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# Financial Results for H1 FY2025

November 6, 2025

**Oki Electric Industry Co., Ltd.**

# Agenda

- H1 FY2025 Results
- Business Segment Overview
- FY2025 Full-Year Forecasts

# Key Points

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1. H1 FY2025 Results
   - Although net sales and operating income decreased year on year, net sales stayed at a certain level and profit items including operating income progressed well overall.

2. FY2025 Full-Year Forecasts
   - Net sales have been revised to ¥440.0 billion, decreased by ¥10.0 billion with EMS’s sales modified.
   - Operating income stays ¥19.0 billion.
   - Profit attributable to owners of parent has been revised upward by ¥2.0 billion to ¥16.0 billion due to favorable influence of structural reforms etc..
   - The annual dividend per share keeps unchanged at ¥50.




First, here are the key points of today's presentation.

This fiscal year, as anticipated in Medium-Term Business Plan 2025, our business environment has been back to normal, following the completion of large-scale projects such as those related to Japan’s new banknotes that drove special demand up until previous fiscal year.

In H1 FY2025, both net sales and operating income declined YoY due to the absence of large-scale projects. However, profit items below operating income have generally performed well.

Regarding full-year forecasts, we have revised net sales downward by ¥10.0 billion to ¥440.0 billion, considering the current business conditions in EMS segment.

Operating income is maintained at ¥19.0 billion. Profit attributable to owners of parent is revised upward by ¥2.0 billion to 16.0 billion, reflecting the positive effects of structural reforms etc..

As for dividends, initial projection remains unchanged.

# Summary of Financial Results for H1 FY2025

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- Net sales stayed at a certain level despite a decrease YoY due to absence of large-scale projects.
- Operating Income progressed almost as expected.

| (Billion Yen) | H1 FY2022 | H1 FY2023 | H1 FY2024 | H1 FY2025 | YoY Change | |
|---|---|---|---|---|---|---|
| | | | | | Amount | Percentage |
| Net sales | 162.8 | 174.9 | 197.7 | **179.4** | (18.3) | (9%) |
| Operating income | (4.0) | * (3.1) | 6.2 | **1.2** | (5.0) | (81%) |
| *Operating income margin* | *(2.5%)* | *(1.8%)* | *3.1%* | ***0.7%*** | *(2.4%)* | |
| Ordinary profit | (4.9) | 0.5 | 4.5 | **0.9** | (3.6) | (80%) |
| Profit attributable to owners of parent | (5.7) | 0.3 | 2.4 | **0.6** | (1.8) | (75%) |

*Operating performance after excluding one-time factor, which was a reversal of allowance for doubtful accounts related to accounts receivable from the China ATM project

| Exchange rate | FY2024 | FY2025 |
|---|---|---|
| USD/JPY | 152.6 | 146.0 |
| EUR/JPY | 165.9 | 168.1 |





In H1 FY2025, net sales were ¥179.4 billion, operating income was ¥1.2 billion, ordinary profit was ¥0.9 billion and profit attributable to owners of parent was ¥0.6 billion.

Compared to H1 FY2024, net sales decreased due to the absence of large-scale projects such as those related to Japan's new banknotes. Nevertheless, sales figures were maintained at a certain level.

Operating income is largely in line with expectations. Excluding one-off factors, our profitability has been steadily improving because of structure reforms and various other initiatives implemented across each business segment.

## Reasons for Changes in Operating Performance

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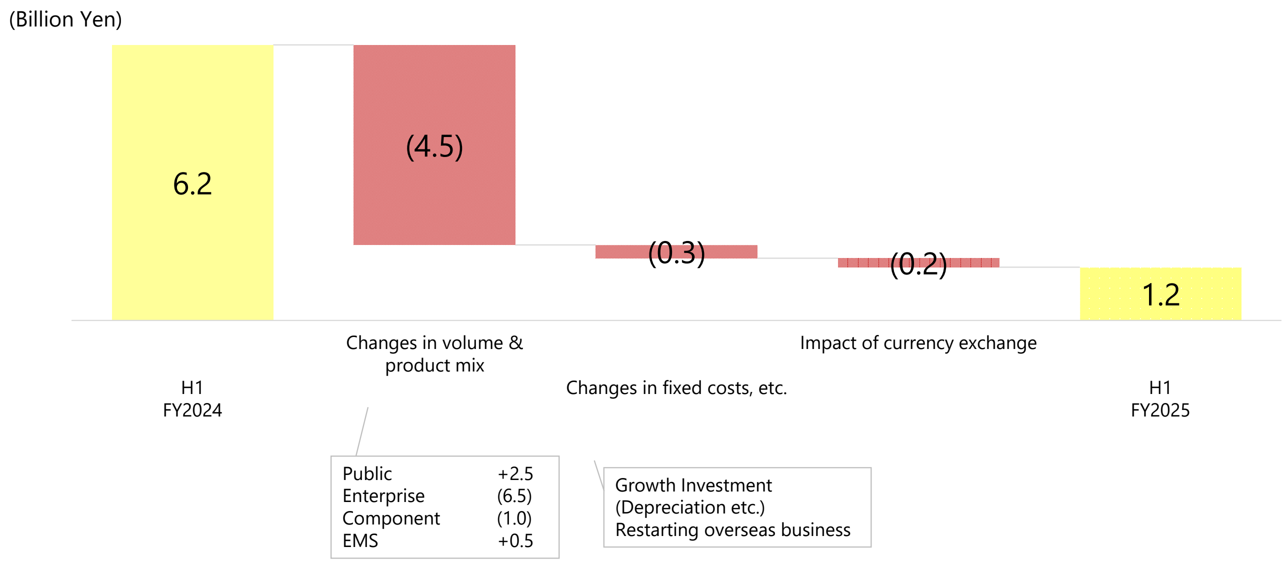
■ Enterprise Solutions saw a significant decrease due to absence of large-scale projects, while Public Solutions increased sales resulted in improved performance.





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Next, here are the reasons for changes in operating performance for H1.

“Changes in volume & product mix” resulted in a negative impact of ¥4.5 billion. Enterprise Solutions experienced a significant decrease in profit due to the absence of large-scale projects, such as those related to Japan’s new banknotes. On the other hand, in Public Solutions, where we have been expecting on since last fiscal year, the performance improved due to increased sales.

Component Products saw a decrease in profit coming from lower sales of printer’s consumables. However, in EMS, profitability improved from recovery in components business.

“Changes in fixed costs etc.” increased by ¥0.3 billion, mainly due to investments for growth, including the cost of establishing overseas R&D base/center.

“Impact of currency exchange” had an overall negative impact of ¥0.2 billion, primarily because of the effects on procurements in USD in Component Products and EMS.

These are the main factors behind the changes in operating income.

## Agenda

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- H1 FY2025 Results
- Business Segment Overview
- FY2025 Full-Year Forecasts





Next, here are net sales and operating performance by business segment.

## By Segment Public Solutions

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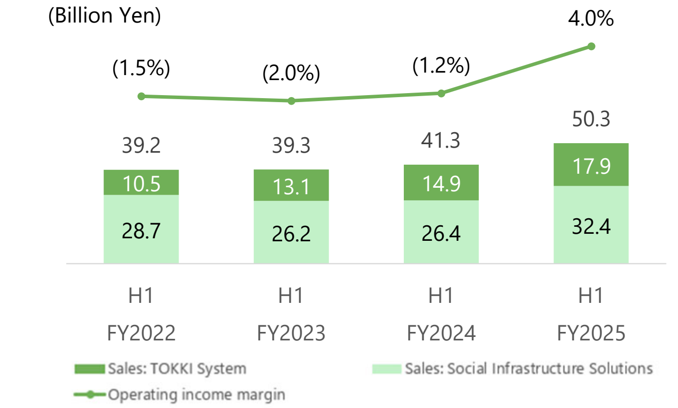
- Both Social Infrastructure Solutions and TOKKI Systems increased sales and improved operating performance.
- Secured amount toward annual sales targets progressed well.




| (Billion Yen) | FY2022 H1 | FY2023 H1 | FY2024 H1 | FY2025 H1 | FY2025 Full-Year |
|---|---|---|---|---|---|
| Sales: Total | 39.2 | 39.3 | 41.3 | 50.3 | 141.5 |
| Operating income | (0.6) | (0.8) | (0.5) | 2.0 | 13.5 |

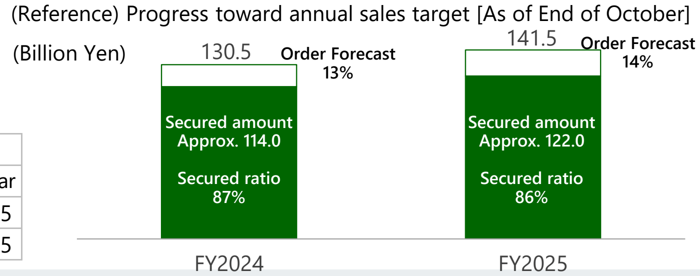
Social Infrastructure Solutions business

- Market conditions stay steady of firefighting, disaster preparedness, and roads.
- Telecommunication business now focuses on expanding products for carriers into private network markets.

TOKKI System business

- A new building facility at Numazu factory has been in process for production capacity increase.

(Reference) Progress toward annual sales target [As of End of October]



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First, let me address Public Solutions.

Net sales increased by ¥9.0 billion YoY to ¥50.3 billion. Operating income came up to 2.0 billion yen, improving by 2.5 billion yen compared to last fiscal year.

Market conditions remain solid, especially in areas such as firefighting, disaster preparedness, roads, and defense. The progress toward annual sales target, as shown in the graph on the right, stands at 86%—almost the same level as last fiscal year.

The status of this fiscal year's targets—net sales of ¥141.5 billion and operating income of ¥13.5 billion—is generally on track.

In TOKKI Systems business, construction of a new building at Numazu Plant has already been started, reinforcing production capacity in response to medium- to long-term increase in demand for defense-related products.

By Segment **Enterprise Solutions**

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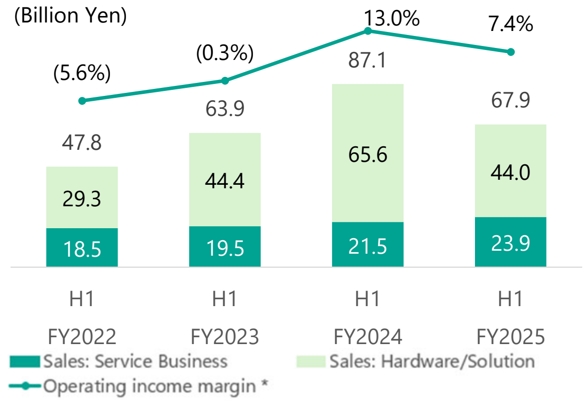
- Despite a decrease both in sales and profitability due to absence of large-scale projects, an operating income margin of 7.4% was achieved.
- Profitability stabilization is in progress by capturing new market opportunities and implementing cost reductions.




- Focusing on acquiring replacement projects in domestic financial institutions market, as well as expanding value-added services in customers' operation support areas, including maintenance and monitoring.
- New growth opportunities are being created through Business expansion in India, where our ATM production started in September, as well as Asian markets.
- Cost reduction measures are accelerated by improving productivity due to launching a new factory in Vietnam, which started its operation in September.

| (Billion Yen) | FY2022 H1 | FY2023 H1 | FY2024 H1 | FY2025 H1 | FY2025 Full-Year |
|---|---|---|---|---|---|
| Sales: Total | 47.8 | 63.9 | 87.1 | 67.9 | 157.5 |
| Operating income * | (2.7) | ⁎ (0.2) | 11.3 | 5.0 | 11.0 |

*Operating performance after excluding one-time factor, which was a reversal of allowance for doubtful accounts related to accounts receivable from the China ATM project




Next comes Enterprise Solutions.

Net sales decreased by ¥19.2 billion YoY to ¥67.9 billion. Operating income also declined by ¥6.3 billion from previous fiscal year, totaling ¥5.0 billion. The main factor behind this decrease in sales and profit is the completion of large-scale projects, especially Japan's new banknote-related projects in H1 FY2024.

These large-scale projects, which were a focus in the previous fiscal year, have now been completed, and we have returned to a more normalized business period this fiscal year. However, thanks to initiatives such as fixed cost reduction, the operating income margin has reached 7.4%. Our fundamental earning power has certainly improved.

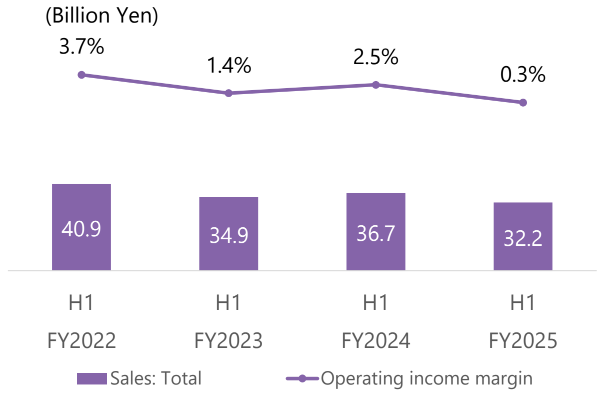
In the domestic financial institutions market, we are working to win renewal projects and to generate new demand tailored to various customer needs.

Overseas, we are accelerating our expansion in the Asian market, including starting local ATM production in India from this September, and creating new growth opportunities.

In addition, our new factory in Vietnam has started its operation in September too. Through this, we aim to further improve production efficiency and cost competitiveness, thereby strengthening and stabilizing our profitability.

# Component Products

- Implementing profit-focused management despite net sales and operating income decrease in H1 YoY with printer consumables sales weakened.
- Participation of ETRIA Corporation was carried out on October 1st as planed.




| (Billion Yen) | FY2022 | FY2023 | FY2024 | FY2025 | |
|---|---|---|---|---|---|
| | H1 | H1 | H1 | H1 | Full-Year |
| Sales: Total | 40.9 | 34.9 | 36.7 | 32.2 | 72.5 |
| Operating income | 1.5 | 0.5 | 0.9 | 0.1 | 3.0 |

- New administration of printer business launched, integrating development and production functions into ETRIA Corporation.
  - ✓ Enhancing product competitiveness by utilizing LED print head technology.
  - ✓ Expanding cost reduction capabilities through parts standardization and ETRIA Corporation's buying power
  - ✓ Efficiently strengthening the product lineup
- Structural reforms is in process in overseas sales subsidiaries.





Next, here is Component Products.

Net sales decreased by ¥4.5 billion YoY to ¥32.2 billion, and operating income also dropped by ¥0.8 billion to ¥0.1 billion.

This decrease in sales and profit was primarily due to reduced overseas sales of printer's consumables. Currently, we are working on structural reforms at our overseas sales subsidiaries, and we continue to focus on profit-oriented management.

Additionally, the function of development and production at printer business were integrated into ETRIA, the joint venture with Ricoh and Toshiba Tec, as planned on October 1, and the new business administration has now begun operations.

Under this new framework, we will further strengthen our product development capabilities, pursue cost reductions, and re-launch multifunction printer, with the goal of stabilizing earnings over the medium to long term.

By Segment EMS

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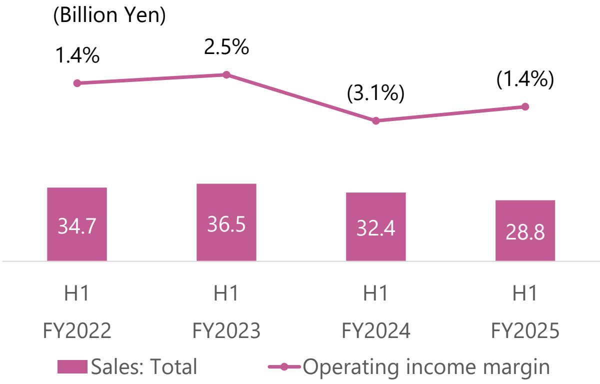
- Despite a delay in D/EMS business sales, new customer acquisition & signs of demand recovery have been clearer in Components business, improving operating performance.
- Full-year sales forecast has been revised downward by ¥10.0 billion because of current status of Component business, while operating income has no changes due to favorable impact from business/product mix.




- D/EMS business
  - ✓ Accelerating proposals for our "comprehensive Mono-zukuri (manufacturing) service" despite inventory adjustment and development delay at customers.
- Components business
  - ✓ Semiconductor market
    Acquisitions of new customers for printed circuit boards progress well for both AI semiconductor and aerospace sector.
  - ✓ FA robotics market
    Inventory adjustments at major customers completed, showing strong signs of recovery in demand.

| (Billion Yen) | FY2022 | FY2023 | FY2024 | FY2025 | | |
|---|---|---|---|---|---|---|
| | H1 | H1 | H1 | H1 | Full-Year | Reference |
| Sales: Total | 34.7 | 36.5 | 32.4 | 28.8 | 66.5 | Down by (10.0) from initial forecast |
| Operating income | 0.5 | 0.9 | (1.0) | (0.4) | 4.0 | Same as initial forecast |




Finally, regarding EMS, net sales decreased by ¥3.6 billion YoY to ¥28.8 billion, reflecting the completion of the transfer of the subsidiary engaged in small motor business. Operating loss improved by ¥0.6 billion to ¥0.4 billion.

In D/EMS business, sales remained below YoY, as some customers continue to adjust inventories and due to delays in their development. However, we are accelerating proposals for "comprehensive manufacturing service" and have received some new orders.

Conversely, in components business, orders for PCB for AI semiconductors and for aerospace market have been strong. Demand for cables for FA and robotics market is also recovering, which has steadily improved operating performance.

As for full-year forecast, we revised net sales downward by ¥10.0 billion, reflecting the status of D/EMS business. However, operating profit stays at the initial projection of ¥4.0 billion, due to recovery in components business.

For FY2025, we remain committed to prudent management rather than expecting a major market recovery. While closely monitoring demand trends by market and customer, we keep implementing measures to restore profitability and aim to achieve our annual profit target.

## Agenda

- H1 FY2025 Results
- Business Segment Overview
- FY2025 Full-Year Forecasts




Next, here are FY2025 full-year forecasts.

# Summary of Financial Forecasts

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- Net sales are revised to ¥440.0 billion considering status of EMS segment, while operating income stays ¥19.0 billion.
- Profit attributable to owners of parent has been revised upward by ¥2.0 billion to ¥16.0 billion due to selling cross-shareholdings as well as favorable influence of structural reforms etc..
- The annual dividend per share remains unchanged at ¥50.

| (Billion Yen) | FY2022 Results | FY2023 Results | FY2024 Results | FY2025 Forecasts | YoY Change | | May 8, 2025 Forecasts | Change to Forecasts | |
|---|---|---|---|---|---|---|---|---|---|
| | | | | | Amount | Percentage | | Amount | Percentage |
| Net sales | 369.1 | 421.9 | 452.5 | **440.0** | (12.5) | (3%) | 450.0 | (10.0) | (2%) |
| Operating income | 2.4 | 18.7 | 18.6 | **19.0** | +0.4 | +2% | 19.0 | ±0.0 | ±0% |
| *Operating income margin* | *0.7%* | *4.4%* | *4.1%* | ***4.3%*** | *+0.2%* | | *4.2%* | *+0.1%* | |
| Ordinary profit | (0.3) | 18.3 | 16.8 | **17.0** | +0.2 | +1% | 17.0 | ±0.0 | ±0% |
| Profit attributable to owners of parent | (2.8) | 25.6 | 12.5 | **16.0** | +3.5 | +28% | 14.0 | +2.0 | +14% |
| ROE (%) | (2.7%) | 21.4% | 8.7% | **9.4%** | +0.7% | | 9.4% | ±0.0% | |
| Equity ratio (%) | 25.4% | 33.3% | 35.4% | **37.0%** | +1.6% | | 37.0% | ±0.0% | |
| Dividend per share (yen) | 20 | 30 | 45 | **50** | +5 | +11% | 50 | ±0 | ±0% |




Based on the current situation in EMS segment, we revised our net sales forecast downward by ¥10.0 billion to 440.0 billion yen. However, operating profit is maintained at the original projection of 19.0 billion yen.

In addition, we raised our profit attributable to owners of parent forecast by ¥2.0 billion to 16.0 billion, reflecting extraordinary income such as sale of cross-shareholdings and related to effects of structural reforms.

From Q3 onward, we will continue to steadily implement measures to enhance profitability in each business segment, and the entire company will work together to achieve our full-year performance targets.

This concludes the financial results presentation for H1 FY2025.

# Information

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- Integrated Report “OKI Report 2025” has been disclosed only in Japanese.
  - English version is going to be issued in December.
    https://www.oki.com/jp/ir/finance/library/ar2025pdf/ar2025.pdf

Supplementary Materials

# (Reference) Balance Sheet as of September 30, 2025

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| (Billion Yen) | End of Mar 2025 | End of Sep 2025 | Change from Mar |
|---|---|---|---|
| Current Assets | 231.9 | **212.1** | (19.8) |
| Fixed Assets | 179.1 | **180.9** | +1.8 |
| Assets | 411.0 | **393.0** | (18.0) |
| Current Liabilities | 167.0 | **161.2** | (5.8) |
| Fixed Liabilities | 98.2 | **86.3** | (11.9) |
| Liabilities | 265.2 | **247.5** | (17.7) |
| Equity | 145.6 | **145.4** | (0.2) |
| Others | 0.1 | **0.1** | ±0.0 |
| Net Assets | 145.7 | **145.5** | (0.2) |
| Total liabilities & net assets | 411.0 | **393.0** | (18.0) |

| | | | |
|---|---|---|---|
| Equity ratio (%) | 35.4 | **37.0** | +1.6 |
| D/E ratio (Times) | 0.7 | **0.7** | ±0.0 |

# (Reference) Cash Flows for H1 FY2025

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| (Billion Yen) | H1 FY2024 | H1 FY2025 | YoY Change |
|---|---|---|---|
| Ⅰ Cash flows from operating activities | 15.4 | **3.1** | (12.3) |
| Ⅱ Cash flows from investing activities | (8.3) | **(6.1)** | +2.2 |
| Free cash flows ( Ⅰ + Ⅱ ) | 7.1 | **(3.0)** | (10.1) |
| Ⅲ Cash flows from financing activities | (10.1) | **(4.6)** | +5.5 |

| | | | |
|---|---|---|---|
| Purchase of PP&E and intangible assets | 7.5 | **8.2** | +0.7 |
| Depreciation | 7.2 | **7.6** | +0.4 |

| (Billion Yen) | End of Mar 2025 | End of Sep 2025 | Change from Mar |
|---|---|---|---|
| Cash and cash equivalents | 36.2 | **28.9** | (7.3) |

# (Reference) Financial Results by Segment for H1 FY2025

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| (Billion Yen) | | H1 FY2022 | H1 FY2023 | H1 FY2024 | H1 FY2025 | YoY Change Amount | YoY Change Percentage |
|---|---|---|---|---|---|---|---|
| Public Solutions | Net sales | 39.2 | 39.3 | 41.3 | **50.3** | +9.0 | +22% |
| | Operating income | (0.6) | (0.8) | (0.5) | **2.0** | +2.5 | - |
| | Operating income margin | (1.5%) | (2.0%) | (1.2%) | **4.0%** | +5.2% | |
| Enterprise Solutions | Net sales | 47.8 | 63.9 | 87.1 | **67.9** | (19.2) | (22%) |
| | Operating income | (2.7) | 3.9 | 11.3 | **5.0** | (6.3) | (56%) |
| | Operating income margin | (5.6%) | 6.1% | 13.0% | **7.4%** | (5.6%) | |
| Component Products | Net sales | 40.9 | 34.9 | 36.7 | **32.2** | (4.5) | (12%) |
| | Operating income | 1.5 | 0.5 | 0.9 | **0.1** | (0.8) | (89%) |
| | Operating income margin | 3.7% | 1.4% | 2.5% | **0.3%** | (2.2%) | |
| EMS | Net sales | 34.7 | 36.5 | 32.4 | **28.8** | (3.6) | (11%) |
| | Operating income | 0.5 | 0.9 | (1.0) | **(0.4)** | +0.6 | - |
| | Operating income margin | 1.4% | 2.5% | (3.1%) | **(1.4%)** | +1.7% | |
| Others | Net sales | 0.2 | 0.2 | 0.2 | **0.1** | (0.1) | (50%) |
| | Operating income | 0.2 | (0.4) | (0.8) | **(0.8)** | ±0.0 | (±0%) |
| Corporate/Eliminations | Operating income | (2.8) | (2.9) | (3.7) | **(4.8)** | (1.1) | - |
| Total | Net sales | 162.8 | 174.9 | 197.7 | **179.4** | (18.3) | (9%) |
| | Operating income | (4.0) | 1.0 | 6.2 | **1.2** | (5.0) | (81%) |
| | Operating income margin | (2.5%) | 0.6% | 3.1% | **0.7%** | (2.4%) | |
| | Ordinary profit | (4.9) | 0.5 | 4.5 | **0.9** | (3.6) | (80%) |
| | Profit attributable to owners of parent | (5.7) | 0.3 | 2.4 | **0.6** | (1.8) | (75%) |

# (Reference) Quarterly Performance Trends by Segment

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| (Billion Yen) | | FY2023 | | | | | FY2024 | | | | | FY2025 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | Q1 | Q2 | Q3 | Q4 | Total | Q1 | Q2 | Q3 | Q4 | Total | Q1 | Q2 |
| Public Solutions | Net sales | 19.3 | 20.0 | 24.5 | 30.1 | 94.0 | 19.1 | 22.2 | 29.0 | 60.2 | 130.5 | 21.5 | 28.8 |
| | Operating income | (0.1) | (0.7) | 1.4 | 3.9 | 4.4 | (1.3) | 0.8 | 3.2 | 11.4 | 14.1 | (0.3) | 2.3 |
| Enterprise Solutions | Net sales | 27.4 | 36.5 | 51.5 | 64.7 | 180.1 | 45.2 | 41.9 | 45.3 | 47.4 | 179.8 | 33.6 | 34.3 |
| | Operating income | 1.9 | 2.0 | 6.6 | 11.4 | 22.0 | 7.8 | 3.5 | 0.5 | 1.3 | 13.1 | 2.0 | 3.0 |
| Component Products | Net sales | 17.0 | 17.9 | 18.5 | 20.0 | 73.4 | 17.9 | 18.8 | 19.1 | 20.0 | 75.8 | 15.6 | 16.6 |
| | Operating income | (0.8) | 1.3 | (0.8) | 0.9 | 0.6 | (0.1) | 1.0 | 1.2 | 0.8 | 2.9 | 0.1 | 0.0 |
| EMS | Net sales | 17.7 | 18.8 | 17.1 | 20.3 | 73.9 | 15.6 | 16.8 | 15.7 | 17.8 | 65.9 | 14.3 | 14.5 |
| | Operating income | 0.6 | 0.3 | (0.1) | 0.3 | 1.1 | (0.6) | (0.4) | (0.6) | 0.8 | (0.8) | (0.5) | 0.1 |
| Others | Net sales | 0.1 | 0.1 | 0.1 | 0.1 | 0.4 | 0.1 | 0.1 | 0.1 | 0.1 | 0.4 | 0.1 | 0.0 |
| | Operating income | (0.1) | (0.3) | (0.3) | (0.4) | (1.1) | (0.4) | (0.4) | (0.2) | (0.5) | (1.5) | (0.4) | (0.4) |
| Corporate/Eliminations | Operating income | (1.4) | (1.5) | (2.2) | (3.2) | (8.3) | (1.6) | (2.1) | (2.7) | (2.8) | (9.2) | (2.3) | (2.5) |
| **Total** | **Net sales** | **81.5** | **93.3** | **111.8** | **135.3** | **421.9** | **97.9** | **99.8** | **109.3** | **145.5** | **452.5** | **85.1** | **94.3** |
| | **Operating income** | **0.0** | **1.0** | **4.8** | **12.9** | **18.7** | **3.9** | **2.3** | **1.4** | **11.0** | **18.6** | **(1.4)** | **2.6** |

# Financial Forecasts by Segment for FY2025

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| (Billion Yen) | | FY2022 Results | FY2023 Results | FY2024 Results | FY2025 Forecasts | YoY Change Amount | YoY Change Percentage | May 8, 2025 Forecasts | Change to Forecasts Amount | Change to Forecasts Percentage |
|---|---|---|---|---|---|---|---|---|---|---|
| Public Solutions | Net sales | 95.7 | 94.0 | 130.5 | **141.5** | +11.0 | +8% | 141.5 | (±0.0) | ±0% |
| | Operating income | 3.4 | 4.4 | 14.1 | **13.5** | (0.6) | (4%) | 13.5 | (±0.0) | ±0% |
| | Operating income margin | 3.6% | 4.7% | 10.8% | **9.5%** | (1.3%) | | 9.5% | ±0.0% | |
| Enterprise Solutions | Net sales | 112.9 | 180.1 | 179.8 | **157.5** | (22.3) | (12%) | 157.5 | (±0.0) | ±0% |
| | Operating income | 1.5 | 22.0 | 13.1 | **11.0** | (2.1) | (16%) | 11.0 | (±0.0) | ±0% |
| | Operating income margin | 1.3% | 12.2% | 7.3% | **7.0%** | (0.3%) | | 7.0% | ±0.0% | |
| Component Products | Net sales | 84.6 | 73.4 | 75.8 | **72.5** | (3.3) | (4%) | 72.5 | (±0.0) | ±0% |
| | Operating income | 1.6 | 0.6 | 2.9 | **3.0** | +0.1 | +3% | 3.0 | (±0.0) | ±0% |
| | Operating income margin | 1.9% | 0.8% | 3.9% | **4.1%** | +0.2% | | 4.1% | ±0.0% | |
| EMS | Net sales | 75.3 | 73.9 | 65.9 | **66.5** | +0.6 | +1% | 76.5 | (10.0) | (13%) |
| | Operating income | 2.3 | 1.1 | (0.8) | **4.0** | +4.8 | - | 4.0 | (±0.0) | ±0% |
| | Operating income margin | 3.1% | 1.5% | (1.2%) | **6.0%** | +7.2% | | 5.2% | +0.8% | |
| Others | Net sales | 0.5 | 0.4 | 0.4 | **2.0** | +1.6 | +345% | 2.0 | (±0.0) | ±0% |
| | Operating income | 0.4 | (1.1) | (1.5) | **(1.5)** | ±0.0 | - | (1.5) | (±0.0) | ±0% |
| Corporate/Eliminations | Operating income | (6.8) | (8.3) | (9.2) | **(11.0)** | (1.8) | - | (11.0) | (±0.0) | ±0% |
| Total | Net sales | 369.1 | 421.9 | 452.5 | **440.0** | (12.5) | (3%) | 450.0 | (10.0) | (2%) |
| | Operating income | 2.4 | 18.7 | 18.6 | **19.0** | +0.4 | +2% | 19.0 | (±0.0) | ±0% |
| | Operating income margin | 0.7% | 4.4% | 4.1% | **4.3%** | +0.2% | | 4.2% | +0.1% | |
| | Ordinary profit | (0.3) | 18.3 | 16.8 | **17.0** | +0.2 | +1% | 17.0 | (±0.0) | ±0% |
| | Profit attributable to owners of parent | (2.8) | 25.6 | 12.5 | **16.0** | +3.5 | +28% | 14.0 | +2.0 | +14% |
| Dividend per share (yen) | | 45 | 45 | 45 | **50** | +5 | +11% | 50 | ±0 | ±0% |

# (Reference) Major Products and Services

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| | |
|---|---|
| Public Solutions | • Roads (ETC, VICS), air traffic control, disaster prevention, firefighting<br>• Business systems for central government offices, government statistics systems<br>• Defense systems (underwater acoustics, information)<br>• Aviation equipment<br>• Infrastructure monitoring<br>• Carrier networks, video distribution, 5G/local 5G |
| Enterprise Solutions | • ATMs, cash handling equipment<br>• Bank branch terminals, ticket reservations issuing terminals, check-in terminals<br>• ATM monitoring/operation services<br>• Bank branch systems, system to centralized back-office operations<br>• Railway ticket issuance systems, airport check-in systems<br>• Manufacturing systems (ERP, IoT)<br>• Construction and Maintenance Services |
| Component Products | • AI edge computers, sensors, IoT networks<br>• PBXs, business phones, contact centers<br>• Cloud services<br>• LED printers |
| EMS | • Consigned designing and manufacturing services<br>• Printed circuit boards<br>• |

# Notice

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- ✓The projections and plans in this material are based on information currently available to OKI as of the date of publication and certain assumptions judged as rational, therefore actual results are subject to change depending upon the changes of business environments and other conditions.
- ✓Indication method of amounts in hundred millions (yen) are as follow:
  Amounts in each item are rounded to the nearest hundred million yen. Variances are calculated in the hundred millions.