related systems (firefighting-related systems, disaster prevention administrative radio systems for municipalities)
- Self-defense-related systems
- Communications equipment for telecom carriers
- Bank branch systems and centered-administration systems for financial institutions
- Ticket reservations and issuing systems
- UC* systems (IP-PBX/business telephones, contact centers, etc.)
- 920MHz band wireless multi-hop communication systems
 Maintenance and construction services
- *UC: Unified Communication



Mechatronics Systems

Business offering products and services based on our core mechatronics technology such as ATMs and cash handling equipment

• ATMs

- Cash handling equipment
- Bank branch terminals
- Ticket reservations and issuing terminals
- Check-in terminals
- ATM monitoring and operations services



Printers

Business harnessing our LED technologies to offer printers that match customer needs for markets ranging from offices to industrial printing

- Color LED and monochrome LED printers
- Color LED and monochrome LED multi-function printers (MFPs)
- Dot-impact printers
- Wide format inkjet printers
- Wide format multi-function printers
- LED print heads



EMS

Business offering consigned design & manufacturing services based on our extensive record in social infrastructure equipment

- Consigned design & manufacturing services for communications equipment
- Consigned design & manufacturing services for industrial instruments
- Consigned design & manufacturing services for measuring instruments
- Consigned design & manufacturing services for medical equipment
- Consigned design & manufacturing services for broadcasting, electricity, and traffic-related
- Cables, flexible printed circuits (FPC), and customized power supplies
- Reliability testing and environmental conservation-related services

Web site http://www.oki.com/en/products/



SALES COMPOSITION

NET SALES (Billions of yen)

OPERATING INCOME (Billions of yen)

MAJOR CONSOLIDATED SUBSIDIARIES







OKI Customer Adtech

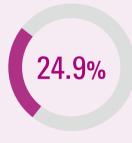
- OKI Software
- OKI Wintech
- Shizuoka OKI

21.4%





- Japan Business Operations
- OKI Electric Industry (Shenzhen)
- OKI Banking Systems (Shenzhen)
- OKI Brasil







- OKI Data
- OKI Data Americas
- OKI Europe
- OKI Data Manufacturing (Thailand)







- Nagano OKI
- OKI Printed Circuits
- OKI Communication Systems
- OKI Circuit Technology
- OKI IDS
- OKI Electric Cable
- OKI Engineering
- OKI Techno Power Systems

*FY2017 results for the EMS business have been restated.

*The business segments above do not include "Others" segment which consists mainly of independent businesses of OKI subsidiaries.