
Opening Remarks of the Business Strategy Meeting

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Introduction

OKI's business environment

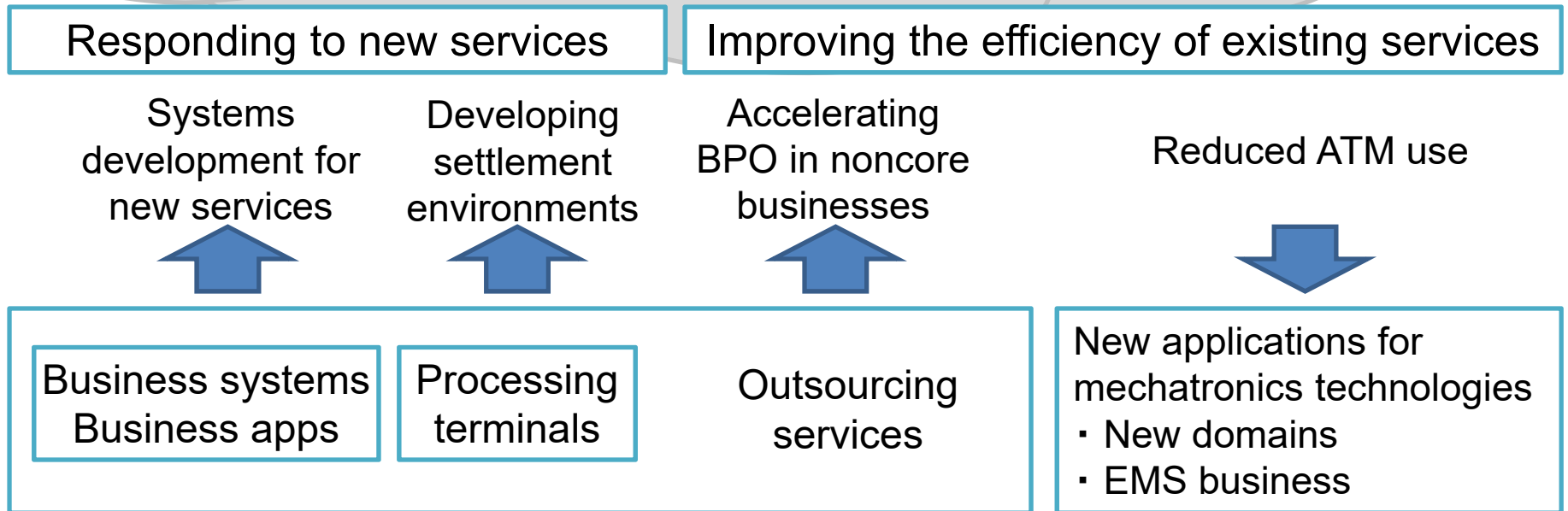
- Digital transformations
- Shift toward a cashless society
- Shift toward a paperless society
- Structural reforms in the banking industry
- The arrival of the 5G age

and others

OKI's Thinking on the Shift Toward a Cashless Society



Various cashless settlement services advances in a broad range of fields



- Enhance Group synergies (fusing of four segments)
- OKI's strengths: (Technological & product-development abilities/business expertise) × partners

Segment-Specific Policies

➤ **ICT**

- Grow in the social infrastructure, IoT, and co-creation businesses

➤ **Mechatronics Systems**

- Implement new business strategies to reflect changes in the environment
- Achieve profitability through reforms in the cost structure

➤ **Printers**

- Expand sales of products for the industrial printing market

➤ **EMS**

- Achieve net sales of 100.0 billion yen in FY2022