Founded in 1881, Meikosha, Ltd. was the forerunner of today’s OKI and Japan’s first telecommunications equipment manufacturer. Meikosha’s success came from the company’s “enterprising spirit” to attempt to become the first domestic manufacturer of telephones only five years after Alexander Graham Bell’s invention of the telephone in 1876.

Underpinned by this “enterprising spirit,” which has been nurtured and passed down throughout the Company’s long history, OKI has developed and provided a succession of products that have contributed to the development of today’s information society. Always in the vanguard of technology innovation, OKI began selling computers containing Japan’s first domestically developed core memories, developed the world’s first cash recycling automated teller machine (ATM) that recycles deposited bills as funds for withdrawals, developed LED printers, and introduced the first Voice-over-Internet Protocol (VoIP) system to the Japanese market.

As a company that supports social infrastructural development, OKI will quickly grasp and incorporate the needs of the market into the development of products that satisfy customers, while contributing to the development of an information society. Guided by its brand statement, “Open up your dreams,” OKI will diligently strive to achieve the dreams and hopes of stakeholders, to become the preferred global partner of choice and achieve continuous growth.

Open up your dreams
TELECOM SYSTEMS
Business providing communication systems and services to link people and goods.

SOCIAL INFRASTRUCTURE SYSTEMS
Business providing customized systems that serve as the social infrastructure mainly for government agencies and local governments.

PRINTERS
Business offering printers and multifunction printers leveraged by OKI’s unique LED technology.

EMS
Consigned design and manufacturing business based on design and manufacturing technologies cultivated in info-telecom systems.
Closely monitoring changes in customer and market needs, the OKI Group will create new business opportunities and pursue growth strategies.

OKI traces its roots back to 1881, when founder Kibataro Oki established Japan’s first telecommunications equipment manufacturer and maker of the nation’s first telephone. From that time until the present day, the Company has confronted the unknown with a challenge-driven attitude. This “enterprising spirit” is embodied in OKI’s corporate philosophy: “The people of OKI, true to the company’s enterprising spirit, are committed to creating superior network solutions and providing excellent information and communications services globally to meet the diversified needs of communities worldwide in the information age.”

Guided by this corporate philosophy, OKI had benefitted society through its products and services according to its mission of providing peace of mind to people around the world. Today as well, we take pride in contributing to society through our activities on an integrated platform that encompasses sales and marketing, technology development, production and maintenance services. We strive to swiftly develop exceptional products and services that exceed the expectations of our customers by identifying their needs through accurate marketing activities, conducting R&D on elemental technologies, commercializing those technologies, and establishing efficient manufacturing technologies. In addition to these activities, which realize top product quality, we have a maintenance system to ensure the safe use of our products.

In Japan, the Company’s product lineup includes telecommunication infrastructure for telecom carriers, bank branch systems for financial institutions, ATMs, ticket-issuing and check-in systems for the transportation industry, and public systems such as flight control, ITS-related systems, disaster prevention administration radio systems, and fire-fighting navigation systems. Overseas, OKI supplies ATMs to fast-growing emerging markets such as China and Russia, and is working to penetrate the Brazilian market. In these and other ways, we play an important role in the global supply and maintenance of social infrastructure.

The needs of customers, markets, and society are constantly changing. OKI’s quest is to achieve growth by quickly identifying those needs and consistently delivering products and services that meet customer expectations, driven by its “enterprising spirit.” Guided by its brand statement, “Open up your dreams,” OKI will uphold the integrity and reliability it has earned over its long history. At the same time, we will strive to realize the visions and hopes of all our stakeholders. Our objective is to become the preferred global partner of choice and establish OKI as a global brand.

I look forward to your continued support and understanding in the future.

Corporate Philosophy

The people of OKI, true to the company’s “enterprising spirit,” are committed to creating superior network solutions and providing excellent information and communications services globally to meet the diversified needs of communities worldwide in the information age.
A MESSAGE FROM THE PRESIDENT

The brand statement of OKI expresses the opening of a door to a society, where people around the world can lead more lives that are enriched, safe and secure. The statement also expresses our dream to contribute to the information society that enables to achieve the dreams and hopes of stakeholders.

“Opening up your dreams” and “accomplishing our ambitions” are OKI’s commitments that are inherent in its brand statement.

— OKI opens up your dreams —
OVERVIEW OF OPERATIONS

SOLUTIONS & SERVICES

We deliver solutions and services addressing various issues of our customers by leveraging our amassed know-how in business systems.

The solutions & services business provides solutions and services leveraging know-how and technologies amassed through our work in offering business systems to customers in such industries as finance, government agencies, transportation, retail, and manufacturing.

The solutions business enables higher level performance and more efficiency by integrating systems from the store front to the back office via integrated CRM*1 solutions. Moreover, we maximize customer experience and satisfaction through the integration of the customer data streams companies hold and the other various information. Our bank branch systems and centered-administrative systems for financial institutions contribute to the streamlining of their sales branch operations. In addition, we also excel in personnel and salary payment systems for government agencies, ticket reservation and issuing systems for the travel and transportation industries, and business systems for the manufacturing sector.

In the services business, we offer system integration, IT infrastructure and administrative services necessary for system construction and operation through a managed cloud. We are developing services provided by “EXaaSSTM”, such as LCM*2 services that help manage business terminals such as ATMs from introduction planning to asset management to operational support, BPO*3 services where some operations are conducted on behalf of our customers, and other services.

In the maintenance business, we fully use one of the industry’s broadest service networks across the country in providing high- and uniform-quality maintenance services to all customers around Japan. Furthermore, we are expanding multi-vendor maintenance in new fields, such as medical and energy, among others.

*1 CRM: Customer Relationship Management
*2 LCM: Life Cycle Management
*3 BPO: Business Process Outsourcing

Maximizing Customer Lifetime Value via OKI-proposed Integrated CRM Solutions

Established Kansai ATM Service Center

Through the provision of integrated CRM solutions that combine BPO services, LCM services, and dedicated terminals like ATMs or bank branch systems, etc., areas where we excel, we are enabling the maximization of customer lifetime value.

We established Kansai ATM Service Center to bolster our ATM LCM service in western Japan. In addition to ATM monitoring systems, the new center also facilitates business continuity planning (BCP) through duplication of operational support functions in both eastern and western Japan.
TELECOM SYSTEMS

We provide telecom infrastructures, which form the backbone of society, as well as communication systems that improve corporate operational efficiency.

The telecom systems business provides communication systems and services to link people and goods.

For telecom infrastructure, OKI provides large-scale network infrastructure, such as IP multimedia systems, and GE-PONs*1 supporting increasingly sophisticated access networks. The business also provides home ICT solutions, including next-generation home gateway products, and VoIP applications for smartphones that enable high-quality voice transmission. It is focused on systems addressing virtualization, telecom infrastructure migration to enable service diversification, and upgrading of networks.

For enterprises, we offer competitive products and services in the IP networks field. We are working to expand sales with new products for our call center systems, where we are the domestic market share leader, and for IP-PBXs we developed with our alliance partners. We are also focusing on videoconferencing systems, which have gained attention as a BCP measure.

The 920MHz band wireless multi-hop network technologies is expected to meet a diverse array of needs such as applications in the IoT*2 market, which is expanding rapidly, and the social infrastructure market. OKI develops products using such technologies in a timely manner and supplies smart network solutions matched to customer needs.

*1 GE-PON: Gigabit Ethernet-Passive Optical Network
*2 IoT: Internet of Things

To go along with router types, which have conventionally performed the multi-hop relay function, we have launched coordinator types with wireless master-slave unit functions that aggregate for the purpose of connecting wireless multi-hop networks to online clouds, upper-layer data aggregation devices.

The architecture of the “CTstage” series, the domestic market leader in IP contact center systems, has been revamped, enabling high reliability without dependence on scale, realizing high operating efficiency and robust continuity, and allowing adopters to preserve their uniqueness.

“CTstage 6Mi®”, Multi-style Contact Center System

Launched Coordinator Types for 920MHz Band Wireless Telecom Modules

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SOCIAL INFRASTRUCTURE SYSTEMS

We offer social infrastructure systems that contribute to public safety and security by meeting the needs of government agencies and local governments.

The social infrastructure systems business provides customized social infrastructure systems for government agencies, local governments, and other entities. We build social infrastructures that offer safety, security, comfort, and convenience by delivering products and services that make use of our advanced and unique technologies in telecom networks, mechatronics, and acoustics.

In the transportation infrastructure field, we provide flight control systems, ETC, VICS*, and other ITS*-related systems with the aim of enhancing convenience and ensuring the safety, security, and comfort of those depending on these systems. We also are developing and offering new services including the Customer welcoming System incorporated DSRC** as well as safety and information support services employing vehicle-to-vehicle communication.

For local governments, we provide firefighting navigation systems, digital wireless communication systems for firefighting and emergency use, disaster prevention administrative radio systems for municipalities, and VoIP community bulletin systems. OKI supplies systems with plenty of operability and durability that match the needs of local governments. The call center providing maintenance support services for these social infrastructure systems is a one-stop call center that operates 24 hours a day, 365 days a year with an extensive menu of services and engineers constantly available for consultation. It contributes to the reliable operation of social systems that support the safety and people’s peace of mind.

In addition, we provide self-defense equipment based on our core expertise in acoustic and info telecom technologies.

We plan to ramp up our entry into next-generation social infrastructure fields, such as disaster prevention and mitigation as well as measures to address aging social infrastructure, using our strength in technologies, including sensor networks. Moreover, we aim to expand our businesses in new fields like ITS using probe data.

*1 VICS: Vehicle Information and Communication System
*2 ITS: Intelligent Transport System
*3 DSRC: Dedicated Short Range Communication

Tap-sound Inspection Device Improves the Efficiency in Tunnel Inspections

OKI has developed a tap-sound inspection device that can easily inspect for deformations in tunnels, such as spalling and detaching, using sound processing technologies, without reliance on veteran skilled labor.

Developed River Monitoring System Using Wireless Network

Our river monitoring system, which uses 920MHz band wireless multi-hop network technology, is fed various sensor data such as water levels and precipitation amounts from gauges set up at observations points along rivers via wireless transmission, enabling monitoring centers to collect data in real time and confirm changing river conditions.
The mechatronics systems business provides products built around OKI’s core mechatronics technologies. We supply ATMs, cash-handling equipment, bank branch terminals for the financial industry, as well as automated check-in machines and ticket reservation and issuing terminals for the travel and transportation industries.

OKI is a leader in ATMs, with a leading share in the domestic market. In Japan, our strategy for the future is to capture ATM replacement demand from financial institutions and retail stores, as well as to actively continue selling of the “ATM-Recycler G7”, a cash recycling ATM that can handle banknotes in multiple currencies in overseas markets. In addition to the China market, which we expect to continue steadily growing, we made a full-fledged entry into Brazil where we established OKI Brasil in January 2014. Building on our foothold from deliveries of cash recycling ATMs in Brazil, we plan to expand into markets in Central and South America in the future. Striving to expand our share of markets we have already entered such as Russia, Indonesia, Malaysia, India, we are strengthening our operations overseas and accelerating the development of new markets where we see further growth prospects.

The “RG7 Currency Exchanger”, a currency exchange machine capable of recycling deposits and withdrawals in multiple currencies from a single unit, helps enhance efficiency in foreign currency exchange operations for customers such as foreign exchange firms and travel agencies, and improve customer convenience. The “RG7 Currency Exchanger” is in use at Japan’s Narita International Airport and Tokyo International Airport, Haneda, and we are working to extend adoption further.

In cash handling equipment, we have a wide lineup of products that includes integrated cash management systems, recycling withdrawal/deposit machines, and coin and banknote change machines. We are deploying these products tailored to the requirements of our customers in the financial, retail, and other sectors. With the development of new products for the Chinese market as well as inquiries from prospective customers in Brazil, we expect this business to grow.

We will strive to become a top global mechatronics manufacturer by offering products that match the needs of customers in Japan and overseas.

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We will strive to become a top global mechatronics manufacturer by offering products that match the needs of customers in Japan and overseas.
PRINTERS

We provide printers and multifunction printers based on the superiority of LED technologies to customers worldwide, contributing to the cost streamlining and the enhancement of business efficiency.

In the printers business, OKI specializes in business-use machines, deploying its renowned expertise in LED technologies to make color and monochrome LED printers, multifunction printers, and dot-impact printers to customers in 100 countries around the world. In 1981, we developed the world’s first printer using LEDs as the light source. Compared with the laser method used by our competitors, these products have advantages in terms of compact design, high speed, easy maintenance, and high resolution. They are also capable of printing on long sheets of paper and can handle a diversity of media. Drawing on the high reliability of LED printers, OKI has further advanced the maintenance performance of the COREFIDO and in July 2015, it launched a new service, COREFIDO3, for the domestic market, with the A3 color LED multifunction printer as the first product available under the service. OKI will continue to further step up its offerings for the office solutions market.

The turnaround of the printer business to focus on securing profits through the rollout of high-value-added products in growth areas is progressing. In the office solutions market, based on this strategy, we develop solution proposals featuring the combination of standard application and multifunction printers equipped with Open Platform technology. In addition, fusing OKI Group technologies, we provide solutions combining voice and paper by linkage with business phone system from new A3 color LED multifunction printer. In the professional printing market, in addition to the rollout of high-value-added, compact printers that can print using white and clear toners, we will introduce a label printer that harnesses LED scalability with an eye on developing solutions for the design, retail, and health care markets.

OKI is enabling cost reductions and operational efficiencies by supplying our customers around the world with solutions that leverage the highly reliability of LED printers.

Production of some models, which had been produced in China mainly for the Japanese market, has been transferred back to a plant in Fukushima City, a move that resulted in productivity gains and better quality thanks to efforts to improve production processes in ways that prioritized quality improvements.
Leveraging the exceptional design and manufacturing technologies of the OKI Group, we develop high-end electronic manufacturing services as the virtual factory of our customers.

The EMS business provides consigned design and manufacturing services covering mechatronics and electronics components underpinned by design and manufacturing technologies and a proven track record amassed over more than 100 years in the info-telecom field. In this business, we offer one-stop EMS solutions, from development to mass production, according to the conceptual and requirement specifications of our customers.

Our EMS business enables us to address diversified requirements for high-end products in every field, characterized by high quality, high reliability, and a wide variety of products in small quantities. OKI is particularly strong in two areas: mechatronics products that require high-precision mechanisms, and products that require large-scale and multiple-layer substrates technology and high-speed signal processing.

Currently, OKI is providing services in the markets for communications equipment, measuring instruments, industrial instruments, and medical equipment. We aim to expand our operations by entering and expanding in the energy field and the aviation and space equipment market.

As a follow-up move to the founding of OKI Circuit Technology to strengthen our printed circuit board (PCB) business for high-end products as well as of OKI IDS, which consigns design and development, we acquired Yokogawa Electric Corporation’s Ome factory. This addition bolstered production capacity at OKI Printed Circuits. It also expands the Group’s PCB business and further reinforces its integrated production structure that extends from its strength in PCB to final product assembly.

OKI aims to provide total monozukuri (manufacturing) solutions and to continue being entrusted with consignment production of highly reliable devices for our customers as their own “virtual factory”.

OKI acquired Yokogawa Electric Corporation’s PCB production and mounting facility in Ome City, Tokyo. With this move, OKI boosts its PCB capacity by 20% and receives as a consignment the entire PCB production and mounting work Yokogawa Electric had carried out in Japan.

OKI Printed Circuits achieved a world-first breakthrough with mass-production technology for multilayer PCB to support 1,000-pin LSIs with a pin pitch of 0.35mm, harnessing its proprietary FiTT method, which fills a shortcoming in existing technologies, that draws on high-precision lamination and high-precision drilling technologies.
RESEARCH AND DEVELOPMENT

Aiming to Improve the Business Value through Development of Advanced Technology

The OKI Group actively develops cutting-edge technologies with the aim of contributing to building “a safe, secure and comfortable society” as an important theme for R&D. We designate the important areas of technology for “a safe, secure and comfortable society” as “sensing,” “smart network,” and “data mining.” We are further advancing the integration of OKI’s traditional strengths of media processing technologies and optical broadband technologies with OKI’s ability to build systems.

Furthermore, we are pouring effort into innovative development that will connect the fruits of research and development with new business value, aiming for the creation of new businesses.

01 Research and Development for OKI’s Safe, Secure and Comfortable Society Vision

The IT foundation for a safe, secure and comfortable society is formed by organically connecting the technologies of “sensing,” “smart network,” and “data mining.” Our efforts in these technological areas include the following:

**Sensing**
OKI developed new sensing technology aimed at automating hammering tests used in tunnels and other concrete infrastructure. The new technology applies OKI’s signal processing technology to automatically distinguish the degree of deterioration from the subtle difference in the acoustic impact echo signals created when tapping the concrete walls. The technology is step forward in imaging and radio sensing technology that will contribute to the advancement of next-generation infrastructure.

**Smart Network**
OKI developed the world’s first 920MHz band wireless multi-hop network technology with enhanced power efficiency and capability of accommodating both large- and small-scale systems. This versatility allows various sensors and equipment to be connected to networks regardless of the environment. The technology can potentially be integrated with data mining technology for use in the structural monitoring field.

**Data Mining**
OKI is developing data mining technology to find and utilize hidden “meaningful information” from among an expansive environment of diversified information and information on people’s activities conveyed via networks after obtained from sensing.

02 Research and Development Leveraging OKI’s Strengths

OKI has strengths traditionally in media processing technologies for audio and video and optical broadband technologies, and is able to compete on a global level in these areas.

**Aiming for Audio and Video Technologies that Provide More Comfort**
OKI developed the Area Sound Enhancement System with multiple directional microphones positioned surrounding the targeted sound pickup area to capture sound exclusively from that area. The technology makes it possible to capture clear voices in a specified area in conference rooms, offices, and other environments where several people may be talking at the same time. The technology can also have applications for voice recognition in high-noise conditions, such as in cars. OKI is developing technologies, including video coding technology operable even on devices with limited processing capacity, to provide more comfortable sound and video.

**Aiming for Further Development of Broadband Networks**
In order to realize further improvements in energy conservation, OKI is developing new optical broadband technology for next-generation optical access networks to realize virtual networks with more efficient bandwidth utilization.

03 Development of Basic Technologies for the Future

The accumulation of technologies that we develop will become the foundation that supports OKI’s future businesses. In particular, OKI is researching usability technologies, quantum cryptography technologies, and recognition technologies. Usability technologies are indispensable to terminal equipment that we have many years’ research experiences. Quantum cryptography technologies will enable the realization of indecipherable encoding, when everything in society becomes interconnected and security turns to be more important. Recognition technologies, also, is necessary to replicate human intellectual functions.
The Area Sound Enhancement System enables hands-free teleconferencing because it does not produce echo or howling. The system also conducts successive correction of the sound levels in the target area, so the speaker is free to turn and move around as long as he/she remains within the area covered by the microphone arrays, while talking without needing to be concerned about where the microphones are located. This is an example of the research and development we are doing in technologies that enable stress-free and comfortable speech communication.

Comment from the Technical Engineer

The Area Sound Enhancement System enables hands-free teleconferencing because it does not produce echo or howling. The system also conducts successive correction of the sound levels in the target area, so the speaker is free to turn and move around as long as he/she remains within the area covered by the microphone arrays, while talking without needing to be concerned about where the microphones are located. This is an example of the research and development we are doing in technologies that enable stress-free and comfortable speech communication.

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PROMOTING RESPONSIBLE MANAGEMENT

The OKI Group promotes responsible management by seeking to strengthen corporate governance and conducting various activities to fulfill its corporate social responsibility.

**Corporate Governance**

The OKI Group recognizes sustainable growth and increases corporate value over mid- and long-term as its most important management priorities in earning the trust of its various stakeholders. To this end, we are working to enhance corporate governance based on our fundamental policies, including “enhancement of management fairness and transparency,” “timely decision-making processes,” and “full compliance and fortification of risk management.”

**Corporate Governance Structure**

OKI maintains a corporate auditor system, with the Board of Directors and an Audit & Supervisory Board. With an executive officer system in place, it strives to promote timely decision-making processes by separating business execution and oversight. It endeavors to improve the fairness and transparency of management by nominating outside directors to the Board as well as setting up a voluntary committee on nomination, remuneration, etc. so as to ensure effective supervision from an independent and objective standpoint. In addition to objective audits by Audit & Supervisory Board members and the Audit & Supervisory Board, OKI seeks to bolster risk management and ensure rigorous compliance via the Risk Management Committee, which includes outside directors.

**Internal Controls**

In accordance with Japan’s Companies Act and the Ordinance for Enforcement of the Companies Act, the Board of Directors passed a resolution concerning the Basic Policy for the Establishment of an Internal Control System and OKI has been developing a system to secure appropriate business operations. Pursuant to the Financial Instruments and Exchange Act, we also have an internal control reporting system in place, through which we submit internal control reports to the Kanto regional bureau of the Ministry of Finance and disclose assessment results of the effectiveness of our internal controls related to financial reporting.

**Promotion of CSR activities Based on Corporate Philosophy**

The foundations of the OKI Group CSR activities come from the corporate philosophy, “The people of OKI, true to the company’s enterprising spirit, are committed to creating superior network solutions and providing excellent information and communications services globally to meet the diversified needs of communities worldwide in the information age.” The Company strives to comply with laws and regulations and implement sound business activities consistent with social norms.

Committed to CSR, OKI established the OKI Group Charter of Corporate Conduct as a statement of values that OKI Group companies need to share in order to promote CSR activities. In addition to this, OKI set up the OKI Group Code of Conduct to be conformed to by all OKI executive officers and employees in accordance with the Charter. This Code of Conduct has been incorporated into OKI’s educational programs. By assuring that all OKI executive officers and employees observe the Charter and Code and behave accordingly, the OKI Group strives to fulfill its social responsibility in accordance with the corporate philosophy.

**Contributing to the Improvement of the Quality of Life for People around the World**

For more information, please refer to “CSR” and “Environmental Activity” at the following site:


OKI Group’s CSR
## OKI GROUP’S JOURNEY

<table>
<thead>
<tr>
<th>Year</th>
<th>Event</th>
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<tbody>
<tr>
<td>1881</td>
<td>Meikosha, Ltd. established by Kibataro Oki to manufacture and sell telegraphic instruments, telephones, electric cables, bells and other related products</td>
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<tr>
<td>1889</td>
<td>Corporate name changed from Meikosha, Ltd. to Oki Electric Works</td>
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<tr>
<td>1896</td>
<td>Japan’s first in-line multiple switchboard delivered to the Tokyo Naniwa-cho substation</td>
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<tr>
<td>1912</td>
<td>Oki Electric Co., Ltd. established</td>
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<tr>
<td>1930</td>
<td>The first in-house AEI-type automatic exchange delivered to Nakano Telephone Office in Tokyo</td>
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<tr>
<td>1949</td>
<td>Oki Electric dissolved pursuant to regulatory reorganization plans under Japan’s Enterprise Reorganization Act, and Oki Electric Industry Co., Ltd. established</td>
</tr>
<tr>
<td>1951</td>
<td>Oki Electric Industry’s shares listed on Tokyo Stock Exchange</td>
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<tr>
<td>1953</td>
<td>Page teletypewriters released</td>
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<tr>
<td>1956</td>
<td>Ericsson-type crossbar-switching system delivered to Nippon Telegraph and Telephone Public Corporation</td>
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<tr>
<td>1961</td>
<td>OKITAC®-5090 general-purpose computer released</td>
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<tr>
<td>1967</td>
<td>Production of MOS ICs commenced</td>
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<td>1969</td>
<td>OKISAVER online deposit terminals for the first financial online system delivered to The Fuji Bank, Limited</td>
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<tr>
<td>1971</td>
<td>Online cash dispensers (CD) delivered to The Fuji Bank, Limited</td>
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<tr>
<td>1974</td>
<td>OKIFAX 600 thermal facsimile machine released</td>
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<td>1975</td>
<td>Joint Development Agreement entered into with Bell Telephone Laboratories of the United States for cellular automobile telephones</td>
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<tr>
<td>1980</td>
<td>Oki Electric Industry's shares listed on Tokyo Stock Exchange</td>
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<td>1982</td>
<td>AT-100 series, the world’s first ATMs with banknote recycling method released</td>
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<td>1984</td>
<td>D60 and D70 digital telephone switchboards delivered to Nippon Telegraph and Telephone Public Corporation</td>
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<td>1990</td>
<td>OKITAC9000 series high-performance UNIX workstations based on open architecture released</td>
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<tr>
<td>1991</td>
<td>Oki (Thailand) printer manufacturing plant established</td>
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<tr>
<td>1992</td>
<td>Oki Data Corporation inaugurated</td>
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<tr>
<td>1994</td>
<td>ATM-BankIT multifunctional ATM with reinforced security functions introduced</td>
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<tr>
<td>1995</td>
<td>ATM Integrated Cash Management System for strict cash management at financial institution branches released</td>
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<td>1996</td>
<td>ATM-Recycler G7, a cash recycling ATM, delivered to Alfa-Bank in Russia</td>
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<td>1997</td>
<td>RG7 Currency Exchanger, the world’s first currency exchange machine capable of recycling deposits and withdrawals in multiple currencies, introduced</td>
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<td>2000</td>
<td>95% of OKI SEMICONDUCTOR CO., LTD. shares—a company spun off as part of efforts to reorganize the semiconductor segment—were transferred to ROHM CO., LTD.</td>
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<tr>
<td>2001</td>
<td>Oki Electric Industry (Shenzhen) Co., Ltd. established in China as an ATM production company</td>
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<tr>
<td>2002</td>
<td>Acquisition of ISO14001 certification at all production and development facilities in Japan completed</td>
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<tr>
<td>2003</td>
<td>ATM21S, a compact large-capacity ATM, developed for the Chinese market</td>
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<tr>
<td>2004</td>
<td>Oki WorkWel Co., Ltd. established as Japan’s first teleworking-type company employing people who are physically and mentally challenged</td>
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<td>2005</td>
<td>ATM-BankIT multifunctional ATM with reinforced security functions introduced</td>
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<td>2006</td>
<td>A world first, Epi Film Bonding technology for the thin-film bonding of disparate materials successfully developed for mass production</td>
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<td>2009</td>
<td>ATM Integrated Cash Management System for strict cash management at financial institution branches released</td>
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<td>2010</td>
<td>COREFIDO brand printers and MFPs, the first in the industry with a free five-year warranty released</td>
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<td>2011</td>
<td>“ATM-Recycler G7,” a cash recycling ATM for world market capable of handling banknotes in multiple currencies, developed</td>
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<td>2012</td>
<td>CTstage SaaS, a SaaS-type call center service, released</td>
</tr>
<tr>
<td>2013</td>
<td>CTstage SaaS, an information kiosk terminal, and Next Generation Automated Gate System delivered for Haneda Airport’s new international terminal</td>
</tr>
<tr>
<td>2014</td>
<td>Five-color toner LED printer supporting paper sizes up to A3+ launched</td>
</tr>
<tr>
<td>2015</td>
<td>A4 color MFP with Open Platform technology developed with Toshiba Tec Corporation</td>
</tr>
<tr>
<td>2016</td>
<td>Printed circuit board business, OKI Circuit Technology Co., Ltd. established</td>
</tr>
<tr>
<td>2017</td>
<td>ATM-Recycler G7, cash recycling ATM, delivered to Alfa-Bank in Russia</td>
</tr>
<tr>
<td>2018</td>
<td>RG7 Currency Exchanger, the world’s first currency exchange machine capable of recycling deposits and withdrawals in multiple currencies, introduced</td>
</tr>
<tr>
<td>2019</td>
<td>A4 color MFP with Open Platform technology developed with Toshiba Tec Corporation</td>
</tr>
<tr>
<td>2020</td>
<td>Five-color toner LED printer supporting paper sizes up to A3+ launched</td>
</tr>
<tr>
<td>2021</td>
<td>ATM sales company OKI India established</td>
</tr>
<tr>
<td>2022</td>
<td>OKI Brasil established</td>
</tr>
</tbody>
</table>

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COMPANY PROFILE

Profile (As of March 31, 2015)

Company Name: Oki Electric Industry Co., Ltd.
Founded: 1881
Company Established: November 1, 1949
Common Stock: 44,000 million yen
Employees: 20,653 (Consolidated)
3,881 (Non-consolidated)

President,
Representative Director: Hideichi Kawasaki
Head Office: 1-7-12 Toranomon, Minato-ku,
Tokyo 105-8460, Japan
Tel +81-3-3501-3111
URL http://www.oki.com

Net Sales and Breakdown of Net Sales (Years ended March 31)

<table>
<thead>
<tr>
<th>Year</th>
<th>Net Sales (Consolidated) (Billions of yen)</th>
<th>Net Sales by Business Unit (Consolidated)</th>
<th>Net Sales by Market Segment (Consolidated)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2011</td>
<td>432.7</td>
<td>Solutions &amp; Services 7.5%</td>
<td>Others 3.4%</td>
</tr>
<tr>
<td>2012</td>
<td>423.5</td>
<td>Telecom Systems 15.5%</td>
<td>Others 2.6%</td>
</tr>
<tr>
<td>2013</td>
<td>455.8</td>
<td>European 10.5%</td>
<td></td>
</tr>
<tr>
<td>2014</td>
<td>483.1</td>
<td>Latin America 6.4%</td>
<td></td>
</tr>
<tr>
<td>2015</td>
<td>540.2</td>
<td>North America 4.1%</td>
<td></td>
</tr>
</tbody>
</table>

Management (As of June 24, 2015)

Directors

Representative Director
Hideichi Kawasaki
Representative Director
Naoki Sato
Director
Takao Hiramoto
Director
Toshinao Takeuchi
Director
Shinya Kamagami
Director
Toshiya Hatakeyama
Director
Minoru Morio

Executive Officers

President
Hideichi Kawasaki
Senior Executive Vice President
Naoki Sato
Executive Vice President
Takao Hiramoto
Senior Vice President
Toshinao Takeuchi
Senior Vice President
Shinya Kamagami
Senior Vice President
Toshiya Hatakeyama
Senior Vice President
Kenichi Tamura
Senior Vice President
Masayuki Hoshi
Executive Officer
Yoshiyuki Nakano
Executive Officer
Seiji Mouri
Executive Officer
Shinya Ando
Executive Officer
Toru Hatano
Executive Officer
Tetsuya Izaki
Executive Officer
Masaaki Hashimoto
Executive Officer
Hiroshi Endo
Executive Officer
Kiyoshi Yokota
Executive Officer
Katsuhiko Koseki
Executive Officer
Masashi Tsuboi
Executive Officer
Yuichiro Katagiri

Audit & Supervisory Board Members

Standing Audit & Supervisory Board Member
Hisao Suzuki
Standing Audit & Supervisory Board Member
Tsutomu Tai
Audit & Supervisory Board Member
Kuninori Hamaguchi
Audit & Supervisory Board Member
Kaoru Yoshida

*1 Outside Directors
*2 Outside Audit & Supervisory Board Members
OKI GROUP’S NETWORK

OKI FACILITIES IN JAPAN (As of July 1, 2015)

HEAD OFFICE 1-7-12 Toranomon, Minato-ku, Tokyo 105-8460, Japan  Tel: +81-3-3501-3111  URL: http://www.oki.com

MAJOR FACILITIES

OKI Business Center (Minato-ku, Tokyo)
OKI System Center (Warabi city)
Takasaki Facility (Takasaki city)
Honjo Plant (Honjo city)
Tomioka Plant (Tomioka city)
Public Systems Plant (Numazu city)
OKI Kansai Techno Research Center (Osaka city)

SALES OFFICES

HOKKAIDO/TOHOKU REGION
Hokkaido Regional Office (Sapporo city)
Tohoku Regional Office (Sendai city)
Aomori Branch Office (Aomori city)
Akita Branch Office (Akita city)

KANTO/KOSHINETSU REGION
Nagaoka Branch Office (Nagaoka city)
Nagano Branch Office (Nagano city)
Gunma Branch Office (Takasaki city)

CHUGOKU/SHIKOKU REGION
Chugoku Regional Office (Hiroshima city)
Okayama Branch Office (Okayama city)
Sanin Branch Office (Matsue city)
Shikoku Regional Office (Takamatsu city)
Matsuyama Branch Office (Matsuyama city)
Kochi Branch Office (Kochi city)
Tokushima Branch Office (Tokushima city)

KYUSHU REGION
Kyushu Regional Office (Fukuoka city)
Nagasaki Branch Office (Nagasaki city)
Kumamoto Branch Office (Kumamoto city)
Kagoshima Branch Office (Kagoshima city)
Oita Branch Office (Oita city)
Miyazaki Branch Office (Miyazaki city)
Okinawa Branch Office (Naha city)

MAJOR SUBSIDIARIES AND AFFILIATES (As of July 1, 2015)

JAPAN
OKI Customer Adtech
OKI Consulting Solutions
Japan Business Operations
OKI Software
OKI Wintech
OKI Comtec
Shizuoka OKI
OKI Seatec
Nagano OKI
OKI Printed Circuits
OKI Communication Systems
OKI Circuit Technology
OKI IDS
OKI Data
OKI Digital Imaging
M L Supply
OKI Data Manufacturing and Engineering Service
OKI Micro Engineering
OKI Techno Power Systems
OKI Metaltech
OKI Sensor Device
OKI Engineering
OKI Proserve
OKI Electric Cable

AMERICAS
OKI Data Americas
OKI Data de Mexico
OKI Brasil
OKI Data do Brasil

EUROPE
OKI Europe
OKI (UK)
OKI Systems (UK)
OKI Systems (Danmark)
OKI Systems (Holland)
OKI Systems (Ireland)
OKI Systems (Italia)
OKI Systems (Norway)
OKI Systems (Sweden)
OKI Systems (Finland)
OKI Systemes (France)
OKI Systems (Deutschland)
OKI Systems (Rus)
OKI Systems (Polska)
OKI Systems (Magyarország)
OKI Systems (Czech and Slovak)
OKI Sistem ve Yazici Çözümleri Ticaret

ASIA/OCEANIA
OKI Hong Kong
OKI Electric Industry (Shenzhen)
OKI Banking Systems (Shenzhen)
OKI Electric Technology (Kunshan)
OKI Software Technology
OKI Trading (Beijing)
OKI Data Dalian
OKI Sensor Device (Shanghai)
OKI Systems Korea
OKI Data (Singapore)
OKI Data Manufacturing (Thailand)
OKI Precision (Thailand)
OKI Systems (Thailand)
OKI Proserve (Thailand)
OKI India
OKI Data (Australia)

Oki Electric Industry Co., Ltd.