(Translation)

# **Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2019 [J-GAAP]**

May 9, 2019

Listed Company Name: Oki Electric Industry Co., Ltd.

Securities Code: 6703

Stock Exchange Listing: Tokyo Stock Exchange

Representative: Shinya Kamagami, President, Representative Director Contact: Atsushi Yamauchi, General Manager, Investor Relations

Date of Ordinary General Meeting of Shareholders (Scheduled): June 21, 2019

Commencement of Dividend Payment (Scheduled): June 24, 2019

Filing of Securities Report (Scheduled): June 21, 2019 Supplementary Document on Financial Results: Yes Financial Results Briefing: Yes (for institutional investors) TEL: +81-3-3501-3836

URL: https://www.oki.com/

(Amounts less than one million yen have been truncated)

#### 1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2019 (from April 1, 2018 to March 31, 2019)

#### (1) Consolidated Operating Results

(Percentage figures indicate year-on-year change)

|                   | Net sales       |       | Operating income |       | Ordinary income |      | Profit attributable to owners of parent |      |
|-------------------|-----------------|-------|------------------|-------|-----------------|------|---|------|
|                   | Millions of yen | %     | Millions of yen  | %     | Millions of yen | %    | Millions of yen                         | %    |
| Fiscal year ended |                 |       |                  |       |                 |      |   |      |
| March 31, 2019    | 441,452         | 0.8   | 17,522           | 126.9 | 15,477          | 81.8 | 8,405                                   | 42.7 |
| March 31, 2018    | 438,026         | (3.0) | 7,721            | 203.4 | 8,515           | _    | 5,891                                   | 25.6 |

(Note) Comprehensive income:

Fiscal year ended March 31, 2019: ¥3,576 million ([53.0]%) Fiscal year ended March 31, 2018: ¥7,605 million (–%)

|                   | Basic earnings per share | Diluted earnings per share | Return on equity | Ordinary income to total assets | Operating income to net sales |
|-------------------|--------------------------|----------------------------|------------------|---------------------------------|-------------------------------|
|                   | Yen                      | Yen                        | %                | %                               | %                             |
| Fiscal year ended |                          |                            |                  |                                 |                               |
| March 31, 2019    | 97.16                    | 97.03                      | 8.4              | 4.2                             | 4.0                           |
| March 31, 2018    | 67.86                    | 67.80                      | 6.0              | 2.3                             | 1.8                           |

(Reference)

Share of profit (loss) of entities accounted for using equity method:

Fiscal year ended March 31, 2019: ¥214 million Fiscal year ended March 31, 2018: ¥563 million

#### (2) Consolidated Financial Position

|                      | Total assets    | Net assets      | Shareholders' equity ratio | Net assets per share |
|----------------------|-----------------|-----------------|----------------------------|----------------------|
|                      | Millions of yen | Millions of yen | %                          | Yen                  |
| As of March 31, 2019 | 365,503         | 100,200         | 27.3                       | 1,155.28             |
| As of March 31, 2018 | 366,512         | 102,144         | 27.3                       | 1,154.03             |

(Reference) Shareholders' equity: As of March 31, 2019: ¥99,941 million As of March 31, 2018: ¥100,169 million

#### (3) Consolidated Cash Flows

|                   | Net cash<br>provided by (used in)<br>operating activities | Net cash<br>provided by (used in)<br>investing activities | Net cash<br>provided by (used in)<br>financing activities | Cash and cash<br>equivalents at end of<br>period |
|-------------------|---|---|---|--|
|                   | Millions of yen   | Millions of yen   | Millions of yen   | Millions of yen                                  |
| Fiscal year ended |   |   |   |  |
| March 31, 2019    | 6,364   | (12,099)  | (12,971)  | 26,823   |
| March 31, 2018    | 15,578  | (10,485)  | (11,512)  | 45,481   |

#### 2. Dividends

|  |                      | Dividend per share    |                   |          |       |                                | Dividend                       | Dividends to                 |
|--|----------------------|-----------------------|-------------------|----------|-------|--------------------------------|--------------------------------|------------------------------|
|  | First<br>quarter-end | Second<br>quarter-end | Third quarter-end | Year-end | Total | dividend<br>amount<br>(Annual) | payout ratio<br>(Consolidated) | net assets<br>(Consolidated) |
|  | Yen                  | Yen                   | Yen               | Yen      | Yen   | Millions of yen                | %                              | %                            |
| Fiscal year ended                                    |                      |                       |                   |          |       |                                |                                |                              |
| March 31, 2018                                       | _                    | 20.00                 | _                 | 30.00    | 50.00 | 4,343                          | 73.7                           | 4.4                          |
| March 31, 2019                                       | _                    | 0.00                  | Ī                 | 50.00    | 50.00 | 4,325                          | 51.5                           | 4.3                          |
| Fiscal year ending<br>March 31, 2020<br>(Projection) | -                    | 0.00                  |                   | 50.00    | 50.00 |                                | 30.9                           |                              |

3. Consolidated Results Projection for the Fiscal Year Ending March 31, 2020 (from April 1, 2019 to March 31, 2020)

(Percentage figures indicate year-on-year change)

|      |        | Net sales       |     | Operating inc   | ome | Ordinary inco   | ome | Profit attributa<br>owners of pa |      | rnings per<br>nare |
|------|--------|-----------------|-----|-----------------|-----|-----------------|-----|----------------------------------|------|--------------------|
|      |        | Millions of yen | %   | Millions of yen | %   | Millions of yen | %   | Millions of yen                  | %    | Yen                |
| Full | l year | 450,000         | 1.9 | 18,500          | 5.6 | 17,000          | 9.8 | 14,000                           | 66.6 | 161.83             |

#### Notes:

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in changes in the scope of consolidation): None
- (2) Changes in accounting policies, changes in accounting estimates and restatements
  - 1) Changes in accounting policies in accordance with revision of accounting standards, etc.: None
  - 2) Any changes in accounting policies other than 1) above: None
  - 3) Changes in accounting estimates: None
  - 4) Restatements: None
- (3) Number of shares issued (common stock)
  - 1) Number of shares issued at the end of the period (including treasury shares)

As of March 31, 2019: 87,217,602 shares

As of March 31, 2018: 87,217,602 shares

2) Number of treasury shares at the end of the period

As of March 31, 2019: 709,516 shares

As of March 31, 2018: 417,875 shares

3) Average number of shares during the period

Fiscal Year ended March 31, 2019: 86,508,750 shares

Fiscal Year ended March 31, 2018: 86,826,746 shares

(Note) For information on the number of shares for the basis for calculating basic earnings per share (consolidated), please refer to "Per Share Information" on page 15 of the Attachment.

#### (Reference) Summary of Non-consolidated Financial Results

Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2019 (from April 1, 2018 to March 31, 2019)

(1) Non-consolidated Operating Results

(Percentage figures indicate year-on-year change)

| (1) 1 (on components | (1 diddining)   | inguite in | arease jear on jear | - TITUIN 5-) |                 |        |                 |   |
|----------------------|-----------------|------------|---------------------|--------------|-----------------|--------|-----------------|---|
|                      | Net sales       |            | Operating income    |              | Ordinary income |        | Profit          |   |
|                      | Millions of yen | %          | Millions of yen     | %            | Millions of yen | %      | Millions of yen | % |
| Fiscal year ended    |                 |            |                     |              |                 |        |                 |   |
| March 31, 2019       | 215,960         | 5.9        | 2,525               | _            | 9,417           | 304.6  | 8,457           | - |
| March 31, 2018       | 203,987         | (3.9)      | (891)               | -            | 2,327           | (77.4) | (1,975)         | _ |

|                   | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|----------------------------|
|                   | Yen                      | Yen                        |
| Fiscal year ended |                          |                            |
| March 31, 2019    | 97.77                    | 97.63                      |
| March 31, 2018    | (22.75)                  | -                          |

#### (2) Non-consolidated Financial Position

|                      | Total assets    | Net assets      | Shareholders' equity ratio | Net assets per share |
|----------------------|-----------------|-----------------|----------------------------|----------------------|
|                      | Millions of yen | Millions of yen | %                          | Yen                  |
| As of March 31, 2019 | 265,944         | 79,722          | 29.9                       | 920.02               |
| As of March 31, 2018 | 253,891         | 77,505          | 30.5                       | 891.08               |

(Reference) Shareholders' equity:

As of March 31, 2019: ¥79,589 million As of March 31, 2018: ¥77,403 million

Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.

#### Explanation regarding appropriate use of results projection and other special notes

(Warning on forward-looking statements)

The forward-looking statements including the projection for the financial results contained in this document are based on information currently available to the Company and certain assumptions that the Company deems to be reasonable, and actual results may differ from such statements due to a variety of factors. For the conditions assumed for the results projection and notes on the use of such projections, please refer to "Outlook for the fiscal year ending March 31, 2020" of "1. Overview of Operating Results and Others, (1) Analysis of Operating Results" on page 2 of the Attachment.

#### (How to obtain supplementary document on financial results)

The Company is scheduled to hold a financial results briefing for institutional investors on May 9, 2019 (Thursday). The document on financial results is disclosed on TDNet at the same time as this Summary of Consolidated Financial Results and is also made available on the Company's website on the same day.

## Contents of the Attachment

| 1. Overvious of Operating Populty and Others   | 2  |
|--|----|
| 1. Overview of Operating Results and Others  | 2  |
| (1) Analysis of Operating Results  | 2  |
| (2) Analysis of Financial Position   | 5  |
| (3) Basic Policy Concerning the Distribution of Profits and the Dividend Distributions for the Fiscal Year |    |
| Ended March 31, 2019 and the Fiscal Year Ending March 31, 2020   | 5  |
| 2. Basic Approach to the Selection of Accounting Standards   |    |
| 3. Consolidated Financial Statements   | 6  |
| (1) Consolidated Balance Sheets  | 6  |
| (2) Consolidated Statements of Income and Comprehensive Income   | 8  |
| (Consolidated Statements of Income)  | 8  |
| (Consolidated Statements of Comprehensive Income)  | 9  |
| (3) Consolidated Statements of Changes in Equity   | 10 |
| (4) Consolidated Statements of Cash Flows  | 12 |
| (5) Notes to Consolidated Financial Statements   | 13 |
| (Notes Relating to Going Concern Assumption)   | 13 |
| (Additional Information)   | 13 |
| (Segment Information)  | 13 |
| (Per Share Information)  | 15 |
| (Significant Subsequent Event)   | 15 |
|  |    |

#### 1. Overview of Operating Results and Others

- (1) Analysis of Operating Results
  - 1) Results of operations for the fiscal year under review (April 1, 2018 to March 31, 2019)

Looking at the global situation in fiscal year ended March 31, 2019, the economy continued to show a gradual recovery as a whole, but economic uncertainty rose due to the effects of China's economic slowdown caused by US-China trade friction and problems associated with Brexit in the UK. Japan's economy continued its modest recovery supported by factors such as improved employment conditions and increased capital investment, but began to show signs of a slowdown in some business areas due to the effects of the global economy.

Under this business environment, the OKI Group reported net sales of \(\frac{\pmathbf{441.5}}{\pmathbf{billion}}\), a \(\frac{\pmathbf{3.5}}{\pmathbf{billion}}\) billion or 0.8% increase year-on-year, despite decreases in sales in the Mechatronics Systems business and the Printers business, because these decreases were offset by remained stable sales in the ICT business and the effects of the newly consolidated Oki Electric Cable Co., Ltd. on the EMS business. Operating income was \(\frac{\pmathbf{11.5}}{\pmathbf{1.5}}\) billion, an increase of \(\frac{\pmathbf{9.8}}{\pmathbf{9.8}}\) billion year-on-year, due to factors such as increased sales and earnings generated through differences in project mix in the ICT business, effects of structural reforms in the Mechatronics Systems business, and reductions in fixed costs through reforms to business structures and the effects of the yen's depreciation on the Printers business.

Ordinary income was \(\frac{\pmathb{\text{\text{4}}}}{1.5}\) billion, an increase of \(\frac{\pmathb{\text{\text{\text{\text{47.0}}}}}{1.0}\) billion year-on-year, due to increased operating income, despite the posting of a \(\frac{\pmathb{\text{\text{4}}}}{1.3}\) billion of foreign exchange loss as non-operating expenses. Profit attributable to owners of parent was \(\frac{\pmathb{\text{\text{8}}}}{8.4}\) billion, an increase of \(\frac{\pmathb{\text{\text{2}}}}{2.5}\) billion year-on-year, due to factors such as the posting of \(\frac{\pmathb{\text{\

| (Billions of yen)                       | Fiscal year ended March 31, 2019 | Fiscal year ended March 31, 2018 | Year-on-year change rate |
|---|----------------------------------|----------------------------------|--------------------------|
| Net sales                               | 441.5                            | 438.0                            | 0.8%                     |
| Operating income                        | 17.5                             | 7.7                              | 126.9%                   |
| Ordinary income (loss)                  | 15.5                             | 8.5                              | 81.8%                    |
| Profit attributable to owners of parent | 8.4                              | 5.9                              | 42.7%                    |

Net sales and operating income to external customers by business were as follows.

#### <ICT>

Net sales came to ¥184.3 billion (a year-on-year increase of 6.7% or ¥11.6 billion). The increase resulted from factors such as increases in social infrastructure-related projects, sales to telecom carriers, and projects for some public agencies.

Operating income came to ¥14.7 billion, a year-on-year increase of ¥1.2 billion, with the effect of a sales increase and differences in project mix.

| (Billions of yen) | Fiscal year ended March 31, 2019 | Fiscal year ended March 31, 2018 | Year-on-year change rate |
|-------------------|----------------------------------|----------------------------------|--------------------------|
| Net sales         | 184.3                            | 172.7                            | 6.7%                     |
| Operating income  | 14.7                             | 13.5                             | 8.5%                     |

#### <Mechatronics Systems>

Net sales came to \(\frac{\pmax}{82.7}\) billion (a year-on-year decrease of 11.6% or \(\frac{\pmax}{10.8}\) billion). The decline was mainly due to the disappearance of the effects of standardizing the fiscal periods of Brazilian subsidiaries and the impacts of reviewing business operations in the process of making structural reforms.

Operating income was \(\frac{\pmathbf{4}}{0.1}\) billion, an improvement of \(\frac{\pmathbf{5}}{5.2}\) billion year-on-year, mainly due to the effects of fixed cost reductions achieved through structural reforms, despite the effects of decreases in sales.

| (Billions of yen)        | Fiscal year ended March 31, 2019 | Fiscal year ended March 31, 2018 | Year-on-year change rate |
|--------------------------|----------------------------------|----------------------------------|--------------------------|
| Net sales                | 82.7                             | 93.5                             | (11.6)%                  |
| Of which, sales in Japan | 61.7                             | 61.1                             | 0.9%                     |
| sales in overseas        | 21.0                             | 32.4                             | (35.2)%                  |
| Operating income         | 0.1                              | (5.1)                            | =                        |

#### <Printers>

Net sales came to \(\frac{\pmathbf{1}}{102.6}\) billion (a year-on-year decrease of 5.8% or \(\frac{\pmathbf{4}}{6.3}\) billion). The decline was mainly due to the large-scale projects included in the previous fiscal year.

Operating income was \(\frac{\pmathbf{4}}{5.7}\) billion, up \(\frac{\pmathbf{4}}{3.0}\) billion year-on-year, due to the effect of fixed cost structure improvement and the weak yen.

| (Billions of yen)        | Fiscal year ended March 31, 2019 | Fiscal year ended March 31, 2018 | Year-on-year change rate |
|--------------------------|----------------------------------|----------------------------------|--------------------------|
| Net sales                | 102.6                            | 108.9                            | (5.8)%                   |
| Of which, sales in Japan | 28.8                             | 28.5                             | 0.7%                     |
| sales in overseas        | 73.8                             | 80.4                             | (8.1)%                   |
| Operating income         | 5.7                              | 2.7                              | 110.3%                   |

#### <EMS>

Net sales came to ¥65.2 billion (a year-on-year increase of 17.4% or ¥9.7 billion) mainly due to the effect of new consolidation of Oki Electric Cable Co., Ltd. Operating income increased by ¥0.4 billion to ¥3.7 billion owing to higher sales volume.

| (Billions of yen) Fiscal year ended March 31, 2019 |      | Fiscal year ended March 31, 2018 | Year-on-year change rate |  |
|--|------|----------------------------------|--------------------------|--|
| Net sales  | 65.2 | 55.5                             | 17.4%                    |  |
| Operating income                                   | 3.7  | 3.3                              | 12.1%                    |  |

<sup>\*</sup> The figures for the fiscal year ended March 31, 2018 have been restated.

#### <Others>

Net sales came to \$6.7 billion (a year-on-year decrease of 9.0% or \$0.7 billion) and operating income came to \$0.9 billion (a year-on-year decrease of \$0.1 billion).

| (Billions of yen) Fiscal year ended March 31, 2019 |     | Fiscal year ended<br>March 31, 2018 | Year-on-year change rate |  |
|--|-----|-------------------------------------|--------------------------|--|
| Net sales  | 6.7 | 7.4                                 | (9.0)%                   |  |
| Operating income                                   | 0.9 | 1.0                                 | (11.3)%                  |  |

<sup>\*</sup> The figures for the fiscal year ended March 31, 2018 have been restated.

#### 2) Outlook for the fiscal year ending March 31, 2020

As the business outlook for the OKI Group for the fiscal year ending March 31, 2020, the Company projects a ¥8.5 billion year-on-year increase in net sales to ¥450.0 billion, a ¥1.0 billion increase in operating income to ¥18.5 billion, a ¥1.5 billion increase in ordinary income to ¥17.0 billion and a ¥5.6 billion increase in profit attributable to owners of parent to ¥14.0 billion.

In the ICT business, the plan is to grow sales to sectors such as some public agencies focusing on social infrastructure, while continuing to invest for the future. The Mechatronics Systems business is expanding recurring revenue business and proceeding with strengthening the business. In the Printers business, the industrial printing market is being developed with the launch of new products, while initiatives are being implemented to improve the sales mix. The EMS business is aiming to develop new customers and increase new orders, while continuing to increase revenues and profit.

The exchange rates used in the consolidated results projection are \\$110.0 to the U.S. dollar and \\$125.0 to the euro.

| (Billions of yen)                       | Fiscal year ending<br>March 31, 2020 | Fiscal year ended<br>March 31, 2019 | Year-on-year change rate |
|---|--------------------------------------|-------------------------------------|--------------------------|
| Net sales                               | 450.0                                | 441.5                               | 1.9%                     |
| Operating income                        | 18.5                                 | 17.5                                | 5.6%                     |
| Ordinary income                         | 17.0                                 | 15.5                                | 9.8%                     |
| Profit attributable to owners of parent | 14.0                                 | 8.4                                 | 66.6%                    |

| (Billions of yen)     |                  | Fiscal year ending | Fiscal year ended | Year-on-year change |
|-----------------------|------------------|--------------------|-------------------|---------------------|
|                       |                  | March 31, 2020     | March 31, 2019    | rate                |
| ICT                   | Net sales        | 203.0              | 184.3             | 10.2%               |
| ICT                   | Operating income | 14.5               | 14.7              | (1.2)%              |
| Mechatronics          | Net sales        | 72.0               | 82.7              | (13.0)%             |
| Systems               | Operating income | 1.0                | 0.1               | ı                   |
| D                     | Net sales        | 104.0              | 102.6             | 1.4%                |
| Printers              | Operating income | 7.0                | 5.7               | 21.9%               |
| EMC                   | Net sales        | 67.0               | 65.2              | 2.8%                |
| EMS                   | Operating income | 4.0                | 3.7               | 8.0%                |
| O.I                   | Net sales        | 4.0                | 6.7               | (40.4)%             |
| Others                | Operating income | 0.0                | 0.9               |                     |
| Elimination/corporate | Operating income | (8.0)              | (7.6)             |                     |
| m . 1                 | Net sales        | 450.0              | 441.5             | 1.9%                |
| Total                 | Operating income | 18.5               | 17.5              | 5.6%                |

#### (Warning on forward-looking statements)

The forward-looking statements including the projection for the financial results contained in this document are based on information currently available to the Company and certain assumptions that the Company deems to be reasonable, and actual results may differ from such statements due to a variety of factors. Major factors that may affect actual results include market trends, a sharp rise in raw material prices, abrupt currency fluctuations and disasters. It should be noted, however, that factors that may affect actual results are not limited to these items.

#### (2) Analysis of Financial Position

#### 1) Assets, liabilities, and net assets at the end of the fiscal year under review

At the end of the fiscal year under review, total assets decreased by \(\frac{\pmathbf{\frac{4}}}{1.0}\) billion from the end of the previous fiscal year to \(\frac{\pmathbf{\frac{4}}}{365.5}\) billion. Shareholders' equity decreased by \(\frac{\pmathbf{\frac{4}}}{1.0}\) billion from the end of the previous fiscal year to \(\frac{\pmathbf{\frac{4}}}{99.9}\) billion due to factors such as the decrease of \(\frac{\pmathbf{4}}{4.9}\) billion in accumulated other comprehensive income and distribution of ordinary dividends of \(\frac{\pmathbf{2}}{2.6}\) billion, despite the recording of profit attributable to owners of parent of \(\frac{\pmathbf{4}}{8.4}\) billion.

As a result, shareholders' equity ratio stood at 27.3%.

With respect to major increases and decreases in assets, there were increases of \(\frac{\pma}{8}\).8 billion in notes and accounts receivable - trade, \(\frac{\pma}{4}\).4 billion in inventories, and \(\frac{\pma}{3}\).5 billion in lease investment assets, while cash and deposits decreased by \(\frac{\pma}{1}\).9 billion.

With respect to major increases in liabilities, there were increases of \(\frac{\pma}{2}\).9 billion in lease obligations and \(\frac{\pma}{2}\).4 billion in net defined benefit liability. Loans payable decreased by \(\frac{\pma}{3}\).3 billion from \(\frac{\pma}{8}\)1.9 billion at the end of the previous fiscal year to \(\frac{\pma}{7}\)8.6 billion.

#### 2) Cash flows for the fiscal year under review

Net cash provided by operating activities amounted to \(\frac{\pmathbf{4}}{6}.4\) billion (\(\frac{\pmathbf{4}}{15}.6\) billion of cash inflow for the previous fiscal year), due to the recording of profit before income taxes despite an increase in working capital.

Net cash used in investing activities amounted to ¥12.1 billion (¥10.5 billion of cash outflow for the previous fiscal year), due mainly to purchase of property, plant and equipment, and intangible assets.

As a result, free cash flow, which is the sum of cash flows from operating activities and cash flows from investing activities, resulted in a net outflow of ¥5.7 billion (net inflow of ¥5.1 billion for the previous fiscal year).

Net cash used in financing activities amounted to \(\xi\)13.0 billion (\(\xi\)11.5 billion of cash outflow for the previous fiscal year), due to repayments of loans payable and repayments of lease obligations, among others.

As a result, cash and cash equivalents at the end of the fiscal year under review decreased from \( \frac{4}{4}5.5 \) billion from the end of the previous fiscal year to \( \frac{2}{6}.8 \) billion.

## (3) Basic Policy Concerning the Distribution of Profits and the Dividend Distributions for the Fiscal Year Ended March 31, 2019 and the Fiscal Year Ending March 31, 2020

The Company recognizes at all times that strengthening its financial structure and securing internal reserves for enhancing the OKI Group's corporate value, as well as striving to increase returns to shareholders who will hold shares over the medium to long term, are management's highest priorities.

Regarding the use of internal reserves, the Company will make investments in research and development and equipment required for future growth with a view to strengthening management bases. Furthermore, in determining the dividend amounts, the Company will place the most focus on the continuation of a stable return of profits to shareholders and also take financial results into account.

Based on this policy, the Company will distribute dividends of surplus (annual dividends) at ¥50.00 per share for the fiscal year under review, which is scheduled to be paid at the end of the fiscal year under review.

As for dividends of surplus for the next fiscal year, the Company plans to pay an annual dividend of \\$50.00 per share as a year-end dividend.

#### 2. Basic Approach to the Selection of Accounting Standards

The OKI Group is conducting studies on the differences between the International Financial Reporting Standards (IFRS) and J-GAAP and their potential impact. The OKI Group is moving ahead with deliberations on the future application of IFRS.

## 3. Consolidated Financial Statements

## (1) Consolidated Balance Sheets

|  |                      | (Millions of y       |
|--|----------------------|----------------------|
|  | As of March 31, 2018 | As of March 31, 2019 |
| Assets                                       |                      |                      |
| Current assets                               |                      |                      |
| Cash and deposits                            | 48,698               | 29,730               |
| Notes and accounts receivable - trade        | 97,936               | 106,672              |
| Lease investment assets                      | 8,024                | 11,513               |
| Finished goods                               | 17,041               | 18,823               |
| Work in process                              | 21,867               | 25,007               |
| Raw materials and supplies                   | 21,296               | 20,777               |
| Other  | 10,012               | 10,940               |
| Allowance for doubtful accounts              | (132)                | (257)                |
| Total current assets                         | 224,743              | 223,206              |
| Non-current assets                           |                      |                      |
| Property, plant and equipment                |                      |                      |
| Buildings and structures, net                | 21,957               | 19,656               |
| Machinery, equipment and vehicles, net       | 7,505                | 8,166                |
| Tools, furniture and fixtures, net           | 9,014                | 8,464                |
| Land   | 13,240               | 12,829               |
| Construction in progress                     | 332                  | 277                  |
| Total property, plant and equipment          | 52,048               | 49,393               |
| Intangible assets                            | 9,952                | 10,457               |
| Investments and other assets                 |                      |                      |
| Investment securities                        | 48,760               | 43,621               |
| Net defined benefit asset                    | 15,357               | 18,339               |
| Long-term operating receivables              | 22,456               | 21,940               |
| Other  | 13,116               | 17,921               |
| Allowance for doubtful accounts              | (19,924)             | (19,376              |
| Total investments and other assets           | 79,766               | 82,446               |
| Total non-current assets                     | 141,768              | 142,296              |
| Total assets                                 | 366,512              | 365,503              |
| iabilities                                   |                      |                      |
| Current liabilities                          |                      |                      |
| Notes and accounts payable - trade           | 67,124               | 67,465               |
| Short-term loans payable                     | 58,958               | 48,880               |
| Accrued expenses                             | 21,952               | 21,764               |
| Other  | 38,625               | 38,084               |
| Total current liabilities                    | 186,661              | 176,194              |
| Non-current liabilities                      |                      |                      |
| Long-term loans payable                      | 22,956               | 29,673               |
| Lease obligations                            | 8,950                | 11,926               |
| Deferred tax liabilities                     | 11,782               | 9,945                |
| Provision for directors' retirement benefits | 502                  | 463                  |
| Net defined benefit liability                | 27,814               | 30,158               |
| Other  | 5,700                | 6,941                |
| Total non-current liabilities                | 77,705               | 89,108               |
| Total liabilities                            | 264,367              | 265,302              |

|   |                      | (Millions of Jen)    |
|---|----------------------|----------------------|
|   | As of March 31, 2018 | As of March 31, 2019 |
| Net assets  |                      |                      |
| Shareholders' equity                                  |                      |                      |
| Capital stock   | 44,000               | 44,000               |
| Capital surplus                                       | 19,795               | 19,057               |
| Retained earnings                                     | 45,983               | 51,785               |
| Treasury shares                                       | (563)                | (997)                |
| Total shareholders' equity                            | 109,215              | 113,845              |
| Accumulated other comprehensive income                |                      |                      |
| Valuation difference on available-for-sale securities | 6,578                | 2,816                |
| Deferred gains or losses on hedges                    | 34                   | 169                  |
| Foreign currency translation adjustment               | (12,203)             | (10,884)             |
| Remeasurements of defined benefit plans               | (3,455)              | (6,006)              |
| Total accumulated other comprehensive income          | (9,045)              | (13,904)             |
| Share acquisition rights                              | 101                  | 133                  |
| Non-controlling interests                             | 1,873                | 126                  |
| Total net assets                                      | 102,144              | 100,200              |
| Total liabilities and net assets                      | 366,512              | 365,503              |
|   |                      |                      |

## (2) Consolidated Statements of Income and Comprehensive Income (Consolidated Statements of Income)

|  |                                     | (Millions of yen)                   |
|--|-------------------------------------|-------------------------------------|
|  | Fiscal year ended<br>March 31, 2018 | Fiscal year ended<br>March 31, 2019 |
| Net sales  | 438,026                             | 441,452                             |
| Cost of sales  | 327,450                             | 322,624                             |
| Gross profit   | 110,576                             | 118,827                             |
| Selling, general and administrative expenses                           | 102,854                             | 101,305                             |
| Operating income   | 7,721                               | 17,522                              |
| Non-operating income   |                                     |                                     |
| Interest income  | 191                                 | 97                                  |
| Dividend income  | 1,571                               | 1,302                               |
| Dividend income of insurance   | 353                                 | 391                                 |
| Miscellaneous income   | 1,449                               | 627                                 |
| Total non-operating income   | 3,564                               | 2,419                               |
| Non-operating expenses   |                                     |                                     |
| Interest expenses  | 1,559                               | 1,633                               |
| Foreign exchange losses  | -                                   | 1,280                               |
| Penalty  | 325                                 | 425                                 |
| Miscellaneous expenses   | 884                                 | 1,125                               |
| Total non-operating expenses   | 2,770                               | 4,464                               |
| Ordinary income  | 8,515                               | 15,477                              |
| Extraordinary income   |                                     |                                     |
| Gain on sales of non-current assets                                    | 770                                 | 1,426                               |
| Gain on sales of investment securities                                 | 115                                 | 969                                 |
| Gain on sales of investments in capital of subsidiaries and associates | 119                                 | _                                   |
| Gain on step acquisitions  | 1,116                               | -                                   |
| Gain on bargain purchase   | 210                                 | _                                   |
| Gain on extinguishment of debt   | 179                                 | _                                   |
| Total extraordinary income   | 2,512                               | 2,396                               |
| Extraordinary losses   |                                     |                                     |
| Loss on disposal of non-current assets                                 | 373                                 | 475                                 |
| Impairment loss  | _                                   | 2,890                               |
| Business structure improvement expenses                                | 2,526                               | 3,489                               |
| Total extraordinary losses   | 2,900                               | 6,855                               |
| Profit before income taxes   | 8,128                               | 11,018                              |
| Income taxes - current   | 2,561                               | 2,476                               |
| Income taxes - deferred  | (217)                               | 108                                 |
| Total income taxes   | 2,344                               | 2,585                               |
| Profit   | 5,783                               | 8,432                               |
| Profit (loss) attributable to non-controlling interests                | (108)                               | 27                                  |
| Profit attributable to owners of parent                                | 5,891                               | 8,405                               |

| (Comprehensive made   |                                     | (Millions of yen)                   |
|---|-------------------------------------|-------------------------------------|
|   | Fiscal year ended<br>March 31, 2018 | Fiscal year ended<br>March 31, 2019 |
| Profit  | 5,783                               | 8,432                               |
| Other comprehensive income  |                                     |                                     |
| Valuation difference on available-for-sale securities                             | 1,332                               | (3,762)                             |
| Deferred gains or losses on hedges  | 37                                  | 134                                 |
| Foreign currency translation adjustment   | (495)                               | 1,321                               |
| Remeasurements of defined benefit plans, net of tax                               | 956                                 | (2,551)                             |
| Share of other comprehensive income of entities accounted for using equity method | (8)                                 | 0                                   |
| Total other comprehensive income  | 1,821                               | (4,856)                             |
| Comprehensive income  | 7,605                               | 3,576                               |
| Comprehensive income attributable to  |                                     |                                     |
| Comprehensive income attributable to owners of parent                             | 7,725                               | 3,546                               |
| Comprehensive income attributable to non-<br>controlling interests                | (119)                               | 30                                  |

## (3) Consolidated Statements of Changes in Equity Fiscal year ended March 31, 2018 (From April 1, 2017 to March 31, 2018)

(Millions of yen)

|   |               | Shareholders' equity |                   |                 |                                  |  |  |
|---|---------------|----------------------|-------------------|-----------------|----------------------------------|--|--|
|   | Capital stock | Capital<br>surplus   | Retained earnings | Treasury shares | Total<br>shareholders'<br>equity |  |  |
| Balance at beginning of current period  | 44,000        | 19,799               | 44,434            | (477)           | 107,757                          |  |  |
| Changes of items during period  |               |                      |                   |                 |                                  |  |  |
| Dividends of surplus  |               |                      | (4,343)           |                 | (4,343)                          |  |  |
| Profit attributable to owners of parent   |               |                      | 5,891             |                 | 5,891                            |  |  |
| Purchase of treasury shares   |               |                      |                   | (99)            | (99)                             |  |  |
| Disposal of treasury shares   |               | (4)                  |                   | 12              | 8                                |  |  |
| Change in ownership<br>interest of parent due to<br>transactions with non-<br>controlling interests |               | 0                    |                   |                 | 0                                |  |  |
| Net changes of items<br>other than shareholders'<br>equity  |               |                      |                   |                 |                                  |  |  |
| Total changes of items<br>during period   | -             | (4)                  | 1,548             | (86)            | 1,457                            |  |  |
| Balance at end of current period  | 44,000        | 19,795               | 45,983            | (563)           | 109,215                          |  |  |

|   |   | Accumulated other comprehensive income      |  |  |  |                                |                                  |                     |
|---|---|---|--|--|--|--------------------------------|----------------------------------|---------------------|
|   | Valuation<br>difference<br>on<br>available-<br>for-sale<br>securities | Deferred<br>gains or<br>losses on<br>hedges | Foreign<br>currency<br>translation<br>adjustment | Remeasure-<br>ments of<br>defined<br>benefit plans | Total<br>accumulated<br>other<br>comprehen-<br>sive income | Share<br>acquisition<br>rights | Non-<br>controlling<br>interests | Total net<br>assets |
| Balance at beginning of current period  | 5,337   | (2)   | (11,702)   | (4,511)  | (10,878)   | 94                             | 242                              | 97,215              |
| Changes of items during period  |   |   |  |  |  |                                |                                  |                     |
| Dividends of surplus  |   |   |  |  |  |                                |                                  | (4,343)             |
| Profit attributable to owners of parent   |   |   |  |  |  |                                |                                  | 5,891               |
| Purchase of treasury shares   |   |   |  |  |  |                                |                                  | (99)                |
| Disposal of treasury shares   |   |   |  |  |  |                                |                                  | 8                   |
| Change in ownership<br>interest of parent due to<br>transactions with non-<br>controlling interests |   |   |  |  |  |                                |                                  | 0                   |
| Net changes of items<br>other than shareholders'<br>equity  | 1,240   | 37  | (500)  | 1,056  | 1,833  | 6                              | 1,631                            | 3,471               |
| Total changes of items during period  | 1,240   | 37  | (500)  | 1,056  | 1,833  | 6                              | 1,631                            | 4,929               |
| Balance at end of current period  | 6,578   | 34  | (12,203)   | (3,455)  | (9,045)  | 101                            | 1,873                            | 102,144             |

## Fiscal year ended March 31, 2019 (From April 1, 2018 to March 31, 2019)

(Millions of yen)

|   |                      |                    |                   | <u> </u>           | (Willions of yell)               |  |  |
|---|----------------------|--------------------|-------------------|--------------------|----------------------------------|--|--|
|   | Shareholders' equity |                    |                   |                    |                                  |  |  |
|   | Capital stock        | Capital<br>surplus | Retained earnings | Treasury<br>shares | Total<br>shareholders'<br>equity |  |  |
| Balance at beginning of<br>current period   | 44,000               | 19,795             | 45,983            | (563)              | 109,215                          |  |  |
| Changes of items during period  |                      |                    |                   |                    |                                  |  |  |
| Dividends of surplus  |                      |                    | (2,603)           |                    | (2,603)                          |  |  |
| Profit attributable to owners of parent   |                      |                    | 8,405             |                    | 8,405                            |  |  |
| Purchase of treasury shares   |                      |                    |                   | (448)              | (448)                            |  |  |
| Disposal of treasury shares   |                      | (9)                |                   | 30                 | 21                               |  |  |
| Change in ownership<br>interest of parent due to<br>transactions with non-<br>controlling interests |                      | (728)              |                   | (15)               | (744)                            |  |  |
| Net changes of items<br>other than shareholders'<br>equity  |                      |                    |                   |                    |                                  |  |  |
| Total changes of items during period  | _                    | (737)              | 5,801             | (433)              | 4,630                            |  |  |
| Balance at end of current period  | 44,000               | 19,057             | 51,785            | (997)              | 113,845                          |  |  |

|   |   | Accumulate                                  | d other comprehe                                 | ensive income                                      |  |                                |                                  |                     |
|---|---|---|--|--|--|--------------------------------|----------------------------------|---------------------|
|   | Valuation<br>difference<br>on<br>available-<br>for-sale<br>securities | Deferred<br>gains or<br>losses on<br>hedges | Foreign<br>currency<br>translation<br>adjustment | Remeasure-<br>ments of<br>defined<br>benefit plans | Total<br>accumulated<br>other<br>comprehen-<br>sive income | Share<br>acquisition<br>rights | Non-<br>controlling<br>interests | Total net<br>assets |
| Balance at beginning of current period  | 6,578   | 34  | (12,203)   | (3,455)  | (9,045)  | 101                            | 1,873                            | 102,144             |
| Changes of items during period  |   |   |  |  |  |                                |                                  |                     |
| Dividends of surplus  |   |   |  |  |  |                                |                                  | (2,603)             |
| Profit attributable to owners of parent   |   |   |  |  |  |                                |                                  | 8,405               |
| Purchase of treasury shares   |   |   |  |  |  |                                |                                  | (448)               |
| Disposal of treasury shares   |   |   |  |  |  |                                |                                  | 21                  |
| Change in ownership<br>interest of parent due to<br>transactions with non-<br>controlling interests |   |   |  |  |  |                                |                                  | (744)               |
| Net changes of items<br>other than shareholders'<br>equity  | (3,761)   | 134   | 1,318  | (2,551)  | (4,858)  | 31                             | (1,746)                          | (6,574)             |
| Total changes of items during period  | (3,761)   | 134   | 1,318  | (2,551)  | (4,858)  | 31                             | (1,746)                          | (1,943)             |
| Balance at end of current period  | 2,816   | 169   | (10,884)   | (6,006)  | (13,904)   | 133                            | 126                              | 100,200             |

|   | Fiscal year ended<br>March 31, 2018 | Fiscal year ended March 31, 2019 |
|---|-------------------------------------|----------------------------------|
| Cash flows from operating activities                                |                                     |                                  |
| Profit before income taxes  | 8,128                               | 11,018                           |
| Depreciation  | 12,978                              | 12,367                           |
| Impairment loss   | _                                   | 2,890                            |
| Loss (gain) on step acquisitions                                    | (1,116)                             | _                                |
| Increase (decrease) in provision                                    | 1,152                               | 1,443                            |
| Interest and dividend income  | (1,762)                             | (1,400)                          |
| Interest expenses   | 1,559                               | 1,633                            |
| Loss (gain) on sales of investment securities                       | (115)                               | (925)                            |
| Loss (gain) on disposal of non-current assets                       | (397)                               | (933)                            |
| Decrease (increase) in notes and accounts receivable - trade        | 5,576                               | (6,823)                          |
| Decrease (increase) in inventories                                  | 3,296                               | (4,529)                          |
| Increase (decrease) in notes and accounts payable -                 |                                     |                                  |
| trade   | 7,593                               | (418)                            |
| Other, net  | (17,416)                            | (4,388)                          |
| Subtotal  | 19,475                              | 9,932                            |
| Interest and dividend income received                               | 1,761                               | 1,400                            |
| Interest expenses paid  | (1,496)                             | (1,551)                          |
| Income taxes paid   | (2,176)                             | (2,937)                          |
| Payments for loss on Anti-Monopoly Act                              | (1,985)                             | (479)                            |
| Net cash provided by (used in) operating activities                 | 15,578                              | 6,364                            |
| Cash flows from investing activities                                | 13,376                              | 0,304                            |
| Purchase of property, plant and equipment                           | (6,801)                             | (9,486)                          |
| Proceeds from sales of property, plant and equipment                | 2,745                               | 2,186                            |
| Purchase of intangible assets                                       | (2,638)                             | (3,908)                          |
| Purchase of investment securities                                   | (15)                                | (1,056)                          |
| Proceeds from sales of investment securities                        | 244                                 | 1,726                            |
| Purchase of shares of subsidiaries resulting in change              | 244                                 | 1,720                            |
| in scope of consolidation   | (3,199)                             | -                                |
| Purchase of long-term prepaid expenses                              | (738)                               | (1,224)                          |
| Other payments  | (463)                               | (816)                            |
| Other proceeds  | 382                                 | 479                              |
| Net cash provided by (used in) investing activities                 | (10,485)                            | (12,099)                         |
| Cash flows from financing activities                                | ( 2) 22)                            | ( )                              |
| Net increase (decrease) in short-term loans payable                 | (598)                               | (6,896)                          |
| Proceeds from long-term loans payable                               | 15,000                              | 24,970                           |
| Repayments of long-term loans payable                               | (18,894)                            | (22,071)                         |
| Cash dividends paid   | (4,322)                             | (2,601)                          |
| Payments from changes in ownership interests in                     | (-,)                                | (=,001)                          |
| subsidiaries that do not result in change in scope of consolidation | (3)                                 | (2,502)                          |
| Repayments of lease obligations                                     | (2,724)                             | (3,416)                          |
| Other, net  | 31                                  | (452)                            |
| Net cash provided by (used in) financing activities                 | (11,512)                            | (12,971)                         |
| Effect of exchange rate change on cash and cash                     |                                     |                                  |
| equivalents   | (79)                                | 48                               |
| Net increase (decrease) in cash and cash equivalents                | (6,498)                             | (18,657)                         |
| Cash and cash equivalents at beginning of period                    | 51,980                              | 45,481                           |
| Cash and cash equivalents at end of period                          | 45,481                              | 26,823                           |

#### (5) Notes to Consolidated Financial Statements

(Notes Relating to Going Concern Assumption) Not applicable

#### (Additional information)

(Changes due to Application of "Partial Amendments to Accounting Standard for Tax Effect Accounting")

The Group has applied the "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No. 28, February 16, 2018) effective from the beginning of the fiscal year ended March 31, 2019. Accordingly, deferred tax assets (if any) were presented under "Investments and other assets" and deferred tax liabilities (if any) were presented under "Non-current liabilities."

#### (Segment Information)

#### 1. Overview of reportable segments

The reportable segments of the Company are the business units for which the Company is able to obtain respective financial information separately in order for the Board of Directors to conduct periodic review to determine distribution of management resources and evaluate their business results.

The Company mainly conducts "ICT," "Mechatronics Systems" and "EMS," and the OKI Data Group (Oki Data Corporation and its group companies) conducts "Printers" as an independent management unit.

Each of them plans comprehensive strategies about their main product lines in domestic and overseas markets and deploys business activities. The above four businesses are the reportable segments.

"ICT" provides solutions that leverage IoT and solutions that enable business processes to be optimized and streamlined.

"Mechatronics Systems" provides products and services built on core mechatronics technology including ATMs and cash handling equipment.

"Printers" provides LED technology-featured printers.

"EMS" conducts consigned manufacturing business based on our extensive record in social infrastructure equipment.

Listed below are the major products and services of each reportable segment:

| Business segment     | Major products and services   |  |  |  |
|----------------------|---|--|--|--|
| ICT                  | Traffic infrastructure-related systems, disaster-related systems, self-defense-     |  |  |  |
|                      | related systems, communications equipment for telecom carriers, bank branch         |  |  |  |
|                      | systems, centered-administration systems, ticket reservations and issuing           |  |  |  |
|                      | systems, IP-PBX, business telephones, contact centers, 920MHz band wireless         |  |  |  |
|                      | multi-hop communication systems, etc.   |  |  |  |
| Mechatronics Systems | ATMs, cash handling equipment, bank branch terminals, ticket reservations and       |  |  |  |
|                      | issuing terminals, check-in terminals, currency exchange machines, and ATM          |  |  |  |
|                      | monitoring and operations services, etc.  |  |  |  |
| Printers             | Color and monochrome LED printers, color and monochrome LED                         |  |  |  |
|                      | multifunction printers, wide format ink jet printers, and dot-impact printers, etc. |  |  |  |
| EMS                  | Consigned designing and manufacturing services, printed circuit boards, etc.        |  |  |  |

The EMS business was restructured from the fiscal year under review with the aim of further strengthening the Company's one-stop services from sales to design, manufacturing, and evaluation. Accordingly, some businesses that had previously been categorized as "Others" have been amended to "EMS business". Consequently, segment information for the previous fiscal year has been created and disclosed on the basis of the segment information categories following the amendment.

2. Calculation methods for the amount of net sales, profit and loss by reportable segment Segment income is calculated on an operating income basis. Intersegment transactions are calculated based on prevailing market rates.

3. Information about amounts of net sales, profit and loss by reportable segment Previous fiscal year (from April 1, 2017 to March 31, 2018)

(Millions of yen)

|   |         | Rep                         | ortable segm | ents   |         |                    |         |                     | Amount  |
|---|---------|-----------------------------|--------------|--------|---------|--------------------|---------|---------------------|---|
|   | ICT     | Mechatro<br>nics<br>Systems | Printers     | EMS    | Total   | Others<br>(Note 1) | Total   | Adjustment (Note 2) | recorded in consolidated financial statements |
| Net sales                                 |         |                             |              |        |         |                    |         |                     |   |
| Net sales to external customers           | 172,716 | 93,542                      | 108,905      | 55,488 | 430,652 | 7,374              | 438,026 | _                   | 438,026                                       |
| Intersegment<br>net sales or<br>transfers | 4,002   | 2,125                       | 5,815        | 718    | 12,662  | 16,006             | 28,668  | (28,668)            | -   |
| Total                                     | 176,718 | 95,667                      | 114,721      | 56,206 | 443,314 | 23,380             | 466,695 | (28,668)            | 438,026                                       |
| Segment income (loss)                     | 13,513  | (5,093)                     | 2,729        | 3,305  | 14,454  | 988                | 15,443  | (7,721)             | 7,721   |

Current fiscal year (from April 1, 2018 to March 31, 2019)

(Millions of yen)

|   |         |                             |          |        |         |                    |         | `                   | • /   |  |        |
|---|---------|-----------------------------|----------|--------|---------|--------------------|---------|---------------------|---|--|--------|
|   |         | Reportable segments         |          |        |         |                    |         | _                   |   |  | Amount |
|   | ICT     | Mechatro<br>nics<br>Systems | Printers | EMS    | Total   | Others<br>(Note 1) | Total   | Adjustment (Note 2) | recorded in consolidated financial statements |  |        |
| Net sales                                 |         |                             |          |        |         |                    |         |                     |   |  |        |
| Net sales to external customers           | 184,286 | 82,731                      | 102,554  | 65,167 | 434,740 | 6,712              | 441,452 | _                   | 441,452                                       |  |        |
| Intersegment<br>net sales or<br>transfers | 4,306   | 1,888                       | 5,228    | 816    | 12,240  | 16,167             | 28,408  | (28,408)            | -   |  |        |
| Total                                     | 188,592 | 84,620                      | 107,782  | 65,984 | 446,980 | 22,879             | 469,860 | (28,408)            | 441,452                                       |  |        |
| Segment income (loss)                     | 14,668  | 82                          | 5,740    | 3,705  | 24,197  | 877                | 25,074  | (7,552)             | 17,522  |  |        |

Notes: 1. "Others" consists of businesses not included in the reportable segments, such as provision of services, and manufacturing and sales of other equipment products.

2. Details of adjustment are as follows:

(Millions of yen)

| Segment income or loss                   | Previous fiscal year | Current fiscal year |
|--|----------------------|---------------------|
| Elimination of intersegment transactions | 125                  | 69                  |
| Corporate expenses*                      | (7,783)              | (7,530)             |
| Adjustment to non-current assets         | (63)                 | (91)                |
| Total                                    | (7,721)              | (7,552)             |

<sup>\*</sup> Corporate expenses are mainly general and administrative expenses and research and development expenses that are not attributable to the reportable segments.

## (Per Share Information)

|                            | Previous fiscal year<br>(From April 1, 2017<br>to March 31, 2018) | Current fiscal year<br>(From April 1, 2018<br>to March 31, 2019) |
|----------------------------|---|--|
| Net assets per share       | ¥1,154.03   | ¥1,155.28  |
| Basic earnings per share   | ¥67.86  | ¥97.16   |
| Diluted earnings per share | ¥67.80  | ¥97.03   |

Notes: 1. The basis for calculation of basic earnings per share and diluted earnings per share is as follows:

|   | Previous fiscal year<br>(From April 1, 2017<br>to March 31, 2018) | Current fiscal year<br>(From April 1, 2018<br>to March 31, 2019) |
|---|---|--|
| Basic earnings per share  |   |  |
| Profit attributable to owners of parent (Millions of yen)   | 5,891   | 8,405  |
| Profit not attributable to common shareholders (Millions of yen)  |   | _  |
| Profit attributable to owners of parent related to common stock (Millions of yen)                                 | 5,891   | 8,405  |
| Weighted average number of shares of common stock during the period (Thousand shares)                             | 86,826  | 86,508   |
| Diluted earnings per share  |   |  |
| Adjustment to profit attributable to owners of parent (Millions of yen)   | ı   |  |
| Increase of common stock (Thousand shares)  | 80  | 120  |
| Outline of dilutive shares not counted in the calculation of diluted earnings per share due to no dilutive effect | -   | -  |

## 2. The basis for calculation of net assets per share is as follows:

|  | Previous fiscal year<br>(As of March 31, 2018) | Current fiscal year (As of March 31, 2019) |
|--|--|--|
| Total net assets (Millions of yen)   | 102,144  | 100,200                                    |
| Amount deducted from the total net assets (Millions of yen)                                      | 1,974  | 259  |
| [Subscription rights to shares included in the above]  | [101]  | [133]                                      |
| [Non-controlling interests included in the above]  | [1,873]  | [126]                                      |
| Amount of net assets related to common stock at end of period (Millions of yen)                  | 100,169  | 99,941                                     |
| Number of common stock used to calculate net assets per share at end of period (Thousand shares) | 86,799   | 86,508                                     |

(Significant Subsequent Event) Not applicable