

# STRATEGY AT A GLANCE

## BUSINESS SEGMENTS

## MAIN PRODUCTS AND SERVICES

### ICT

Business providing solutions, products and services supporting social infrastructure based on distinctive technologies

- Traffic infrastructure-related systems (flight control systems, ITS-related systems)
  - Disaster-related systems (firefighting-related systems, disaster prevention administrative radio systems for municipalities)
  - Self-defense-related systems
  - Communications equipment for telecom carriers
  - Bank branch systems and centered-administration systems for financial institutions
  - Ticket reservations and issuing systems
  - UC\* systems (IP-PBX/business telephones, contact centers, etc.)
  - 920MHz band wireless multi-hop communication systems
  - Maintenance and construction services
- \*UC: Unified Communication



### Mechatronics Systems

Business offering products and services based on our core mechatronics technology such as ATMs and cash handling equipment

- ATMs
- Cash handling equipment
- Bank branch terminals
- Ticket reservations and issuing terminals
- Check-in terminals
- ATM monitoring and operations services



### Printers

Business harnessing our LED technologies to offer printers that match customer needs for markets ranging from offices to industrial printing

- Color LED and monochrome LED printers
- Color LED and monochrome LED multi-function printers (MFPs)
- Dot-impact printers
- Wide format inkjet printers
- Wide format multi-function printers
- LED print heads



### EMS

Business offering consigned design & manufacturing services based on our extensive record in social infrastructure equipment

- Consigned design & manufacturing services for communications equipment
- Consigned design & manufacturing services for industrial instruments
- Consigned design & manufacturing services for measuring instruments
- Consigned design & manufacturing services for medical equipment
- Consigned design & manufacturing services for broadcasting, electricity, and traffic-related



### Others

Independent business via subsidiaries

- Electronic components
- Power devices
- Precision compact motors
- Reliability testing and environmental conservation-related services

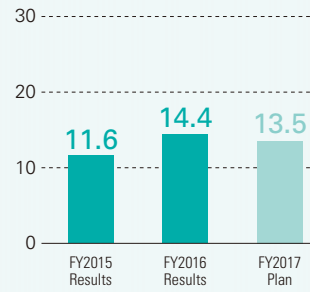
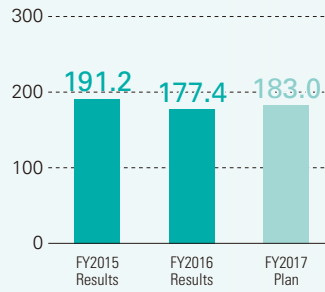
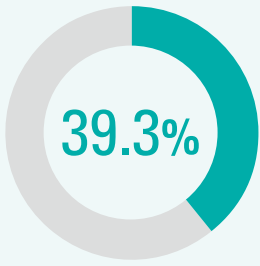


SALES COMPOSITION

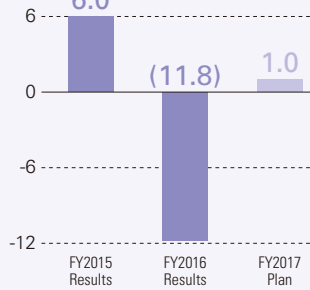
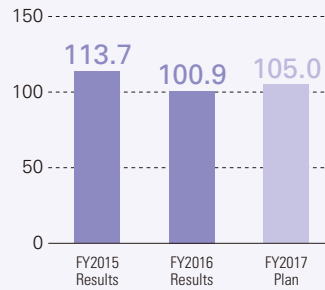
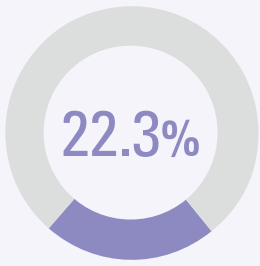
NET SALES (Billions of yen)

OPERATING INCOME (Billions of yen)

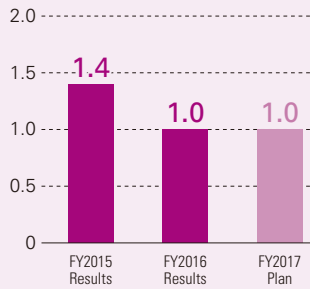
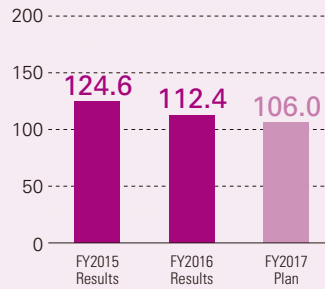
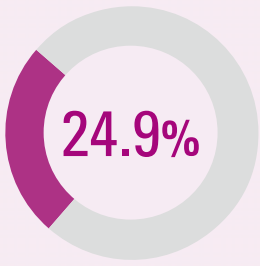
MAJOR CONSOLIDATED SUBSIDIARIES



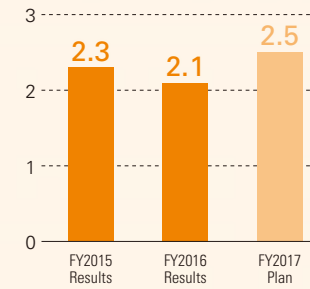
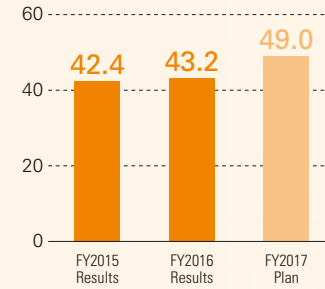
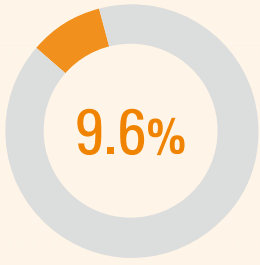
- OKI Customer Adtech
- OKI Software
- OKI Wintech
- Shizuoka OKI



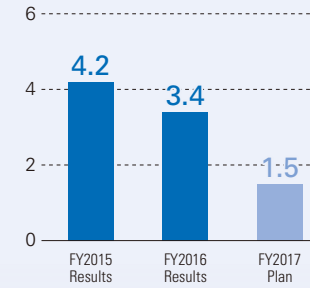
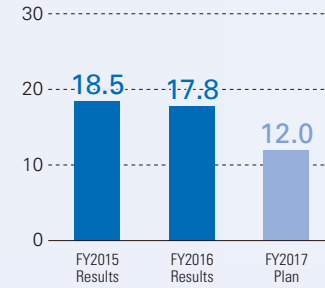
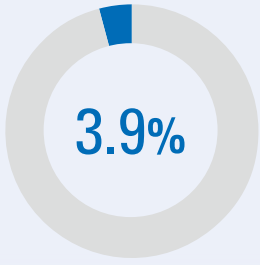
- Japan Business Operations
- OKI Electric Industry (Shenzhen)
- OKI Banking Systems (Shenzhen)
- OKI Brasil



- OKI Data
- OKI Data Infotech
- OKI Data Americas
- OKI Europe
- OKI Data Manufacturing (Thailand)



- Nagano OKI
- OKI Printed Circuits
- OKI Communication Systems
- OKI Circuit Technology
- OKI IDS



- OKI Micro Engineering
- OKI Techno Power Systems
- OKI Engineering