

## FINANCIAL HIGHLIGHTS

Oki Electric Industry Company, Limited and consolidated subsidiaries  
Years ended March 31, 2000 and 1999

	Millions of yen		Thousands of U.S. dollars
	2000	1999	2000
Net sales .....	<b>¥669,776</b>	¥673,170	<b>\$6,318,647</b>
Operating income (loss) .....	<b>13,804</b>	(38,297)	<b>130,227</b>
Net income (loss) .....	<b>1,146</b>	(47,421)	<b>10,814</b>
Total assets .....	<b>748,432</b>	799,894	<b>7,060,681</b>
Total shareholders' equity .....	<b>142,563</b>	141,279	<b>1,344,934</b>
Common stock .....	<b>67,862</b>	67,849	<b>640,210</b>
	Yen		U.S. dollars
Net income (loss) per share .....	<b>¥1.87</b>	¥(77.46)	<b>\$0.01</b>
Number of employees .....	<b>25,444</b>	23,425	

Notes: 1. U.S. dollar amounts in this annual report are translated from yen, for convenience only, at the rate of ¥106=US\$1, the approximate exchange rate prevailing on March 31, 2000.  
2. The dates accompanying all graphs in this annual report refer to years ended March 31.

### PRODUCT SEGMENTS

#### TELECOMMUNICATIONS SYSTEMS

##### Switching systems

Central office switching systems, Private branch exchanges (PBXs), Computer telephony integration (CTI) systems, Asynchronous transfer mode (ATM) switching systems, Local area networks (LANs), Voice and facsimile mail systems, Network management systems for private networks

##### Transmission systems

Multimedia-multiplex equipment, Optical-fiber communications systems, Radio equipment, Modems, Video/Audio encoder/decoder (CODEC), Teleconferencing systems, Network management systems for transmission networks

##### Telecommunications terminals

Cellular telephones, Digital cordless telephones, Key telephone systems, Facsimiles, Videophone systems, Integrated services digital network (ISDN) terminals

#### INFORMATION SYSTEMS

##### Computer and networking systems

Client server systems, Automated teller machines (ATMs) and other banking systems, Point-of-sale systems, Optical character reader (OCR) systems, Ticket-issuing systems, Workstations, Personal computers (PCs), Electronic commerce systems, Printers and other peripherals

##### Telemetry and telecontrol systems

Traffic control systems, Water resource control systems, Earthquake observation and early-warning systems, Intelligent building systems

##### Underwater acoustic systems

Underwater imaging systems

##### Intelligent transport systems (ITSs)

Vehicle information and communication systems (VICSs), Electronic toll collection (ETC)

#### ELECTRONIC DEVICES

Memories, Microprocessors, Micro-controllers, Telecommunications large-scale integrated circuits (LSIs), Voice-synthesis LSIs, Application-specific integrated circuits (ASICs), Gallium arsenide integrated circuits (GaAs ICs), Opto-electronic devices, Reed relays and switches, Solid-state disk cards, Electronic fuel injection units, Electronic automatic transmission controllers, Digital igniters for motorcycles

### FISCAL 2000

#### NET SALES BREAKDOWN

For the year ended March 31, 2000

