

FINANCIAL AND NON-FINANCIAL HIGHLIGHTS

Oki Electric Industry Co., Ltd. and consolidated subsidiaries
Years ended March 31

Ended March 31	Millions of yen					Thousands of U.S. dollars (Note 1)
	2012	2013	2014	2015	2016	2016
For the year						
Net sales	¥ 423,480	¥ 455,824	¥ 483,112	¥ 540,153	¥ 490,314	\$ 4,377,803
Operating income	11,980	13,475	27,196	32,415	18,594	166,017
Profit attributable to owners of parent	1,555	13,599	27,359	33,091	6,609	59,008
Net cash (used in) provided by operating activities	22,791	(11,619)	31,868	40,999	(3,573)	(31,901)
Net cash (used in) provided by investing activities	(9,392)	(9,214)	(13,977)	(18,583)	(13,762)	(122,875)
Free cash flow	13,399	(20,833)	17,890	22,415	(17,335)	(154,776)
At the year end						
Total assets	¥ 368,065	¥ 349,322	¥ 412,514	¥ 439,358	¥ 411,776	\$ 3,676,571
Shareholders' equity	41,125	56,072	88,735	119,626	106,733	952,973
Interest-bearing debt	136,478	120,524	119,004	107,570	122,084	1,090,035
Ratios						
Return on assets (ROA) (%)	0.4	3.8	7.2	7.8	1.6	
Return on equity (ROE) (%)	3.9	28.0	37.8	31.8	5.8	
Shareholders' equity (%)	11.2	16.1	21.5	27.2	25.9	
						U.S. dollars (Note 1)
Per share amounts						
Net income	¥ 0.32	¥ 17.24	¥ 36.21	¥ 40.03	¥ 7.61	\$ 0.06
Net assets (shareholders' equity, excluding warrants and non-controlling interests in consolidated subsidiaries)	13.42	34.40	79.32	137.74	122.91	1.09
Cash dividends	—	—	3.00	5.00	5.00	0.04
Non-financial data ^(Note 2)						
Number of employees	16,736	17,459	21,090	20,653	20,190	
Employment rate of challenged people (%)	1.83	1.99	2.17	2.12	2.13	
Ratio of manager-level females (non-consolidated, %)	2.34	1.98	2.14	2.42	2.60	

Note 1: The U.S. dollar amounts in this annual report are translated from yen, for convenience only, at ¥112 = U.S. \$1.00, the approximate exchange rate prevailing on March 31, 2016.

Note 2: Environment-related data are disclosed in the OKI Group Environmental Report and on the website: <http://www.oki.com/en/eco/>.

Forward-looking Statements

This annual report contains forward-looking statements concerning the OKI Group's future plans, financial targets, technologies, products, services and performance. These forward-looking statements represent assumptions and beliefs based on data and calculation methods currently available to OKI as of the date of publication, and therefore OKI does not guarantee the accuracy of statements are subject to changes attributable to business risks and uncertainties, which may affect OKI's performance and consequently cause actual results to differ from our forecasts.

