(Translation)

Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2011 (J-GAAP)

May 13, 2011

Listed Company Name: Oki Electric Industry Co., Ltd. Securities Code: 6703 Stock Exchange Listing: Tokyo Stock Exchange, Osaka Securities Exchange Representative: Hideichi Kawasaki, President, Representative Director Contact: Shigeo Nomura, General Manager, Investor Relations Date of Ordinary General Meeting of Shareholders (Scheduled): June 29, 2011 Commencement of Dividend Payment (Scheduled): — Filing of Securities Report (Scheduled): June 29, 2011 Supplementary Document on Financial Results: Yes Financial Results Briefing: Yes (for institutional investors)

(Amounts less than one million yen have been truncated)

Consolidated Financial Results for the Fiscal Year Ended March 31, 2011 (from April 1, 2010 to March 31, 2011)
 (1) Consolidated operating results

(Percentage figures indicate year-on-year change)									
	Net sale	es	Operating in	come	Ordinary in	icome	Net loss		
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	
Fiscal year ended									
March 31, 2011	432,651	-2.3	6,308	-3.1	1,166	-11.7	(31,809)		
March 31, 2010	442,949	-18.7	6,508		1,320		(3,836)		
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(Note) Comprehensive income Fiscal year ended March 31, 2011: ¥(35,991) million (-%) Fiscal year ended March 31, 2010: ¥(678) million (-%)

	Net loss per share–basic	Net loss per share-diluted	Return on equity	Ordinary income to total assets	Operating income to net sales
	Yen	Yen	%	%	%
Fiscal year ended					
March 31, 2011	(44.00)	_	-80.7	0.3	1.5
March 31, 2010	(5.62)		-9.4	0.3	1.5

(Reference) Equity in earnings (loss) of affiliates Fiscal year ended March 31, 2011: ¥299 million

Fiscal year ended March 31, 2010: ¥(127) million

(2) Consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of March 31, 2011	368,822	38,859	10.4	11.37
As of March 31, 2010	377,894	47,607	10.7	59.40

(Reference) Shareholders' equity As of March 31, 2011: ¥38,308 million As of March 31, 2010: ¥40,532 million

(3) Consolidated cash flows

	Net cash	Net cash	Net cash	Cash and cash
	provided by (used in)	provided by (used in)	provided by (used in)	equivalents
	operating activities	investing activities	financing activities	at end of period
	Million yen	Million yen	Million yen	Million yen
Fiscal year ended				
March 31, 2011	1,588	(4,423)	11,204	79,645
March 31, 2010	51,290	(12,992)	(31,323)	71,156

2. Dividends

		Div	vidend per sh	are		Total	Dividend	Dividends to
	First quarter-end	Second quarter-end	Third quarter-end	Year-end	Total	dividend amount (Annual)	payout ratio	
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Fiscal year ended								
March 31, 2010	—	0.00	—	0.00	0.00	0	0.0	0.0
March 31, 2011	_	0.00	—	0.00	0.00	0		0.0
Fiscal year ending March 31, 2012 (Projection)	_	0.00	_	0.00	0.00		0.0	

(Note) The above "Dividends" are those on common stock. For the dividends on (unlisted) other class stock with different rights from those of common stock issued by the Company, please refer to "(Reference) Dividends on Other Class Stock" on page 3.

Consolidated Results Projection for the Fiscal Year Ending March 31, 2012 (from April 1, 2011 to March 31, 2012) (Paramtage figures indicate year on year shares)

	Net sale	S	Operating	income	Ordinary i	ncome	Net inco	me	Net income per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
First six months	—	_	—	_	—	_	—	_	—
Full year	436,000	0.8	15,000	137.8	12,000	929.1	7,500	_	8.45

(Note) No consolidated results projection is made for the six months ending September 30, 2011. Please refer to "Outlook for the fiscal year ending March 31, 2012" on page 3 of the Attachment.

4. Others

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in changes in the scope of consolidation): None
- (2) Changes in accounting principles, procedures, presentation methods, etc.
 - 1) Changes in accordance with revision of accounting standards, etc.: Yes
 - 2) Changes other than 1): None
 - (Note) For more details, please refer to "Significant Matters for the Basis of Preparation of Consolidated Financial Statements" on page 21 of the Attachment.
- (3) Number of outstanding shares (common stock)
 - Number of shares issued at the end of the period (including treasury stock) As of March 31, 2011 731,438,670 shares As of March 31, 2010 684,256,778 shares
 Number of shares of treasury stock at the end of the period
 - As of March 31, 2011 418,501 shares
 - As of March 31, 2010 1,833,341 shares 3) Average number of shares during the period
 - Fiscal year ended March 31, 2011 722,961,006 shares Fiscal year ended March 31, 2010 682,631,046 shares

(Note) For information on the number of shares for the basis for calculating net income per share (consolidated), please refer to "Per Share Information" on page 50 of the Attachment.

(Reference) Summary of Non-consolidated Financial Results

- 1. Non-consolidated Financial Results for the Fiscal Year Ended March 31, 2011 (from April 1, 2010 to March 31,
 - 2011)
- (1) Non-consolidated operating results

					(Percent	age figures	indicate year-on-ye	ar change)
	Net sale	es	Operating in	ncome	Ordinary ir	ncome	Net loss	5
	Million yen	%	Million yen	%	Million yen	%	Million yen	%
Fiscal year ended								
March 31, 2011	189,929	-5.3	4,625	30.8	3,906	-23.5	(25,729)	
March 31, 2010	200,530	-26.0	3,537	—	5,104	—	(5,198)	

	Net loss per share–basic	Net loss per share-diluted
	Yen	Yen
Fiscal year ended		
March 31, 2011	(35.58)	—
March 31, 2010	(7.62)	—

(2) Non-consolidated financial position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Million yen	Million yen	%	Yen
As of March 31, 2011	271,231	46,367	17.1	22.27
As of March 31, 2010	264,935	42,567	16.0	62.26

(Reference) Shareholders' equity As of March 31, 2011: ¥46,287 million

As of March 31, 2010: ¥42,487 million

Implementation status for auditing procedures

The financial statements auditing procedure based on the Financial Instruments and Exchange Act had not been completed as of the release of this document.

Explanation regarding appropriate use of results projection and other special notes

The projections, outlook, plans, etc. in this document are based on the current business environment, and actual results may differ due to changes in the future business environment.

(Reference) Dividends on Other Class Stock

The breakdown of dividends per share on other class stock with different rights from those of common stock is as follows:

Class A preferred stock		-	Dividend per share	e	
(Base date)	First	Second	Third	Year-end	Total
(Base date)	quarter-end	quarter-end	quarter-end	rear-enu	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended					
March 31, 2011					
Fiscal year ending March 31, 2012 (Projection)		0.00	_	44,047.00	44,047.00

(Note) Class A preferred stock was issued in December 2010. In accordance with the outline of preferred stock specified at the time of issuance, dividend payment will start from the fiscal year ending March 31, 2012.

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1. Operating Results

- (1) Analysis of Operating Results
- 1) Results of operations for the fiscal year under review (April 1, 2010 to March 31, 2011)

During the fiscal year under review, the global economy showed a modest recovery overall due to an expansion of domestic demand in emerging countries such as China and India. This was despite concerns about a delay in recovery due to factors such as the impact of fiscal uncertainty in some European countries, the high unemployment rate that continues in Europe and the United States, and a sharp rise in crude oil prices. Although the Japanese economy followed a recovery trend on the back of factors such as a recovery in personal consumption, the outlook remains uncertain because of the impact of the Great East Japan Earthquake that occurred on March 11, 2011.

In this business environment, the OKI Group recorded net sales of $\frac{432.7}{10.2}$ billion (a year-on-year decrease of 2.3% or $\frac{10.2}{10.2}$ billion). The factors included a drop-off period of large project replacements for some public sectors, yen appreciation, a delay in switching to new printer products in the first half of the fiscal year, and the delayed economic recovery in some regions in Europe, as well as the impact of the earthquake. Operating income came to $\frac{46.3}{10.2}$ billion (a year-on-year decrease of $\frac{40.2}{10.2}$ billion), owing to factors such as yen appreciation, price drops, an increase in selling expenses, and the impact of treatment optimization, coupled with the impact of the earthquake. Even so, some factors contributed to an increase in operating income, such as a reduction in production and procurement costs.

Ordinary income amounted to \$1.2 billion (a year-on-year decrease of \$0.1 billion). Net loss increased by \$28.0 billion year on year to \$31.8 billion, reflecting loss on revision of retirement benefit plan and management structural reform expenses such as special retirement expenses, resulting from the implementation of measures of the brushed-up mid-term business plan.

The results by business were as follows.

<Info-telecom Systems>

Net sales to external customers came to ¥260.7 billion (a year-on-year decrease of 2.5% or ¥6.7 billion). In Solutions & Services, sales increased due to growth in maintenance and services such as ATM-LCM and ATM monitoring services and in systems sales for public sector. In Mechatronics Systems, sales rose thanks to robust sales of ATMs in Japan and China, coupled with an increase in sales of bank branch terminals. Meanwhile in Telecom Systems, overall sales declined due to factors such as a decrease in sales for core networks and existing networks and a decline in large projects for enterprises, despite an increase in shipments of GE-PONs for telecom carriers. Furthermore, in Social Infrastructure Systems, sales decreased because large projects for some public sectors were in a changeover period.

Operating income was substantially unchanged from the previous fiscal year at ± 14.7 billion (a yearon-year decrease of ± 0.3 billion). Further cost reduction and a review of fixed costs, in addition to a reduction in production and procurement costs and an improvement of the product mix, offset the impact of increased R&D expenses, treatment optimization and the earthquake.

<Printers>

Net sales to external customers amounted to ¥125.0 billion (a year-on-year decrease of 10.3% or ¥14.3 billion).

By product, sales of new products such as office-use color printers (color NIP) and monochrome printers (mono NIP) were robust. From the second half of the fiscal year, the OKI Group accelerated the full-scale expansion of its mainstay new A4 color printers and monochrome products. In addition, promotion activities that focused on certain models proved effective. However, sales decreased due to a delay in switching to new products in the first half of the fiscal year and the impact of the delayed economic recovery of some regions in Europe. Also, unit sales of dot-impact printers (SIDM) increased on the strength of special demand associated with a revision to tax law in China. In addition, the negative impact of yen appreciation on sales was ¥12.0 billion yen.

Operating loss increased by ¥3.3 billion year on year to ¥4.6 billion due to factors such as price drops and changes in volume, changes in the product mix and an increase in selling expenses that arose in the first half of the fiscal year. Other factors included the impact of treatment optimization and the earthquake. The loss came despite some factors that contributed to higher income such as a reduction in production and procurement costs.

<EMS, Others>

Net sales in EMS to external customers came to \$31.0 billion (a year-on-year increase of 36.8% or \$8.3 billion). Net sales in Others amounted to \$15.9 billion (a year-on-year increase of 17.8% or \$2.4

billion). In EMS, factors such as an expansion of orders for large projects in the telecommunications equipment market, the early launch of new projects in the medical equipment market, and a recovery in the industrial equipment and semiconductor equipment markets led to an increase in sales. In Others, sales increased due to strong sales of the components-related business prompted by a market recovery.

Operating income in EMS improved by \$1.5 billion year on year to \$1.3 billion, and operating income in Others improved by \$2.0 billion year on year to \$1.5 billion. An increase in marginal profits due to increased volume, as well as an improvement of the product mix and a reduction in production and procurement costs, offset the impact of the earthquake and treatment optimization.

2) Outlook for the fiscal year ending March 31, 2012

In the fiscal year ending March 31, 2012, the global economy is expected to continue a modest recovery overall, driven by emerging countries such as China and India, which are expected to achieve strong economic expansion. On the other hand, the Japanese economy is expected to continue stalling for the time being affected by the Great East Japan Earthquake, with lingering concerns over further economic stagnation due to the impact on production activities by factors such as power supply constraints and a delay in components and materials procurement.

The OKI Group forecasts a \$3.3 billion year-on-year increase in net sales to \$436.0 billion for the fiscal year ending March 31, 2012, which marks the 130^{th} anniversary and the first year of the brushedup mid-term business plan, reflecting an expansion of service businesses such as the ATM-LCM service and EXaaS cloud computing service, the increasing sophistication of social infrastructure accompanied by an expansion of demand for updating, an increase in sales of ATMs in Japan and China, and an expansion of EMS, despite the impact of the earthquake.

Operating income is expected to increase by \$8.7 billion year on year to \$15.0 billion as thorough cost reduction and the effects of management structural reform aimed at stable profitability through the midterm business plan will offset the impact of treatment optimization. Net income is expected to improve by \$39.3 billion year on year to \$7.5 billion due to an increase in operating income, an improvement in non-operating income and expenses attributable to factors such as a decrease in preferred stock issuance cost and a decrease in interest-bearing debt, and a substantial improvement in extraordinary income and loss due to decreases in loss on revision of retirement benefit plan and management structural reform expenses such as special retirement expenses that were incurred by the implementation of measures in the mid-term business plan for the previous fiscal year.

Consolidated results projection for the six months ending September 30, 2011 will not be announced here since it is difficult to determine the impact of the earthquake on production and sales. The projection will be promptly announced as soon as the impact has been determined.

For details, please refer to "Financial Results for the Fiscal Year ended March 31, 2011" disclosed today.

(2) Analysis of Financial Position

1) Analysis of assets, liabilities, net assets and cash flows

At the end of the fiscal year under review, total assets decreased by \$9.1 billion year on year to \$368.8 billion. Meanwhile, shareholders' equity decreased by \$2.2 billion year on year to \$38.3 billion. This was due to net loss of \$31.8 billion for the fiscal year under review and a decrease of \$4.2 billion in accumulated other comprehensive income due to factors such as contribution of securities to the retirement benefit trust, which were offset by an increase of \$15.0 billion each in capital stock and capital surplus due to an increase of \$3.5 billion in capital surplus as a result of the share exchange on June 1, 2010, which made the Company the wholly-owning parent company in share exchange and made Oki Wintech Co., Ltd. a wholly-owned subsidiary of the Company through an exchange of shares, as well as a decrease in capital stock by \$47.9 billion and an increase in capital surplus by the same amount, and the completion of payment procedure for the issuance of Class A preferred stock through allocation to third parties on December 22, 2010. As a result, the shareholders' equity ratio stood at 10.4%. Also, among net assets, minority interests decreased by \$6.5 billion year on year due to factors such as the share exchange.

With respect to major increases and decreases in assets, cash and deposits decreased by ¥11.8 billion and securities increased by ¥17.4 billion among current assets. Noncurrent assets decreased by ¥16.4 billion, attributable mainly to a decline in investment securities.

Total liabilities decreased by \$0.3 billion. Loans decreased by \$20.4 billion from \$172.5 billion at the end of the previous fiscal year to \$152.1 billion, due mainly to the repayment of long-term loans payable. In addition, provision for retirement benefits decreased by \$23.3 billion and long-term accounts payable–other increased by \$31.5 billion, due mainly to the revision of the retirement benefit plan.

Net cash provided by operating activities for the fiscal year under review amounted to ¥1.6 billion

(¥51.3 billion for the previous fiscal year), owing to factors such as a deterioration of loss before income taxes and minority interests due to the implementation of the program for the enhancement of management bases and an increase in working capital.

Net cash used in investing activities amounted to ¥4.4 billion (¥13.0 billion for the previous fiscal year), due mainly to purchase of property, plant and equipment.

As a result, free cash flows, which are the sum of cash from operating activities and investing activities, saw a net outflow of ¥2.8 billion (a net inflow of ¥38.3 billion for the previous fiscal year).

Net cash provided by financing activities amounted to \$11.2 billion (net cash used in financing activities amounted to \$31.3 billion for the previous fiscal year), due to proceeds from long-term loans payable and proceeds from the issuance of Class A preferred stock through allocation to third parties, despite repayment of long-term loans payable.

As a result, cash and cash equivalents at the end of the fiscal year under review increased from ¥71.2 billion at the end of the previous fiscal year to ¥79.6 billion.

	As of March 31, 2007	As of March 31, 2008	As of March 31, 2009	As of March 31, 2010	As of March 31, 2011
Shareholders' equity ratio (%)	15.7	14.6	10.4	10.7	10.4
Shareholders' equity ratio on a market value basis (%)	24.5	22.8	10.8	14.1	13.1
Ratio of interest-bearing debt to cash flows	7.8	5.9	6.9	6.3	6.1
Interest coverage ratio	5.2	6.5	4.6	4.6	4.4

2) Cash flow-related indicators

(Notes) 1. Formulas

- Shareholders' equity ratio: Shareholders' equity/Total assets
- Shareholders' equity ratio on a market value basis: Total market value of stock/Total assets
 Ratio of interest-bearing debt to cash flows: Interest-bearing debt/Cash flows from operating activities
- · Interest coverage ratio: Cash flows from operating activities/Interest expenses
- 2. Basis of figures used in calculation
 - · Total market value of stock: Number of shares issued excluding treasury stock
 - Cash flows from operating activities: "Net cash provided by (used in) operating activities" in the consolidated statements of cash flows (average of past 5 years)
 - Interest expenses: "Interest expenses paid" in the consolidated statements of cash flows (average of past 5 years)
 - · Interest-bearing debt: All debt bearing interest recorded in the consolidated balance sheets
- (3) Basic Policy Concerning the Distribution of Profits and the Dividend Distributions for the Fiscal Year Ended March 31, 2011 and the Fiscal Year Ending March 31, 2012

The Company recognizes at all times that strengthening its financial structure and securing internal reserves for enhancing the OKI Group's corporate value, as well as striving to increase returns to shareholders who will hold shares over the medium to long term, are management's highest priorities.

Regarding the use of internal reserves, the Company will make investments in research and development and equipment required for future growth with a view to strengthening the corporate structure and management bases. Furthermore, in determining the dividend amounts, the Company will place the most focus on the continuation of a stable return of profits to shareholders and also take financial results into account.

In the fiscal year under review, the Company will distribute no year-end dividends, partly due to the recording of a substantial net loss and in consideration that a financial base for stable dividend distributions has yet to be built. Having ensured that the business targets set in the mid-term business plan have been achieved, the Company intends to realize early resumption of dividend distributions and continuous payment of stable dividends.

The Company will distribute dividends on preferred stock from the next fiscal year based on the outline of preferred stock specified at the time of issuance.

(4) Risks Related to Business

The forward-looking statements such as the OKI Group's outlook for the financial results contained in

this document are based on information currently available to the Company and certain assumptions that the Company deems to be reasonable, and actual results may differ materially from such statements due to a variety of factors. The following are major factors that may affect the OKI Group's actual financial results.

It should be noted, however, that factors that may affect the OKI Group's financial results are not limited to these items. The OKI Group is aware of the potential impact these risks may have if any were to occur, and it is implementing measures to avoid such occurrence, as well as to minimize the weight of their impact should they occur.

1) Political and economic trends

Demand for the OKI Group's products is subject to political and economic trends in the individual countries and regions in which they are sold. Accordingly, economic slowdowns, the resulting contraction of demand in the OKI Group's principal operating markets including Japan, North America, Europe and Asia, and changes in the import-export policy for foreign products may adversely affect the OKI Group's financial results and position.

2) Sudden technological innovation

The OKI Group's principal business segments, Info-telecom Systems and Printers, are subject to rapid technological innovations. Accordingly, the OKI Group strives to preserve its competitive advantage through new technology and new product development. However, the OKI Group's financial results and position may be adversely affected in the event it is unable to keep pace with sudden technological innovations, burdened with obsolete technologies that the OKI Group is currently holding, and unable to deliver products and services that appeal to customers.

- 3) Market trends
 - (i) The product and geographical markets in which the OKI Group is operating are subject to persistently severe competition due to such factors as entry by new participants. In an effort to secure competitive advantages, the OKI Group strives to develop new products and reduce costs. However, the OKI Group's financial results and position may be adversely affected in the event that the OKI Group is unable to implement effective measures for product development and cost rationalization and fails to maintain market share or secure profitability sufficiently.
 - (ii) The financial results of Info-telecom Systems may be adversely affected by a variety of factors including: 1) changes in investment trends by financial institutions due to revisions of financial regulations, poor performance and other factors; 2) changes in investment trends by telecom carriers owing to amendments to telecom regulations, shifts in business strategy and other factors; and 3) a significant decline in public-sector investment due to national and local government policies.
 - (iii) The printer market, in which the OKI Group is operating, is experiencing intense price competition, particularly in color printers. In an effort to secure a strong market position and profitability, the OKI Group is endeavoring to develop new products and reduce costs. Despite these efforts, continued declines in product prices below levels anticipated may adversely affect the financial results of Printers.
- 4) Raw materials and component procurement

The OKI Group procures a variety of raw materials and components in support of its production activities. The ability to ensure timely product shipment, avoid delays in product delivery, and minimize opportunity loss is dependent upon a stable supply of raw materials, components, specialized parts and alternative components. The OKI Group's financial results and position may be adversely affected in the event of disruptions to that stable supply from natural disasters and other factors.

The OKI Group is reliant upon the direct or indirect supply of crude oil and raw materials such as metals for its production activities. A sharp rise in the prices of such raw materials may adversely affect the OKI Group's financial results and position.

5) Product defects and delays in delivery

Despite every effort to maintain quality assurance, the OKI Group is unable to eliminate entirely the possibility of product or service defects. In the event of such defects, the OKI Group may be liable for damage incurred by the customers. In addition, any incidence of a defect may impact the OKI Group's reputation, resulting in a drop in demand for the OKI Group's products and services. In either case, the OKI Group's financial results and position may be adversely affected.

While the OKI Group adopts complete and thorough measures to ensure the timely delivery of its products and services, unforeseen incidents in material procurement, production control and design may lead to a delay in delivery. In this case, the OKI Group may become liable for damage incurred by the

customers due to delivery delays.

6) Success or failure of strategic alliances

The OKI Group is constructively engaged with other companies in strategic alliances for research and development, manufacturing, sales and other activities. However, there may be instances where the OKI Group is not able to maintain desired cooperation with a strategic partner in business strategy, product and technical development, fund procurement or other activities, or where the alliance does not yield satisfactory results. In such cases, the OKI Group's financial results and position may be adversely affected.

7) Overseas business activities

The OKI Group is engaged in production and sales activities across a variety of countries and regions. Accordingly, it is subject to a number of risks specific to overseas business activities, including country risk and foreign exchange fluctuation risk.

The OKI Group has production sites in Thailand and China. The OKI Group's financial results and position may be adversely affected by the occurrence of unforeseen events such as economic downturns, political turmoil and fluctuations in local currency exchange rates in these countries.

To minimize foreign exchange fluctuation risk, the OKI Group enters into forward exchange and currency swap contracts to address fluctuations of the yen against the U.S. dollar and euro. However, the OKI Group cannot guarantee the complete removal of risks, and abrupt fluctuations in foreign exchange rates in particular may adversely affect the OKI Group's financial results and position.

8) Patents and intellectual property

The OKI Group strives to protect its patents and to secure new patents with the aim of differentiating the OKI Group from its competitors. A failure in these objectives may adversely affect the business performance of relevant businesses. The OKI Group also strives to secure the necessary licenses from third parties for the use of their patents required in the development and production of products. There may be possibilities that the OKI Group is unable to secure necessary licenses in the future, or is authorized to use patents or rights under unfavorable terms and conditions. In either case, the OKI Group's financial results and position may be adversely affected.

The OKI Group endeavors to heed intellectual properties held by third parties. It is not, however, in a position to completely guarantee that the OKI Group will not be accused of violation of intellectual property rights held by third parties. The OKI Group's financial results and position may be adversely affected in the event that a suit is instituted against the OKI Group and its lawsuit costs increase as a result, or in the event that the OKI Group is found to have breached such intellectual property rights and incurs damages.

9) Statutory and regulatory compliance

The OKI Group is subject to a variety of government regulations, including business and investment approvals, export restrictions relating to national security and other factors, and other import and export regulations such as customs, in each of the countries and regions in which it is operating. The OKI Group is also subject to laws and regulations relating to commerce, antitrust, patents, taxation, foreign currency controls, the environment and recycling. In the event that the OKI Group is unable to comply with any of the aforementioned laws and regulations, or any unexpected changes occur, the possibility is that its activities would be restricted or suspended. Accordingly, such laws and regulations may adversely affect the OKI Group's financial results and position.

10) Natural and other disasters

The OKI Group conducts periodic inspection of facilities and periodic checking of accident and disaster prevention measures to minimize stoppages of its manufacturing lines. However, there is no guarantee that the OKI Group will be able to completely prevent accidents at its production facilities and the adverse impact of natural and other disasters. Moreover, the impact of the disruption of manufacturing lines due from such factors as earthquakes, wind or flood damage or electric outages, as well as the significant impact of various disasters on economic activities in the countries where the OKI Group is conducting sales activities, may adversely affect the OKI Group's financial results and position.

11) Information management

Although the OKI Group implements defense measures to protect its internal systems against computer viruses and to prevent information leakage, the OKI Group cannot guarantee complete protection from system failure and information leakage caused by human error, new viruses, etc. The OKI Group may

incur additional losses if such events occur.

12) Securing and fostering human resources

The ability to secure and foster high-performance human resources is a key factor in ensuring further growth as a company capable of generating stable profits. Accordingly, the OKI Group strives to recruit capable employees at every level, including new graduates and mid-career employees. In an effort to foster high-performance human resources, the OKI Group also conducts on-the-job training, education and a variety of supporting activities. In the event that the OKI Group is unable to secure and foster high-performance human resources, or a number of key employees leave the OKI Group, the OKI Group's future growth may be adversely affected.

13) Interest-rate fluctuations

The OKI Group maintains interest-bearing debt that is subject to the impact of fluctuations in interest rates. The OKI Group utilizes interest-rate swaps and other instruments to manage the risks of the impact. However, a rise in interest rates may lead to an increase in interest charges and may adversely affect the OKI Group's ability to raise working capital due to increased costs of raising capital in the future.

14) Changes to accounting standards

The OKI Group prepares consolidated and non-consolidated financial statements in accordance with corporate accounting standards generally accepted as fair and valid. In the event that the OKI Group changes its accounting policy in association with the establishment or revision of accounting standards, etc., the OKI Group's financial results and position may be adversely affected.

15) Debt recovery

The OKI Group constantly appraises the financial conditions of its customers and estimates and provides an appropriate amount of allowances for bad debts that are expected to accrue after the balance sheet date. However, a sudden deterioration of the financial condition of a customer may adversely affect the OKI Group's financial results and position.

16) Impairment loss on noncurrent assets

In the event that it becomes necessary for the OKI Group to recognize impairment loss on property, plant and equipment, intangible assets, investments and other assets, the OKI Group's financial results and position may be adversely affected.

17) Deferred tax assets

The OKI Group provides appropriate amounts of retained losses carried forward and other temporary differences for deferred tax assets. In the event that the OKI Group derecognizes deferred tax assets as it is unable to eliminate such retained losses carried forward and other temporary differences due to the decline in taxable income brought on by future changes in its financial results, the OKI Group's financial results and position may be adversely affected.

18) Retirement benefit obligations

The OKI Group provides appropriate amounts of retirement benefit obligations based on assumptions and preconditions such as a discount rate established using actuarial calculations and on expected rate of return on pension assets. However, such assumptions and preconditions are susceptible to changes in market interest rates and stock market trends, which may cause actual results to differ from such provision and may lead to an increase in retirement benefit obligations. In such a case, the OKI Group's financial results and position may be adversely affected.

19) Stock price fluctuations

The OKI Group holds shares of stocks in listed companies as part of its investment securities portfolio. A fall in stock prices may lead to valuation loss and/or a decrease in valuation difference, which may adversely affect the OKI Group's financial results and position.

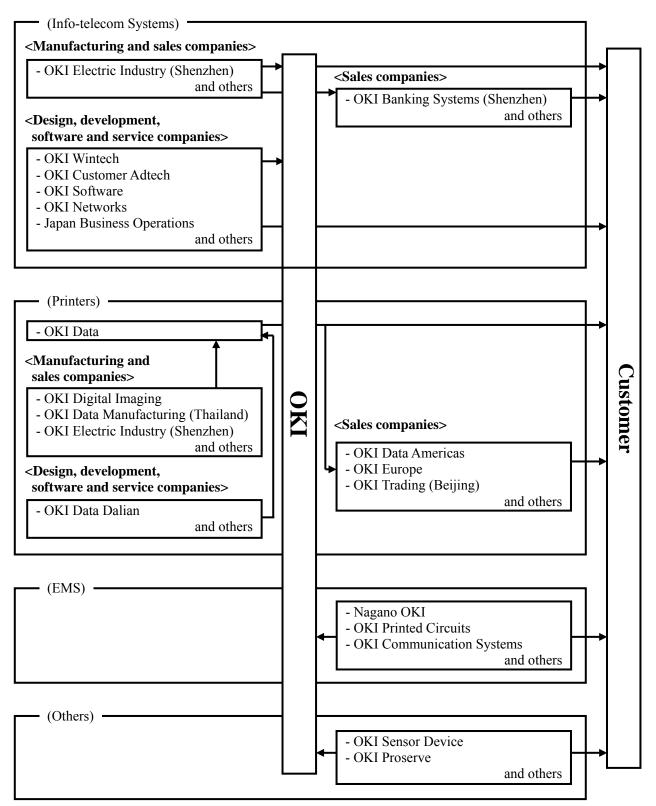
20) Dilution of stocks

The OKI Group issued Class A preferred stock through allocation to third parties on December 22, 2010, with the aim of building a strong business base capable of generating stable sustained profits, and of drastically improving its financial base. Class A preferred stock is issued with a put option in exchange for common stock (put option period: April 1, 2014 through March 31, 2024) and a put provision (lump purchase on April 1, 2024). In the event that common stock is issued as a result of the exercise of the put

option and put provision in exchange for the common stock in the future, the outstanding shares of common stock will be diluted, which may affect the stock price.

2. Corporate Group

In the OKI Group, the general business relationships between OKI (the parent company) and its affiliates are as shown below.



3. Management Policies

(1) Basic Management Policies

Founded in 1881, Meikosha, Ltd. was the forerunner of today's OKI and Japan's first communications equipment manufacturer. Only five years after Alexander Graham Bell invented the first telephone in the United States, Meikosha made an early attempt to domestically manufacture telephones and was successful. This "enterprising spirit" has been passed down and remains in the DNA that runs through the history of the OKI Group. With OKI's corporate philosophy* revolving around this enterprising spirit, the OKI Group adopts the basic policy of meeting the expectations of all its stakeholders, including customers, shareholders and employees, by aiming to become a company that generates stable profits and attains steady growth.

* "The people of OKI, true to the Company's enterprising spirit, are committed to creating superior network solutions and providing outstanding information and communications services globally to meet the diversified needs of communities worldwide in the information age."

(2) The Company's Mid- to Long-term Management Strategy, Management Targets and Issues to Be Addressed

The present state of the global economy shows a modest recovery overall, driven by emerging countries, including China, which continues to achieve robust economic expansion centered on domestic demand. However, the future is uncertain for the Japanese economy, as production and other activities have declined due to the impact of the Great East Japan Earthquake, despite some signs of recovery in exports, personal consumption and other economic activities. Furthermore, concerns about the effects of deflation and worsening employment situation still persist.

Under these circumstances, the OKI Group brushed up its mid-term business plan announced on February 16, 2010, and announced the plan's two pillars on October 8, 2010, with an eye to establishing a structure which is capable of achieving early resumption of dividend distributions and continuous payment of stable dividends. These pillars comprise 1) the program for the enhancement of management bases for establishing a business structure that is capable of generating profits stably and accomplishing solid management bases that support business growth in the future, and 2) the program for growth that aims at each business domain of focus by concentrating limited management resources and driving strategic alliances.

- 1) In the program for the enhancement of management bases, the amounts of capital stock and legal capital surplus were reduced to revise the capital structure, as a measure to drastically improve the financial base, in order to prepare for the disposition of the deficit incurred in the fiscal year ended March 31, 2011 and the resolution of the accumulated loss. Along with this, after the Articles of Incorporation were partially revised, Class A preferred stock was issued through allocation to third parties, so that funds were raised for capital reinforcement and strategic investments for growth. Meanwhile, the number of domestic personnel was reduced by about 1,000 by the introduction of an early retirement program for the purpose of reducing personnel costs. Furthermore, various measures and preparations were carried out to revise the retirement benefit plan with a view to reducing future financial burden. In the future, further cost reduction, selection and concentration of businesses and reorganization of Group companies will be undertaken in accordance with the mid-term business plan.
- 2) In the program for growth, limited management resources such as personnel and funds will be concentrated on Solutions & Services, Mechatronics systems, Printers and EMS, which are positioned as future growth/strategic domains. In addition, continuous growth will be realized over the medium to long term by driving strategic alliances and forming mutually complementary relationships with partners that possess the resources and know-how necessary for the OKI Group.

Through this series of measures, the OKI Group will build solid management bases that support future businesses and generate stable profits with a view to achieving the management targets set in the midterm business plan, which calls for net sales of \$520.0 billion and operating income of \$22.0 billion for the fiscal year 2013, and realizing the early resumption of dividend distributions.

4. Consolidated Financial Statements

(1) Consolidated Balance Sheets

(Million yen) Fiscal year ended Fiscal year ended March 31, 2010 March 31, 2011 (As of March 31, 2010) (As of March 31, 2011) Assets Current assets 57,844 45.959 Cash and deposits Notes and accounts receivable-trade 118,416 121,049 17,314 34,720 Securities 23,014 26,737 Finished goods Work in process 16,436 16,979 Raw materials and supplies 21,775 24,638 Deferred tax assets 4,008 6,146 Other 9,387 8,716 Allowance for doubtful accounts (8,689) (12,389) Total current assets 262,370 269,694 Noncurrent assets Property, plant and equipment Buildings and structures, net 23,234 22,685 Machinery, equipment and vehicles, net 10,648 9,142 Tools, furniture and fixtures, net 10,131 9,138 Land 12,084 12,038 130 Construction in progress 56 Total property, plant and equipment 56,155 53,134 * * Intangible assets 10,060 7,791 Investments and other assets Investment securities 37,369 28,845 Long-term loans receivable 1,964 1,498 13,401 Other 10,350 Allowance for doubtful accounts (3,427) (2,492) Total investments and other assets 49,306 38,201 Total noncurrent assets 115,523 99,127 Total assets 377,894 368,822

	Fiscal year ended March 31, 2010 (As of March 31, 2010)	Fiscal year ended March 31, 2011 (As of March 31, 2011)
Liabilities	(AS 01 Match 51, 2010)	(AS 01 Watch 51, 2011)
Current liabilities		
Notes and accounts payable-trade	54,930	53,942
Short-term loans payable	127,430	118,063
Accrued expenses	23,213	26,214
Other	35,648	42,562
Total current liabilities	241,222	240,783
Noncurrent liabilities		
Long-term loans payable	45,036	33,987
Lease obligations	_	3,841
Provision for retirement benefits	39,655	16,350
Provision for directors' retirement benefits	620	514
Long-term accounts payable-other	_	32,478
Other	3,752	2,006
Total noncurrent liabilities	89,064	89,179
Total liabilities	330,287	329,962
Net assets		
Shareholders' equity		
Capital stock	76,940	44,000
Capital surplus	46,744	113,124
Retained earnings	(82,284)	(114,094
Treasury stock	(408)	(23
Total shareholders' equity	40,991	43,006
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	2,095	(1,988
Deferred gains or losses on hedges	(660)	(983
Foreign currency translation adjustment	(1,893)	(1,724
Total accumulated other comprehensive income	(458)	(4,697
Subscription rights to shares	79	79
Minority interests	6,994	470
Total net assets	47,607	38,859
Fotal liabilities and net assets	377,894	368,822

(2) Consolidated Statements of Income and Comprehensive Income (Consolidated Statements of Income)

	Figer upor anded	(Million ye Fiscal year ended
	Fiscal year ended March 31, 2010 (From April 1, 2009 to March 31, 2010)	March 31, 2011 (From April 1, 2010 to March 31, 2011)
Net sales	442,949	432,651
Cost of sales	*2 321,646	*2 318,793
Gross profit	121,302	113,858
Selling, general and administrative expenses	*1, *2 114,793	*1, *2 107,549
Operating income	6,508	6,308
Non-operating income		
Interest income	232	259
Dividends income	877	849
Equity in earnings of affiliates	—	299
Royalty income from corporate brand	596	551
Miscellaneous income	698	708
Total non-operating income	2,403	2,668
Non-operating expenses		
Interest expenses	4,919	4,471
Stock issuance cost	—	1,349
Foreign exchange losses	1,251	816
Miscellaneous expenses	1,422	1,173
Total non-operating expenses	7,592	7,811
Ordinary income	1,320	1,166
Extraordinary income		
Gain on prior periods adjustment	113	
Gain on sales of noncurrent assets	10	10
Gain on sales of investment securities	25	211
Gain on negative goodwill	—	*3 2,650
Reversal of allowance for doubtful accounts	—	440
Gain on contribution of securities to retirement benefit trust	_	7,407
Settlement received	_	167
Gain on extinguishment of tie-in shares	26	
Gain on transfer of business	298	
Total extraordinary income	474	10,888

13

			(Million yer
	Fiscal year ended March 31, 2010 (From April 1, 2009 to March 31, 2010)	Fiscal year March 31, (From April to March 31	2011 1, 2010
Extraordinary loss			
Loss on disposal of noncurrent assets	1,312		387
Impairment loss	*4 702		260
Loss on sales of investment securities	20		132
Loss on valuation of investment securities	987		2,500
Provision of allowance for doubtful accounts	178		—
Loss on disaster	_		26
Special retirement expenses	689	*5	11,807
Business structure improvement expenses	*6 222	*6	1,120
Head office transfer cost	_		620
Loss on revision of retirement benefit plan	_	*7	22,412
Loss on adjustment for changes of accounting standard for asset retirement obligations	—		623
Provision for product warranties	—	*8	503
Product warranty expense	—	*8	1,712
Loss on revision of value-added tax	6		67
Total extraordinary loss	4,119		42,176
Loss before income taxes and minority interests	(2,325)		(30,121)
Income taxes-current	1,859		1,404
Income taxes-deferred	(451)		214
Total income taxes	1,407		1,619
Loss before minority interests	_		(31,741)
Minority interests in income	103		68
Net loss	(3,836)		(31,809)

(Consolidated Statements of Comprehensive Income)

	Fiscal year ended March 31, 2010 (From April 1, 2009, to March 31, 2010)	Fiscal year ended March 31, 2011 (From April 1, 2010, to March 31, 2011)
Loss before minority interests	—	(31,741)
Other comprehensive income		
Valuation difference on available-for-sale securities	_	(4,050)
Deferred gains or losses on hedges	—	(323)
Foreign currency translation adjustment	_	157
Share of other comprehensive income of associates accounted for using equity method	—	(34)
Total other comprehensive income	—	*2 (4,250)
Comprehensive income	_	*1 (35,991)
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	—	(36,048)
Comprehensive income attributable to minority interests	_	57

(3) Consolidated Statements of Changes in Net Assets

		(Million ye
	Fiscal year ended March 31, 2010 (From April 1, 2009 to March 31, 2010)	Fiscal year ended March 31, 2011 (From April 1, 2010 to March 31, 2011)
Shareholders' equity		
Capital stock		
Balance at the end of previous period	76,940	76,940
Changes of items during the period		
Issuance of new shares	—	15,000
Transfer to other capital surplus from capital stock	—	(47,940)
Total changes of items during the period	_	(32,940)
Balance at the end of current period	76,940	44,000
Capital surplus		
Balance at the end of previous period	46,744	46,744
Changes of items during the period		
Issuance of new shares	_	15,000
Transfer to other capital surplus from capital stock	_	47,940
Increase by share exchanges	_	3,438
Disposal of treasury stock	_	1
Total changes of items during the period		66,379
Balance at the end of current period	46,744	113,124
Retained earnings		
Balance at the end of previous period	(78,448)	(82,284
Changes of items during the period		
Net loss	(3,836)	(31,809
Total changes of items during the period	(3,836)	(31,809
Balance at the end of current period	(82,284)	(114,094
Treasury stock		
Balance at the end of previous period	(362)	(408
Changes of items during the period		
Disposal of treasury stock	_	403
Purchase of treasury stock	(46)	(18
Total changes of items during the period	(46)	385
Balance at the end of current period	(408)	(23
Total shareholders' equity		
Balance at the end of previous period	44,873	40,991
Changes of items during the period		
Issuance of new shares	_	30,000
Transfer to other capital surplus from capital stock	_	_
Increase by share exchanges	_	3,438
Disposal of treasury stock	_	404
Net loss	(3,836)	(31,809
Purchase of treasury stock	(46)	(18)
Total changes of items during the period	(3,882)	2,014
Balance at the end of current period	40,991	43,006

	Fiscal year ended March 31, 2010 (From April 1, 2009 to March 31, 2010)	(Million ye Fiscal year ended March 31, 2011 (From April 1, 2010 to March 31, 2011)
Accumulated other comprehensive income	to March 91, 2010)	to March 91, 2011)
Valuation difference on available-for-sale securities		
Balance at the end of previous period	(593)	2,095
Changes of items during the period		
Net changes of items other than shareholders' equity	2,689	(4,084)
Total changes of items during the period	2,689	(4,084)
Balance at the end of current period	2,095	(1,988)
Deferred gains or losses on hedges		
Balance at the end of previous period	(467)	(660)
Changes of items during the period		
Net changes of items other than shareholders' equity	(192)	(323)
Total changes of items during the period	(192)	(323)
Balance at the end of current period	(660)	(983)
Foreign currency translation adjustment		
Balance at the end of previous period	(2,431)	(1,893)
Changes of items during the period		
Net changes of items other than shareholders' equity	537	169
Total changes of items during the period	537	169
Balance at the end of current period	(1,893)	(1,724)
Total accumulated other comprehensive income		
Balance at the end of previous period	(3,492)	(458)
Changes of items during the period		
Net changes of items other than shareholders' equity	3,033	(4,238)
Total changes of items during the period	3,033	(4,238)
Balance at the end of current period	(458)	(4,697)
Subscription rights to shares		
Balance at the end of previous period	79	79
Changes of items during the period		
Total changes of items during the period	_	_
Balance at the end of current period	79	79
Minority interests		
Balance at the end of previous period	6,948	6,994
Changes of items during the period		
Net changes of items other than shareholders' equity	46	(6,523)
Total changes of items during the period	46	(6,523)
Balance at the end of current period	6,994	470

	Fiscal year ended March 31, 2010 (From April 1, 2009 to March 31, 2010)	Fiscal year ended March 31, 2011 (From April 1, 2010 to March 31, 2011)
Total net assets		
Balance at the end of previous period	48,408	47,607
Changes of items during the period		
Issuance of new shares	—	30,000
Transfer to other capital surplus from capital stock	—	_
Increase by share exchanges	—	3,438
Disposal of treasury stock	—	404
Net loss	(3,836)	(31,809)
Purchase of treasury stock	(46)	(18)
Net changes of items other than shareholders' equity	3,080	(10,762)
Total changes of items during the period	(801)	(8,748)
Balance at the end of current period	47,607	38,859

(4) Consolidated Statements of Cash Flows

	Fiscal year ended March 31, 2010 (From April 1, 2009 to March 31, 2010)	Fiscal year ended March 31, 2011 (From April 1, 2010 to March 31, 2011)
Net cash provided by (used in) operating activities		
Loss before income taxes and minority interests	(2,325)	(30,121)
Depreciation and amortization	15,515	14,095
Impairment loss	702	260
Gain on negative goodwill	—	(2,650)
Loss (gain) on securities contribution to employees' retirement benefits trust	_	(7,407)
Increase (decrease) in provision	13,082	(11,884)
Interest and dividends income	(1,109)	(1,109)
Interest expenses	4,919	4,471
Equity in (earnings) losses of affiliates	_	(299)
Loss (gain) on valuation of investment securities	987	2,500
Loss (gain) on disposal of noncurrent assets	1,301	377
Decrease (increase) in notes and accounts receivable-trade	(692)	(12,563)
Decrease (increase) in inventories	16,256	(3,478)
Increase (decrease) in notes and accounts payable-trade	3,475	4,046
Increase (decrease) in accounts payable-other	_	4,648
Increase (decrease) in accrued expenses	(71)	3,713
Increase (decrease) in long-term accounts payable-other	_	31,124
Other	4,711	10,972
Subtotal	56,753	6,697
Interest and dividends income received	1,094	1,122
Interest expenses paid	(4,957)	(4,636)
Income taxes paid	(1,599)	(1,594)
Net cash provided by (used in) operating activities	51,290	1,588
Net cash provided by (used in) investing activities		
Payments into time deposits	(3,000)	(3,040)
Proceeds from withdrawal of time deposits	2,000	4,010
Purchase of short-term investment securities	(3,000)	(1,005)
Proceeds from redemption of securities	_	3,000
Purchase of property, plant and equipment	(8,043)	(6,535)
Proceeds from sales of property, plant and equipment	1,368	_
Purchase of intangible assets	(2,321)	(2,237)
Purchase of investment securities	(895)	_
Proceeds from sales of investment securities		810
Proceeds from transfer of business	562	
Purchase of investments in subsidiaries resulting in change in scope of consolidation	(123)	_
Other payments	(717)	(300)
Other proceeds	1,179	876
Net cash provided by (used in) investing activities	(12,992)	(4,423)

		(Million yen)
	Fiscal year ended March 31, 2010 (From April 1, 2009 to March 31, 2010)	Fiscal year ended March 31, 2011 (From April 1, 2010 to March 31, 2011)
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	(15,878)	8,795
Proceeds from long-term loans payable	23,820	36,250
Repayment of long-term loans payable	(26,317)	(64,032)
Redemption of bonds	(12,360)	_
Proceeds from sale and leaseback	—	3,809
Repayments of lease obligations	—	(2,234)
Proceeds from issuance of stock	—	28,650
Other	(587)	(35)
Net cash provided by (used in) financing activities	(31,323)	11,204
Effect of exchange rate change on cash and cash equivalents	(286)	118
Net increase (decrease) in cash and cash equivalents	6,688	8,488
Cash and cash equivalents at beginning of period	64,428	71,156
Increase in cash and cash equivalents resulting from merger with unconsolidated subsidiaries	40	
Cash and cash equivalents at end of period	*1 71,156	*1 79,645

(5) Notes Relating to Going Concern Assumption Not applicable

• / •	ers for the Basis of Preparation of Consolidate Previous fiscal year	Current fiscal year
Items	(From April 1, 2009 to March 31, 2010)	(From April 1, 2010 to March 31, 2011)
1. Scope of consolidation	Of 99 subsidiaries, 75 companies are consolidated subsidiaries. As for Adachi Protechno Co., Ltd. and 23 other subsidiaries, their total assets, retained earnings, net sales or net income and loss are small and immaterial on an individual and overall basis; thus, they are not included in the scope of consolidation. OKI Data Holdings (Australia) Pty. Ltd. and OKI Data Service (Australia) Pty. Ltd., which were newly established, and OKI Data (Australia) Pty. Ltd., which became a new subsidiary due to an additional acquisition of stock, are included in the scope of consolidation. The following subsidiaries are extinguished from the scope of consolidation: Oki Supply Center Co., Ltd. due to an absorption-type merger with a consolidated subsidiary, Oki Customer Adtech Co., Ltd.; and Oki System Mate Co., Ltd. and MKG Imaging Solution Inc. due to liquidation.	Of 94 subsidiaries, 68 companies are consolidated subsidiaries. As for Adachi Protechno Co., Ltd. and 25 other subsidiaries, their total assets, retained earnings, net sales or net income and loss are small and immaterial on an individual and overall basis; thus, they are not included in the scope of consolidation. LLC OKI Systems Rus, which is a newly established LLC, is included in the scope of consolidation. The following subsidiaries are extinguished from the scope of consolidation: Oki Systems Taiwan Co., Ltd. due to liquidation; Oki Alpha Create, Co., Ltd. and Oki Human Networks Co., Ltd. due to an absorption- type merger with a consolidated subsidiary, Oki Development Co., Ltd.; Oki Telecommunication Systems Co., Ltd. and Oki Infotech Co., Ltd. due to an absorption-type merger with a consolidated subsidiary, Oki Software Co., Ltd.; Oki Data Systems Co., Ltd. due to an absorption-type merger with a consolidated subsidiary, Oki Data Corporation; Oki Logistics Co., Ltd. due to an absorption- type merger with a consolidated subsidiary, Oki Data Corporation; Oki Logistics Co., Ltd. due to an absorption-type merger with a consolidated subsidiary, Oki Proserve Co., Ltd.; and Oki Telecom Co., Ltd. due to an absorption-type merger with a consolidated subsidiary, Oki Proserve Co., Ltd.; and Oki Telecom Co., Ltd. due to an absorption-type merger with a consolidated subsidiary, Oki Data Corporation; Oki Logistics Co., Ltd. due to an absorption-type merger with a consolidated subsidiary, Oki Proserve Co., Ltd.; and Oki Telecom Co., Ltd. due to an absorption-type merger with a consolidated subsidiary, Oki Development Co., Ltd. and Oki Software Co., Ltd. have changed their corporate names to OKI Proserve Co., Ltd. and OKI Software Co., Ltd., respectively.
2. Application of the equity method	The equity method is applied to investments in 3 companies of 24 non- consolidated subsidiaries and 12 affiliates. As for Adachi Protechno Co., Ltd. and 23 other non-consolidated subsidiaries as well as Alp Inc. and 8 other affiliates, all of which are not accounted for using the equity method, the effects of their net income or loss and retained earnings are minor, and immaterial overall.	The equity method is applied to investments in 3 companies of 26 non- consolidated subsidiaries and 11 affiliates. As for Adachi Protechno Co., Ltd. and 25 other non-consolidated subsidiaries as well as Alp Inc. and 7 other affiliates, all of which are not accounted for using the equity method, the effects of their net income or loss and retained earnings are minor, and immaterial overall.
3. Fiscal year, etc., of consolidated subsidiaries	The Company's consolidated subsidiaries, OKI Banking Systems (Shenzhen) Co., Ltd., Oki Electric Industry (Shenzhen) Co., Ltd., OKI Telecommunications Technology (Changzhou) Co., Ltd., OKI Software Technology Co., Ltd., Oki Electric Technology (Kunshan) Co., Ltd.,	Same as on the left

(6) Significant Matters for the Basis of Preparation of Consolidated Financial Statements

Items	Previous fiscal year (From April 1, 2009 to March 31, 2010)	Current fiscal year (From April 1, 2010 to March 31, 2011)
	Oki Data Dalian Co., Ltd. and Oki Trading (Beijing) Co., Ltd. close accounts on December 31, a different date from the consolidated closing date. The financial statements as of their closing date are used.	
4. Standards for accounting treatment	 (1) Valuation standards and methods for significant assets 1) Securities The Company and its domestic consolidated subsidiaries evaluate securities according to holding purposes, as follows. Overseas consolidated subsidiaries use the lower of cost or market value method. 	 (1) Valuation standards and methods for significant assets 1) Securities Same as on the left
	Held-to-maturity securities:	Held-to-maturity securities: Amortized cost method
	Available-for-sale securities: Securities with market quotations: Market value method based on the quoted market price at the fiscal year-end (Any unrealized gains or losses are reported directly as a component of shareholders' equity and the cost of securities sold is calculated using the moving-average method.)	Available-for-sale securities: Securities with market quotations: Same as on the left
	Securities without market quotations: Cost method using the moving- average method.	Securities without market quotations: Same as on the left
	2) Inventories The Company and its domestic consolidated subsidiaries evaluate inventories as follows. Overseas consolidated subsidiaries mainly use the lower of cost or market value method.	2) Inventories The Company and its domestic consolidated subsidiaries evaluate inventories as follows. Overseas consolidated subsidiaries mainly use the lower of cost or market value method.
	Finished goods: Stated at cost mainly using the moving-average method (Amounts on the balance sheets take into account declines in book values based on reduced profitability.)	Finished goods: Stated at cost mainly using the moving-average method (Amounts on the balance sheets take into account declines in book values based on reduced profitability.)
	Work in process: Stated at cost mainly using the specific cost method (Amounts on the balance sheets take into account declines in book values based on reduced profitability.)	Work in process: Stated at cost mainly using the specific cost method (Amounts on the balance sheets take into account declines in book values based on reduced profitability.)

Items	Previous fiscal year (From April 1, 2009 to March 31, 2010)	Current fiscal year (From April 1, 2010 to March 31, 2011)
	Raw materials and supplies: Stated at cost mainly using the moving-average method (Amounts on the balance sheets take into account declines in book values based on reduced profitability.)	Raw materials and supplies: Stated at cost mainly using the moving-average method (Amounts on the balance sheets take into account declines in book values based on reduced profitability.)
	 (Changes in accounting policies) Effective from the current fiscal year, the valuation method for raw materials of the Company and some of its domestic consolidated subsidiaries has been changed from the last-purchase-price method to the moving-average method, in order to appropriately reflect the effects of fluctuations in the prices of raw materials on income or loss and to realize the periodical accounting of income and loss more properly. The effects of this change on income and loss are immaterial. 	
	3) Derivatives Stated at market value	3) Derivatives Same as on the left
	 (2) Depreciation methods for significant depreciable assets 1) Property, plant and equipment (excluding lease assets) The Company and its domestic consolidated subsidiaries mainly use the declining-balance method, and overseas consolidated subsidiaries mainly use the straight-line method. 	 (2) Depreciation methods for significant depreciable assets 1) Property, plant and equipment (excluding lease assets) Same as on the left
	 2) Intangible assets (excluding lease assets) The Company and its domestic consolidated subsidiaries use the straight-line method. Software for sales in the market is amortized based on the estimated sales volume over the estimated valid sales period (3 years), and software for internal use is amortized using the straight-line method over the estimated available period (5 years). Overseas consolidated subsidiaries mainly use the straight-line method. 	2) Intangible assets (excluding lease assets) Same as on the left
	 Lease assets Lease assets concerning non-transfer ownership finance lease transactions are depreciated using the straight-line method, defining the lease terms of respective assets as their useful lives, assuming the residual value is zero. 	3) Lease assets Same as on the left

Items	Previous fiscal year (From April 1, 2009 to March 31, 2010)	Current fiscal year (From April 1, 2010 to March 31, 2011)
	Among lease assets concerning non- transfer ownership finance lease transactions, lease transactions that commenced on or prior to March 31, 2008 are stated using the similar accounting treatment that is applied to regular rental transactions.	
	 (3) Accounting standards for significant allowances and provisions 1) Allowance for doubtful accounts The Company and its domestic consolidated subsidiaries provide for possible credit losses on notes and accounts receivable—trade and loans receivable. Allowance for ordinary bad debts are computed based on the historical rate of defaults, and the likelihood of recovery is considered on an individual basis for specific debts where recovery is doubtful. Overseas consolidated subsidiaries provide mainly for specific debts in consideration of the likelihood of recovery. 	 (3) Accounting standards for significant allowances and provisions 1) Allowance for doubtful accounts Same as on the left
	 2) Provision for retirement benefits To provide for employees' retirement benefits, the Company and its consolidated subsidiaries make provisions for estimated retirement benefits at the end of the current fiscal year, based on the projected retirement benefit obligations and related pension assets as of the end of the current fiscal year. Net retirement benefit obligation at transition is amortized evenly over 15 years, excluding consolidated subsidiaries that amortize collectively in the first fiscal year of application and some overseas consolidated subsidiaries that deduct obligations directly from retained earnings. Prior service cost is amortized, using the straight-line method, over certain years (14 years) not exceeding the average remaining service years of employees at the time of occurrence. Actuarial gain or loss is amortized evenly using the straight-line method over certain years (13 to 14 years) not exceeding the average remaining service years of employees at the time of occurrence, from the fiscal year following the year of occurrence. 	 2) Provision for retirement benefits To provide for employees' retirement benefits, the Company and its consolidated subsidiaries make provisions for estimated retirement benefits at the end of the current fiscal year, based on the projected retirement benefit obligations and related pension assets as of the end of the current fiscal year. Net retirement benefit obligation at transition is amortized evenly over 15 years, excluding consolidated subsidiaries that amortize collectively in the first fiscal year of application and some overseas consolidated subsidiaries that deduct obligations directly from retained earnings. Prior service cost is amortized, using the straight-line method, over certain years (12 to 13 years) not exceeding the average remaining service years of employees at the time of occurrence. Actuarial gain or loss is amortized evenly using the straight-line method over certain years (12 to 13 years) not exceeding the average remaining service years of employees at the time of occurrence, from the fiscal year following the year of occurrence.

Items	Previous fiscal year (From April 1, 2009 to March 31, 2010)	Current fiscal year (From April 1, 2010 to March 31, 2011)
		(Additional information) The Company and some of its domestic consolidated subsidiaries have applied the "Guidance on Accounting for Transfers between Retirement Benefit Plans" (Accounting Standards Board of Japan [ASBJ] Guidance No. 1) to prepare for the transfer of certain retirement benefits plans to defined contribution pension plans scheduled in June 2011. As a result, "loss on revision of retirement benefit plan" of ¥19,589 million was recorded under extraordinary loss for the current fiscal year.
	 Provision for directors' retirement benefits Some consolidated subsidiaries provide necessary amounts at the year-end for directors' retirement benefits, in accordance with the companies' internal rules. 	3) Provision for directors' retirement benefits Same as on the left
	 (4) Accounting standards for significant revenue and expenses Accounting standards for revenue from contract works and software development contracts 	 (4) Accounting standards for significant revenue and expenses Accounting standards for revenue from contract works and software development contracts
	 a) Works/developments with certainty of results recognized in the part in progress by the end of the current fiscal year Stated using the percentage of completion method (Progress rate for works is estimated using the cost-to-cost method.) 	 a) Works/developments with certainty of results recognized in the part in progress by the end of the current fiscal year Stated using the percentage of completion method (Progress rate for works is estimated using the cost-to-cost method.)
	b) Others Stated on an inspection basis (or by the completed-contract method at some domestic consolidated subsidiaries)	b) Others Stated on an inspection basis (or by the completed-contract method at some domestic consolidated subsidiaries)

Items	Previous fiscal year (From April 1, 2009 to March 31, 2010)	Current fiscal year (From April 1, 2010 to March 31, 2011)
	 (Changes in accounting policies) Revenue from contract works and software development contracts were previously stated on an inspection basis (or by the completed-contract method at some domestic consolidated subsidiaries), with the exception of application of the percentage of completion method to works of which the contract amount was worth over ¥200 million and work period is over 24 months at some domestic consolidated subsidiaries. Effective from the current fiscal year, however, the "Accounting Standard for Construction Contracts" (Accounting Standards Board of Japan "ASBJ" Statement No. 15, December 27, 2007) and the "Guidance on Accounting Standard for Construction Contracts" (ASBJ Guidance No. 18, December 27, 2007) have been applied, and construction contracts that were undertaken during the current fiscal year and of which part in progress by the end of the current fiscal year is recognized to have certainty of results are stated using the percentage of completion method (with progress rate for works being estimated using the cost-to-cost method), and other works, etc., are stated on an inspection basis (or by the completed-contract method at some domestic consolidated subsidiaries). The effects of this change on net sales and income or loss are immaterial. 	
	 (5) Significant hedge accounting method 1) Hedge accounting method The deferred hedge accounting is used. Allocation treatment is applied for foreign exchange forward contracts that meet specific criteria of allocation treatment. Special treatment is applied for interest rate swap transactions that meet specific criteria of special treatment. 	(5) Significant hedge accounting method1) Hedge accounting methodSame as on the left

Items	Previous fiscal year (From April 1, 2009 to March 31, 2010)	Current fiscal year (From April 1, 2010 to March 31, 2011)
	2) Hedging instruments and hedged items Foreign exchange forward contracts are used to hedge fluctuations in foreign exchange rates for foreign currency- denominated monetary claims and liabilities, and interest rate swap transactions are used to hedge market interest rate fluctuation risks in future for short-term and long-term loans payable at floating interest rates.	2) Hedging instruments and hedged items Same as on the left
	 Hedging policy Derivatives transactions are used for the purpose of avoiding market fluctuation risks that monetary claims and liabilities are exposed to. 	3) Hedging policy Same as on the left
	 4) Method for evaluating hedging effectiveness From the time of implementation of hedging through the time of assessment of effectiveness, hedged items and hedging instruments, and respective market fluctuations or changes in cash flows are compared and evaluated based on the amount of changes in both. 	4) Method for evaluating hedging effectiveness Same as on the left
	 (6) Amortization of goodwill and amortization period — 	(6) Amortization goodwill and amortization period Goodwill is amortized evenly over its effective period (mainly 5 years).
	 (7) Scope of cash and cash equivalents in the consolidated statements of cash flows — 	 (7) Scope of cash and cash equivalents in the consolidated statements of cash flows Cash and cash equivalents in the consolidated statements of cash flows consist of cash in hand, readily available deposits, and any short-term liquid investments with a maturity not exceeding 3 months at the time of purchase whose value is not subject to significant fluctuation risk.
	 (8) Other significant matters for the preparation of consolidated financial statements 1) Accounting treatment for consumption taxes, etc. The tax exclusion method is applied for the accounting treatment for national and local consumption taxes. 	 (8) Other significant matters for the preparation of consolidated financial statements 1) Accounting treatment for consumption taxes, etc. Same as on the left
	2) Application of consolidated taxation system The consolidated taxation system is applied.	2) Application of consolidated taxation system Same as on the left

Items	Previous fiscal year (From April 1, 2009 to March 31, 2010)	Current fiscal year (From April 1, 2010 to March 31, 2011)
5. Matters concerning valuation of assets and liabilities of consolidated subsidiaries	The all-fair-value method is used.	
6. Matters concerning amortization of goodwill and negative goodwill	Amortized evenly over its effective period (mainly 5 years).	
 Scope of cash and cash equivalents in the consolidated statements of cash flows 	Cash and cash equivalents stated in the consolidated statements of cash flows consist of cash in hand, readily available deposits, and any short-term liquid investments with a maturity not exceeding three months at the time of purchase whose value is not subject to significant fluctuation risk.	

(7) Changes in Significant Matters for the Basis of Preparation of Consolidated Financial Statements

Previous fiscal year (From April 1, 2009 to March 31, 2010)	Current fiscal year (From April 1, 2010 to March 31, 2011)
	(Accounting standards for asset retirement obligations) Effective from the current fiscal year, the "Accounting Standard for Asset Retirement Obligations" (ASBJ Statement No. 18, March 31, 2008) and the "Guidance on Accounting Standard for Asset Retirement Obligations" (ASBJ Guidance No. 21, March 31, 2008) have been applied. As a result, operating income and ordinary income have decreased by ¥142 million and ¥138 million, respectively, and loss before income taxes and minority interests has increased by ¥883 million, for the current fiscal year. The changes in asset retirement obligations resulting from the application of the standard are ¥1,583 million.
	(Accounting standards related to business combinations) Effective from the current fiscal year, the "Accounting Standard for Business Combination" (ASBJ Statement No. 21, December 26, 2008), the "Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No. 22, December 26, 2008), the "Partial Amendments to Accounting Standard for Research and Development Costs" (ASBJ Statement No. 23, December 26, 2008), the "Accounting Standard for Business Divestitures" (ASBJ Statement No. 7, December 26, 2008), the "Accounting Standard for Equity Method of Accounting for Investments" (ASBJ Statement No. 16, announced on December 26, 2008), and the "Guidance on Accounting Standard for Business Combinations and Accounting Standard for

Previous fiscal year	Current fiscal year
(From April 1, 2009 to March 31, 2010)	(From April 1, 2010 to March 31, 2011)
	Business Divestitures" (ASBJ Guidance No. 10, December 26, 2008) have been applied.

(8) Changes in Presentation	
Previous fiscal year (From April 1, 2009 to March 31, 2010)	Current fiscal year (From April 1, 2010 to March 31, 2011)
 (Consolidated Balance Sheets) 1. "Securities" under current assets, which was included in "Other" under current assets in the previous fiscal year (¥2,722 million), is separately stated from the current fiscal year. 	 (Consolidated Balance Sheets) 1. "Lease obligations" under noncurrent liabilities, which was included in "Other" under noncurrent liabilities in the previous fiscal year (¥1,716 million), is separately stated from the current fiscal year.
2. "Deferred tax assets" under current assets, which was included in "Other" under current assets in the previous fiscal year (¥3,772 million), is separately stated from the current fiscal year.	 2. "Long-term accounts payable–other" under noncurrent liabilities, which was included in "Other" under noncurrent liabilities in the previous fiscal year (¥1,016 million), is separately stated from the current fiscal year.
 (Consolidated Statements of Income) 1. "Foreign exchange losses," which was included in "Miscellaneous expenses" in the previous fiscal year (¥784 million), is separately stated in the current fiscal year. 	 (Consolidated Statements of Income) 1. Effective from the current fiscal year, the "Cabinet Office Ordinance on Partial Amendments to Regulations on Terminology, Forms and Preparation Methods of Financial Statements" (Cabinet Office Ordinance No. 5, March 24, 2009) in accordance with the "Accounting Standard for Consolidated Financial Statements" (ASBJ Statement No. 22, December 26, 2008) has been applied, and "Loss before minority interests" is stated.
 "Gain on sales of noncurrent assets," which was included in "Miscellaneous income" in the previous fiscal year (¥47 million), is separately stated from the current fiscal year. "Impairment loss," which was included in "Miscellaneous expenses" in the previous fiscal year (¥210 million), is separately stated from the current fiscal year. 	
 "Loss on sales of investment securities," which was included in "Miscellaneous expenses" in the previous fiscal year (¥5 million), is separately stated from the current fiscal year. 	
 (Consolidated Statements of Cash Flows) 1. "Impairment loss," which was included in "Other" under net cash provided by (used in) operating activities in the previous fiscal year (¥210 million provided), is separately stated from the current fiscal year. 2. "Foreign exchange losses (gains)," which was separately stated in the previous fiscal year, is included in "Other" under net cash provided by (used in) operating activities from the current fiscal year (a gain of ¥394 million). 3. "Loss (gain) on sales of investment securities," 	 (Consolidated Statements of Cash Flows) 1. "Equity in (earnings) losses of affiliates," which was included in "Other" under net cash provided by (used in) operating activities in the previous fiscal year (a loss of ¥127 million), is separately stated in the current fiscal year. 2. "Increase (decrease) in accounts payable–other," which was included in "Other" under net cash provided by (used in) operating activities in the previous fiscal year (an increase of ¥555 million), is separately stated in the current fiscal year. 3. "Increase (decrease) in long-term accounts payable–
which was separately stated in the previous fiscal year, is included in "Other" under net cash provided	other," which was included in "Other" under net cash provided by (used in) operating activities in the

Previous fiscal year (From April 1, 2009 to March 31, 2010)	Current fiscal year (From April 1, 2010 to March 31, 2011)
 by (used in) operating activities in the current fiscal year (a gain of ¥4 million). 4. "Payments into time deposits," which was included in "Other payments" under net cash provided by (used in) investing activities in the previous fiscal year (¥164 million used), is separately stated in the current fiscal year. 	 previous fiscal year (an increase of ¥648 million), is separately stated from the current fiscal year. 4. "Proceeds from sales of property, plant and equipment," which was separately stated in the previous fiscal year, is included in "Other proceeds" under net cash provided by (used in) investing activities in the current fiscal year (¥65 million provided).
 5. "Proceeds from withdrawal of time deposits," which was included in "Other proceeds" under net cash provided by (used in) investing activities in the previous fiscal year (¥311 million provided), is separately stated in the current fiscal year. 6. "Proceeds from sales of property, plant and 	 5. "Purchase of investment securities," which was separately stated in the previous fiscal year, is included in "Other payments" under net cash provided by (used in) investing activities in the current fiscal year (¥13 million used). 6. "Proceeds from sales of investment securities,"
equipment," which was included in "Other proceeds" under net cash provided by (used in) investing activities in the previous fiscal year (¥371 million provided), is separately stated from the current fiscal year.	 which was included in "Other proceeds" under net cash provided by (used in) investing activities in the previous fiscal year (¥24 million provided), is separately stated in the current fiscal year. 7. "Repayments of lease obligations," which was
7. "Proceeds from sales of investment securities," which was separately stated in the previous fiscal year, is included in "Other proceeds" under net cash provided by (used in) investing activities in the current fiscal year (¥57 million provided).	included in "Other" under net cash provided by (used in) financing activities in the previous fiscal year (¥619 million used), is separately stated from the current fiscal year.

(9) Additional Information

	~~~~~ 1
Previous fiscal year	Current fiscal year
(From April 1, 2009 to March 31, 2010)	(From April 1, 2010 to March 31, 2011)
	Effective from the current fiscal year, the "Accounting Standard for Presentation of Comprehensive Income" (ASBJ Statement No. 25, June 30, 2010) has been applied. However, the amounts of "Valuation and translation adjustments" and "Total valuation and translation adjustments" are indicated as the amounts of "Accumulated other comprehensive income" and "Total accumulated other comprehensive income," respectively, for the previous fiscal year.

## (10) Notes Relating to Consolidated Financial Statements (Consolidated Balance Sheets)

_	(Consolidated Balance Sheets)		
	Previous fiscal year (As of March 31, 2010)	Current fiscal year (As of March 31, 2011)	
3	* Accumulated depreciation of property, plant and equipment ¥161,670 million	* Accumulated depreciation of property, plant and equipment ¥148,576 million	
	≢101,070 IIIIII0II	≢146,570 IIIIII0II	

(Consolidated	Statements	of Income)
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(Consoli	idated Statements of Inco	me)					
Previous fiscal year (From April 1, 2009 to March 31, 2010)				Current fiscal year (From April 1, 2010 to March 31, 2011)			
<ul> <li>*1 The following are major items and amounts under selling, general and administrative expenses: (Million yen)</li> <li>Salaries and wages 28,416</li> <li>Retirement benefit expenses 4,960</li> <li>Research and development expenses 14,624</li> <li>Provision of allowance for doubtful accounts 7,821</li> <li>*2 Research and development expenses (¥14,624 million) are included in general and administrative expenses but not in manufacturing costs.</li> </ul>			*2	The following are major items and amounts under selling, general and administrative expenses: (Million yen) Salaries and wages 28,560 Retirement benefit expenses 4,761 Research and development expenses 13,768 Provision of allowance for doubtful accounts 5,003 Research and development expenses (¥13,768 million) are included in general and administrative expenses but not in manufacturing costs. Gain on negative goodwill is recorded as the amount of a decrease in minority interests due to the share exchange between the Company as a wholly owning parent company and Oki Wintech Co., Ltd. as a wholly owned subsidiary exceeded the cost of additional acquisition of common stock of Oki Wintech Co., Ltd.			
having in	of assets or asset groups curred impairment loss						
Usage	Туре	Location					
Business assets (for Printers)	Buildings and structures; machinery, equipment and vehicles; tools, furniture and fixtures	Hachioji (Tokyo) and 2 other locations					
Business assets (for Others)	Buildings and structures; long-term prepaid expenses	Hachioji (Tokyo) and other locations					
Dormant assets	Buildings and structures; machinery, equipment and vehicles; tools, furniture and fixtures; land	Kurokawa- gun (Miyagi) and 10 other locations					
recognize Impairme because th unlikely t facilities offices of dormant a recognize fiscal yea each book recoverab	nt loss was recognized or he initially projected reve o be realized and the disp was decided due to the re- consolidated subsidiaries assets, as the book value of d as dormant as of the en r is larger than the recove c value is brought down to ble amount and the amount is recorded as impairment	n business assets nue became location of head s. With regard to of assets d of the current trable amount, o the tt of such					

Previous fiscal year (From April 1, 2009 to March 31, 2010)	Current fiscal year (From April 1, 2010 to March 31, 2011)
<ul> <li>(From April 1, 2009 to March 31, 2010)</li> <li>(3) Breakdown of impairment loss <ul> <li>(Million yen)</li> <li>Buildings and structures</li> <li>382</li> <li>Machinery, equipment and vehicles</li> <li>36</li> <li>Tools, furniture and fixtures</li> <li>37</li> <li>Land</li> <li>65</li> <li>Long-term prepaid expenses</li> <li>180</li> <li>Total</li> <li>702</li> </ul> </li> <li>(4) Method of grouping assets <ul> <li>Business assets are grouped based on segments by business type, and assets considered to generate independent cash flows such as assets for rent and dormant assets are grouped on a case-by-case basis.</li> </ul> </li> <li>(5) Calculation method for recoverable amount The recoverable amount of assets or asset groups</li> </ul>	(From April 1, 2010 to March 31, 2011)
is measured on a use value basis for some business assets but in most cases evaluated as zero as future cash flows cannot be expected. The recoverable amount is measured by the net selling price for some business assets and dormant assets, or by the amount reasonably calculated based on the assessed value of inheritance tax after considering real estate appraisal value or street value for land and some buildings, or is evaluated as zero for other assets.	
	*5 Special retirement expenses include extra retirement payments based on the programs such as the early retirement program and outplacement support program of the Company and its domestic subsidiaries, fee payments for retired employees to apply for reemployment support services, and extra retirement payments resulting from business reorganization at overseas subsidiaries.
*6 Business structure improvement expenses include special retirement expenses and operation site restructuring costs resulting from business structural reforms at subsidiaries, and expenses for share exchange.	*6 Business structure improvement expenses include operation site restructuring costs resulting from business structural reforms at the Company and its subsidiaries, and expenses for share exchange.
	*7 Loss on revision of retirement benefit plan includes expenses for the revision of the retirement benefit plan to be implemented on June 1, 2011 by the Company and its domestic consolidated subsidiaries participating in the OKI Pension Fund, expenses arising from changes in accounting treatment at some domestic consolidated subsidiaries, and expenses for the transfer of rights and obligations executed on January 1, 2011 in relation to retirement pensions of the fund participants of Oki Semiconductor Co., Ltd. and its subsidiaries.
_	*8 Provision for product warranties and product warranty expense are the expenses for free exchange of power adaptors for an optical

Previous fiscal year	Current fiscal year		
(From April 1, 2009 to March 31, 2010)	(From April 1, 2010 to March 31, 2011)		
	telephone router "RT–200KI" that the Company provides through Nippon Telegraph and Telephone East Corporation and Nippon Telegraph and Telephone West Corporation from January 2011, for preventive maintenance purposes.		

(Consolidated Statements of Comprehensive Income) Current fiscal year (from April 1, 2010 to March 31, 2011)

*1 Comprehensive income for the previous fiscal year

(Mi	llion yen)
Comprehensive income attributable to owners of the parent	(802)
Comprehensive income attributable to minority interests	124
Total	(678)
*2 Other comprehensive income for the previous fiscal year (Mi	llion yen)
Valuation difference on available-for-sale securities	2,564
Deferred gains or losses on hedges	(192)
Foreign currency translation adjustment	538
Share of other comprehensive income of associates accounted for using equity method	143
Total	3,054

(Consolidated Statements of Changes in Net Assets)

Previous fiscal year (from April 1, 2009 to March 31, 2010)

1. Type and number of issued shares and treasury stock

. Type and number of issued shares and reastly stock						
	Number of shares	Number of shares	Number of shares	Number of shares		
	at end of previous	increased during	decreased during	at end of current		
	fiscal year	current fiscal year	current fiscal year	fiscal year		
	(Thousand shares)	(Thousand shares)	(Thousand shares)	(Thousand shares)		
Issued shares						
Common stock	684,256		_	684,256		
Total	684,256	—	—	684,256		
Treasury stock						
Common stock	1,343	489	—	1,833		
Total	1,343	489	_	1,833		

(Note) The increase in common stock under treasury stock (489 thousand shares) includes the increase of 489 thousand shares due to the purchase of fractional shares, and the increase of less than one thousand shares in treasury stock (the Company's stock) that are owned by companies accounted for using the equity method and are attributable to the Company.

2. Matters related to subscription rights to shares and treasury subscription rights to shares

Classification	Breakdown of subscription rights to shares	Type of shares underlying subscription rights to shares	r At end of previous	ights to sha Increase during current	derlying su rres (Shares Decrease during current fiscal year	At end of current	fiscal year
The Filing Company (Parent company)	Subscription rights to shares as stock options						79
Total			—			79	

- 3. Matters related to dividends
- (1) Dividends paid Not applicable
- (2) Dividends whose record date falls in the current fiscal year but whose effective date comes in the following fiscal year Not applicable

. Type and number of issued shares and treasury stock				
	Number of shares	Number of shares	Number of shares	Number of shares
	at end of previous	increased during	decreased during	at end of current
	fiscal year	current fiscal year	current fiscal year	fiscal year
	(Thousand shares)	(Thousand shares)	(Thousand shares)	(Thousand shares)
Issued shares				
Common stock	684,256	47,181		731,438
(Note 1)	084,230	47,101		/31,438
Class A				
preferred stock		30	—	30
(Note 2)				
Total	684,256	47,211		731,468
Treasury stock				
Common stock	1,833	376	1,791	418
(Note 3)	1,855	570	1,/91	418
Total	1,833	376	1,791	418

Current fiscal year (from April 1, 2010 to March 31, 2011) 1. Type and number of issued shares and treasury stock

(Notes) 1. The increase in common stock under issued shares (47,181 thousand shares) resulted from the share exchange between the Company as a wholly owning parent company and Oki Wintech Co., Ltd. as a wholly owned subsidiary (at 1 share for 8.7 shares).

2. The increase in Class A preferred stock under issued shares (30 thousand shares) resulted from the issuance of Class A preferred stock through allocation to third parties.

3. The increase in common stock under treasury stock (376 thousand shares) consists of the increase of 224 thousand shares in treasury stock (the Company's stock) that were acquired by the subsidiary accounted for using the equity method through the share exchange as mentioned in (Note 1) and are attributable to the Company, the increase of 150 thousand shares due to the purchase of fractional shares, and the increase of one thousand shares due to the purchase of shares from dissenting shareholders in accordance with Article 797, Paragraph 1 of the Company's stock) that are owned by companies accounted for using the equity method and are attributable to the Company. The decrease in common stock under treasury stock (1,791 thousand shares) resulted from the reissuance of treasury stock associated with the share exchange as mentioned in (Note 1).

# 2. Matters related to subscription rights to shares and treasury subscription rights to shares

11100001510100	ed to subscriptic	in ingines to bind.	1	2	1 0		
Breakdown of		Type of shares			Outstanding		
Classification	subscription rights to shares	underlying subscription rights to shares	At end of previous	Increase during current	Decrease during	At end of current	fiscal year
The Filing Company	Subscription rights to						
(Parent	shares as						79
company)	stock options						
Total —		79					

- 3. Matters related to dividends
- (1) Dividends paid Not applicable
- (2) Dividends whose record date falls in the current fiscal year but whose effective date comes in the following fiscal year Not applicable

Previous fiscal year (From April 1, 2009 to March 31, 2010)		Current fiscal year (From April 1, 2010 to March 31, 2011)	
*1 Relationship between the fiscal year-end balance of cash and cash equivalents and the amounts of consolidated balance sheets items:		*1 Relationship between the fiscal year-end balance cash and cash equivalents and the amounts of consolidated balance sheets items:	
(Million yen)		(M	illion yen)
Cash and deposits	57,844	Cash and deposits	45,959
Time deposits with original maturities of more than 3 months	(1,001)	Time deposits with original maturities of more than 3 months	(31)
Short-term investments (securities) with maturities of less than 3 months	14,314	Short-term investments (securities) with maturities of less than 3 months	33,717
Cash and cash equivalents	71,156	Cash and cash equivalents	79,645

(Securities)

I. Previous fiscal year

- 1. Securities-trading (as of March 31, 2010) Not applicable
- 2. Held-to-maturity securities (as of March 31, 2010) Not applicable
- 3. Available-for-sale securities (as of March 31, 2010)

5. Available-tot-sale securities (as	or march 51, 2010)		(Million yen)
	Amount recorded in consolidated balance sheets	Acquisition cost	Unrealized gain or loss
(Available-for-sale securities whose amount recorded in consolidated balance sheets exceeds their acquisition cost)			
Stocks	10,519	2,678	7,841
Bonds	1,624	1,604	19
Other	220	220	0
Subtotal	12,364	4,503	7,860
(Available-for-sale securities whose amount recorded in consolidated balance sheets does not exceed their acquisition cost)			
Stocks	9,341	13,508	(4,166)
Bonds	0	0	—
Negotiable certificates of deposit	13,000	13,000	—
Other	4,487	4,495	(8)
Subtotal	26,829	31,004	(4,175)
Total	39,193	35,507	3,685

(Note) The market values of unlisted stocks (amount recorded in consolidated balance sheets: ¥10,277 million) and investments in a limited liability joint business partnerships (¥110 million) are not

included in the above "Available-for-sale securities" as they do not have a quoted market price and it appears to be extremely difficult to determine their market values.

4. Available-for-sale securities sold during the fiscal year (from April 1, 2009 to March 31, 2010)

			(Million yen)
Туре	Amount of proceeds	Total gain on sales	Total loss on sales
Stocks	24	12	20

5. Impaired securities that were written down to their fair values

During the current fiscal year, a loss of ¥822 million was incurred by a write-down of impaired securities (available-for-sale securities).

Available-for-sale securities with market quotations whose current market price at the fiscal yearend falls considerably lower than the acquisition cost and available-for-sale securities without market quotations whose substantial price falls considerably lower than the acquisition cost due to deteriorating financial condition of the issuer company of such stock, etc., were written down by the amount deemed necessary, after comprehensively assessing the likelihood of recovery, etc.

- II. Current fiscal year
  - 1. Securities-trading (as of March 31, 2011) Not applicable
- 2. Held-to-maturity securities (as of March 31, 2011)

			(Million yen)
	Amount recorded in consolidated balance sheets	Market value	Unrealized gain or loss
(Held-to-maturity securities whose market value does not exceed the amount recorded in consolidated balance sheets)			
Bonds	1,502	1,502	—
Negotiable certificates of deposit	500	500	—
Total	2,002	2,002	

3. Available-for-sale securities (as of March 31, 2011)

	or maion 51, 2011)		(Million yen)
	Amount recorded in consolidated balance sheets	Acquisition cost	Unrealized gain or loss
(Available-for-sale securities whose amount recorded in consolidated balance sheets			
exceeds their acquisition cost) Stocks Bonds	2,929 1,624	2,152 1,604	777 19
Other Subtotal	<u> </u>	<u>299</u> 4,057	<u> </u>
(Available-for-sale securities whose amount recorded in consolidated balance sheets does not exceed their acquisition cost)			
Stocks	8,279	10,909	(2,630)
Bonds Negotiable certificates of	500 28,900	500 28,900	(0)
deposit Other	3,415	3,420	(5)
Subtotal	41,094	43,730	(2,635)
Total	45,951	47,787	(1,836)

4. Available-for-sale securities sold during the fiscal year (from April 1, 2010 to March 31, 2011)

Million	yen)

(Million yon)

Туре	Amount of proceeds	Total gain on sales	Total loss on sales
Stocks	754	181	132

5. Impaired securities that were written down to their fair values

During the current fiscal year, a loss of ¥2,445 million was incurred by a write-down of impaired securities (available-for-sale securities).

Securities whose current market price at the fiscal year-end falls considerably lower than the acquisition cost were written down by the amount deemed necessary after comprehensively assessing the likelihood of recovery, etc.

(Retirement Benefits)

1. Overview of retirement benefit plans

The Company and its domestic consolidated subsidiaries have two types of defined benefit retirement plans: a defined benefit pension plan and a lump-sum retirement payment plan. Some overseas consolidated subsidiaries have a defined benefit pension plan and a defined contribution pension plan. The Company also implements an employees' retirement benefits trust.

There are also cases when an employee is given extra retirement payments on leaving the company. The Company's OKI Pension Fund was established on January 1, 2005, and 21 consolidated subsidiaries participate in the fund.

The Company and its domestic consolidated subsidiaries participating in the OKI Pension Fund have decided on a partial change of the current retirement benefits plans, which is scheduled to be implemented on June 1, 2011, to transfer part of the lump-sum retirement payment plan to a defined contribution pension plan. Expenses arising from this change are recorded as "Loss on revision of retirement benefit plan" for the current fiscal year.

		(Million yen)
	Previous fiscal year (As of March 31, 2010)	Current fiscal year (As of March 31, 2011)
(1) Retirement benefit obligations	(139,227)	(114,979)
(2) Pension assets	65,439 (Note 2)	75,935 (Note 2)
(3) Unfunded retirement benefit obligations ((1)+(2))	(73,788)	(39,043)
(4) Unrecognized net retirement benefit obligation at transition	17,990	8,730
(5) Unrecognized actuarial gain or loss	24,129	23,023
(6) Unrecognized prior service cost (decrease in obligations)	(7,987)	(9,061)
<ul> <li>(7) Amount recorded in consolidated balance sheets, net</li> <li>((3)+(4)+(5)+(6))</li> <li>(8) Prepaid pension cost</li> </ul>	(39,655)	(16,350)
(9) Provision for retirement benefits ((7)–(8))	(39,655)	(16,350)

#### 2. Retirement benefit obligations

Previous fiscal year
(As of March 31, 2010)

Current fiscal year (As of March 31, 2011)

- (Notes) 1. Some consolidated subsidiaries use the simplified method for calculating retirement benefit obligations.
  - 2. Employees' retirement benefits trust of ¥5,478 million is included in "Pension assets."
- (Notes) 1. Some consolidated subsidiaries use the simplified method for calculating retirement benefit obligations.
  - 2. Employees' retirement benefits trust of ¥12,918 million is included in "Pension assets."

3. Retirement benefit expenses

		(Million yen)
	Previous fiscal year	Current fiscal year
	(From April 1, 2009	(From April 1, 2010
	to March 31, 2010)	to March 31, 2011)
(1) Service cost	4,982 (Note 2)	4,305 (Note 2)
(2) Interest cost on retirement benefit obligation	2,938	2,948
(3) Expected return on plan assets	(305)	(654)
(4) Amortization of net retirement benefit obligation at transition	3,598	3,598
(5) Amortization of actuarial gain or loss	3,585	3,736
(6) Amortization of prior service cost	(866)	(1,019)
(7) Retirement benefit expenses ((1)+(2)+(3)+(4)+(5)+(6))	13,933	12,915

Previous fiscal year (From April 1, 2009 to March 31, 2010)

- (Notes) 1. Other than the above retirement benefit expenses, extra retirement payments (¥814 million) were paid and stated in "Special retirement expenses" and "Business structure improvement expenses" under extraordinary loss.
  - 2. Retirement benefit expenses of consolidated subsidiaries using the simplified method are added up in "(1) Service cost."

Current fiscal year (From April 1, 2010 to March 31, 2011)

- (Notes) 1. Other than the above retirement benefit expenses, extra retirement payments (¥11,807 million) were paid and stated in "Special retirement expenses" under extraordinary loss.
  - 2. Retirement benefit expenses of consolidated subsidiaries using the simplified method are added up in "(1) Service cost."
  - Other than the above retirement benefit expenses, expenses arising from the changes in retirement benefit plan and accounting treatment (¥20,333 million) are stated in "Loss on revision of retirement benefit plan" under extraordinary loss.

+. Assumptions in calculating feth		1
	Previous fiscal year	Current fiscal year
	(From April 1, 2009	(From April 1, 2010
	to March 31, 2010)	to March 31, 2011)
(1) Periodical allocation of estimated retirement benefits	Allocation on a point basis or allocation to each period by the straight-line method	Same as on the left
	(Point basis is applied for the periodical allocation of estimated retirement benefits that are based on the point-system pension and cash balance pension plan.)	
(2) Discount rate	2.1%	Same as on the left
(3) Expected rate of return on plan assets	0.5%	1.0%
(4) Amortization period for prior service cost	14 years (Prior service cost is amortized using the straight-line method over certain years not exceeding the average remaining service years of employees at the time of occurrence.)	12 to 13 years (Prior service cost is amortized using the straight-line method over certain years not exceeding the average remaining service years of employees at the time of occurrence.)
(5) Amortization period for actuarial gain or loss	13 to 14 years (Actuarial gain or loss is amortized using the straight-line method over certain years not exceeding the average remaining service years of employees at the time of occurrence, from the fiscal year following the year of occurrence.)	12 to 13 years (Actuarial gain or loss is amortized using the straight-line method over certain years not exceeding the average remaining service years of employees at the time of occurrence, from the fiscal year following the year of occurrence.)
(6) Amortization period for net retirement benefit obligations at transition	15 years, excluding consolidated subsidiaries that amortize obligations collectively in the first fiscal year of application of changes in accounting standards and some overseas consolidated subsidiaries that deduct obligations directly from retained earnings.	Same as on the left

4. Assumptions in calculating retirement benefit obligations

(Tax Effect Accounting)			
Previous fiscal year		Current fiscal year	
(As of March 31, 2010)		(As of March 31, 2011)	
1. Breakdown of major factors that cause assets and liabilities is as follows:	ed deferred tax	1. Breakdown of major factors that caus tax assets and liabilities is as follows:	sed deferred
Deferred tax assets		Deferred tax assets	
	(Million yen)		(Million yen)
Retained losses carried forward	33,136	Retained losses carried forward	39,446
Nondeductible provision for retirement benefits	18,519	Nondeductible accounts payable from change of retirement benefit	14,960
Excess allowance for doubtful accounts	3,501	plan Nondeductible provision for	11 (70
Nondeductible loss on valuation of inventories	3,149	retirement benefits Excess allowance for doubtful	11,679
Nondeductible accrued bonuses	2,450	accounts	3,992
Nondeductible impairment loss	2,430 1,948	Nondeductible loss on valuation of	
Other	6,156	inventories	3,150
Deferred tax assets (Subtotal)	68,861	Nondeductible accrued bonuses	3,116
Valuation allowance	(58,762)	Nondeductible impairment loss	1,846
Total deferred tax assets	10,098	Nondeductible loss on valuation of investment securities	
		Other	7,239
		Deferred tax assets (Subtotal)	86,456
		Valuation allowance	(73,750)
		Total deferred tax assets	12,705
Deferred tax liabilities		Deferred tax liabilities	
Nondeductible gain on contribution		Nondeductible gain on contribution	ı
of securities to retirement benefit	(1,567)	of securities to retirement benefit	(4,362)
trust	( ) )	trust	
Valuation difference on available-	(1, 5, 1, 5)	Other	(420)
for-sale securities	(1,515)	Total deferred tax liabilities	(4,783)
Other	(47)	Net deferred tax assets	7,922
Total deferred tax liabilities	(3,130)		
Net deferred tax assets	6,968		
2. Breakdown of items that caused the di between the statutory tax rate and the rate after application of tax effect accor The breakdown is not stated as loss be taxes and minority interests was record	effective tax ounting fore income	2. Breakdown of items that caused the c between the statutory tax rate and the rate after application of tax effect acc The breakdown is not stated as loss b taxes and minority interests was reco	e effective tax ounting efore income

(Business Combinations) Previous fiscal year (from April 1, 2009 to March 31, 2010) Not applicable

Current fiscal year (from April 1, 2010 to March 31, 2011)

Common control transactions, etc.

- 1. Consolidated subsidiary (Oki Wintech Co., Ltd.) becoming wholly owned subsidiary through share exchange
- (1) Names of the companies or businesses and their business description, legal forms of business combination, name of the company after combination, and overview of the transaction including objectives
  - 1) Name of the companies and their business description

	Wholly owning parent company	Wholly owned subsidiary
	in share exchange	in share exchange
Company	Oki Electric Industry Co., Ltd.	Oki Wintech Co., Ltd.
Description of business	Manufacturing and sales of	Designing and constructing info-
	telecom, information processing	telecom systems, electric facilities
	and software products; building systems and providing solutions	and other construction works; and maintenance services related to
	related to these businesses; and construction, maintenance and	these businesses
	other services	

## 2) Legal forms of business combination

Share exchange between the Company as a wholly owning parent company and Oki Wintech Co., Ltd. as a wholly owned subsidiary

- 3) Name of the company after combination Unchanged
- 4) Objectives of the share exchange

At the Board of Directors Meeting on February 3, 2010, the Company resolved the execution of the share exchange (the "Share Exchange") between the Company as a wholly owning parent company and Oki Wintech Co., Ltd. ("Oki Wintech") as its wholly owned subsidiary, and entered into a share exchange agreement with Oki Wintech on the same date. The Company subsequently executed the Share Exchange on June 1, 2010 as the effective date.

The Company has been working on a group-wide business structural reform by pursuing maximized corporate value on a consolidated group basis with a focus on business segments.

As part of this business structural reform, the Company made Oki Wintech its wholly owned subsidiary through the Share Exchange with the objective of promoting the telecom business more quickly and actively by further strengthening the group management.

The Company executed the Share Exchange without obtaining approval at the general meeting of shareholders based on the simple share exchange procedure pursuant to Article 796, Paragraph 3 of the Companies Act.

(2) Overview of the applied accounting treatment

In accordance with the "Accounting Standard for Business Combinations" (ASBJ Statement No. 21, December 26, 2008) and the "Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (ASBJ Guidance No. 10, December 26, 2008), the transaction is treated as a common control transaction.

(3) Additional acquisition of subsidiary stocks

· · · · · · · · · · · · · · · · · · ·	
1) Acquisition cost and its details	
Consideration for acquisition (the Company's common stock):	¥3,842 million
Amount of disbursement required for acquisition:	¥60 million
Acquisition cost:	¥3,902 million

- 2) Exchange ratio based on type of stock, calculation method for exchange ratio, and number and amount appraised of issued shares
  - (i) Type of stock and exchange ratio
     One share of Oki Wintech common stock was allotted for 8.7 shares of the Company common stock. No shares, however, were allotted in the Share Exchange for the shares of the Oki Wintech common stock that the Company already owned.
     The Company appropriated 1,791,017 shares of its treasury stock (common stock) and issued

The Company appropriated 1,791,017 shares of its treasury stock (common stock) and issued new common stock to cover the shortfall.

- (ii) Calculation method for exchange ratio In order to secure fairness and validity in calculating the exchange ratio for the Share Exchange, the Company and Oki Wintech selected Mizuho Securities Co., Ltd. and Sumitomo Mitsui Banking Corporation, respectively, as independent third-party calculation agents. Based on these calculation results, both companies negotiated in good faith and concluded that the above exchange rate was reasonable, and came to an agreement.
- (iii) Number and amount appraised of issued sharesNumber of shares:48,972,909 sharesAmount appraised:¥3,902 million
- 3) Amount of negative goodwill and its cause of accrual
  - (i) Amount of negative goodwill ¥2,650 million
  - (ii) Cause of accrual Negative goodwill accrued because the amount of the decrease in minority interests due to the Share Exchange exceeded the cost of additional acquisition of Oki Wintech common stock.
- 2. Merger of three consolidated subsidiaries
- (1) Names of the companies and their business description, legal forms of business combination, name of the company after combination, and overview of the transaction including objectives

	Surviving company in	Absorbed company in	Absorbed company in
	absorption-type merger	absorption-type merger	absorption-type merger
Company	Oki Software Co., Ltd.	Oki Telecommunication	Oki Infotech Co., Ltd.
		Systems Co., Ltd.	
Description of	Software development,	Development and sales	Planning, development,
business	design and	of software and systems	maintenance,
	manufacturing	related to info-telecom	management and
		processes	consulting for IT systems

1) Name of the companies and their business description

- Legal forms of business combination Absorption-type merger of Oki Software Co., Ltd. as a surviving company with Oki Telecommunication Systems Co., Ltd. and Oki Infotech Co., Ltd. as absorbed companies
- 3) Name of the company after combination OKI Software Co., Ltd.
- 4) Overview of the transaction including objectives

At the Board of Directors Meeting on July 2, 2010, the Company resolved an absorption-type merger of the Company's consolidated subsidiary, Oki Software Co., Ltd., as a surviving company with the Company's consolidated subsidiaries, Oki Telecommunication Systems Co., Ltd. and Oki Infotech Co., Ltd., as absorbed companies, and these three consolidated subsidiaries entered into a merger agreement on July 5, 2010. The merger of the three consolidated subsidiaries was subsequently executed on October 1, 2010.

The Company has been working on a group-wide business structural reform by pursuing a maximized corporate value on a consolidated group basis with a focus on business segments.

As part of this business structural reform, in April 2010, the Company consolidated resources that had been dispersed by the market into the Solutions & Services, toward the expansion of Solutions & Services.

With the objective of strengthening software development and system management in the infotelecom field, which should play a central part in Solutions & Services, the Company also decided to merge the three companies: Oki Software Co., Ltd., which has been engaged in software development mainly in the information field; Oki Telecommunication Systems Co., Ltd., which has been engaged in software development mainly in the telecommunication field; and Oki Infotech Co., Ltd., which has been engaged in development and management of IT systems for the OKI Group.

## (2) Overview of the applied accounting treatment

In accordance with the "Accounting Standard for Business Combinations" (ASBJ Statement No. 21, December 26, 2008) and the "Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (ASBJ Guidance No. 10, December 26, 2008), the transaction is treated as a common control transaction.

(Segment Information)

1. Segment information by type of business

Previous fiscal year (from April 1, 2009 to March 31, 2010)

T Tevious fiscal y	eur (montripin	1, 2007 to 11	<i>aren 51, 2010)</i>			(Million yen)
	Info-telecom Systems	Printers	Others	Total	Corporate/ elimination	Consolidated
I. Net sales and						
operating income						
(loss)						
Net sales						
(1) Net sales to						
external	274,909	144,208	23,831	442,949		442,949
customers						
(2) Intersegment net	2 826	2 255	21.071	29 152	(29, 152)	
sales and transfers	3,826	2,355	21,971	28,153	(28,153)	
Total	278,735	146,564	45,803	471,102	(28,153)	442,949
Operating expenses	264,154	147,692	46,203	458,050	(21,610)	436,440
Operating income	14 590	(1.129)	(200)	12.052	(6, 5, 42)	6 509
(loss)	14,580	(1,128)	(399)	13,052	(6,543)	6,508
II. Assets, depreciation						
and amortization,						
impairment loss, and						
capital expenditure						
Assets	157,781	103,229	36,628	297,639	80,254	377,894
Depreciation and	5,843	5,335	2,085	13,264	2 250	15 515
amortization	5,845	5,555	2,085	15,204	2,250	15,515
Impairment loss		100	486	587	115	702
Capital expenditure	4,615	3,966	502	9,083	993	10,077

(Notes) 1. Business segments are classified by considering similarities in the types of products or services, sales methods, etc.

2.	Names	of major	products	of each	segment

Business segment	Major products and services	
Info-telecom Systems	Financial systems, automation equipment systems, ITS-related systems, electronic government-related systems, ERP systems, computer network-related equipment, information network devices, security systems, IP telephony systems, enterprise telecommunication systems, CTI systems, video delivery systems, electronic switching equipment, digital transmission equipment, optical communication equipment, radio communication equipment, broadband access equipment, network services, network operation support services, etc.	
Printers	Color printers, monochrome printers, dot-impact printers, multifunction printers, etc.	
Others	Transportation and management of products, etc., provision of services, and manufacturing and sales of other equipment products	

(Changes in business segments)

On October 1, 2008, the Company transferred its rights and obligations associated with its semiconductor business to Oki Semiconductor Co., Ltd., which was newly incorporated through an incorporation-type company split, and transferred approximately 95% of issued shares of this new company to ROHM Co., Ltd., withdrawing from the business. Following this event, the Company reports 3 business segments for the current fiscal year ("Info-telecom Systems," "Printers" and "Others"), instead of the previous 4 segments ("Info-telecom Systems," "Semiconductors," "Printers" and "Others").

3. Of operating expenses, the amount of unallocated operating expenses that are included in "Corporate/elimination" is  $\pm 6,772$  million for the current fiscal year, which mainly includes expenses related to the general administration section of the Filing Company and group-wide research and development expenses.

- 4. Of assets, the amount of corporate assets that are included in "Corporate/elimination" is ¥153,347 million for the current fiscal year, which mainly includes surplus funds, funds for long-term investment, and assets related to the general administration section of the Filing Company.
- 5. Depreciation and amortization and capital expenditure include amortization of long-term prepaid expenses and its increase.

(Million war)

- 6. Changes in methods for accounting treatment There are no matters that significantly affect net sales or income and loss.
- 2. Segment information by location Previous fiscal year (from April 1, 2009 to March 31, 2010)

							(Million yen)
	Japan	North America	Europe	Asia	Total	Corporate/ elimination	Consolidated
I. Net sales and							
operating income							
(loss)							
Net sales							
(1) Net sales to							
external	311,245	26,182	79,457	26,062	442,949	—	442,949
customers							
(2) Intersegment net							
sales and	68,193	15	740	47,761	116,711	(116,711)	—
transfers							
Total	379,439	26,197	80,198	73,824	559,660	(116,711)	442,949
Operating expenses	361,160	27,178	86,295	71,957	546,591	(110,151)	436,440
Operating income	18,279	(980)	(6,096)	1,866	13,068	(6,559)	6,508
(loss)	10,279	(980)	(0,090)	1,000	13,008	(0,339)	0,508
II. Assets	264,141	13,055	39,903	31,435	348,535	29,358	377,894

(Notes) 1. Countries or regions are classified based on geographical proximity.

2. The breakdown of major countries and regions other than Japan is as follows:

- (1) North America: USA
- (2) Europe: UK and Germany
- (3) Asia: Thailand and China
- 3. Of operating expenses, the amount and major components of unallocated operating expenses that are included in "Corporate/elimination" are the same as Note 3 in "Segment information by type of business."
- 4. Of assets, the amount and major components of unallocated operating expenses that are included in "Corporate/elimination" are the same as Note 4 in "Segment information by type of business."

5. Changes in methods for accounting treatment

There are no matters that significantly affect net sales or income and loss.

3. Overseas net sales

Previous fiscal year (from April 1, 2009 to March 31, 2010)

	North America	Europe	Other regions	Total
I. Overseas net sales (Million yen)	22,876	77,378	40,169	140,423
II. Consolidated net sales (Million yen)				442,949
III. Percentage of overseas net sales in consolidated net sales (%)	5.2	17.5	9.1	31.7

(Notes) 1. Countries or regions are classified based on geographical proximity.

2. The breakdown of major countries and regions other than Japan is as follows:

(1) North America: USA

(2) Europe: UK, Germany and Spain

(3) Other regions: China

3. Overseas net sales are the net sales of the Company and its consolidated subsidiaries in countries or regions other than Japan.

- 4. Segment information
- (1) Overview of reportable segments

The reportable segments of the Company are the business units for which the Company is able to obtain respective financial information separately in order for the Board of Directors to conduct periodic review to determine distribution of management resources and evaluate their business results.

The Company mainly conducts "Info-telecom Systems" and "EMS," and the OKI Data Group (Oki Data Corporation and its group companies) conducts "Printers" as an independent management unit; each of them plans comprehensive strategies about their main product lines in domestic and overseas markets and deploys business activities.

Accordingly, the Company has three reportable segments by product lines based on the Company and the OKI Data Group: "Info-telecom Systems," "Printers" and "EMS."

"Info-telecom Systems" provides solutions and services focused on the know-how earned from various business systems for financial, transportation, retail, and manufacturing industries; communication equipment for telecom carriers; video and voice communication systems; systems dedicated to social infrastructure; and mechatronics technology products. "Printers" provides LED technology-featured printers. "EMS" conducts consigned manufacturing business based on the manufacturing technologies developed within the group.

Business segment	Major products and services
Info-telecom Systems	Financial systems, automation equipment systems, ITS-related systems, electronic government-related systems, ERP systems, computer network- related equipment, information network devices, security systems, IP telephony systems, enterprise telecommunication systems, CTI systems, video delivery systems, electronic switching equipment, digital transmission equipment, optical communication equipment, radio communication equipment, broadband access equipment, network services, network operation support services, etc.
Printers	Color printers, monochrome printers, dot-impact printers, multifunction printers, etc.
EMS	Consigned manufacturing services for electronic devices, and manufacturing and sales of printed circuit boards
Others	Transportation and management of products, etc., provision of services, and manufacturing and sales of other equipment products

Listed below are the major products and services of each reportable segment:

(2) Calculation methods for the amount of net sales, income and loss, assets, liabilities and other items by reportable segment

The methods of accounting treatment for the reported business segments are the same as set forth in "Significant Matters for the Basis of Preparation of Consolidated Financial Statements." Revenues from intersegment transactions and transfers are calculated based on prevailing market rates.

# (3) Information about amounts of net sales, income and loss, assets, liabilities and other items by reportable segment

	ii yeai (iioii	1 ,	i <b>c</b> ii 51, 201	0)			(Million yen)	
		Reportable segments						Amount
	Info- telecom Systems	Printers	EMS	Total	Others (Note 1)	Total	Adjustment (Note 2)	recorded in consolidated financial statements (Note 3)
Net sales Net sales to external customers	267,397	139,344	22,681	429,423	13,526	442,949	_	442,949
Intersegment net sales or transfers	3,907	4,452	113	8,472	18,417	26,890	(26,890)	—
Total	271,304	143,796	22,795	437,896	31,943	469,839	(26,890)	442,949
Segment income (loss)	14,990	(1,311)	(168)	13,510	(458)	13,052	(6,543)	6,508
Segment assets	151,363	101,363	24,894	277,621	24,418	302,040	75,853	377,894
Other items Depreciation and amortization Amortization of	5,157	4,533	1,172	10,863	1,178	12,042	1,836	13,879
goodwill Investments in	6	128	—	134	—	134	(0)	134
companies accounted for using equity method	1,063	_	—	1,063	27	1,091	3,033	4,124
Increase in property, plant and equipment and intangible assets	4,528	3,703	447	8,678	242	8,921	643	9,564

Previous fiscal year (from April 1, 2009 to March 31, 2010)

Current fiscal year (from April 1, 2010 to March 31, 2011)

Current fiscal	year (nom	April 1, 20			.)			(Million yen)
		Reportable	e segments					Amount
	Info- telecom Systems	Printers	EMS	Total	Others (Note 1)	Total	Adjustment (Note 2)	recorded in consolidated financial statements (Note 3)
Net sales Net sales to external customers	260,708	124,978	31,035	416,722	15,928	432,651	_	432,651
Intersegment net sales or transfers	2,789	4,750	132	7,672	19,998	27,670	(27,670)	—
Total	263,497	129,729	31,167	424,395	35,926	460,322	(27,670)	432,651
Segment income (loss)	14,733	(4,574)	1,340	11,499	1,544	13,043	(6,734)	6,308
Segment assets	155,351	82,840	23,886	262,077	23,984	286,061	82,760	368,822
Other items Depreciation and amortization Amortization of goodwill	5,173 6	4,211 54	1,134	10,519 60		11,470 60	1,518 (0)	12,988 60
Investments in companies accounted for using equity method	1,255	_	_	1,255	27	1,283	3,095	4,378
Increase in property, plant and equipment and intangible assets	4,716	2,127	733	7,578	853	8,431	1,398	9,830

- (Notes) 1. "Others" consists of businesses not included in reportable segments, such as provision of services, and manufacturing and sales of other equipment products.
  - 2. Details of adjustment are as follows:

		(Million yen)
Segment income or loss	Previous fiscal year	Current fiscal year
Elimination of intersegment transactions	196	68
Corporate expenses*	(6,623)	(6,894)
Adjustment to noncurrent assets	(116)	90
Total	(6,543)	(6,734)

* Corporate expenses are mainly general and administrative expenses and research and development expenses that are not attributable to the reportable segments.

	1	(Million yen)
Segment assets	Previous fiscal year	Current fiscal year
Elimination of intersegment transactions	(65,342)	(87,317)
Corporate assets*	142,589	166,050
Adjustment to noncurrent assets	(1,394)	4,027
Total	75,853	82,760

* Corporate assets are mainly surplus funds, fund for long-term investment and assets related to the general administration section of the Filing Company.

5		(Million yen)
Depreciation and amortization	Previous fiscal year	Current fiscal year
Depreciation and amortization of	1,979	1,695
corporate assets		
Adjustment to noncurrent assets	(142)	(177)
Total	1,836	1,518

(Million yen)

Investments in companies accounted for using equity method	Previous fiscal year	Current fiscal year
Corporate investments	3,033	3,095

	(Million yen)
Previous fiscal year	Current fiscal year
000	1.10.6

Increase in property, plant and equipment and intangible assets	Previous fiscal year	Current fiscal year
Corporate assets	899	1,496
Adjustment to noncurrent assets	(255)	(97)
Total	643	1,398

3. Segment income or loss is adjusted with operating income or loss on the consolidated statements of income.

#### (Additional information)

Effective from the current fiscal year, the "Accounting Standard for Disclosures about Segments of an Enterprise and Related Information" (ASBJ Statement No. 17, March 27, 2009) and the "Guidance on the Accounting Standard for Disclosures about Segments of an Enterprise and Related Information" (ASBJ Guidance No. 20, March 21, 2008) have been applied.

# 5. Related information

Current fiscal year (from April 1, 2010 to March 31, 2011)

(1) Information by products and services

							(1011)	llion yen)
	Solutions & Services		Social Infrastructure Systems	Mechatronics Systems	Printers	EMS	Others	Total
Net sales to external customers	90,351	75,952	32,010	62,394	124,978	31,035	15,928	432,651

# (2) Information by geographic areas

1) Net sales

				(Million yen)
Japan	North America	Europe	Others	Total
307,989	20,826	61,301	42,533	432,651

(Note) Net sales are sorted by countries or regions based on the location of customers.

2) Property, plant and equipment

(Million ye						
Japan	Overseas	Total				
46,651	6,483	53,134				

6. Information about impairment loss on noncurrent assets of each reportable segment Current fiscal year (from April 1, 2010 to March 31, 2011)

	Info- telecom Systems	Printers	EMS	Others	Corporate/ elimination	Total		
Impairment loss		1		16	243	260		

7. Information about amortization of goodwill and unamortized balance of each reportable segment Current fiscal year (from April 1, 2010 to March 31, 2011)

						(Million yen)
	Info- telecom Systems	Printers	EMS	Others	Corporate/ elimination	Total
Goodwill at end of fiscal year	7	27			(0)	34

8. Information about gain on negative goodwill of each reportable segment

Current fiscal year (from April 1, 2010 to March 31, 2011)

Outline of event

Gain on negative goodwill was recorded under "Info-telecom Systems" due to the share exchange between the Company as a wholly owning parent company and Oki Wintech Co., Ltd. as a wholly owned subsidiary. The recorded amount of gain on negative goodwill as a result of such event was  $\frac{22,648}{100}$  million.

(Per Share Information)			
Previous fiscal year Current fiscal year			year
(From April 1, 2009 to March 31, 2010)		(From April 1, 2010 to	March 31, 2011)
Net assets per share	¥59.40	Net assets per share	¥11.37
Net loss per share	¥5.62	Net loss per share	¥44.00
Net income per share-diluted is not stated because Net income per share-diluted is not stated becau		s not stated because net	
net loss per share was recorded.		loss per share was recorded.	

(Note) 1. The basis for calculation of net loss per share is as follows:

	Previous fiscal year (From April 1, 2009	Current fiscal year (From April 1, 2010
	to March 31, 2010)	to March 31, 2011)
Net loss per share		
Net loss (Million yen)	3,836	31,809
Net loss not attributable to common shareholders (Million yen)	_	—
Net loss related to common stock (Million yen)	3,836	31,809
Weighted average number of shares of common stock during period (Thousand shares)	682,631	722,961
Outline of dilutive shares not counted in the calculation of net income per share– diluted due to no dilutive effect	Subscription rights to shares (5 classes), and the $32^{nd}$ unsecured convertible bonds with subscription rights to shares (total face amount: \$12,000 million)	Subscription rights to shares (5 classes), and Class A preferred stock (30,000 shares)

2. The basis for calculation of net assets per share is as follows:

	Previous fiscal year (As of March 31, 2010)	Current fiscal year (As of March 31, 2011)
Total net assets (Million yen)	47,607	38,859
Amount deducted from the total net assets (Million yen)	7,074	30,550
[Amount paid for Class A preferred stock included in the above]	[—]	[30,000]
[Subscription rights to shares included in the above]	[79]	[79]
[Minority interests included in the above]	[6,994]	[470]
Amount of net assets related to common stock at end of period (Million yen)	40,532	8,308
Number of common shares used to calculate net assets per share at end of period (Thousand shares)	682,423	731,020

(Significant Subsequent Event) Not applicable

## 5. Non-consolidated Financial Statements

(1) Non-consolidated Balance Sheets

(Million yen) Fiscal year ended Fiscal year ended March 31, 2010 March 31, 2011 (As of March 31, 2010) (As of March 31, 2011) Assets Current assets 22.291 Cash and deposits 28.485 Notes receivable-trade 797 1,147 48,938 Accounts receivable-trade 52,223 Lease investment assets 590 1,731 Securities 12,500 29,899 Finished goods 4,268 4,195 11,746 13,240 Work in process Raw materials and supplies 5,977 5,683 Prepaid expenses 246 218 13,401 20,762 Short-term loans receivable 2,912 Advances paid ____ Accounts receivable-other 8,487 6,458 Deferred tax assets 1,746 2,747 Other 73 2,498 Allowance for doubtful accounts (145)(233) Total current assets 143,310 159,580 Noncurrent assets Property, plant and equipment Buildings 35,382 36,376 Accumulated depreciation (25,782)(26,698) Buildings, net 9,599 9,678 2,578 2,490 Structures Accumulated depreciation (2,250)(2,204)327 286 Structures, net 15,102 14,963 Machinery and equipment Accumulated depreciation (12,850) (12,959)Machinery and equipment, net 2,251 2,003 84 81 Vehicles Accumulated depreciation (79) (77)Vehicles, net 4 4 Tools, furniture and fixtures 32,700 32,024 Accumulated depreciation (27, 614)(27, 365)Tools, furniture and fixtures, net 5,085 4,658 Land 9,664 9,635 Construction in progress 0 Total property, plant and equipment 26,934 26,266

	Fiscal year ended	(Million ye Fiscal year ended
	March 31, 2010 (As of March 31, 2010)	March 31, 2011 (As of March 31, 2011)
Intangible assets		
Goodwill	13	7
Right of using facilities	144	127
Software	4,118	3,724
Total intangible assets	4,276	3,859
Investments and other assets		
Investment securities	30,864	22,087
Stocks of subsidiaries and affiliates	42,352	42,619
Investments in capital	96	93
Investments in capital of subsidiaries and affiliates	1,764	1,764
Long-term loans receivable from employees	0	0
Long-term loans receivable from subsidiaries and affiliates	17,527	14,944
Long-term prepaid expenses	797	4,135
Claims provable in bankruptcy, claims provable in rehabilitation and other	257	152
Lease and guarantee deposits	2,828	2,822
Other	631	499
Allowance for doubtful accounts	(6,708)	(7,593)
Total investments and other assets	90,413	81,525
Total noncurrent assets	121,624	111,650
Total assets	264,935	271,231
Liabilities		
Current liabilities		
Notes payable-trade	513	213
Accounts payable-trade	41,456	41,308
Short-term loans payable	35,546	46,046
Current portion of long-term loans payable	49,286	38,764
Lease obligations	108	311
Accounts payable-other	3,959	6,169
Accrued expenses	11,416	12,448
Advances received	1,998	2,202
Deposits received	3,638	1,522
Provision for product warranties	_	503
Asset retirement obligations	_	139
Other	662	920
Total current liabilities	148,585	150,550

	Fiscal year ended March 31, 2010 (As of March 31, 2010)	Fiscal year ended March 31, 2011 (As of March 31, 2011)
Noncurrent liabilities	(AS 01 Water 51, 2010)	(13 01 Water 51, 2011)
Long-term loans payable	39,222	27,980
Lease obligations	532	1,571
Long-term accounts payable-other	_	17,883
Deferred tax liabilities	1,378	1,749
Provision for retirement benefits	23,174	13,624
Provision for loss on business of subsidiaries and affiliates	8,645	10,668
Asset retirement obligations	_	835
Other	829	_
Total noncurrent liabilities	73,782	74,313
Total liabilities	222,368	224,864
et assets		
Shareholders' equity		
Capital stock	76,940	44,000
Capital surplus		
Legal capital surplus	25,928	15,000
Other capital surplus	20,816	98,123
Total capital surplus	46,744	113,123
Retained earnings		
Other retained earnings		
Retained earnings brought forward	(82,226)	(107,956
Total retained earnings	(82,226)	(107,956
Treasury stock	(403)	(10
Total shareholders' equity	41,054	49,155
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	2,092	(1,950
Deferred gains or losses on hedges	(659)	(917
Total valuation and translation adjustments	1,433	(2,868
Subscription rights to shares	79	79
Total net assets	42,567	46,367
otal liabilities and net assets	264,935	271,231

# (2) Non-consolidated Statements of Income

(Million yen)

	Fiscal year ended March 31, 2010 (From April 1, 2009 to March 31, 2010)	Fiscal year ended March 31, 2011 (From April 1, 2010 to March 31, 2011)
Net sales	200,530	189,929
Cost of sales	159,755	148,430
Gross profit	40,775	41,498
Selling, general and administrative expenses	37,237	36,873
Operating income	3,537	4,625
Non-operating income		
Interest income	435	405
Interest on securities	32	39
Dividends income	2,443	1,915
Royalty income from corporate brand	2,093	1,953
Miscellaneous income	342	379
Total non-operating income	5,347	4,693
Non-operating expenses		
Interest expenses	2,745	2,636
Stock issuance cost	_	1,349
Foreign exchange losses	_	637
Miscellaneous expenses	1,034	791
Total non-operating expenses	3,779	5,413
Ordinary income	5,104	3,906
Extraordinary income		
Gain on sales of noncurrent assets	15	_
Gain on sales of investment securities	12	211
Gain on extinguishment of tie-in shares	_	11
Gain on sales of stocks of subsidiaries and affiliates	150	_
Gain on transfer of business	299	—
Gain on contribution of securities to retirement benefit trust	—	7,407
Total extraordinary income	477	7,630
Extraordinary loss		
Loss on disposal of noncurrent assets	1,045	220
Impairment loss	295	243
Loss on sales of investment securities	20	132
Loss on valuation of investment securities	815	2,479
Loss on valuation of stocks of subsidiaries and affiliates	272	9,636
Provision for loss on business of subsidiaries and affiliates	7,910	2,023
Provision of allowance for doubtful accounts	1,517	1,034
Special retirement expenses	252	3,768
Business structure improvement expenses		77
Head office transfer cost	—	620
Loss on revision of retirement benefit plan	_	13,704

(Million yen)

	Fiscal year ended March 31, 2010 (From April 1, 2009 to March 31, 2010)	Fiscal year ended March 31, 2011 (From April 1, 2010 to March 31, 2011)
Loss on adjustment for changes of accounting standard for asset retirement obligations	—	287
Provision for product warranties	—	503
Product warranty expense	—	1,712
Total extraordinary loss	12,128	36,446
Loss before income taxes	(6,547)	(24,909)
Income taxes-current	(988)	(74)
Income taxes-deferred	(360)	894
Total income taxes	(1,348)	820
Net loss	(5,198)	(25,729)

# (3) Non-consolidated Statements of Changes in Net Assets

(Million yen)

	Fiscal year ended March 31, 2010 (From April 1, 2009 to March 31, 2010)	Fiscal year ended March 31, 2011 (From April 1, 2010 to March 31, 2011)	
Shareholders' equity			
Capital stock			
Balance at the end of previous period	76,940	76,940	
Changes of items during the period			
Issuance of new shares	—	15,000	
Transfer to other capital surplus from capital stock	—	(47,940	
Total changes of items during the period		(32,940	
Balance at the end of current period	76,940	44,000	
Capital surplus			
Legal capital surplus			
Balance at the end of previous period	25,928	25,928	
Changes of items during the period			
Issuance of new shares	_	15,000	
Increase by share exchanges	—	3,438	
Transfer to other capital surplus from legal capital surplus		(29,366	
Total changes of items during the period		(10,928	
Balance at the end of current period	25,928	15,000	
Other capital surplus			
Balance at the end of previous period	20,816	20,816	
Changes of items during the period			
Transfer to other capital surplus from capital stock	—	47,940	
Transfer to other capital surplus from legal capital surplus	—	29,366	
Total changes of items during the period	_	77,307	
Balance at the end of current period	20,816	98,123	
Total capital surplus			
Balance at the end of previous period	46,744	46,744	
Changes of items during the period			
Issuance of new shares	—	15,000	
Transfer to other capital surplus from capital stock	—	47,940	
Increase by share exchanges	_	3,438	
Transfer to other capital surplus from legal capital surplus			
Total changes of items during the period		66,378	
Balance at the end of current period	46,744	113,123	

	Fiscal year ended March 31, 2010 (From April 1, 2009 to March 31, 2010)	Fiscal year ended March 31, 2011 (From April 1, 2010 to March 31, 2011)
Retained earnings	to March 31, 2010)	to Match 51, 2011)
Other retained earnings		
Retained earnings brought forward		
Balance at the end of previous period	(77,027)	(82,226
Changes of items during the period	(77,027)	(02,220
Net loss	(5,198)	(25,729
Total changes of items during the period	(5,198)	(25,729
Balance at the end of current period	(82,226)	(107,956
Total retained earnings	(02,220)	(107,500
Balance at the end of previous period	(77,027)	(82,226
Changes of items during the period	(77,027)	(02,220
Net loss	(5,198)	(25,729
Total changes of items during the period	(5,198)	(25,729
Balance at the end of current period	(82,226)	(107,956
Treasury stock	(02,220)	(107,550
Balance at the end of previous period	(357)	(403
Changes of items during the period	(557)	(102
Purchase of treasury stock	(46)	(11
Disposal of treasury stock	()	403
Total changes of items during the period	(46)	392
Balance at the end of current period	(403)	(10
Total shareholders' equity	()	(
Balance at the end of previous period	46,299	41,054
Changes of items during the period		-,
Issuance of new shares	_	30,000
Transfer to other capital surplus from capital stock	_	
Increase by share exchanges	_	3,438
Transfer to other capital surplus from legal capital surplus	_	
Net loss	(5,198)	(25,729
Purchase of treasury stock	(46)	(11
Disposal of treasury stock	_	403
Total changes of items during the period	(5,245)	8,101
Balance at the end of current period	41,054	49,155
aluation and translation adjustments		
Valuation difference on available-for-sale securities		
Balance at the end of previous period	(430)	2,092
Changes of items during the period		
Net changes of items other than shareholders' equity	2,523	(4,043
Total changes of items during the period	2,523	(4,043
Balance at the end of current period	2,092	(1,950

		(Million yen)
	Fiscal year ended March 31, 2010 (From April 1, 2009 to March 31, 2010)	Fiscal year ended March 31, 2011 (From April 1, 2010 to March 31, 2011)
Deferred gains or losses on hedges		
Balance at the end of previous period	(350)	(659)
Changes of items during the period		
Net changes of items other than shareholders' equity	(308)	(258)
Total changes of items during the period	(308)	(258)
Balance at the end of current period	(659)	(917)
Total valuation and translation adjustments		
Balance at the end of previous period	(781)	1,433
Changes of items during the period		
Net changes of items other than shareholders' equity	2,214	(4,301)
Total changes of items during the period	2,214	(4,301)
Balance at the end of current period	1,433	(2,868)
Subscription rights to shares		
Balance at the end of previous period	79	79
Changes of items during the period		
Total changes of items during the period	—	—
Balance at the end of current period	79	79
Total net assets		
Balance at the end of previous period	45,597	42,567
Changes of items during the period		
Issuance of new shares	—	30,000
Transfer to other capital surplus from capital stock	—	—
Increase by share exchanges	—	3,438
Transfer to other capital surplus from legal capital surplus	—	—
Net loss	(5,198)	(25,729)
Purchase of treasury stock	(46)	(11)
Disposal of treasury stock	_	403
Net changes of items other than shareholders' equity	2,214	(4,301)
Total changes of items during the period	(3,030)	3,799
Balance at the end of current period	42,567	46,367

(4) Notes Relating to Going Concern Assumption Not applicable

# 6. Others

(1) Change in Officers

Not applicable Any change in officers, if determined subsequent to the release of this Summary of Consolidated Financial Results, will be disclosed as soon as the details are confirmed.

# (2) Others

Please also refer to the presentation materials "Financial Results for the Fiscal Year Ended March 31, 2011," released May 13, 2011.

# <Reference Materials> Supplementary Materials

Consolidated P/L	(Billion yen; amounts less than hundred million yen are rounded)				
	Fiscal year ended March 31, 2010	Fiscal year ended March 31, 2011		March 3	ear ending 31, 2012 ection)
			YoY change (%)		YoY change (%)
Net sales	442.9	432.7	-2.3	436.0	0.8
Operating income	6.5	6.3	-3.1	15.0	137.8
Ordinary income	1.3	1.2	-11.7	12.0	929.1
Net income (loss)	(3.8)	(31.8)		7.5	

## Net sales by segment (to external customers)

	Fiscal year ended March 31, 2010	Fiscal year ended March 31, 2011		Fiscal year ending March 31, 2012 (Projection)	
			YoY change (%)		YoY change (%)
Info-telecom Systems	267.4	260.7	-2.5	262.0	0.5
Printers	139.3	125.0	-10.3	125.0	0.0
EMS	22.7	31.0	36.8	34.0	9.6
Others	13.5	15.9	17.8	15.0	-5.8
Total	442.9	432.7	-2.3	436.0	0.8

Segments for the fiscal year ended March 31, 2010 are reclassified to be the same as for the fiscal year ended March 31, 2011.

# **Operating income (loss) by segment**

	Fiscal year ended March 31, 2010	Fiscal year ended March 31, 2011		Fiscal year ending March 31, 2012 (Projection)	
			YoY change (%)		YoY change (%)
Info-telecom Systems	15.0	14.7	-1.7	16.0	8.6
Printers	(1.3)	(4.6)		2.5	
EMS	(0.2)	1.3	—	1.5	11.9
Others	(0.5)	1.5		1.5	-2.8
Adjustment	(6.5)	(6.7)	—	(6.5)	
Total	6.5	6.3	-3.1	15.0	137.8

Segments for the fiscal year ended March 31, 2010 are reclassified to be the same as for the fiscal year ended March 31, 2011.

# Consolidated cash flows

	Fiscal year ended March 31, 2010	Fiscal ye March 3	ear ended 31, 2011 YoY change (%)	Fiscal ye March 3 (Proje	31, 2012
Net cash provided by (used in) operating activities	51.3	1.6	-96.9	18.0	
Net cash provided by (used in) investing activities	(13.0)	(4.4)		(13.0)	
Net cash provided by (used in) financing activities	(31.3)	11.2	_	(14.0)	_
Effect of exchange rate change on cash and cash equivalents	(0.3)	0.1			
Net increase (decrease) in cash and cash equivalents	6.7	8.5	26.9	(9.0)	
Cash and cash equivalents at end of period	71.2	79.6	11.9	70.6	-11.4

Capital investment by segment	(Billion yen; amounts less than hundred million yen are rounded)				
	Fiscal year ended March 31, 2010	Fiscal year ended March 31, 2011		Fiscal year ending March 31, 2012 (Projection)	
			YoY change (%)		YoY change (%)
Info-telecom Systems	3.5	3.6	4.2	6.0	64.5
Printers	4.2	2.8	-33.9	3.0	8.1
EMS	0.3	0.6	94.5	1.0	57.2
Others and common	0.6	0.9	73.7	1.5	62.0
Total	8.6	8.0	-6.7	11.5	44.0
Depreciation (of property, plant and equipment)	10.5	9.7	-7.5	10.4	7.2

Segments for the fiscal year ended March 31, 2010 are reclassified to be the same as for the fiscal year ended March 31, 2011.

# Research and development investment by segment

	Fiscal year ended March 31, 2010	Fiscal year ended March 31, 2011		Fiscal year ending March 31, 2012 (Projection)	
			YoY change (%)		YoY change (%)
Info-telecom Systems	5.9	7.1	20.6	8.5	19.5
Printers	5.8	4.2	-27.8	2.5	-40.3
EMS	0.1	0.1	-31.3	0.1	81.8
Others and common	2.8	2.4	-15.2	2.4	-0.5
Total	14.6	13.8	-5.9	13.5	-1.9

Segments for the fiscal year ended March 31, 2010 are reclassified to be the same as for the fiscal year ended March 31, 2011.

# Exchange rates (in yen)

		Fiscal year ended March 31, 2010	Fiscal year ended March 31, 2011	Fiscal year ending March 31, 2012 (Projection)
Average rate during	USD	93	86	85
period	EUR	131	113	110

# Number of employees at the end of the period

	Fiscal year ended March 31, 2010	Fiscal year ended March 31, 2011
Non-consolidated	3,170	3,103
Domestic total	11,273	10,188
Overseas total	6,838	6,509
Total	18,111	16,697