# OKI REPORT 2024

# Financial Section

For the year ended March 31, 2024

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# Consolidated Balance Sheets [Unaudited] Oki Electric Industry Co., Ltd. and consolidated subsidiaries As of March 31, 2024

|   | Million  | Millions of yen |             |  |
|---|----------|-----------------|-------------|--|
| ASSETS  | 2024     | 2023            | 2024        |  |
| Current assets:   |          |                 |             |  |
| Cash and deposits   | ¥ 35,044 | ¥ 37,746        | \$ 232,079  |  |
| Notes and accounts receivable, and contract assets (Note 4) | 114,115  | 94,598          | 755,728     |  |
| Lease receivables and investments in leases                 | 5,866    | 7,619           | 38,847      |  |
| Finished goods  | 17,981   | 20,224          | 119,079     |  |
| Work in process   | 17,380   | 21,135          | 115,099     |  |
| Raw materials and supplies                                  | 35,409   | 35,076          | 234,496     |  |
| Other current assets  | 13,909   | 13,847          | 92,112      |  |
| Allowance for doubtful receivables                          | (19)     | (57)            | (125)       |  |
| Total current assets  | 239,687  | 230,191         | 1,587,331   |  |
| Non-current assets:   |          |                 |             |  |
| Property, plant and equipment:                              |          |                 |             |  |
| Buildings and structures                                    | 24,951   | 25,179          | 165,238     |  |
| Machinery, equipment and vehicles                           | 8,654    | 8,546           | 57,311      |  |
| Tools, furniture and fixtures                               | 8,845    | 7,099           | 58,576      |  |
| Land  | 15,979   | 15,929          | 105,821     |  |
| Construction in progress                                    | 2,138    | 4,204           | 14,158      |  |
| Total property, plant and equipment (Note 4)                | 60,569   | 60,959          | 401,119     |  |
| Intangible assets   | 15,924   | 16,349          | 105,456     |  |
| Investments and other assets:                               |          |                 |             |  |
| Investments in securities (Note 4)                          | 43,336   | 34,115          | 286,993     |  |
| Asset for retirement benefits                               | 37,234   | 27,192          | 246,582     |  |
| Long-term trade receivables                                 | 21,791   | 24,941          | 144,311     |  |
| Other investments and other assets                          | 15,167   | 14,453          | 100,443     |  |
| Allowance for doubtful receivables                          | (10,313) | (17,777)        | (68,298)    |  |
| Total investments and other assets                          | 107,218  | 82,925          | 710,052     |  |
| Total non-current assets                                    | 183,711  | 160,234         | 1,216,629   |  |
| Total assets  | ¥423,399 | ¥390,425        | \$2,803,966 |  |

Thousands of U.S. Millions of yen dollars LIABILITIES 2024 2023 2024 **Current liabilities:** Notes and accounts payable ¥ 64,030 ¥ 60,653 424,039 Short-term borrowings (Note 4) 60,012 86,714 397,430 Income taxes payable 4,349 2,040 28,801 Other current liabilities (Note 4) 59,976 55,843 397,192 Total current liabilities 188,369 205,252 1,247,476 Long-term liabilities Long-term borrowings 50,017 31,268 331,238 Lease obligations 5,119 6,905 33,900 Deferred tax liabilities 5,072 33,589 11,111 Liability for retirement benefits 27,887 30,906 184,682 Other long-term liabilities 5,619 5,703 37,211 93,715 Total long-term liabilities 85,894 620,629 **Total liabilities** 282,084 291,146 1,868,105 **NET ASSETS** Shareholders' equity: Capital stock 44,000 44,000 291,390 Additional paid-in capital 18,960 18,994 125,562 Retained earnings 73,622 49,705 487,562 Treasury stock, at cost (761)(841)(5,039)Total shareholders' equity 135,820 111,858 899,470 Accumulated other comprehensive income: 9,069 1,077 60,059 Net unrealized holding gain (loss) on other securities Gain (loss) on deferred hedges (10)(32)(66)(7,020)Translation adjustments (8,341)(46,490)Accumulated retirement benefits liability adjustments 3,315 (5,473)21,953 Total accumulated other comprehensive income 5,353 (12,770)35,450 Subscription rights to shares 73 121 483 Non-controlling interests 65 69 430 141,314 99,279 935,854 Total net assets ¥423,399 ¥390,425 \$2,803,966 Total liabilities and net assets

# Consolidated Statements of Income [Unaudited]

Oki Electric Industry Co., Ltd. and consolidated subsidiaries Year ended March 31, 2024

|   | Millions | Thousands of U.S.<br>dollars |             |
|---|----------|------------------------------|-------------|
|   | 2024     | 2023                         | 2024        |
| Net sales   | ¥421,854 | ¥369,096                     | \$2,793,735 |
| Cost of sales   | 316,443  | 282,903                      | 2,095,649   |
| Gross profit  | 105,411  | 86,192                       | 698,086     |
| Selling, general and administrative expenses (Note 5) | 86,718   | 83,789                       | 574,291     |
| Operating income                                      | 18,692   | 2,403                        | 123,788     |
| Non-operating income                                  |          |                              |             |
| Interest income                                       | 1,094    | 147                          | 7,245       |
| Dividend income                                       | 1,401    | 1,243                        | 9,278       |
| Foreign exchange gain                                 | 500      | _                            | 3,311       |
| Gain on sale of investments securities                | _        | 343                          | _           |
| Other   | 1,571    | 1,501                        | 10,403      |
| Total non-operating income                            | 4,569    | 3,236                        | 30,258      |
| Non-operating expenses                                |          |                              |             |
| Interest expense                                      | 2,289    | 1,853                        | 15,158      |
| Foreign exchange losses                               | _        | 1,318                        | _           |
| Commission for syndicated loans                       | 678      | 183                          | 4,490       |
| Other   | 1,999    | 2,613                        | 13,238      |
| Total non-operating expenses                          | 4,967    | 5,968                        | 32,894      |
| Ordinary income (loss)                                | 18,293   | (328)                        | 121,145     |
| Extraordinary income                                  |          |                              |             |
| Gain on sale of investments in securities             | 1,390    | _                            | 9,205       |
| Total extraordinary income                            | 1,390    | _                            | 9,205       |
| Extraordinary loss                                    |          |                              |             |
| Loss on sale and disposition of non-current assets    | 1,481    | _                            | 9,807       |
| Total extraordinary loss                              | 1,481    | _                            | 9,807       |
| Profit (loss) before income taxes                     | 18,202   | (328)                        | 120,543     |
| Income taxes  |          |                              |             |
| Current   | 3,562    | 2,239                        | 23,589      |
| Deferred  | (11,014) | 216                          | (72,940)    |
| Total income taxes                                    | (7,452)  | 2,456                        | (49,350)    |
| Profit (loss)   | 25,654   | (2,784)                      | 169,894     |
| Profit attributable to non-controlling interests      | 5        | 16                           | 33          |
| Profit (loss) attributable to owners of parent        | ¥ 25,649 | ¥ (2,800)                    | \$ 169,860  |

# Consolidated Statements of Comprehensive Income [Unaudited] Oki Electric Industry Co., Ltd. and consolidated subsidiaries Year ended March 31, 2024

|   | Million | Thousands of U.S.<br>dollars |           |
|---|---------|------------------------------|-----------|
|   | 2024    | 2023                         | 2024      |
| Profit (loss)   | ¥25,654 | ¥(2,784)                     | \$169,894 |
| Other comprehensive income  |         |                              |           |
| Net unrealized holding gain (loss) on other securities                            | 7,988   | 46                           | 52,900    |
| Gain (loss) on deferred hedges  | 21      | (54)                         | 139       |
| Translation adjustments   | 1,325   | 731                          | 8,774     |
| Retirement benefits liability adjustments   | 8,788   | (3,685)                      | 58,198    |
| Share of other comprehensive income of entities accounted for using equity method | 3       | _                            | 19        |
| Total other comprehensive income (Note 6)   | 18,128  | (2,962)                      | 120,052   |
| Comprehensive income  | ¥43,783 | ¥(5,746)                     | \$289,953 |
| Comprehensive income attributable to:   |         |                              |           |
| Owners of the parent  | ¥43,773 | ¥(5,766)                     | \$289,887 |
| Non-controlling interests   | ¥10     | ¥20                          | \$66      |

# Consolidated Statements of Changes in Net Assets [Unaudited] Oki Electric Industry Co., Ltd. and consolidated subsidiaries Year ended March 31, 2024

|  | Shareholders' equity |                                  |                      |                            | Accumulated other comprehensive income |   |                                      |                            |  |   |                                     |                                  |                     |
|--|----------------------|----------------------------------|----------------------|----------------------------|--|---|--------------------------------------|----------------------------|--|---|-------------------------------------|----------------------------------|---------------------|
|  | Capital stock        | Additional<br>paid-in<br>capital | Retained<br>earnings | Treasury<br>stock, at cost | Total<br>shareholders'<br>equity       | Net<br>unrealized<br>holding<br>gain (loss)<br>on other<br>securities | Gain (Loss)<br>on deferred<br>hedges | Translation<br>adjustments | Retirement<br>benefits<br>liability<br>adjustments | Total<br>accumulated<br>other<br>comprehensi<br>ve income | Subscription<br>rights to<br>shares | Non-<br>controlling<br>interests | Total net<br>assets |
|  |                      |                                  |                      |                            |  |   |                                      |                            |  |   |                                     | Mill                             | ions of yen         |
| Balance at March 31, 2022  | ¥44,000              | ¥19,006                          | ¥55,103              | ¥(869)                     | ¥117,241                               | ¥1,030  | ¥22                                  | ¥(9,069)                   | ¥(1,788)   | ¥(9,804)  | ¥138                                | ¥60                              | ¥107,635            |
| Dividends from surplus   |                      |                                  | (2,597)              |                            | (2,597)                                |   |                                      |                            |  |   |                                     |                                  | (2,597)             |
| Loss attributable to owners of parent                                      |                      |                                  | (2,800)              |                            | (2,800)                                |   |                                      |                            |  |   |                                     |                                  | (2,800)             |
| Purchases of treasury stock  |                      |                                  |                      | (0)                        | (0)                                    |   |                                      |                            |  |   |                                     |                                  | (0)                 |
| Disposition of treasury stock  |                      | (11)                             |                      | 28                         | 16                                     |   |                                      |                            |  | ,   |                                     |                                  | 16                  |
| Net changes in items other than shareholders' equity during the term       |                      |                                  |                      |                            |  | 46  | (54)                                 | 727                        | (3,685)  | (2,966)   | (16)                                | 9                                | (2,973)             |
| Net changes during the term  | _                    | (11)                             | (5,398)              | 27                         | (5,382)                                | 46  | (54)                                 | 727                        | (3,685)  | (2,966)   | (16)                                | 9                                | (8,356)             |
| Balance at March 31, 2023  | 44,000               | 18,994                           | 49,705               | (841)                      | 111,858                                | 1,077   | (32)                                 | (8,341)                    | (5,473)  | (12,770)  | 121                                 | 69                               | 99,279              |
| Dividends from surplus   |                      |                                  | (1,732)              |                            | (1,732)                                |   |                                      |                            |  |   |                                     |                                  | (1,732)             |
| Profit attributable to owners of parent                                    |                      |                                  | 25,649               |                            | 25,649                                 |   |                                      |                            |  |   |                                     |                                  | 25,649              |
| Purchases of treasury stock  |                      |                                  |                      | (2)                        | (2)                                    |   |                                      |                            |  |   |                                     |                                  | (2)                 |
| Disposition of treasury stock  |                      | (33)                             |                      | 81                         | 47                                     |   |                                      |                            |  |   |                                     |                                  | 47                  |
| Net changes in items other than<br>shareholders' equity during the<br>term |                      |                                  |                      |                            |  | 7,991   | 21                                   | 1,321                      | 8,788  | 18,124  | (47)                                | (3)                              | 18,072              |
| Net changes during the term  | _                    | (33)                             | 23,916               | 79                         | 23,962                                 | 7,991   | 21                                   | 1,321                      | 8,788  | 18,124  | (47)                                | (3)                              | 42,035              |
| Balance at March 31, 2024  | ¥44,000              | ¥18,960                          | ¥73,622              | ¥(761)                     | ¥135,820                               | ¥9,069  | ¥(10)                                | ¥(7,020)                   | ¥3,315   | ¥5,353  | ¥73                                 | ¥65                              | ¥141,314            |

|  | Shareholders' equity |                                  |                      | Accumulated other comprehensive income |                                  |   |                                      |                         |  |   |                                     |                                  |                     |
|--|----------------------|----------------------------------|----------------------|--|----------------------------------|---|--------------------------------------|-------------------------|--|---|-------------------------------------|----------------------------------|---------------------|
|  | Capital stock        | Additional<br>paid-in<br>capital | Retained<br>earnings | Treasury<br>stock, at cost             | Total<br>shareholders'<br>equity | Net<br>unrealized<br>holding<br>gain (loss)<br>on other<br>securities | Gain (Loss)<br>on deferred<br>hedges | Translation adjustments | Retirement<br>benefits<br>liability<br>adjustments | Total<br>accumulated<br>other<br>comprehensi<br>ve income | Subscription<br>rights to<br>shares | Non-<br>controlling<br>interests | Total net<br>assets |
|  |                      |                                  |                      |  |                                  |   |                                      |                         |  |   | The                                 | ousands of l                     | J.S. dollars        |
| Balance at March 31, 2023  | \$291,390            | \$125,788                        | \$329,172            | \$(5,569)                              | \$740,781                        | \$7,132   | \$(211)                              | \$(55,238)              | \$(36,245)   | \$(84,569)  | \$801                               | \$456                            | \$657,476           |
| Dividends from surplus   |                      |                                  | (11,470)             |  | (11,470)                         |   |                                      |                         |  |   |                                     |                                  | (11,470)            |
| Profit attributable to owners of parent                                    |                      |                                  | 169,860              |  | 169,860                          |   |                                      |                         |  |   |                                     |                                  | 169,860             |
| Purchases of treasury stock  |                      |                                  |                      | (13)                                   | (13)                             |   |                                      |                         |  |   |                                     |                                  | (13)                |
| Disposition of treasury stock  |                      | (218)                            |                      | 536                                    | 311                              |   |                                      |                         |  |   |                                     |                                  | 311                 |
| Net changes in items other than<br>shareholders' equity during the<br>term |                      |                                  |                      |  |                                  | 52,920  | 139                                  | 8,748                   | 58,198   | 120,026   | (311)                               | (19)                             | 119,682             |
| Net changes during the term  | _                    | (218)                            | 158,384              | 523                                    | 158,688                          | 52,920  | 139                                  | 8,748                   | 58,198   | 120,026   | (311)                               | (19)                             | 278,377             |
| Balance at March 31, 2024  | \$291,390            | \$125,562                        | \$487,562            | \$(5,039)                              | \$899,470                        | \$60,059  | \$(66)                               | \$(46,490)              | \$21,953   | \$35,450  | \$483                               | \$430                            | \$935,854           |

# Consolidated Statements of Cash Flows [Unaudited]

Oki Electric Industry Co., Ltd. and consolidated subsidiaries Year ended March 31, 2024

|  | Million  | Thousands of U.S.<br>dollars |            |
|--|----------|------------------------------|------------|
|  | 2024     | 2023                         | 2024       |
| Cash flows from operating activities:  |          |                              |            |
| Profit (loss) before income taxes  | ¥ 18,202 | ¥ (328)                      | \$ 120,543 |
| Depreciation   | 14,201   | 12,322                       | 94,046     |
| Increase (decrease) in provisions  | (7,681)  | (342)                        | (50,867)   |
| Interest and dividend income   | (2,496)  | (1,391)                      | (16,529)   |
| Interest expenses  | 2,289    | 1,853                        | 15,158     |
| Loss (gain) on sale of investment securities   | (1,389)  | (341)                        | (9,198)    |
| Loss (gain) on disposal of non-current assets  | 1,413    | 420                          | 9,357      |
| Decrease (increase) in trade receivables   | (12,379) | 4,519                        | (81,980)   |
| Decrease (increase) in inventories   | 8,439    | (16,215)                     | 55,887     |
| Increase (decrease) in trade payables  | (3,779)  | 610                          | (25,026)   |
| Other, net   | 8,403    | 790                          | 55,649     |
| Subtotal   | 25,223   | 1,898                        | 167,039    |
| Interest and dividends received  | 1,556    | 1,391                        | 10,304     |
| Interest paid  | (2,220)  | (1,848)                      | (14,701)   |
| Income taxes paid  | 162      | (4,589)                      | 1,072      |
| Net cash provided by (used in) operating activities  | 24,721   | (3,148)                      | 163,715    |
| Cash flows from investing activities:  |          |                              |            |
| Purchase of property, plant and equipment  | (12,195) | (10,497)                     | (80,761)   |
| Purchase of intangible assets  | (4,788)  | (6,036)                      | (31,708)   |
| Proceeds from sale of investment securities  | 2,928    | 887                          | 19,390     |
| Payments for acquisition of businesses   | _        | (1,500)                      | _          |
| Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation | 1,199    | _                            | 7,940      |
| Purchase of long-term prepaid expenses   | (1,004)  | (1,378)                      | (6,649)    |
| Other payments   | (663)    | (302)                        | (4,390)    |
| Other proceeds   | 189      | 1,203                        | 1,251      |
| Net cash provided by (used in) investing activities  | (14,335) | (17,623)                     | (94,933)   |
| Cash flows from financing activities:  |          |                              |            |
| Net increase (decrease) in short-term borrowings   | (32,249) | 44,108                       | (213,569)  |
| Proceeds from long-term borrowings   | 44,250   | 6,850                        | 293,046    |
| Repayments of long-term borrowings   | (21,645) | (21,050)                     | (143,344)  |
| Dividends paid   | (1,726)  | (2,587)                      | (11,430)   |
| Repayments of lease liabilities  | (4,403)  | (4,062)                      | (29,158)   |
| Other, net   | 65       | 16                           | 430        |
| Net cash provided by (used in) financing activities  | (15,709) | 23,275                       | (104,033)  |
| Effect of exchange rate change on cash and cash equivalents                                    | 2,246    | 1,617                        | 14,874     |
| Net increase (decrease) in cash and cash equivalents   | (3,076)  | 4,119                        | (20,370)   |
| Cash and cash equivalents at beginning of period   | 37,498   | 33,379                       | 248,331    |
| Cash and cash equivalents at end of period (Note 8)  | ¥ 34,422 | ¥ 37,498                     | \$ 227,960 |

# Notes to Consolidated Financial Statements [Unaudited]

Oki Electric Industry Co., Ltd. and consolidated subsidiaries March 31, 2024

## 1. Summary of Significant Accounting Policies

#### 1. Basis of Preparing Consolidated Financial Statements

The accompanying consolidated financial statements of Oki Electric Industry Co., Ltd. (the "Company") and consolidated subsidiaries (the OKI Group) have been prepared in accordance with accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards, and have been compiled from the consolidated financial statements prepared by the Company as required by the Financial Instruments and Exchange Act of Japan.

As permitted, amounts of less than one million yen have been omitted. As a result, the totals shown in the accompanying consolidated financial statements (both in yen and in U.S. dollars) do not necessarily agree with the sum of the individual amounts.

The translation of yen amounts into U.S. dollar amounts is included solely for convenience and has been made, as a matter of arithmetic computation only, at ¥151 = U.S.\$1.00, the approximate exchange rate prevailing at March 31, 2024. This translation should not be construed as a representation that yen have been, could have been, or could in the future be, converted into U.S. dollars at the above or any other rate.

In addition, certain reclassifications of previously reported amounts have been made to conform to the current year presentation.

#### 2. Scope of consolidation

All 57 subsidiaries are included in the scope of consolidation. The newly established OKI AVIONICS ASIA PTE. LTD. is included in the consolidated account from this fiscal year. Likewise, BANKING CHANNEL SOLUTIONS LIMITED, which used to be an affiliated company to which the equity method is applied, is included in the consolidated account from this fiscal year since the Company obtained its additional shares. OKI Proassist Co., Ltd. is not included in the consolidated account since it has been absorbed by the consolidated subsidiary Oki Proserve Co., Ltd. Likewise, OKI Electric Cable Wire Harness Co., Ltd. is not included in the consolidated account since it has been absorbed by the consolidated subsidiary Oki Electric Cable Co., Ltd.

#### 3. Application of equity method

- (1) The number of affiliated companies to which the equity method is applied: 1 Name of major company: Force Co., Ltd.
- (2) Changes in scope of application of equity method BANKING CHANNEL SOLUTIONS LIMITED has been excluded from the scope of equity method because it became a consolidated subsidiary due to the Company obtaining additional shares.

#### 4. Accounting standards

- (1) Valuation standards and methods for significant assets
  - (i) Negotiable securities

The Company and its domestic consolidated subsidiaries value securities in accordance with how they are held as indicated below.

Other negotiable securities:

Those other than shares without market value:
Stated at fair value (Any difference between book value and fair value is included in net assets; sales costs are calculated by mainly the moving average method.)

Shares without market value:

Mainly stated at cost based on the moving average method

#### (ii) Inventories

The Company and its domestic consolidated subsidiaries value inventories as below.

#### Products:

Primarily stated at cost based on the moving average method. (Balance sheet values are measured by the method of devaluing the book price to reflect declines in profitability.)

#### Work in process:

Primarily stated at cost based on the specific identification method. (Balance sheet values are measured by the method of devaluing the book price to reflect declines in profitability.)

Raw materials and supplies:

Primarily stated at cost based on the moving average method. (Balance sheet values are measured by the method of devaluing the book price to reflect declines in profitability.)

(iii) Derivatives

Stated at fair value

- (2) Depreciation and amortization of important assets
  - (i) Property, plant and equipment (excluding lease assets)
    The Company and its domestic consolidated
    subsidiaries primarily apply the declining-balance
    method; overseas consolidated subsidiaries primarily
    apply the straight-line method.
  - (ii) Intangible assets (excluding lease assets) The Company and its domestic consolidated subsidiaries apply the straight-line method.

For software sold in the market, amortization is based on the estimated amounts of sales in the estimated number of years for sales (3 years). For software for internal use, the straight-line method, based on the estimated durable years (mainly 5 years), is used.

Overseas consolidated subsidiaries primarily apply the straight-line method.

(iii) Lease assets

Lease assets relating to finance lease transactions that do not transfer ownership are depreciated over the lease contract's lifetime by the straight-line method, assuming the residual value is zero.

#### (3) Basis for provision of reserves

Allowance for doubtful receivables

To prepare for any losses of accounts receivable and loans, the Company and its domestic consolidated subsidiaries calculate the amount of potential loss by using the historical loss ratio for non-classified loans/ receivables and individual assessment for classified loans/receivables. Overseas consolidated subsidiaries calculate the amount of potential loss by individually assessing the possibility of collection for specific loans/ receivables.

#### (4) Method of accounting for retirement benefits

- (i) Attributing expected retirement benefits to a period When calculating retirement benefit obligations, the Company applies the benefit formula basis to attribute expected retirement benefits to the period until the end of the fiscal year under review.
- (ii) Accounting for actuarial gains and losses, and prior service costs

Prior service costs are amortized by the straight-line method over a set number of years (9 to 13 years) within the average remaining years of service of employees.

Actuarial gains and losses are amortized by the straight-line method over a set number of years (9 to 13 years) within the average remaining years of service of employees.

#### (5) Basis for provision of income and expense

(i) Sales of products

Revenue from product sales in the Public Solutions business, the Enterprise Solutions business, the Component Products business and the EMS business is recognized when the customer's acceptance inspection is complete if the acceptance inspection is carried out, or when the delivery is made in the case where the acceptance inspection is not carried out, depending on the agreement, etc. with the given customer. This is because the Company deems that the control transfers to the customer and the performance obligation is satisfied at such timing.

Consideration for transactions is received mainly within one year from the satisfaction of the performance obligation and does not include a significant financial component.

#### (ii) Provision of services

Revenue from provision of services in the Public Solutions business, the Enterprise Solutions business, the Component Products business and the EMS business is recognized accordance to the provision of services. In the case that the provision of services is made over the agreed duration, such as regular maintenance contracts, revenue is recognized based on the elapsed time period because the Company deems

that the performance obligation is satisfied corresponding to the elapsed time period.

For contract productions and engineering work of social infrastructure mainly in the Public Solutions business and the Enterprise Solutions business, revenue is recognized based on the progress of the performance obligation, on the assumption that the obligation is satisfied over a certain period. In such a case, the progress is measured by the ratio of the costs incurred by the end of the term to the estimated total costs.

Consideration for transactions is received mainly within one year from the satisfaction of the performance obligation and does not include a significant financial component.

#### (6) Important hedge accounting methods

- (i) Hedge accounting methods Deferred hedging is applied. Allocation treatment is applied for forward exchange contracts eligible for allocation treatment. Special treatment is applied to interest rate swaps that meet the requirements for special treatment.
- (ii) Means of hedging and hedged item Forward exchange contracts are used to hedge fluctuations of exchange rates on credits and debts in foreign currencies. Interest rate swaps are employed to hedge fluctuations of market interest rates on variablerate and long-term debt.
- (iii) Hedging policy

  Derivative instruments are used to hedge fluctuations of market rates on credits and debts.
- (iv) Assessment method of the effectiveness of hedges To determine the effectiveness, the Company compares the accumulated total of the market fluctuations or the cash flow fluctuations for the hedged item and that of the market fluctuations or the cash flow fluctuations for the means of hedging, during the period from the start of hedging to the assessment. The Company then makes a decision based on the changes of the two.
- (7) Amortization of goodwill and amortization period Goodwill is evenly amortized over its useful life (mainly 5 years).

#### (8) Cash equivalents

All highly liquid investments, with a maturity of three months or less when purchased, which are readily convertible into known amounts of cash and are so near maturity that they represent only an insignificant risk of any change in value attributable to changes in interest rates, are considered cash equivalents.

(9) Other important matters in preparation of consolidated financial statements

The group tax sharing system is applied.

#### 2. Accounting Estimates

#### 1. Estimate of recoverability of claims for which litigation is currently pending

(1) Amount recognized on the consolidated financial statements for the years ended March 31, 2024 and 2023

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|----------|-------|----|-----|
| IVIIII   | IIONS | OT | ven |

Thousands of U.S dollars

|                                    | 2024    | 2023      | 2024       |
|------------------------------------|---------|-----------|------------|
| Long-term trade receivables        | ¥18,094 | ¥21,594   | \$119,827  |
| Allowance for doubtful receivables | ¥ (334) | ¥ (8,832) | \$ (2,211) |

#### (2) Information regarding important accounting estimates for the item identified

#### (i) Overview

Oki Banking Systems (Shenzhen) Co., Ltd. (hereinafter "OBSZ"), a consolidated subsidiary of the Company in China, has filed a request for arbitration with the South China International Economic and Trade Arbitration Commission against Shenzhen Yihua Computer Industrial Co., Ltd. (hereinafter "Yihua Industrial"), on October 10, 2015, demanding payment of accounts receivable of RMB1,115,463 thousand or ¥23,246 million (\$153,947 thousand) and compensation of damages (Case A). Further, OBSZ filed litigation to commingle property beyond legal personality with the High People's Court of Guangdong Province against Shenzhen Yihua Computer Co., Ltd. ("Yihua Computer"), the parent of Yihua Industrial, and others as defendants, claiming that they are jointly and severally responsible for payment of the above claims against Yihua Industrial which had been unpaid, to request protection of property (Case B).

Subsequently, Case A was adjudicated by the South China International Economic and Trade Arbitration Commission on December 16, 2020, and it ruled that Yihua Industrial pay OBSZ the unpaid amount for merchandise of RMB1,096,866 thousand or ¥22,858 million (\$151,377 thousand) as well as interest for arrears, legal costs, and others, and this is being settled by arbitration. Regarding Case B, on December 23, 2021, the High People's Court of Guangdong Province sentenced Yihua Computer and affiliates to take the collective liability for the payment to be made by Yihua Industrial to OBSZ. In response to this, Yihua Computer and affiliates lodged an appeal regarding Case B to the Supreme People's Court on January 5, 2022, but the Supreme People's Court upheld the sentence of the High People's Court of Guangdong Province (original trial) on June 1, 2023 in a ruling that rejected the appeal of Yihua Computer and affiliates.

Given that it was expected to take a considerable amount of time before Yihua Industrial would fulfill the arbitration result of Case A, OBSZ had recorded allowance for doubtful receivables. However, considering the abovementioned status of the lawsuits, we are revising future cash flows and the future period of collection in light of outcomes such as the forced execution of assets held by Yihua Computer and affiliates, including real estate that is protected property (hereinafter "protected real estate") and the fair value of protected real estate. Due to those impacts, a reversal of doubtful receivables of ¥4,277 million was accounted for as a reversal of selling, general and administrative expenses, and interest income of ¥938 million was accounted for as non-operating income during the fiscal year under review.

(ii) Calculation method for the amount recognized on the consolidated financial statements for the fiscal year and major assumptions to the calculation

By discounting cash flows that are considered recoverable when the outcomes such as the forced execution of assets held by Yihua Computer and affiliates and the fair value of protected real estate are taken into account for a period that is considered to be required for recovery, OBSZ has recorded RMB868,250 thousand or ¥18,094 million (\$119,827 thousand) of long-term trade receivables and estimates that RMB16,042 thousand or ¥334 million (\$2,211 thousand) to be irrecoverable and added this to allowance for doubtful receivables. Note, the fair value measurement of protected real estate, primarily uses the real estate appraisal values obtained from real estate appraisers.

(iii) Impact on the consolidated financial statements for the next fiscal year

The amount that is estimated to be irrecoverable and the period that is considered to be required for recovery may vary significantly according to the outcomes such as the forced execution of assets held by Yihua Computer and affiliates and the fluctuation in fair value of protected real estate.

#### 2. Estimate of total costs used to measure the progress of the performance obligation in the recognition of revenue

 $(1) \ Amount \ recognized \ on \ the \ consolidated \ financial \ statements \ for \ the \ years \ ended \ March \ 31, \ 2024 \ and \ 2023$ 

|   | Million | Thousands of U.S.<br>dollars |           |
|---|---------|------------------------------|-----------|
|   | 2024    | 2023                         | 2024      |
| Among the revenue associated with the performance obligation satisfied over a certain period, revenue recorded based on the progress calculated by the ratio of the incurred costs to the estimated total costs | ¥66,309 | ¥57,618                      | \$439,132 |
| Of which, for the years ended March 31, 2024, an amount recognized related to construction projects in progress at the end of the period.   | ¥35,026 | ¥29,546                      | \$231,960 |

- (2) Information regarding important accounting estimates for the item identified
  - (i) Calculation method for the amount recognized on the consolidated financial statements for the years ended March 31, 2024 and major assumptions to the calculation
    - As for the method of estimating progress towards satisfaction of performance obligations, the degree of progress is calculated at the proportion of actual cost to estimated total costs (input method).

In addition, when estimating total cost, a reliably estimate of the amount is made based on judgment of construction supervisors and the management. For example, we review the execution budget in a timely and appropriate way and it has been developed by collecting sufficient and detailed information relating to changes in the work scope based on customers' requests.

(ii) Impact on the consolidated financial statements for the next fiscal year Contract manufacturing and construction for social infrastructure performed by the OKI Group are highly individualized in nature given they are designed based on instructions of customers. Accordingly, changes in work scope at the request of a customer, unexpected defects during the manufacturing process of software, and other factors may result in a considerable increase in work-hours required for manufacturing. On the other hand, cost to be incurred in the future may be reduced as a result of our own efforts.

If the estimated total cost changes due to those impacts and other factors, net sales may change in conjunction with a change in the degree of progress.

#### 3. Estimate of recoverability of deferred tax assets

(1) Amount recognized on the consolidated financial statements for the years ended March 31, 2024 and 2023

|  | Million | Thousands of U.S.<br>dollars |           |
|--|---------|------------------------------|-----------|
|  | 2024    | 2023                         | 2024      |
| Deferred tax assets  | ¥21,547 | ¥9,627                       | \$142,695 |
| (Of which, those related to the Company's tax sharing group) | ¥21,178 | ¥9,294                       | \$140,251 |

- (2) Information regarding important accounting estimates for the item identified
  - (i) Calculation method for the amount recognized on the consolidated financial statements for the fiscal year and major assumptions to the calculation

The Group evaluates the recoverability of deferred tax assets by taking into account the possibility of being able to use deductible temporary difference and part of loss carry forwards in the estimation of future taxable income.

With regard to the deferred tax assets of the Company and domestic subsidiaries within the Group that apply the Group tax sharing system (hereinafter "tax sharing group"), the Company has determined corporate classifications based on the "Implementation Guideline on Recoverability of Deferred Tax Assets" (ASBJ Guidance No. 26, October 28, 2022), and records deferred tax assets within the forecast scope of the effects of mitigating the future amount of tax payable based on the estimate of taxable income before adjusting for future temporary differences, etc. within a reasonably estimable period and on the results of scheduling the temporary differences, etc. corresponding to such corporate classification.

When examining the above corporate classifications as of the end of the fiscal year under review, we have judged that such deferred tax assets are recoverable due to rationally founded forecasts of tax income before adjusting for temporary difference for multiple future years despite the fact that material tax losses have arisen in the past at tax sharing group. This is as a result of considering the cause of such material tax losses, the Medium-Term Business Plan, the status of past achievement of Medium-Term Business Plans, as well as the trend in taxable income and tax losses in the past and in the fiscal year under review. Consequently, the tax sharing group recorded ¥21,178 million (\$140,251 thousand) of deferred tax assets (before offsetting deferred tax liabilities) for the fiscal year under review.

Estimate of taxable income before adjusting for future temporary differences, etc. is based on the next year's business plan and the Medium-Term Business Plan 2025, which enlist projections of future net sales and expenses, etc., based on management strategy taking into account past performance and the current business environment, as major assumptions.

(ii) Impact on the consolidated financial statements for the next fiscal year The The management judges the abovementioned major assumptions reasonable. However, if actual future taxable income differs from the estimate as a result of significant changes in the management environment and other factors, the recoverability of deferred tax assets may be evaluated differently.

### 3. Unapplied accounting standards

#### 1. Summary

In February 2018, ASBJ issued ASBJ Statement No. 28, "Partial Amendments to Accounting Standard for Tax Effect Accounting", etc. ("ASBJ Statement No. 28, etc."), which completed the transfer of practical guidelines on tax effect accounting at the JICPA to the ASBJ Accounting Standards Board, and in the course of the deliberations. The following two issues, which were to be discussed again after the release of ASBJ Statement No. 28, etc., were discussed and released.

#### 2. Expected date to apply

It will be applied from the beginning of the fiscal year ending March 31, 2025.

#### 3. Impact of application of accounting standard

The impact on the "Accounting Standard for Corporate Taxes, Local Taxes, and Business Taxes" and other related standards on the consolidated financial statements is currently under evaluation.

#### 4. Consolidated Balance Sheet

#### 1. Balances of receivables from contracts with customers and contract assets

Balances of receivables from contracts with customers and contract assets among Notes receivable, Accounts receivable and Contract assets at March 31, 2024 and 2023 were as follows:

|                     | Million | dollars |           |
|---------------------|---------|---------|-----------|
|                     | 2024    | 2023    | 2024      |
| Notes receivable    | ¥ 3,960 | ¥ 4,691 | \$ 26,225 |
| Accounts receivable | 75,482  | 66,246  | 499,880   |
| Contract assets     | 34,229  | 23,199  | 226,682   |

#### 2. Accumulated depreciation for Property, plant and equipment

Accumulated depreciation for Property, plant and equipment at March 31, 2024 and 2023 were as follows:

|                          | Millions | s of yen | Thousands of U.S.<br>dollars |  |
|--------------------------|----------|----------|------------------------------|--|
|                          | 2024     | 2023     | 2024                         |  |
| Accumulated depreciation | ¥167,201 | ¥163,953 | \$1,107,291                  |  |

#### 3. Assets pledged as collateral and Liabilities collateralized by the above assets

Assets pledged as collateral at March 31, 2024 and 2023 were as follows:

|                           | Million       | Thousands of U.S.<br>dollars |          |
|---------------------------|---------------|------------------------------|----------|
|                           | 2024          | 2023                         | 2024     |
| Investments in securities | ¥8,322 ¥4,671 |                              | \$55,112 |

Liabilities collateralized by the above assets at March 31, 2024 and 2023 were as follows:

|                       | Millions of yen |        | dollars  |
|-----------------------|-----------------|--------|----------|
|                       | 2024            | 2023   | 2024     |
| Short-term borrowings | ¥3,500          | ¥3,500 | \$23,178 |

Thousands of U.S.

<sup>&</sup>quot;Accounting Standard for Corporate Taxes, Local Taxes, and Business Taxes" (ASBJ Statement No. 27, October 28, 2022 ASBJ)

<sup>&</sup>quot;Accounting Standard for Comprehensive Income" (ASBJ Guidance No. 25, October 28, 2022 ASBJ)

<sup>&</sup>quot;Application Guidance for Effect Accounting Standards on Tax Effect Accounting" (ASBJ Guidance No. 28, October 28, 2022 ASBJ)

<sup>&</sup>quot;Tax expense classification. (taxation on other comprehensive income)"

<sup>&</sup>quot;Tax effect on the sale of shares of subsidiaries (shares of subsidiaries or affiliates) when group corporate taxation is applied."

#### 4. Investments in unconsolidated subsidiaries and affiliates

Investments in unconsolidated subsidiaries and affiliates at March 31, 2024 and 2023 were as follows:

|                           | Millions | Thousands of U.S. dollars |         |
|---------------------------|----------|---------------------------|---------|
|                           | 2024     | 2023                      | 2024    |
| Investments in securities | ¥1,099   | ¥1,836                    | \$7,278 |

#### 5. Contract liabilities

The balance of contract liabilities in Other current liabilities at March 31, 2024 and 2023 were as follows:

|                      | Millions | dollars |          |
|----------------------|----------|---------|----------|
|                      | 2024     | 2023    | 2024     |
| Contract liabilities | ¥6,116   | ¥7,217  | \$40,503 |

#### 6. Liabilities for guarantee

Guarantee for borrowings by employees at March 31, 2024 and 2023 were as follows:

|                                       | Million | Thousands of U.S. dollars |       |
|---------------------------------------|---------|---------------------------|-------|
|                                       | 2024    | 2023                      | 2024  |
| Guarantee for borrowings by employees | ¥21     | ¥37                       | \$139 |

#### 7. The unexecuted balance of overdraft and Commitment Line

The OKI Group has concluded overdraft agreement and Commitment Line agreement with transaction banks etc. for efficient procurement of working capital. The unexecuted balance of overdraft and Commitment Line at March 31, 2024 and 2023 were as follows:

|   | Millions          | dollars            |                      |
|---|-------------------|--------------------|----------------------|
|   | 2024              | 2023               | 2024                 |
| Total overdraft and Commitment Line amount<br>Amount of borrowing execution balance | ¥99,073<br>21,213 | ¥105,945<br>53,115 | \$656,112<br>140,483 |
| Net   | ¥77,859           | ¥52,830            | \$515,622            |

#### 5. Consolidated Statement of Incomes

Research and development expenses

Research and development expenses for the years ended March 31, 2024 and 2023 were as follows:

|  | Millions | Thousands of U.S.<br>dollars |          |
|--|----------|------------------------------|----------|
|  | 2024     | 2023                         | 2024     |
| Selling, general and administrative expenses | ¥12,533  | ¥9,608                       | \$83,000 |

Thousands of U.S.

# 6. Consolidated Statements of Comprehensive Income

Amounts reclassified to profit (loss) in the current period that were recognized in other comprehensive income in the current or previous periods and the tax effects for each component of other comprehensive income were as follows:

|   | Million                  | Thousands of U.S.<br>dollars |                            |
|---|--------------------------|------------------------------|----------------------------|
|   | 2024                     | 2023                         | 2024                       |
| Net unrealized holding gain (loss) on other securities: Amount arising during the year Reclassification adjustments                           | ¥12,365<br>(871)         | ¥ 239<br>(250)               | \$ 81,887<br>(5,768)       |
| Before tax effect<br>Tax effect   | 11,493<br>(3,505)        | 88<br>(41)                   | 76,112<br>(23,211)         |
| Net unrealized holding gain (loss) on other securities Gain (loss) on deferred hedges: Amount arising during the year                         | 7,988<br>18              | 46 (64)                      | 52,900<br>119              |
| Asset acquisition cost adjustments  Before tax effect Tax effect  | 18 3                     | (64)<br>10                   | 119<br>19                  |
| Gain (loss) on deferred hedges<br>Translation adjustments:<br>Amount arising during the year<br>Reclassification adjustments                  | 21<br>1,325<br>—         | (54)<br>738<br>(6)           | 139<br>8,774<br>—          |
| Translation adjustments Retirement benefits liability adjustments: Amount arising during the year Reclassification adjustments                | 1,325<br>11,000<br>(652) | 731<br>(4,610)<br>(936)      | 8,774<br>72,847<br>(4,317) |
| Before tax effect Tax effect  | 10,347<br>(1,558)        | (5,546)<br>1,861             | 68,523<br>(10,317)         |
| Retirement benefits liability adjustments   | 8,788                    | (3,685)                      | 58,198                     |
| Share of other comprehensive income of entities accounted for using equity method Amount arising during the year Reclassification adjustments | 3<br>—                   | =                            | 19<br>—                    |
| Share of other comprehensive income of entities accounted for using equity method   | 3                        | _                            | 19                         |
| Total other comprehensive income  | ¥18,128                  | ¥(2,962)                     | \$120,052                  |

## 7. Shareholders' Equity

Matters concerning class and total number of shares outstanding during the years ended March 31, 2024 and 2023 were as follows:

| Thou | isands | of U | I S | doll | ars |
|------|--------|------|-----|------|-----|

|                     | 2024   |   |    |        |  |
|---------------------|--|---|----|--------|--|
|                     | March 31, 2023 Increase in the year Decrease in the year March 31, 2 |   |    |        |  |
| Shares outstanding: |  |   |    |        |  |
| Common stock        | 87,217   | _ | _  | 87,217 |  |
| Total               | 87,217   | _ | _  | 87,217 |  |
| Treasury stock:     |  |   |    |        |  |
| Common stock        | 598  | 2 | 58 | 542    |  |
| Total               | 598  | 2 | 58 | 542    |  |

<sup>\*1</sup> The increase of treasury stock was due to purchase of shares less than one trading unit.

Thousands of U.S. dollars

|                     |                | 2023   |    |        |  |  |
|---------------------|----------------|--|----|--------|--|--|
|                     | March 31, 2023 | March 31, 2023 Increase in the year Decrease in the year |    |        |  |  |
| Shares outstanding: |                |  |    |        |  |  |
| Common stock        | 87,217         | _  | _  | 87,217 |  |  |
| Total               | 87,217         | _  | _  | 87,217 |  |  |
| Treasury stock:     |                |  |    |        |  |  |
| Common stock        | 617            | 1  | 20 | 598    |  |  |
| Total               | 617            | 1  | 20 | 598    |  |  |

<sup>\*1</sup> The increase of treasury stock was due to purchase of shares less than one trading unit. \*2 The decrease of treasury stock was due to the exercise of stock options.

#### 8. Consolidated Statements of Cash Flows

Reconciliations of cash and deposits in the consolidated balance sheets and cash and cash equivalents in the consolidated statements of cash flows were as follows:

|  | Million | Thousands of U.S.<br>dollars |           |
|--|---------|------------------------------|-----------|
|  | 2024    | 2023                         | 2024      |
| Cash and deposits  | ¥35,044 | ¥37,746                      | \$232,079 |
| Fixed deposits with a deposit period of more than 3 months | (499)   | _                            | (3,304)   |
| Deposits with restrictions on withdrawals                  | (122)   | (247)                        | (807)     |
| Cash and cash equivalents                                  | ¥34,422 | ¥37,498                      | \$227,960 |

#### 9. Leases

(Lessee)

The minimum rental commitments under noncancellable operating leases at March 31, 2024 and 2023 were as follows:

|  | Million        | Thousands of U.S.<br>dollars |                    |
|--|----------------|------------------------------|--------------------|
|  | 2024           | 2023                         | 2024               |
| Due within one year Due after one year | ¥ 743<br>3,640 | ¥ 714<br>4,218               | \$ 4,920<br>24,105 |
| Total                                  | ¥4,383         | ¥4,932                       | \$29,026           |

<sup>\*</sup> Lease transactions for which assets and liabilities were recorded on the consolidated balance sheet due to the application of IFRS 16 are not included.

<sup>\*2</sup> The decrease of treasury stock was due to the exercise of stock options.

#### 10. Financial Instruments

#### 1. Matters concerning the status of financial instruments

#### (1) Policy on financial instruments

The OKI Group mainly uses short-term deposits and highly safe marketable securities for fund management. Also, it raises its funds primarily through borrowings from financial institutions and issuance of corporate bonds. The Group uses derivatives to hedge risk as described below, and does not engage in speculative transactions.

#### (2) Description of financial instruments, related risks, and risk management system

The Group strives to mitigate its customers' credit risks associated with notes and accounts receivable, which are operating receivables, by carrying out customer credit investigations in accordance with regulations for the management of accounts receivable of individual companies.

For borrowings, the Group raises short-term funds mainly for working capital and long-term funds for working capital and capital investment. For borrowings exposed to the interest rate risk, the Group applies derivative instruments (interest rate swap transactions) to hedge its risk.

Derivative transactions consist of forward foreign exchange contracts, which aim to hedge exchange rate fluctuation risks related to foreign currency-denominated receivables and payables, and interest rate swap transactions, which aim to hedge interest rate fluctuation risks related to the payment of borrowings. The assessment of hedge effectiveness for interest rate swap transactions that satisfy the requirements for special treatment is omitted. The Group executes and manages derivative transactions in accordance with the OKI Group's policy.

Financing related liquidity risk is managed by the Finance Department preparing and updating funding plans in a timely manner based on information from each department, and aiming to maintain liquidity on hand.

#### (3) Supplemental explanation regarding the disclosure concerning fair value of financial instruments

The fair value of financial instruments is based on market prices, but if no market prices are available, their fair value reflects the value reasonably calculated. Because fluctuation factors are incorporated into the calculation of the said value, it may change if different prerequisites, etc. are used. Contract amounts, etc. related to derivative transactions described in "12. Derivatives" do not indicate market risks related to these transactions.

#### 2. Disclosure concerning fair value of financial instruments

As of March 31, 2024 (consolidated balance sheet date), the amount recorded in the consolidated balance sheet, fair value, and the amount of differences were as shown in the table below. Thousands of LLC dollars Millions of yor

|   | Millions of yen                           |            |            |   | Thousands of U.S. dollars |            |                                  |            |            |
|---|---|------------|------------|---|---------------------------|------------|----------------------------------|------------|------------|
|   |   | 2024       |            |   | 2023                      |            |                                  | 2024       |            |
|   | Amount<br>recorded<br>in balance<br>sheet | Fair value | Difference | Amount<br>recorded<br>in balance<br>sheet | Fair value                | Difference | Amount recorded in balance sheet | Fair value | Difference |
| (1) Investments in securities(*2)       | ¥35,736                                   | ¥35,748    | ¥ 11       | ¥ 25,744                                  | ¥25,758                   | ¥ 14       | \$236,662                        | \$236,741  | \$ 72      |
| (2) Long-term trade receivables         | 21,791                                    |            |            | 24,941                                    |                           |            | 144,311                          |            |            |
| Allowance for doubtful receivables (*3) | (4,024)                                   |            |            | (12,159)                                  |                           |            | (26,649)                         |            |            |
|   | 17,766                                    | 19,017     | 1,251      | 12,782                                    | 12,782                    | _          | 117,655                          | 125,940    | 8,284      |
| Total assets                            | 53,503                                    | 54,765     | 1,262      | 38,527                                    | 38,541                    | 14         | 354,324                          | 362,682    | 8,357      |
| (1) Long-term borrowings(*4)            | 73,293                                    | 73,624     | 331        | 50,688                                    | 51,040                    | 352        | 485,384                          | 487,576    | 2,192      |
| Total liabilities                       | 73,293                                    | 73,624     | 331        | 50,688                                    | 51,040                    | 352        | 485,384                          | 487,576    | 2,192      |
| Derivative transactions (*5)            | ¥ (31)                                    | ¥ (31)     | ¥ —        | ¥ (173)                                   | ¥ (173)                   | ¥ —        | \$ (205)                         | \$ (205)   | \$ -       |

<sup>\*1</sup> Notes are omitted on cash and deposits; notes and accounts receivable, and contract assets; notes and accounts payable; short-term borrowings, because they are settled within a short period and thus the fair values are close to the book values

\*2 Shares without market value (unlisted shares, amounts in the consolidated balance sheet is below) are not included in "(1) Investments in securities."

|                 | Millions | Thousands of U.S.<br>dollars |          |
|-----------------|----------|------------------------------|----------|
|                 | 2024     | 2023                         | 2024     |
| unlisted shares | ¥7,600   | ¥8,370                       | \$50,331 |

<sup>\*3</sup> Allowance for doubtful receivables specifically provided for long-term trade receivables is deducted

<sup>\*4</sup> As of March 31, 2024 and 2023, Long-term borrowing (¥23,276 million (\$154,146 thousand) and ¥19,420 million) that are due within one year are classified as short-term" borrowings in the consolidated balance sheet.

<sup>\*5</sup> The amount of the receivables and payables derived from derivative transactions is presented on a net basis and the amounts in parentheses are liabilities as the result of netting.

#### Notes:

1. Redemption schedule for monetary assets and securities with maturity dates as of March 31, 2024 and 2023:

|                               |               | Millions of yen          |                           |               |  |  |  |
|-------------------------------|---------------|--------------------------|---------------------------|---------------|--|--|--|
|                               |               | 2024                     |                           |               |  |  |  |
|                               | Within 1 year | Between 1 and<br>5 years | Between 5 and<br>10 years | Over 10 years |  |  |  |
| Cash and deposits             | ¥ 35,044      | ¥ —                      | ¥ —                       | ¥ —           |  |  |  |
| Notes and accounts receivable | 108,805       | 5,310                    | _                         | _             |  |  |  |
| Total                         | ¥143,849      | ¥5,310                   | ¥ —                       | ¥ —           |  |  |  |

|                               |               | Millions of yen          |                           |               |  |  |  |
|-------------------------------|---------------|--------------------------|---------------------------|---------------|--|--|--|
|                               |               | 2023                     |                           |               |  |  |  |
|                               | Within 1 year | Between 1 and<br>5 years | Between 5 and<br>10 years | Over 10 years |  |  |  |
| Cash and deposits             | ¥ 37,746      | ¥ —                      | ¥ —                       | ¥ —           |  |  |  |
| Notes and accounts receivable | 88,438        | 6,160                    | _                         | _             |  |  |  |
| Total                         | ¥126,184      | ¥6,160                   | ¥ —                       | ¥ —           |  |  |  |

|                               | Thousands of U.S. dollars |                          |                           |               |  |  |
|-------------------------------|---------------------------|--------------------------|---------------------------|---------------|--|--|
|                               |                           | 2024                     |                           |               |  |  |
|                               | Within 1 year             | Between 1 and<br>5 years | Between 5 and<br>10 years | Over 10 years |  |  |
| Cash and deposits             | \$232,079                 | \$ —                     | \$ —                      | \$ —          |  |  |
| Notes and accounts receivable | 720,562                   | 35,165                   | _                         | _             |  |  |
| Total                         | \$952,642                 | \$35,165                 | \$ —                      | \$ —          |  |  |

2. Repayment schedule for long-term borrowings and other interest-bearing debt at of March 31, 2024 and 2023:

|                       | Millions of yen |                          |                          |                          |                          |              |
|-----------------------|-----------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------|
|                       | 2024            |                          |                          |                          |                          |              |
|                       | Within 1 year   | Between 1 and<br>2 years | Between 2 and<br>3 years | Between 3 and<br>4 years | Between 4 and<br>5 years | Over 5 years |
| Short-term borrowings | ¥36,736         | ¥ —                      | ¥ —                      | ¥ —                      | ¥ —                      | ¥ —          |
| Long-term borrowings  | 23,276          | 17,944                   | 15,228                   | 10,220                   | 6,625                    | _            |
| Total                 | ¥60,012         | ¥17,944                  | ¥15,228                  | ¥10,220                  | ¥6,625                   | ¥ —          |

|                       |               | Millions of yen          |                          |                          |                          |              |  |
|-----------------------|---------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------|--|
|                       |               | 2023                     |                          |                          |                          |              |  |
|                       | Within 1 year | Between 1 and<br>2 years | Between 2 and<br>3 years | Between 3 and<br>4 years | Between 4 and<br>5 years | Over 5 years |  |
| Short-term borrowings | ¥67,294       | ¥ —                      | ¥ —                      | ¥ —                      | ¥ —                      | ¥ —          |  |
| Long-term borrowings  | 19,420        | 14,426                   | 9,094                    | 6,378                    | 1,370                    | _            |  |
| Total                 | ¥86,714       | ¥14,426                  | ¥9,094                   | ¥6,378                   | ¥1,370                   | ¥ —          |  |

|                       | Thousands of U.S. dollars |                          |                          |                          |                          |              |
|-----------------------|---------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------|
|                       | 2024                      |                          |                          |                          |                          |              |
|                       | Within 1 year             | Between 1 and<br>2 years | Between 2 and<br>3 years | Between 3 and<br>4 years | Between 4 and<br>5 years | Over 5 years |
| Short-term borrowings | \$243,284                 | \$ —                     | \$ —                     | \$ —                     | \$ —                     | \$ —         |
| Long-term borrowings  | 154,145                   | 118,834                  | 100,847                  | 67,682                   | 43,874                   | _            |
| Total                 | \$397,430                 | \$118,834                | \$100,847                | \$67,682                 | \$43,874                 | \$-          |

#### 3. Matters concerning components of fair value of financial instruments by appropriate category, etc.

The fair value of financial instruments is categorized into the following three levels, depending on the observability and significance of the inputs used to calculate the fair value.

- Level 1: The fair value that is calculated from the market price associated with the asset or liability subject to the calculation of given fair value in the active market, among inputs used to calculate an observable fair value
- Level 2: The fair value that is calculated using inputs other than the inputs applicable to Level 1, among inputs used to calculate an observable fair value
- Level 3: The fair value that is calculated using inputs that are used for calculation of unobservable fair value

  In the case where more than one input is used, among inputs that have a significant impact on the calculation of the fair value, the fair value is categorized into the level with the lowest priority for calculation of the fair value, among the levels to which those inputs belong.

#### (1) Financial instruments listed in the consolidated balance sheet with their fair value

|                             | 2024    |                    |            |         |  |
|-----------------------------|---------|--------------------|------------|---------|--|
|                             |         | Fair value (Millio | ns of yen) |         |  |
|                             | Level 1 | Level 2            | Level 3    | Total   |  |
| Investments in securities   |         |                    |            |         |  |
| Other negotiable securities |         |                    |            |         |  |
| Equity Securities           | ¥35,730 | ¥ —                | ¥ —        | ¥35,730 |  |
| Derivative transactions*    | ¥ —     | ¥(31)              | ¥ —        | ¥ (31)  |  |

|                             |         | 2023              |             |         |  |  |
|-----------------------------|---------|-------------------|-------------|---------|--|--|
|                             |         | Fair value (Milli | ons of yen) |         |  |  |
|                             | Level 1 | Level 2           | Level 3     | Total   |  |  |
| Investments in securities   |         |                   |             |         |  |  |
| Other negotiable securities |         |                   |             |         |  |  |
| Equity Securities           | ¥25,734 | ¥ —               | ¥ —         | ¥25,734 |  |  |
| Derivative transactions*    | ¥ —     | ¥(173)            | ¥ —         | ¥ (173) |  |  |

<sup>\*</sup>Net claims receivable and payable incurred from derivative transactions are shown in net amount, and items whose totals are net liabilities are shown in brackets.

|                             | 2024      |  |             |           |  |  |
|-----------------------------|-----------|--|-------------|-----------|--|--|
|                             |           | Fair value (Thousands of U.S. dollars) |             |           |  |  |
|                             | Level 1   | Level 2                                | Level 3     | Total     |  |  |
| Investments in securities   |           |  |             |           |  |  |
| Other negotiable securities |           |  |             |           |  |  |
| Equity Securities           | \$236,622 | \$ —                                   | \$ <i>—</i> | \$236,622 |  |  |
| Derivative transactions*    | \$ —      | \$(205)                                | \$ —        | \$ (205)  |  |  |

#### (2) Financial instruments other than those listed in the consolidated balance sheet with their fair value

|                             |         | 2024             |              |         |  |  |  |  |
|-----------------------------|---------|------------------|--------------|---------|--|--|--|--|
|                             |         | Fair value (Mill | ions of yen) |         |  |  |  |  |
|                             | Level 1 | Level 2          | Level 3      | Total   |  |  |  |  |
| Investments in securities   |         |                  |              |         |  |  |  |  |
| Other negotiable securities |         |                  |              |         |  |  |  |  |
| Golf club memberships       | ¥ —     | ¥ 17             |              | ¥ 17    |  |  |  |  |
| Long-term trade receivables | _       | _                | 19,017       | 19,017  |  |  |  |  |
| Long-term borrowings        | ¥ —     | ¥73,624          |              | ¥73,624 |  |  |  |  |

|                             |         | 2023              | 3           |         |
|-----------------------------|---------|-------------------|-------------|---------|
|                             |         | Fair value (Milli | ons of yen) |         |
|                             | Level 1 | Level 2           | Level 3     | Total   |
| Investments in securities   |         |                   |             |         |
| Other negotiable securities |         |                   |             |         |
| Golf club memberships       | ¥ —     | ¥ 24              | ¥ —         | ¥ 24    |
| Long-term trade receivables | _       | _                 | 12,782      | 12,782  |
| Long-term borrowings        | ¥ —     | ¥51,040           | ¥ —         | ¥51,040 |

|                             | 2024                          |                      |                    |           |  |  |  |
|-----------------------------|-------------------------------|----------------------|--------------------|-----------|--|--|--|
|                             |                               | Fair value (Thousand | s of U.S. dollars) |           |  |  |  |
|                             | Level 1 Level 2 Level 3 Total |                      |                    |           |  |  |  |
| Investments in securities   |                               |                      |                    |           |  |  |  |
| Other negotiable securities |                               |                      |                    |           |  |  |  |
| Golf club memberships       | \$ —                          | \$ 112               | \$ —               | \$ 112    |  |  |  |
| Long-term trade receivables | _                             | _                    | 125,940            | 125,940   |  |  |  |
| Long-term borrowings        | \$ <i>—</i>                   | \$487,576            | \$ —               | \$487,576 |  |  |  |

Note: Fair value evaluation technique and inputs for fair value calculation

Investments in securities

Listed shares and golf club memberships are evaluated using the market price. Since listed shares are traded in the active market, the fair value is categorized in Level 1. On the other hand, golf club memberships are traded in the inactive market at the market value of the same asset; therefore, the fair value is categorized in Level 2.

Long-term trade receivables

The fair values of long-term trade receivables are calculated by discounting estimated cash flows, which are considered recoverable from business partners, for a period that is considered to be

required for recovery. Based on this, the fair value is categorized in Level 3.

Long-term borrowings

The fair value of these items is based primarily on the method of calculation whereby the sum of principal and interest is discounted by an assumed interest rate on the assumption that the said sum is freshly borrowed in a similar manner. Some long-term borrowings with floating interest rates are prescribed to be subject to special accounting treatment applicable to interest rate swaps. Hence, the fair value of a long-term borrowings are based on the method of calculation whereby the sum of principal and interest, treated in combination with the said interest rate swap, is discounted by a reasonably estimable interest rate on the assumption that the said amount is freshly borrowed in a similar manner. The fair value of the long-term borrowings are categorized in Level 2.

Derivative transactions

The fair value is calculated based on the price presented by the partner financial institutions, and is categorized in Level 2. Derivative transactions subject to special accounting treatment applicable to interest rate swaps are treated in combination with long-term borrowings as hedged items. Hence, their fair value is included in that of long-term borrowings.

#### 11. Securities

#### 1. Trading Securities

Not applicable

#### 2. Bonds Held to Maturity:

Not applicable

#### 3. Other Securities:

Securities at March 31, 2024 and 2023 were summarized as follows. Securities for which it is extremely difficult to reasonably measure its fair value are not included in the table below.

|  |   |                   | Millions   | of yen                                    |                   |            | Thousands of U.S. dollars                 |                   |            |
|--|---|-------------------|------------|---|-------------------|------------|---|-------------------|------------|
|  |   | 2024              |            |   | 2023              |            |   | 2024              |            |
|  | Amount<br>recorded<br>in balance<br>sheet | Acquisition costs | Difference | Amount<br>recorded<br>in balance<br>sheet | Acquisition costs | Difference | Amount<br>recorded<br>in balance<br>sheet | Acquisition costs | Difference |
| Other securities whose fair value recorded in balance sheet exceeds their acquisition costs: |   |                   |            |   |                   |            |   |                   |            |
| Equity securities  | ¥34,436                                   | ¥21,285           | ¥13,151    | ¥ 6,828                                   | ¥ 4,551           | ¥2,277     | \$228,052                                 | \$140,960         | \$87,092   |
| Subtotal   | 34,436                                    | 21,285            | 13,151     | 6,828                                     | 4,551             | 2,277      | 228,052                                   | 140,960           | 87,092     |
| Other securities whose fair value recorded in balance sheet exceeds their acquisition costs: |   |                   |            |   |                   |            |   |                   |            |
| Equity securities  | 1,299                                     | 1,459             | (160)      | 18,916                                    | 19,661            | (744)      | 8,602                                     | 9,662             | (1,059)    |
| Subtotal   | 1,299                                     | 1,459             | (160)      | 18,916                                    | 19,661            | (744)      | 8,602                                     | 9,662             | (1,059)    |
| Total  | ¥35,736                                   | ¥22,745           | ¥12,991    | ¥25,744                                   | ¥24,212           | ¥1,532     | \$236,662                                 | \$150,629         | \$86,033   |

#### 4. Sales of other securities for the years ended March 31, 2024 and 2023 were as follows:

|                   | Millions of yen    |               |               |                    |               | Thousands of U.S. dollars |                    |               |               |
|-------------------|--------------------|---------------|---------------|--------------------|---------------|---------------------------|--------------------|---------------|---------------|
|                   | 2024               |               |               | 2023               |               |                           | 2024               |               |               |
|                   | Proceed from sales | Gain on sales | Loss on sales | Proceed from sales | Gain on sales | Loss on sales             | Proceed from sales | Gain on sales | Loss on sales |
| Equity securities | ¥2,378             | ¥856          | ¥0            | ¥774               | ¥252          | ¥2                        | \$15,748           | \$5,668       | \$0           |
| Total             | ¥2,378             | ¥856          | ¥0            | ¥774               | ¥252          | ¥2                        | \$15,748           | \$5,668       | \$0           |

#### 5. Impairment losses on securities

Year ended March 31, 2023 Not applicable

Year ended March 31, 2024 Not applicable

## 12. Derivatives

Derivative transactions at March 31, 2024 and 2023 were as follows:

# 1. Derivative transactions which do not qualify for hedge accounting

# (i) Currency related

|                                    | Millions of yen    |                                   |            |                           | Thousands of U.S. dollars |                                   |            |                           |  |
|------------------------------------|--------------------|-----------------------------------|------------|---------------------------|---------------------------|-----------------------------------|------------|---------------------------|--|
|                                    |                    | 202                               | 24         |                           | 2024                      |                                   |            |                           |  |
|                                    | Contract<br>amount | Contract<br>amount over<br>1 year | Fair value | Unrealized<br>gain / loss | Contract amount           | Contract<br>amount over<br>1 year | Fair value | Unrealized<br>gain / loss |  |
| Forward foreign exchange contract: |                    |                                   |            |                           |                           |                                   |            |                           |  |
| Sell:                              |                    |                                   |            |                           |                           |                                   |            |                           |  |
| Euro                               | ¥1,540             | ¥ —                               | ¥(173)     | ¥(173)                    | \$10,198                  | \$ —                              | \$(1,145)  | \$(1,145)                 |  |
| Buy:                               |                    |                                   |            |                           |                           |                                   |            |                           |  |
| U.S. dollars                       | 1,282              | _                                 | 155        | 155                       | 8,490                     | _                                 | 1,026      | 1,026                     |  |
| Total                              | ¥2,822             | ¥ —                               | ¥ (18)     | ¥ (18)                    | \$18,688                  | \$ —                              | \$ (119)   | \$ (119)                  |  |

|                                    | Millions of yen  |     |        |        |  |  |
|------------------------------------|--|-----|--------|--------|--|--|
|                                    |  | 202 | 23     |        |  |  |
|                                    | Contract Contract Un<br>amount amount over Fair value ga<br>1 year |     |        |        |  |  |
| Forward foreign exchange contract: |  |     |        |        |  |  |
| Sell:                              |  |     |        |        |  |  |
| Euro                               | ¥2,757   | ¥ — | ¥ (10) | ¥ (10) |  |  |
| Buy:                               |  |     |        |        |  |  |
| U.S. dollars                       | 2,221  | _   | (130)  | (130)  |  |  |
| Total                              | ¥4,979   | ¥ — | ¥(141) | ¥(141) |  |  |

(ii) Interest rate related Not applicable

#### 2. Derivative transactions which qualify for hedge accounting

#### (i) Currency related

|                       |  | Millions of yen    |                                   |            | Thou               | isands of U.S. do                 | ollars     |   |
|-----------------------|--|--------------------|-----------------------------------|------------|--------------------|-----------------------------------|------------|---|
|                       |  |                    | 2024                              |            |                    | 2024                              | 024        |   |
|                       | Hedged item                                | Contract<br>amount | Contract<br>amount over<br>1 year | Fair value | Contract<br>amount | Contract<br>amount over<br>1 year | Fair value |   |
| Forward foreign excha | nge contract (Principle-based accounting): |                    |                                   |            |                    |                                   |            |   |
| Sell:                 |  |                    |                                   |            |                    |                                   |            |   |
| Euro                  | Accounts receivable                        | ¥ 8,591            | ¥ —                               | ¥(258)     | \$ 56,894          | \$ <i>—</i>                       | \$(1,708)  | ) |
| Buy:                  |  |                    |                                   |            |                    |                                   |            |   |
| U.S. dollars          | Accounts payable                           | 7,636              | _                                 | 244        | 50,569             | _                                 | 1,615      | , |
| Total                 |  | ¥16,227            | ¥ —                               | ¥ (13)     | \$107,463          | \$ —                              | \$ (86)    | ) |

|                         |  |                    | Millions of yen                   |            |
|-------------------------|--|--------------------|-----------------------------------|------------|
|                         |  |                    | 2023                              |            |
|                         | Hedged item                              | Contract<br>amount | Contract<br>amount over<br>1 year | Fair value |
| Forward foreign exchang | e contract (Principle-based accounting): |                    |                                   |            |
| Sell:                   |  |                    |                                   |            |
| Euro                    | Accounts receivable                      | ¥ 6,497            | ¥ —                               | ¥(166)     |
| Buy:                    |  |                    |                                   |            |
| U.S. dollars            | Accounts payable                         | 5,745              | _                                 | 134        |
| Total                   |  | ¥12,242            | ¥ —                               | ¥ (32)     |

#### (ii) Interest rate related

|  | Millions of yen                                 | Thousands of U.S. dollars                             |  |  |
|--|---|---|--|--|
|  | 2024  | 2024  |  |  |
| Hedged item                                      | Contract Contract amount over Fair value 1 year | Contract Contract<br>amount over Fair value<br>1 year |  |  |
| Interest rate swaps (Special treatment):         |   |   |  |  |
| Pay fixed/ receive floating Long-term borrowings | ¥61,965 ¥41,957 *                               | \$410,364 \$277,860 *                                 |  |  |

|                                   |                      |                    | Millions of yen                   |            |
|-----------------------------------|----------------------|--------------------|-----------------------------------|------------|
|                                   |                      |                    | 2023                              |            |
|                                   | Hedged item          | Contract<br>amount | Contract<br>amount over<br>1 year | Fair value |
| Interest rate swaps (Special trea | tment):              |                    |                                   |            |
| Pay fixed/ receive floating       | Long-term borrowings | ¥40,278            | ¥24,120                           | *          |

<sup>\*</sup> Derivative transactions subject to special treatment applied to interest rate swaps are treated in combination with long-term borrowings as hedged items. Hence, their fair value is included in that of long-term borrowings.

#### 13. Retirement benefits

#### 1. Overview of the retirement benefit system adopted

The Company and domestic consolidated subsidiaries have funded and unfunded defined benefit plans and defined contribution plans. The noncontributory defined benefit plan that is a funded plan adopts a cash balance plan. In this plan, amount of benefit in which the "Point" based on the pay level is multiplied by rate based on the Japanese Government Bonds is provided to employee as pension or lump-sum payment.

The lump-sum retirement benefit is provided employee in accordance with the "Point" based on the business results, and the length of service. The lump-sum retirement payment plans are unfunded plans excluding the Company and certain consolidated subsidiary. The Company's and certain consolidated subsidiary's plan are a funded plan due to contribution to the pension and retirement benefit trust.

Several overseas consolidated subsidiaries have defined benefit and defined contribution pension plans.

The Company and certain consolidated subsidiary set up the retirement benefit trust for defined benefit plans and lump-sum retirement payment plans.

Certain consolidated subsidiaries appraise projected benefit obligation and retirement benefit expenses of lump-sum retirement payment plans by the simplified method.

The Company's and certain consolidated subsidiaries are members of the OKI corporate pension fund that is a multiemployer pension plans. The following amounts include multiemployer pension plans.

#### 2. Defined benefit plan

(1) The changes in the retirement benefit obligation during the years ended March 31, 2024 and 2023 were as follows:

|  | Million | Thousands of U.S.<br>dollars |           |
|--|---------|------------------------------|-----------|
|  | 2024    | 2023                         | 2024      |
| Retirement benefit obligation at April 1, 2023 and 2022  | ¥96,879 | ¥101,013                     | \$641,582 |
| Service cost   | 2,579   | 2,807                        | 17,079    |
| Interest cost  | 1,293   | 1,206                        | 8,562     |
| Actuarial gain (loss)                                    | 804     | (69)                         | 5,324     |
| Retirement benefit paid                                  | (8,172) | (8,134)                      | (54,119)  |
| Other  | (636)   | 54                           | (4,211)   |
| Retirement benefit obligation at March 31, 2024 and 2023 | ¥92,748 | ¥ 96,879                     | \$614,225 |

(2) The changes in plan assets during the years ended March 31, 2024 and 2023 were as follows:

|   | Million  | Thousands of U.S.<br>dollars |           |
|---|----------|------------------------------|-----------|
|   | 2024     | 2023                         | 2024      |
| Plan assets at April 1, 2023 and 2022         | ¥ 93,165 | ¥100,140                     | \$616,986 |
| Expected return on plan assets                | 1,506    | 2,422                        | 9,973     |
| Actuarial gain (loss)                         | 11,934   | (4,667)                      | 79,033    |
| Contributions by the Company and subsidiaries | 464      | 1,288                        | 3,072     |
| Retirement benefits paid                      | (4,974)  | (6,018)                      | (32,940)  |
| Plan assets at March 31, 2024 and 2023        | ¥102,096 | ¥ 93,165                     | \$676,132 |

(3) The following table sets forth the funded status of the plans and the amounts recognized in the consolidated balance sheets as of March 31, 2024 and 2023 for the Company's and the consolidated subsidiaries' defined benefit plans:

|  | Million   | Thousands of U.S.<br>dollars |             |
|--|-----------|------------------------------|-------------|
|  | 2024      | 2023                         | 2024        |
| Funded retirement benefit obligation                       | ¥76,963   | ¥ 81,132                     | \$ 509,688  |
| Plan assets at fair value                                  | (102,096) | (93,165)                     | (676,132)   |
|  | (25,132)  | (12,032)                     | (166,437)   |
| Unfunded retirement benefit obligation                     | 15,785    | 15,746                       | 104,536     |
| Net liability for retirement benefits in the balance sheet | ¥ (9,347) | ¥ 3,713                      | \$ (61,900) |
|  |           |                              |             |
| Liability for retirement benefits                          | 27,887    | 30,906                       | 184,682     |
| Asset for retirement benefits                              | (37,234)  | (27,192)                     | (246,582)   |
| Net asset for retirement benefits in the balance sheet     | ¥ (9,347) | ¥ 3,713                      | \$ (61,900) |

(4) The components of retirement benefit expense for the years ended March 31, 2024 and 2023 were as follows:

|                                       | Millions | dollars |          |
|---------------------------------------|----------|---------|----------|
|                                       | 2024     | 2023    | 2024     |
| Service cost                          | ¥ 2,579  | ¥ 2,807 | \$17,079 |
| Interest cost                         | 1,293    | 1,206   | 8,562    |
| Expected return on plan assets        | (1,506)  | (2,422) | (9,973)  |
| Amortization of actuarial gain (loss) | (725)    | (388)   | (4,801)  |
| Amortization of prior service cost    | 72       | (547)   | 476      |
| Other                                 | 117      | 188     | 774      |
| Retirement benefit expense            | ¥ 1,831  | ¥ 843   | \$12,125 |

(5) The components of retirement benefits liability adjustments included in other comprehensive income (before tax effect) for the years ended March 31, 2024 and 2023 were as follows:

|                       | Millions | Thousands of U.S.<br>dollars |          |
|-----------------------|----------|------------------------------|----------|
|                       | 2024     | 2023                         | 2024     |
| Prior service cost    | ¥ 72     | ¥ (547)                      | \$ 476   |
| Actuarial gain (loss) | 10,274   | (4,999)                      | 68,039   |
| Total                 | ¥10,347  | ¥(5,546)                     | \$68,523 |

(6) The components of retirement benefits liability adjustments included in accumulated other comprehensive income (before tax effect) as of March 31, 2024 and 2023 were as follows:

|                                    | Millions | of yen | Thousands of U.S.<br>dollars |
|------------------------------------|----------|--------|------------------------------|
|                                    | 2024     | 2023   | 2024                         |
| Unrecognized prior service cost    | ¥ 371    | ¥ 444  | \$ 2,456                     |
| Unrecognized actuarial gain (loss) | (5,880)  | 4,394  | (38,940)                     |
| Total                              | ¥(5,509) | ¥4,838 | \$(36,483)                   |

#### (7) Plan assets

(i) The fair value of plan assets, by major category, as a percentage of total plan assets as of March 31, 2024 and 2023 were as follows:

|              | 2024 | 2023 |
|--------------|------|------|
| Bonds        | 33%  | 37%  |
| Stocks       | 37   | 30   |
| Alternatives | 18   | 21   |
| Other        | 12   | 12   |
| Total        | 100% | 100% |

Note: 1. Alternatives consist primarily of investments in hedge funds and private equity.

(ii) The expected rate of return on plan assets has been estimated based on the average rate of return on plan assets of the latest 3 years.

(8) The assumptions used in accounting for the above plans were as follows:

|  | 2024    | 2023  | 2024     |
|--|---------|-------|----------|
| Discount rate                          | ¥ 371   | ¥ 444 | \$ 2,456 |
| Expected rate of return on plan assets | (5,880) | 4,394 | (38,940) |

#### 3. Defined contribution plan

The Company and domestic consolidated subsidiaries made required contributions to the defined contribution plans of ¥2,068 million (\$13,695 thousand) and ¥2,122 million for the years ended March 31, 2024 and 2023, respectively.

<sup>2.</sup> The retirement benefit trust consists of 22% of the total plan assets for the year ended March 31, 2024 and 18% of the total plan assets for the year ended March 31, 2023, respectively.

# 14. Stock Option Plan

The stock options outstanding as of March 31, 2024 were as follows:

# 1. The amount in relation to the stock options.

Not applicable.

# ${\bf 2. \ The \ size \ of \ stock \ option \ and \ its \ circumstances.}$

| Date of approval by shareholders                                      | July 29, 2016   | July 28, 2017   | July 27, 2018   |
|---|---|---|---|
| Grantees  | 4 directors and 13 executive officers   | 3 directors and 15 executive officers   | 2 directors and 16 executive officers   |
| Type of shares for which new subscription rights offered (Note below) | 55,700 shares of Common<br>stock  | 61,700 shares of Common<br>stock  | 60,400 shares of Common<br>stock  |
| After the resolution  |   |   |   |
| End of the preceding term   | 17,900 shares   | 26,100 shares   | 29,800 shares   |
| Vested  | _   | _   | _   |
| Exercised   | 5,400 shares  | 8,800 shares  | 12,500 shares   |
| Cancelled   | _   | _   | _   |
| Outstanding   | 12,500 shares   | 17,300 shares   | 17,300 shares   |
| Date of issuance  | August 16, 2016   | August 15, 2017   | August 14, 2018   |
| Condition of exercising   | Grantees are eligible for a pro-<br>rated portion of their grant<br>if they leave the Company<br>during the vesting period. | Grantees are eligible for a pro-<br>rated portion of their grant<br>if they leave the Company<br>during the vesting period. | Grantees are eligible for a pro-<br>rated portion of their grant<br>if they leave the Company<br>during the vesting period. |
| Vesting period  | April 1, 2016–<br>March 31, 2017  | April 1, 2017–<br>March 31, 2018  | April 1, 2018–<br>March 31, 2019  |
| Exercise price  | ¥1<br>(\$0.00)  | ¥1<br>(\$0.00)  | ¥1<br>(\$0.00)  |
| Exercisable period  | August 17, 2016–<br>August 16, 2041   | August 16, 2017–<br>August 15, 2042   | August 15, 2018–<br>August 14, 2043   |
| Official price at the date of offered                                 | ¥860<br>(\$5.69)  | ¥1,000<br>(\$6.62)  | ¥878<br>(\$5.81)  |

| Date of approval by shareholders                                      | July 26, 2019   | July 30, 2020   |
|---|---|---|
| Grantees  | 4 directors and 14 executive officers   | 4 directors and 13 executive officers   |
| Type of shares for which new subscription rights offered (Note below) | 61,600 shares of Common<br>stock  | 60,500 shares of Common<br>stock  |
| After the resolution  |   |   |
| End of the preceding term   | 33,700 shares   | 41,400 shares   |
| Vested  | _   | _   |
| Exercised   | 15,200 shares   | 16,900 shares   |
| Cancelled   | _   | _   |
| Outstanding   | 18,500 shares   | 24,500 shares   |
| Date of issuance  | August 14, 2019   | August 18, 2020   |
| Condition of exercising   | Grantees are eligible for a pro-<br>rated portion of their grant<br>if they leave the Company<br>during the vesting period. | Grantees are eligible for a pro-<br>rated portion of their grant<br>if they leave the Company<br>during the vesting period. |
| Vesting period  | April 1, 2019–<br>March 31, 2020  | April 1, 2020–<br>March 31, 2021  |
| Exercise price  | ¥1<br>(\$0.00)  | ¥1<br>(\$0.00)  |
| Exercisable period  | August 15, 2019–<br>August 14, 2044   | August 19, 2020–<br>August 18, 2045   |
| Official price at the date of offered                                 | ¥961<br>(\$6.36)  | ¥526<br>(\$3.48)  |

Note: The amount is converted into the number of shares.

#### 3. The evaluation of fair value of stock option

There were no stock options granted during the fiscal year ended March 31, 2024.

#### 4. The method of estimating the number of stock options vested

Fundamentally, only the actual number of cancelled stock options is shown as it is difficult to estimate the possible number of cancelled stock options.

## 15. Income taxes

# 1. Deferred tax assets and liabilities at March 31, 2024 and 2023 consisted of the following:

|  | Million   | Millions of yen |             |
|--|-----------|-----------------|-------------|
|  | 2024      | 2023            | 2024        |
| Deferred tax assets:   |           |                 |             |
| Loss carryforwards (Note)  | ¥ 22,901  | ¥ 23,513        | \$ 151,662  |
| Liability for retirement benefits  | 11,171    | 12,436          | 73,980      |
| Accrued bonuses  | 4,056     | 3,636           | 26,860      |
| Write-downs of inventories   | 2,679     | 2,492           | 17,741      |
| Excess of allowance for doubtful receivables and bad debts expenses      | 1,191     | 2,397           | 7,887       |
| Provision for loss on construction contracts                             | 1,112     | 989             | 7,364       |
| Excess depreciation  | 1,016     | 900             | 6,728       |
| Asset retirement obligations   | 870       | 862             | 5,761       |
| Balance of trust property with retirement benefits                       | 801       | 658             | 5,304       |
| Other  | 4,650     | 5,457           | 30,794      |
| Gross deferred tax assets  | 50,453    | 53,345          | 334,125     |
| Valuation allowance for tax loss carryforwards (Note)                    | (20,530)  | (22,613)        | (135,960)   |
| Valuation allowance for deductible temporary differences                 | (8,375)   | (21,104)        | (55,463)    |
| Less: Valuation allowance  | (28,905)  | (43,718)        | (191,423)   |
| Total deferred tax assets  | 21,547    | 9,627           | 142,695     |
| Deferred tax liabilities:  |           |                 |             |
| Asset for retirement benefits  | (11,342)  | (8,483)         | (75,112)    |
| Write-ups of investments in securities                                   | (5,050)   | (5,723)         | (33,443)    |
| Net unrealized holding gain (loss) on other securities                   | (3,928)   | (424)           | (26,013)    |
| Taxable unrealized gain on contribution of securities to a pension trust | (1,866)   | (1,916)         | (12,357)    |
| Other  | (2,437)   | (2,116)         | (16,139)    |
| Total deferred tax liabilities   | (24,625)  | (18,664)        | (163,079)   |
| Net deferred tax liabilities   | ¥ (3,077) | ¥ (9,036)       | \$ (20,377) |

Note: The amount by tax loss carryforward for tax and the deferred tax asset due date  $\frac{1}{2}$ 

|                           | Millions of yen |                          |                          |                          |                          |              |          |  |
|---------------------------|-----------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------|----------|--|
|                           |                 | 2024                     |                          |                          |                          |              |          |  |
|                           | Withtin 1 year  | Between 1<br>and 2 years | Between 2<br>and 3 years | Between 3<br>and 4 years | Between 4<br>and 5 years | Over 5 years | Total    |  |
| Loss carryforwards        | ¥ 214           | ¥ 479                    | ¥ 1,323                  | ¥ 631                    | ¥ 479                    | ¥ 19,773     | ¥ 22,901 |  |
| Less: Valuation allowance | (214)           | (475)                    | (1,323)                  | (614)                    | (471)                    | (17,429)     | (20,530) |  |
| Deferred tax assets       | ¥ —             | ¥ 3                      | ¥ —                      | ¥ 17                     | ¥ 7                      | ¥ 2,343      | ¥ 2,371  |  |

|                           |                | Millions of yen          |                          |                          |                          |              |          |
|---------------------------|----------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------|----------|
|                           |                | 2023                     |                          |                          |                          |              |          |
|                           | Withtin 1 year | Between 1<br>and 2 years | Between 2<br>and 3 years | Between 3<br>and 4 years | Between 4<br>and 5 years | Over 5 years | Total    |
| Loss carryforwards        | ¥ 303          | ¥ 221                    | ¥ 894                    | ¥ 2,854                  | ¥ 163                    | ¥ 19,075     | ¥ 23,513 |
| Less: Valuation allowance | (302)          | (214)                    | (889)                    | (2,002)                  | (163)                    | (19,040)     | (22,613) |
| Deferred tax assets       | ¥ 1            | ¥ 7                      | ¥ 5                      | ¥ 851                    | ¥ —                      | ¥ 34         | ¥ 900    |

Thousands of U.S. dollars

|                           |                |                          |                          | 2024                     |                          |              |            |
|---------------------------|----------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------|------------|
|                           | Withtin 1 year | Between 1<br>and 2 years | Between 2<br>and 3 years | Between 3<br>and 4 years | Between 4<br>and 5 years | Over 5 years | Total      |
| Loss carryforwards        | \$ 1,417       | \$ 3,172                 | \$ 8,761                 | \$ 4,178                 | \$ 3,172                 | \$ 130,947   | \$ 151,662 |
| Less: Valuation allowance | (1,417)        | (3,145)                  | (8,761)                  | (4,066)                  | (3,119)                  | (115,423)    | (135,960)  |
| Deferred tax assets       | \$ —           | \$ 27                    | \$ —                     | \$ 112                   | \$ 53                    | \$ 15,524    | \$ 15,702  |

2. Income taxes applicable to the Company and domestic consolidated subsidiaries comprised corporation tax, inhabitants' taxes and enterprise tax, which, in the aggregate, resulted in statutory tax rates of approximately 31% for the years ended March 31, 2024 and 2023, respectively. Income taxes of the overseas consolidated subsidiaries are based generally on the tax rates applicable in their respective countries of incorporation. A reconciliation between the statutory tax rates and the effective tax rates as a percentage of profit (loss) before income taxes for the years ended March 31, 2024 and 2023 are summarized as follows:

|  | 2024    | 2023 |
|--|---------|------|
| Statutory tax rates  | 30.6%   | _    |
| Additions to (deductions from) income taxes resulting from:                      |         |      |
| Permanent differences not recognized for tax purposes such as dividends received | (0.9)   | _    |
| Permanent nondeductible differences such as entertainment expenses               | 13.7    | _    |
| Increase (decrease) in valuation allowance for deferred tax assets               | (80.2)  | _    |
| Per capita portion of inhabitants' taxes   | 1.5     | _    |
| Extinction of loss carryforwards   | 1.7     | _    |
| Difference in applicable tax rates of overseas subsidiaries                      | (3.3)   | _    |
| Other, net   | (4.2)   | _    |
| Effective tax rates  | (40.9)% | — %  |

Note: Not stated because loss before income taxes was recorded for the previous fiscal year.

3. Accounting process of corporate tax and local corporate tax or accounting process of tax effect accounting relating thereto

The Company and its domestic consolidated subsidiaries have applied the group tax sharing system, and in accordance with "Practical Solution on the Accounting and Disclosure Under the Group Tax Sharing System" (ASBJ PITF No. 42, August 12, 2021), the Company and its domestic consolidated subsidiaries have performed the accounting process of the corporate tax and local corporate tax or the accounting process of the tax effect accounting relating thereto and has disclosed such information.

# 16. Revenue Recognition

#### 1. Information on disaggregation of revenue from contracts with customers

From the years ended March 31, 2024, we have changed "Reportable segment".

"Revenue from contracts with customers" for the years ended March 31, 2023 were based on the divisions after the change.

|   | Millions of yen     |                         |                       |         |          |                 |          |  |
|---|---------------------|-------------------------|-----------------------|---------|----------|-----------------|----------|--|
|   |                     |                         |                       | 2024    |          |                 |          |  |
|   |                     | Reportable segment      |                       |         |          |                 |          |  |
| For the year ended March 31                       | Public<br>Solutions | Enterprise<br>Solutions | Component<br>Products | EMS     | Subtotal | Other<br>(Note) | Total    |  |
| <breakdown net="" of="" sales=""></breakdown>     |                     |                         |                       |         |          |                 |          |  |
| Revenue from contracts with customers             | ¥93,977             | ¥177,401                | ¥73,400               | ¥73,889 | ¥418,669 | ¥429            | ¥419,098 |  |
| Other revenue                                     | _                   | 2,742                   | 13                    | _       | 2,756    | _               | 2,756    |  |
| Total net sales                                   | 93,977              | 180,144                 | 73,413                | 73,889  | 421,425  | 429             | 421,854  |  |
| <geographical market=""></geographical>           |                     |                         |                       |         |          |                 |          |  |
| Revenue from contracts with customers             |                     |                         |                       |         |          |                 |          |  |
| Japan   | 91,089              | 170,976                 | 40,916                | 65,953  | 368,936  | 429             | 369,365  |  |
| Europe  | 129                 | 258                     | 18,690                | 714     | 19,792   | _               | 19,792   |  |
| Asia  | 2,759               | 6,064                   | 6,836                 | 6,124   | 21,784   | _               | 21,784   |  |
| North America                                     | _                   | _                       | 3,864                 | 1,071   | 4,935    | _               | 4,935    |  |
| Others  | _                   | 102                     | 3,092                 | 25      | 3,220    | _               | 3,220    |  |
| Other revenue                                     |                     |                         |                       |         |          |                 |          |  |
| Japan   | _                   | 2,742                   | 13                    | _       | 2,756    | _               | 2,756    |  |
| <timing of="" recognition="" revenue=""></timing> |                     |                         |                       |         |          |                 |          |  |
| Revenue from contracts with customers             |                     |                         |                       |         |          |                 |          |  |
| Revenue recognized at one point                   | 27,267              | 36,576                  | 66,963                | 69,685  | 200,493  | 62              | 200,555  |  |
| Revenue recognized over time                      | ¥66,710             | ¥140,825                | ¥ 6,436               | ¥ 4,204 | ¥218,176 | ¥367            | ¥218,543 |  |

Note: "Other" includes businesses that are not under the reporting segment, such as service provision.

|   |                     |                         |                       | Millions of yen |          |                 |          |  |
|---|---------------------|-------------------------|-----------------------|-----------------|----------|-----------------|----------|--|
|   |                     |                         |                       | 2024            |          |                 |          |  |
|   |                     | Reportable segment      |                       |                 |          |                 |          |  |
| For the year ended March 31                       | Public<br>Solutions | Enterprise<br>Solutions | Component<br>Products | EMS             | Subtotal | Other<br>(Note) | Total    |  |
| <breakdown net="" of="" sales=""></breakdown>     |                     |                         |                       |                 |          |                 |          |  |
| Revenue from contracts with customers             | ¥95,745             | ¥109,943                | ¥84,611               | ¥75,334         | ¥365,633 | ¥527            | ¥366,161 |  |
| Other revenue                                     | _                   | 2,916                   | 18                    | _               | 2,934    | _               | 2,934    |  |
| Total net sales                                   | 95,745              | 112,859                 | 84,629                | 75,334          | 368,568  | 527             | 369,096  |  |
| <geographical market=""></geographical>           |                     |                         |                       |                 |          |                 |          |  |
| Revenue from contracts with customers             |                     |                         |                       |                 |          |                 |          |  |
| Japan   | 93,341              | 102,222                 | 42,340                | 66,758          | 304,662  | 527             | 305,190  |  |
| Europe  | 32                  | 356                     | 24,126                | 920             | 25,435   | _               | 25,435   |  |
| Asia  | 2,371               | 7,357                   | 7,367                 | 6,192           | 23,288   | _               | 23,288   |  |
| North America                                     | _                   | _                       | 6,520                 | 1,445           | 7,965    | _               | 7,965    |  |
| Others  | _                   | 6                       | 4,256                 | 17              | 4,281    | _               | 4,281    |  |
| Other revenue                                     |                     |                         |                       |                 |          |                 |          |  |
| Japan   | _                   | 2,916                   | 18                    | _               | 2,934    | _               | 2,934    |  |
| <timing of="" recognition="" revenue=""></timing> |                     |                         |                       |                 |          |                 |          |  |
| Revenue from contracts with customers             |                     |                         |                       |                 |          |                 |          |  |
| Revenue recognized at one point                   | 32,912              | 24,562                  | 77,882                | 72,033          | 207,390  | 67              | 207,458  |  |
| Revenue recognized over time                      | ¥62,832             | ¥ 85,380                | ¥ 6,728               | ¥ 3,301         | ¥158,242 | ¥460            | ¥158,703 |  |

Note: "Other" includes businesses that are not under the reporting segment, such as service provision.

| Thousands | 6.1  |   | 1 11    |
|-----------|------|---|---------|
| Ihousands | Ot I | 5 | dollars |

|   | 2024                |                         |                       |           |             |         |             |  |
|---|---------------------|-------------------------|-----------------------|-----------|-------------|---------|-------------|--|
|   |                     | Re                      | Other                 |           |             |         |             |  |
| For the year ended March 31                       | Public<br>Solutions | Enterprise<br>Solutions | Component<br>Products | EMS       | Subtotal    | (Note)  | Total       |  |
| <breakdown net="" of="" sales=""></breakdown>     |                     |                         |                       |           |             |         |             |  |
| Revenue from contracts with customers             | \$622,364           | \$1,174,841             | \$486,092             | \$489,331 | \$2,772,642 | \$2,841 | \$2,775,483 |  |
| Other revenue                                     | _                   | 18,158                  | 86                    | _         | 18,251      | _       | 18,251      |  |
| Total net sales                                   | 622,364             | 1,193,006               | 486,178               | 489,331   | 2,790,894   | 2,841   | 2,793,735   |  |
| <geographical market=""></geographical>           |                     |                         |                       |           |             |         |             |  |
| Revenue from contracts with customers             |                     |                         |                       |           |             |         |             |  |
| Japan   | 603,238             | 1,132,291               | 270,966               | 436,774   | 2,443,284   | 2,841   | 2,446,125   |  |
| Europe  | 854                 | 1,708                   | 123,774               | 4,728     | 131,072     | _       | 131,072     |  |
| Asia  | 18,271              | 40,158                  | 45,271                | 40,556    | 144,264     | _       | 144,264     |  |
| North America                                     | _                   | _                       | 25,589                | 7,092     | 32,682      | _       | 32,682      |  |
| Others  | _                   | 675                     | 20,476                | 165       | 21,324      | _       | 21,324      |  |
| Other revenue                                     |                     |                         |                       |           |             |         |             |  |
| Japan   | _                   | 18,158                  | 86                    | _         | 18,251      | _       | 18,251      |  |
| <timing of="" recognition="" revenue=""></timing> |                     |                         |                       |           |             |         |             |  |
| Revenue from contracts with customers             |                     |                         |                       |           |             |         |             |  |
| Revenue recognized at one point                   | 180,576             | 242,225                 | 443,463               | 461,490   | 1,327,768   | 410     | 1,328,178   |  |
| Revenue recognized over time                      | \$441,788           | \$ 932,615              | \$ 42,622             | \$ 27,841 | \$1,444,874 | \$2,430 | \$1,447,304 |  |

Note: "Other" includes businesses that are not under the reporting segment, such as service provision.

#### 2. Information to understand the revenue in this fiscal year and onwards

(1) Balances of receivables from contracts with customers, contract assets and contract liabilities at March 31, 2024 and 2023 were as follows:

|   | Millions                | Thousands of U.S.<br>dollars |                         |
|---|-------------------------|------------------------------|-------------------------|
|   | As of March 31,<br>2024 | As of April 1,<br>2023       | As of March 31,<br>2024 |
| Receivables from contracts with customers | ¥79,443                 | ¥70,938                      | \$526,112               |
| Of which, notes receivable                | 3,960                   | 4,691                        | 26,225                  |
| Of which, accounts receivable             | 75,482                  | 66,246                       | 499,880                 |
| Contract assets                           | 34,299                  | 23,199                       | 227,145                 |
| Contract liabilities                      | ¥ 6,116                 | ¥ 7,217                      | \$ 40,503               |

- Note: 1. Contract assets are recognized as right to consideration recorded by recognition of revenue in accordance with the degree of progress mainly on contracted manufacturing and various types of construction work. When the right to consideration becomes unconditional, they are transferred into receivables. Contract liabilities are related mainly to deposits received from customers based on service provision contracts that recognize revenue over a certain period, and are revised upon recognition of revenue.
  - 2. Among the revenue recognized in this fiscal year, the amount included in the contract liabilities at the beginning of the year was ¥5,167 million. The amount of revenue recognized from the performance obligation that was satisfied (or partly satisfied) in the past period has no significance.
  - 3. The increase in contract assets is mainly due to progress on contracted manufacturing and various types of construction work.
  - 4. Contract liabilities are included in "Other current liabilities" under the current liabilities in the consolidated financial statements.

|   | Millions                | of yen                 |
|---|-------------------------|------------------------|
|   | As of March 31,<br>2023 | As of April 1,<br>2022 |
| Receivables from contracts with customers | ¥70,938                 | ¥77,693                |
| Of which, notes receivable                | 4,691                   | 8,400                  |
| Of which, accounts receivable             | 66,246                  | 69,293                 |
| Contract assets                           | 23,199                  | 16,298                 |
| Contract liabilities                      | ¥ 7,217                 | ¥ 8,548                |

- Note: 1. Contract assets are recognized as right to consideration recorded by recognition of revenue in accordance with the degree of progress mainly on contracted manufacturing and various types of construction work. When the right to consideration becomes unconditional, they are transferred into receivables. Contract liabilities are related mainly to deposits received from customers based on service provision contracts that recognize revenue over a certain period, and are revised upon recognition of revenue.
  - 2. Among the revenue recognized in this fiscal year, the amount included in the contract liabilities at the beginning of the year was ¥4,630 million. The amount of revenue recognized from the performance obligation that was satisfied (or partly satisfied) in the past period has no significance.
  - 3. The increase in contract assets is mainly due to progress on contracted manufacturing and various types of construction work.
  - 4. Contract liabilities are included in "Other current liabilities" under the current liabilities in the consolidated financial statements.

#### (2) Trading amount of unsatisfied performance obligation

The Group applies practical expedient to the notes on the trading amount allocated to the unsatisfied performance obligation. Notes are omitted for unsatisfied performance obligation based on the agreements initially expected to last for a year or shorter.

The total trading amount allocated to the unsatisfied performance obligation at the end of this fiscal year and the duration within which the revenue may be recognized are as follows. Thousands of U.S

|  | Millions | dollars |           |
|--|----------|---------|-----------|
|  | 2024     | 2023    | 2024      |
| Within one year                          | ¥45,999  | ¥29,682 | \$304,629 |
| One year to three years                  | 31,355   | 22,975  | 207,649   |
| Over three years                         | 2,464    | 706     | 16,317    |
| Unsatisfied performance obligation total | ¥79,818  | ¥53,364 | \$528,596 |

### 17. Segment Information

#### 1. Segment Information

#### (1) Overview of reporting segments

The reportable segments of the Company are the business units for which the Company is able to obtain respective financial information separately in order for the Board of Directors to conduct periodic review to determine distribution of management resources and evaluate their business results.

The Company has four reportable segments: the Public Solutions Business, the Enterprise Solutions Business, the Component Products Business, and the EMS Business. Each of them plans comprehensive strategies for their main product lines in domestic and overseas markets and is engaged in its business activities.

The Public Solutions Business provides mission-critical system solutions and edge-to-backbone networks for transportation, disaster prevention, defense, etc.

The Enterprise Solutions Business provides solutions and services to solve labor shortages and improve operational efficiency through mechatronics technology, solutions, networks, and maintenance & services.

The Component Products Business provides edge products covering sensing, AI, communications, and output.

The EMS business provides one-stop comprehensive Mono-zukuri services from design to manufacturing and reliability testing.

Listed below are the major products and services of each reportable segment:

| Reporting segments   | Major products and services   |
|----------------------|---|
| Public Solutions     | Road-related systems, aviation and air traffic control systems, firefighting and disaster prevention related systems, central government work systems, defense systems, aviation equipment, communications equipment for telecom carriers, etc.   |
| Enterprise Solutions | ATMs, cash handling equipment, bank branch terminals, ticket reservations and issuing terminals, check-<br>in terminals, currency exchange machines, ATM monitoring and operations services, bank branch systems,<br>centered-administration systems, ticket reservations and issuing systems, construction and maintenance services,<br>etc. |
| Component Products   | Edge devices (IoT), sensor network, PBX, business telephones, contact centers, cloud services, LED printer, etc.  |
| EMS                  | Consigned designing and manufacturing services, printed circuit boards, cables and electrode wires, engineering, etc.   |

#### (Change in reporting segment classification)

From the fiscal year ending March 31, 2024, in line with our new business structure focused on streamlining the scale of operations, optimizing the value chain, and strengthening business management, we have reorganized into four segments: Public Solutions, Enterprise Solutions, Component Products, and EMS.

Please note that the segment information for the fiscal year ended March 31, 2023 has been disclosed based on the classifications of the reorganized reporting segments.

(2) Calculation method of net sales, profit or loss, assets, liabilities and other items on each reporting segment The account policies of the reporting segments is the same as those described in "Note1. Summary of Significant Accounting Policies" and intersegment sales and transfers are calculated at the prevailing market prices.

# Notes to Consolidated Financial Statements [Unaudited]

(3) Information on net sales, profit or loss, assets, liabilities and other items by each reporting segment Reporting segment information as of March 31, 2024 and 2023 and for the years then ended were as follows:

|  |                     |                         |                       |         | Millions of yer | ı       |          |             |              |
|--|---------------------|-------------------------|-----------------------|---------|-----------------|---------|----------|-------------|--------------|
|  |                     |                         |                       |         | 2024            |         |          |             |              |
|  |                     |                         | Segments              |         |                 |         |          |             |              |
| For the year ended March 31                                  | Public<br>Solutions | Enterprise<br>Solutions | Component<br>Products | EMS     | Subtotal        | Other   | Total    | Adjustments | Consolidated |
| Sales to third parties                                       | ¥93,977             | ¥180,144                | ¥73,413               | ¥73,889 | ¥421,425        | ¥ 429   | ¥421,854 | ¥ —         | ¥421,854     |
| Inter-segment sales and transfers                            | 4,376               | 391                     | 6,180                 | 594     | 11,543          | 9,522   | 21,066   | (21,066)    | _            |
| Net sales  | 98,354              | 180,535                 | 79,594                | 74,483  | 432,968         | 9,952   | 442,920  | (21,066)    | 421,854      |
| Segment income (loss)  | 4,443               | 21,960                  | 565                   | 1,118   | 28,088          | (1,100) | 26,988   | (8,295)     | 18,692       |
| Total assets   | 82,086              | 140,527                 | 55,089                | 76,028  | 353,732         | 9,367   | 363,099  | 60,299      | 423,399      |
| Depreciation and amortization                                | 1,763               | 3,309                   | 2,846                 | 3,126   | 11,045          | 276     | 11,321   | 1,911       | 13,233       |
| Investments in equity-method affiliates                      | 1,099               | -                       | _                     | _       | 1,099           | _       | 1,099    | _           | 1,099        |
| Increase in property, plant, equipment and intangible assets | ¥ 2,888             | ¥ 4,785                 | ¥ 1,805               | ¥ 4,030 | ¥ 13,510        | ¥ 140   | ¥ 13,651 | ¥ 2,515     | ¥ 16,166     |

|  |                     |                         |                       |         | Millions of yer | ı      |          |             |              |
|--|---------------------|-------------------------|-----------------------|---------|-----------------|--------|----------|-------------|--------------|
|  |                     |                         |                       |         | 2023            |        |          |             |              |
|  |                     |                         | Segments              |         |                 |        |          |             |              |
| For the year ended March 31                                  | Public<br>Solutions | Enterprise<br>Solutions | Component<br>Products | EMS     | Subtotal        | Other  | Total    | Adjustments | Consolidated |
| Sales to third parties                                       | ¥95,745             | ¥112,859                | ¥84,629               | ¥75,334 | ¥368,568        | ¥ 527  | ¥369,096 | ¥ —         | ¥369,096     |
| Inter-segment sales and transfers                            | 2,556               | 688                     | 6,421                 | 717     | 10,384          | 11,983 | 22,367   | (22,367)    | _            |
| Net sales  | 98,302              | 113,548                 | 91,050                | 76,051  | 378,953         | 12,511 | 391,464  | (22,367)    | 369,096      |
| Segment income (loss)  | 3,409               | 1,522                   | 1,597                 | 2,250   | 8,780           | 429    | 9,210    | (6,806)     | 2,403        |
| Total assets   | 75,384              | 120,805                 | 56,138                | 75,528  | 327,856         | 8,919  | 336,776  | 53,649      | 390,425      |
| Depreciation and amortization                                | 1,981               | 2,105                   | 2,928                 | 2,432   | 9,448           | 244    | 9,693    | 1,618       | 11,312       |
| Investments in equity-method affiliates                      | 1,024               | 811                     | _                     | _       | 1,836           | _      | 1,836    | _           | 1,836        |
| Increase in property, plant, equipment and intangible assets | ¥ 3,829             | ¥ 3,985                 | ¥ 2,898               | ¥ 5,009 | ¥ 15,724        | ¥ 455  | ¥ 16,179 | ¥ 2,595     | ¥ 18,774     |

|  | Thousands of U.S. dollars |                         |                       |           |             |          |             |             |              |
|--|---------------------------|-------------------------|-----------------------|-----------|-------------|----------|-------------|-------------|--------------|
|  |                           |                         |                       |           |             |          |             |             |              |
|  |                           |                         | Segments              |           |             |          |             |             |              |
| For the year ended March 31                                  | Public<br>Solutions       | Enterprise<br>Solutions | Component<br>Products | EMS       | Subtotal    | Other    | Total       | Adjustments | Consolidated |
| Sales to third parties                                       | \$622,364                 | \$1,193,006             | \$486,178             | \$489,331 | \$2,790,894 | \$ 2,841 | \$2,793,735 | \$ _        | \$2,793,735  |
| Inter-segment sales and transfers                            | 28,980                    | 2,589                   | 40,927                | 3,933     | 76,443      | 63,059   | 139,509     | (139,509)   | _            |
| Net sales  | 651,350                   | 1,195,596               | 527,112               | 493,264   | 2,867,337   | 65,907   | 2,933,245   | (139,509)   | 2,793,735    |
| Segment income (loss)  | 29,423                    | 145,430                 | 3,741                 | 7,403     | 186,013     | (7,284)  | 178,728     | (54,933)    | 123,788      |
| Total assets   | 543,615                   | 930,642                 | 364,827               | 503,496   | 2,342,596   | 62,033   | 2,404,629   | 399,331     | 2,803,966    |
| Depreciation and amortization                                | 11,675                    | 21,913                  | 18,847                | 20,701    | 73,145      | 1,827    | 74,973      | 12,655      | 87,635       |
| Investments in equity-method affiliates                      | 7,278                     | _                       | _                     | _         | 7,278       | _        | 7,278       | _           | 7,278        |
| Increase in property, plant, equipment and intangible assets | \$ 19,125                 | \$ 31,688               | \$ 11,953             | \$ 26,688 | \$ 89,470   | \$ 927   | \$ 90,403   | \$ 16,655   | \$ 107,059   |

 $Note: 1. \ "Other" \ includes \ businesses \ that \ are \ not \ under \ the \ reporting \ segment, \ such \ as \ service \ provision.$ 

<sup>2.</sup> Details of adjustment are as follows:

|  | Millions | Thousands of U.S.<br>dollars |            |
|--|----------|------------------------------|------------|
| Segment income (loss)                    | 2024     | 2023                         | 2024       |
| Elimination of intersegment transactions | ¥247     | ¥363                         | \$1,635    |
| Corporate expense*                       | (8,474)  | (7,063)                      | (56,119)   |
| Adjustment to non-current assets         | (68)     | (106)                        | (450)      |
| Total                                    | ¥(8,295) | ¥(6,806)                     | \$(54,933) |

<sup>\*</sup> Corporate expenses consist principally of expenses in the Company's General and Administrative Department and research and development expenses that are not attributable to the reportable segments.

|  | Millions   | Thousands of U.S.<br>dollars |             |
|--|------------|------------------------------|-------------|
| Total assets                             | 2024       | 2023                         | 2024        |
| Elimination of intersegment transactions | ¥(112,874) | ¥(93,183)                    | \$(747,509) |
| Corporate assets*                        | 175,288    | 148,439                      | 1,160,847   |
| Adjustment to non-current assets         | (2,113)    | (1,606)                      | (13,993)    |
| Total                                    | ¥60,299    | ¥53,649                      | \$399,331   |

<sup>\*</sup> Corporate assets consist principally of the Company's surplus funds, funds for long-term investments and assets belonging to the General and Administrative

|   | Millions | Thousands of U.S.<br>dollars |          |
|---|----------|------------------------------|----------|
| Depreciation and amortization             | 2024     | 2023                         | 2024     |
| Depreciation expense for corporate assets | ¥2,206   | ¥1,878                       | \$14,609 |
| Adjustment to non-current assets          | (294)    | (259)                        | (1,947)  |
| Total                                     | ¥1,911   | ¥1,618                       | \$12,655 |

|  | Millions | Thousands of U.S.<br>dollars |          |
|--|----------|------------------------------|----------|
| Increase in property, plant, equipment and intangible assets | 2024     | 2023                         | 2024     |
| Corporate assets   | ¥2,880   | ¥2,958                       | \$19,072 |
| Adjustment to non-current assets                             | (365)    | (363)                        | (2,417)  |
| Total  | ¥2,515   | ¥2,595                       | \$16,655 |

<sup>3.</sup> Segment income (loss) were reconciled to operating income (loss) in the consolidated statements of income.

#### 2. Related information

Related information as of March 31, 2024 and 2023 and for the years then ended were as follows:

#### (1) Products and service information

Since the same information is disclosed in the segment information, the description is omitted.

#### (2) Geographic information

(i) Sales

|               | Million  | Thousands of U.S. dollars |             |
|---------------|----------|---------------------------|-------------|
|               | 2024     | 2023                      | 2024        |
| Japan         | ¥372,121 | ¥308,125                  | \$2,464,377 |
| Europe        | 19,792   | 25,435                    | 131,072     |
| Asia          | 21,784   | 23,288                    | 144,264     |
| North America | 4,935    | 7,965                     | 32,682      |
| Other         | 3,220    | 4,281                     | 21,324      |
| Total         | ¥421,854 | ¥369,096                  | \$2,793,735 |

Note: Sales are classified as country or region based on the customer's location.

#### (ii) Property, plant and equipment

Since the amount of property, plant and equipment located in Japan exceeds 90% of the amount of property, plant and equipment on the consolidated balance sheet, the disclosure is omitted.

#### 3. Information on impairment loss by each reporting segment

Year ended March 31, 2023

The disclosure is omitted due to immateriality.

Year ended March 31, 2024

The disclosure is omitted due to immateriality.

#### 4. Information on amortization of goodwill and unamortized balance by each reporting segment

Year ended March 31, 2023

The disclosure is omitted due to immateriality.

Year ended March 31, 2024

The disclosure is omitted due to immateriality.

# 5. Information on gain on negative goodwill by each reporting segment

Year ended March 31, 2023

The disclosure is omitted due to immateriality.

Year ended March 31, 2024

The disclosure is omitted due to immateriality.

### 18. Amounts per share

|                                   | Ye        | en        | U.S. dollars |
|-----------------------------------|-----------|-----------|--------------|
|                                   | 2024      | 2023      | 2024         |
| Net assets per share              | ¥1,628.78 | ¥1,143.96 | \$10.78      |
| Basic earnings (losses) per share | 295.93    | (32.33)   | 1.95         |
| Diluted earnings per share        | ¥ 295.61  | ¥ —       | \$ 1.95      |

<sup>\*1</sup> Diluted earnings per share for the previous fiscal year is not stated because net loss per share was recorded despite the existence of dilutive shares.

<sup>\*2</sup> Basic and diluted earnings per share were calculated on the basis of the following data.

|  | Million | Thousands of U.S. dollars |           |
|--|---------|---------------------------|-----------|
|  | 2024    | 2023                      | 2024      |
| Basic earnings (losses) per share  |         |                           |           |
| Profit (loss) attributable to owners of parent   | ¥25,649 | ¥ (2,800)                 | \$169,860 |
| Amounts not attributable to common stock   | _       | _                         | _         |
| Profit (loss) attributable to owners of parent related to common stock   | ¥25,649 | ¥ (2,800)                 | \$169,860 |
| Weighted-average number of shares of common stock during the period (thousand shares)  | 86,672  | 86,619                    |           |
|  |         |                           |           |
| Diluted earnings per share   |         |                           |           |
| Profit attributable adjustment to owners of parent   | _       | _                         | _         |
| Increase in number of common stocks (thousand shares)  | 94      | _                         |           |
| Outline of the residual securities excluded from the calculation of<br>the fully diluted net income per share because they have no dilutive<br>effects | _       | _                         |           |

<sup>\*3</sup> Net assets per share were calculated on the basis of the following data.

|   | Million  | Thousands of U.S.<br>dollars |           |
|---|----------|------------------------------|-----------|
|   | 2024     | 2023                         | 2024      |
| Total net assets  | ¥141,314 | ¥99,279                      | \$935,854 |
| Amounts deducted from total net assets  | ¥ 139    | ¥ 191                        | \$ 920    |
| (Subscription rights to shares)   | ¥ (73)   | ¥ (121)                      | \$ (483)  |
| (Non-controlling interests)   | ¥ (65)   | ¥ (69)                       | \$ (430)  |
| Net assets at the year end to common stock  | ¥141,174 | ¥99,088                      | \$934,927 |
| Common stock at the year end used to calculated of the net assets per share (thousand shares) | 86,675   | 86,618                       |           |

# 19. Consolidated Supplementary Schedules

#### 1. Schedule of company bonds

Not applicable

#### 2. Schedule of borrowings, etc

|                                      |                                 | Million                         | Thousands of U.S. dollars |                 |                                 |                                 |
|--------------------------------------|---------------------------------|---------------------------------|---------------------------|-----------------|---------------------------------|---------------------------------|
|                                      |                                 | 20                              | 20:                       | 2024            |                                 |                                 |
|                                      | Balance at<br>March<br>31, 2023 | Balance at<br>March<br>31, 2024 | Average interest rate     | Term of payment | Balance at<br>March<br>31, 2023 | Balance at<br>March<br>31, 2024 |
| Short-term borrowings                | ¥ 67,294                        | ¥ 36,736                        | 3.1%                      | _               | \$445,655                       | \$243,284                       |
| Long-term borrowings (Within 1 year) | 19,420                          | 23,276                          | 1.2                       | _               | 128,609                         | 154,145                         |
| Lease obligations (Within 1 year)    | 3,758                           | 3,282                           | _                         | _               | 24,887                          | 21,735                          |
| Long-term borrowings (Over 1 year)   | 31,268                          | 50,017                          | 1.3                       | 2025-2029       | 207,072                         | 331,238                         |
| Lease obligations (Over 1 year)      | 6,905                           | 5,119                           | _                         | 2025-2034       | 45,728                          | 33,900                          |
| Total                                | ¥128,646                        | ¥118,431                        | _                         | _               | \$851,960                       | \$784,311                       |

Note: 1. For the "average interest rate", the weighted average interest rate on the balance at the end of the fiscal year such as borrowings is stated.

Since we adopt a method that does not recognize interest equivalent amount for part of lease obligations, the description of average interest rate is omitted.

<sup>2.</sup> The planned amount of repayment within five years after the consolidated closing date of "Long-term borrowings and Lease obligations (over 1 year)" is as follows:

|                         |                          | Millions                 | s of yen                 |                          | Thousands of U.S. dollars |                          |                          |                          |
|-------------------------|--------------------------|--------------------------|--------------------------|--------------------------|---------------------------|--------------------------|--------------------------|--------------------------|
|                         |                          | 20                       | 24                       |                          |                           | 20                       | 24                       |                          |
|                         | Between 1<br>and 2 years | Between 2<br>and 3 years | Between 3<br>and 4 years | Between 4<br>and 5 years | Between 1<br>and 2 years  | Between 2<br>and 3 years | Between 3<br>and 4 years | Between 4<br>and 5 years |
| Long-term<br>borrowings | ¥17,944                  | ¥15,228                  | ¥10,220                  | ¥6,625                   | \$118,834                 | \$100,847                | \$67,682                 | \$43,874                 |
| Lease<br>obligations    | 2,300                    | 1,193                    | 574                      | 366                      | 15,231                    | 7,900                    | 3,801                    | 2,423                    |

#### 3. Schedule of Asset Retirement Obligations

Note is omitted since the amount of asset retirement obligations at the beginning of this consolidated fiscal year and at the end of the consolidated fiscal year ended March 31 is less than 1 / 100th of the total amount of liabilities and net assets at the end of the fiscal year.

