

Financial and Non-Financial Highlights

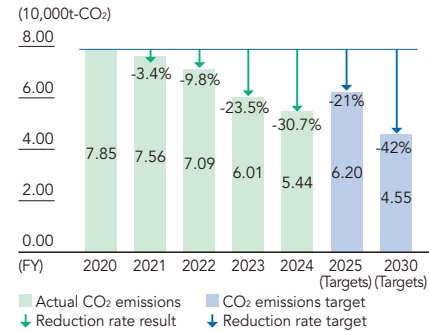
(Billions of yen)

(FY)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Net sales	540.2	490.3	451.6	438.0	441.5	457.2	392.9	352.1	369.1	421.9	452.5
Overseas sales ratio (%)	36.7	33.5	29.1	26.8	22.6	19.7	15.2	15.6	16.5	11.8	11.1
Operating income	32.4	18.6	2.5	7.7	17.5	16.8	8.9	5.9	2.4	18.7	18.6
Profit (loss) attributable to owners of parent	33.1	6.6	4.7	5.9	8.4	14.1	(0.8)	2.1	(2.8)	25.6	12.5
Capital expenditures (tangible/intangible)* ¹	11.5	11.7	14.2	10.3	14.2	19.2	16.3	22.3	18.7	16.0	18.5
Depreciation (tangible/intangible)* ¹	10.8	11.2	13.6	12.2	11.6	11.9	11.8	11.5	11.3	13.2	13.2
R&D expenses	13.8	13.3	10.3	8.4	10.7	10.6	11.2	11.5	9.6	12.5	11.0
Cash flows from operating activities	41.0	(3.6)	42.0	15.6	6.4	32.5	17.4	5.9	(3.1)	24.7	39.3
Cash flows from investing activities	(18.6)	(13.8)	7.6	(10.5)	(12.1)	(3.0)	(13.8)	(17.6)	(17.6)	(14.3)	(19.6)
Free cash flow	22.4	(17.3)	49.6	5.1	(5.7)	29.5	3.6	(11.7)	(20.7)	10.4	19.7
Cash flows from financing activities	(20.7)	11.1	(44.0)	(11.5)	(13.0)	(9.2)	(8.9)	1.7	23.3	(15.7)	(17.9)
At Year-End											
Total assets	439.4	411.8	360.7	371.8	365.5	372.5	371.5	369.2	390.4	423.4	411.0
Interest-bearing debt (including lease obligations)	114.3	130.3	96.7	93.6	93.4	97.7	94.8	100.8	128.6	118.4	105.8
Shareholders' equity	119.6	106.7	96.9	100.2	99.9	106.2	111.4	107.4	99.1	141.2	145.6
Financial Indicators											
Operating income margin (%)	6.0	3.8	0.6	1.8	4.0	3.7	2.3	1.7	0.7	4.4	4.1
Net D/E ratio	0.5	0.8	0.5	0.5	0.7	0.5	0.5	0.6	0.9	0.6	0.5
ROE (%)	31.8	5.8	4.6	6.0	8.4	13.7	(0.8)	1.9	(2.7)	21.4	8.7
Shareholders' equity ratio (%)	27.2	25.9	26.9	26.9	27.3	28.5	30.0	29.1	25.4	33.3	35.4
Per Share Indicators*²											
Net income (loss) (yen)	40.03	76.10	54.03	67.86	97.16	162.80	(9.47)	23.85	(32.33)	295.93	143.93
Dividend (yen)	5	50	50	50	50	50	20	30	20	30	45

*¹ Capital expenditures and depreciation up to fiscal year 2015 are for tangible assets only.

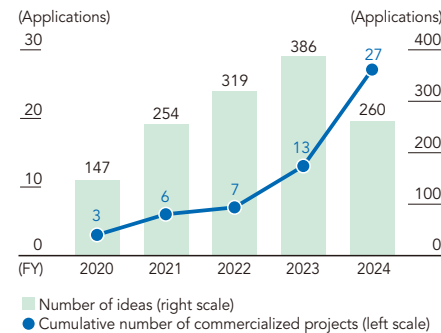
*² With October 1, 2016 as the effective date, we implemented a reverse stock split at a ratio of 1 share for every 10 shares of common stock. Accordingly, the per share indicators above are calculated assuming that the reverse stock split was carried out at the beginning of fiscal year 2015.

CO₂ Emissions and Reduction Rate from OKI Sites (Compared to FY2020)



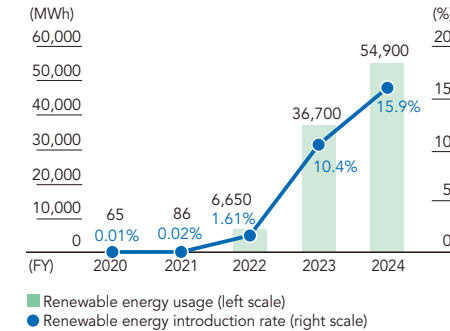
Based on the OKI Group Environmental Vision in accordance with the SBT (Science Based Targets for GHG reduction consistent with the Paris Agreement), we have set a target of 42% CO₂ reduction (compared to fiscal year 2020) from our sites in fiscal year 2030 and net zero emissions in 2050, and are promoting initiatives from a medium-to long-term perspective.

Number of Applications for the Yume Pro Challenge



In fiscal year 2024, we placed greater emphasis on shifting from quantity to quality in order to enhance business contribution. By concentrating on themes linked to the Medium-Term Business Plan 2025 and global expansion, advancing cross-organizational proposals to maximize value, and establishing mechanisms for management participation to follow up on them, we are accelerating commercialization to drive sustainable growth and value creation.

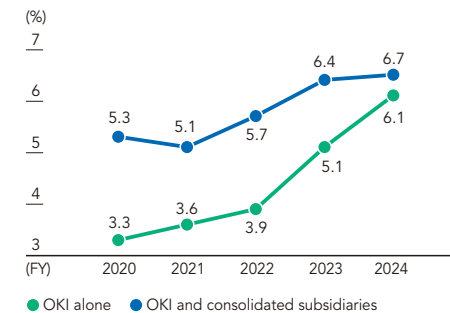
Renewable Energy Usage and Introduction Rate*



To achieve the SBT 1.5°C target, we have been promoting thorough energy conservation as well as advancing the introduction of renewable energy. Through measures such as installing solar panels and purchasing renewable energy certificates, including non-fossil certificates, we are working to increase the share of renewable energy in our energy use.

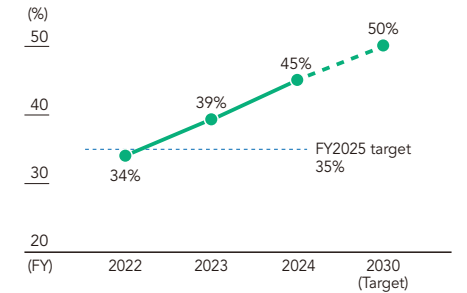
* Ratio of renewable energy use (MWh) to total energy consumption (MWh)

Female Management Ratio



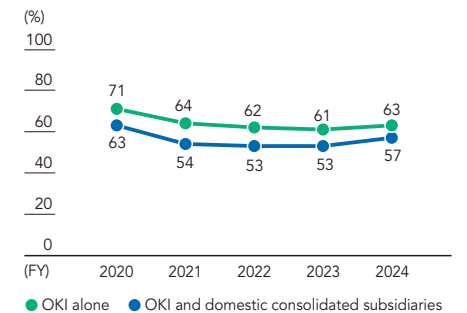
Our target has been to increase the female management ratio to at least 5% (OKI) by April 2026. As of April 1, 2025, the ratio reached 6.1%, achieving the initial target. We will continue our efforts to bring the ratio of female managers in line with the ratio of female employees, and will further strengthen our initiatives to empower female employees.

Environmentally Contributing Product Net Sales Ratio



We aim to create and expand environmentally contributing products, including those that address climate change, and are strengthening our environmental initiatives by advancing the integration of the environment and business within the Company. Our target is to have net sales of environmentally contributing products account for 50% of total Group net sales by fiscal year 2030.

Positive Response Rate on the Job Satisfaction Item in Employee Awareness Surveys



Our target is to increase the positive response rate for items related to job satisfaction in the employee awareness survey to 70% (OKI and domestic consolidated subsidiaries) by fiscal year 2025. We are implementing a variety of initiatives aimed at improving the ease of work and job satisfaction for each and every employee.