

Financial Results for the 3rd Quarter of Fiscal Year ending March 31, 2009
- supplemental document -

February 6, 2009

Oki Electric Industry Co., Ltd.



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FY*: Fiscal Year

^{*} The values of year-on-year comparison in this material are those announced last fiscal year.

^{*} The projections and plans on this material are subject to change depending upon the changes of business environments and other conditions.



Segment Information

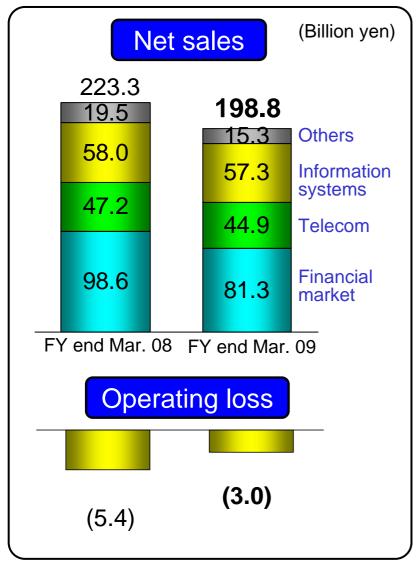
- 9 months: YoY comparison
 Semiconductor: Transferred 95% of its subsidiary shares in October 2008.Operating income decreased by 4.6B yen due to the worsened performance in the 1st half.
- Info-Telecom: Though net sales decreased, operating income improved.
- Printers: Both net sales and operating income decreased due to price decline by intensifying competition in addition to the impact of currency exchange.
- In the "Others" segment, which is mainly independent businesses of subsidiaries, sales decreased by 5.1B yen and operating income drastically decreased by 3.6B yen. The factors include the deteriorating profitability of components businesses, such as power supply units and motors, and EMS* businesses caused by rapid economic downturn.
- As a result, net sales and operating income excluding semiconductors decreased by 42.3B yen and 1.0B yen, respectively, YoY. EMS * : Electronics Manufacturing Service

9 months total	Net sales		Operating income (loss)		
(Billion yen)	FY end Mar. 08	FY end Mar. 09	FY end Mar. 08	FY end Mar. 09	
Info-telecom Systems	223.3	198.8	(5.4)	(3.0)	
Printers	134.2	121.5	6.8	6.2	
Others	26.9	21.8	2.7	(0.9)	
Eliminates & Corp.	ı	-	(6.7)	(5.9)	
Subtotal	384.4	342.1	(2.6)	(3.6)	
Semiconductors	102.9	54.1	(0.5)	(5.1)	
Total	487.3	3 96.2	(3.1)	(8.7)	



Segment Information: Info-telecom Systems





Financial market:

Sales increased for private financial institutions with domestic bank branch terminals and ATMs* in China. However, sales for Japan Post decreased drastically as demands for privatization ran its course. Operating income decreased slightly.

Telecom:

Though sales increased from growth in GE-PON* shipment, total net sales declined by reducing low profit businesses through accelerating business selection and concentration. Operating loss decreased by improving profitability, etc.

Info-sys:

Net sales declined in system sales for enterprises and from reducing low profit businesses. Operating income improved.

Operating loss: Improved by 2.4B yen

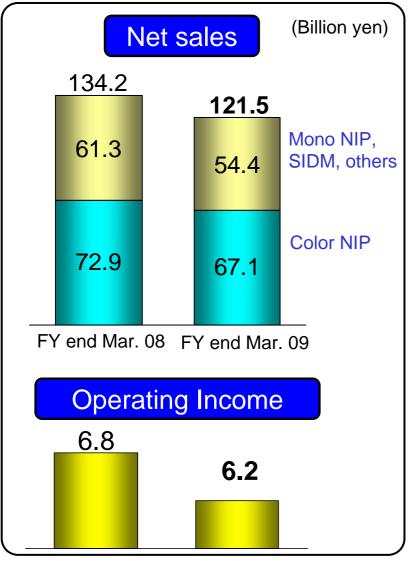
The decline in marginal profit is offset by efforts in reducing production and procurement costs, improving profitability from reducing low profit businesses, and reducing costs.

ATM*: Automated Teller Machine
GE-PON * : Gigabit Ethernet Passive Optical Network



Segment Information: Printers

9 months total



Color NIP*:

Sales for printer hardware decreased due to the impact of currency exchange and price decline, etc. Meanwhile, sales for consumables were steady. Operating income increased.

NIP*:Non-Impact Printer
SIDM*:Serial Impact Dot Matrix

■ Mono NIP, SIDM*, etc.:

- Shipment of Mono NIP increased due to active deployment by bringing new items to market.
- Though shipment of SIDM increased in emerging countries, shipment in Europe and the U.S. decreased due to the shrinking markets.
- Total sales declined due to the impact of currency exchange, etc. Operating income decreased due to the price decline and decrease in shipment of SIDM.
- Impact of currency exchange:
 Net sales -9.8B yen, Operating income +0.2B yen
- Operating income: Decreased by 0.6B yen
 Though making efforts to reduce production and
 procurement costs, operating income declined as they
 could not offset the decrease in marginal profits from
 decline in volume and price.



Operating Income Changing Factors

(Changing factors excluding semiconductors)
 Despite making efforts to reduce production and procurement costs, and improving profitability by reducing low profit businesses, operating income declined by 1.0B yen due to the strong impact of decline in marginal profits from sales decrease, and price decline, etc.

9 months total operating income FY ended Mar. 08		(3.1)
9 months total operating income FY ended Mar. 09		(8.7)
Variance of operating income		(5.6)
Changes in	operating income for semiconductor business	(4.6)
Changes in operating income excluding semiconductor business		(1.0)
	Change in volume and product mix	(6.0)
Changing	Price decline	(4.0)
factors	Impact of currency exchange	1.5
	Reduction of production and procurement costs	5.0
	Reduction of fixed-costs	0.0



Profit and Loss

(Billion yen)

	9 months FY end Mar. 08	9 months FY end Mar. 09
Net sales	487.3	396.2
Operating loss	(3.1)	(8.7)
Other loss	(5.9)	(4.9)
Recurring loss	(9.0)	(13.6)
Extraordinary loss	(0.9)	(*) (27.1)
Income before income taxes	(9.9)	(40.7)
Income taxes	3.6	7.4
Net loss	(13.5)	(48.1)

(*) Q3 (3months): 8.7B yen

[Major changing factor]

By eliminating some foreign subsidiaries from consolidated companies, 7.4B yen reversal of foreign currency translation adjustments occured.

However, this did not affect total net assets.

<Currency exchange rate>

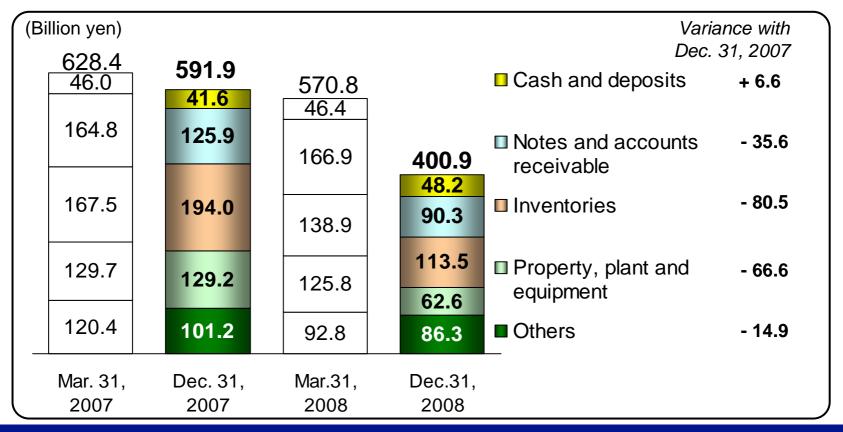
	FY end Mar. 08	FY end Mar. 09
USD	117.3	102.9
Euro	162.8	150.7



Balance Sheet: Assets

The assumed total assets excluding semiconductor business at the end of Dec.2007 is 454.1B yen.

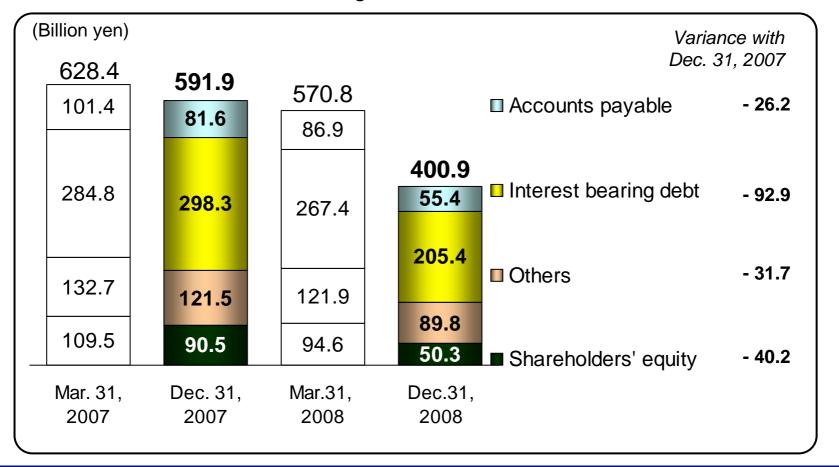
- Inventories decreased YoY due to reduction efforts, and impact of currency exchange, etc.
- Cash and deposits increased YoY from receiving share transfer price of semiconductor business, though provided part of it to repay interest bearing debt.





Balance Sheet: Liabilities and Total net assets

- Interest bearing debt decreased by 92.9B yen YoY by paying back debt.
- Shareholder's equity decreased by 40.2B yen YoY mainly due to cumulated net losses during this FY.





Cash Flows

• Free cash flows increased by 84.5B yen mainly due to the transfer of shares of its semiconductor business subsidiary. Cash flows from financing activities increased in expenditure by 66.2B yen because part of it was provided to repay interest bearing debt.

9 months total	(Billion yen)	FY end Mar.08	FY end Mar.09	Notes
I. Cash flows from operating activities		8.8	9.2	
Income before income taxes		(9.9)	(40.7)	
Depreciation & amortization		25.4	21.3	
Changes in working capital		(6.9)	13.5	
Others		0.2	15.1	
II. Cash flows from investing activities		(21.6)	62.5	
Purchases of property, plar	nt & equip.	(19.6)	(15.2)	(*) Gain on transfer of semiconductor business shares
Others		(2.0)	(*) 77.7	included.
Free cash flows (I+II)		(12.8)	71.7	
III. Cash flows from financing activit	ies	7.4	(58.8)	
Issuance of bonds		(9.5)	(20.0)	
Changes in other interest b etc.	earing debts,	16.9	(38.8)	
Net cash flows (I+II+III)		(5.4)	12.9	
IV. Cash and cash equivalents at the period end		45.6	60.4	