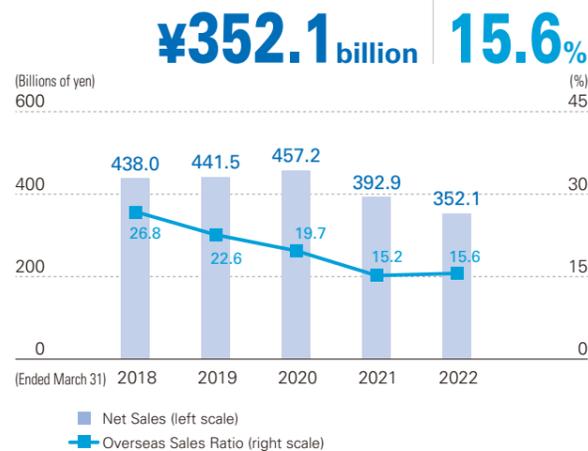


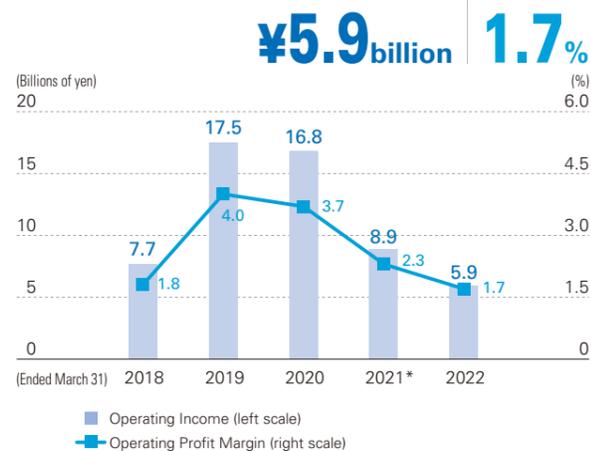
FINANCIAL AND NON-FINANCIAL HIGHLIGHTS

Financial Highlights

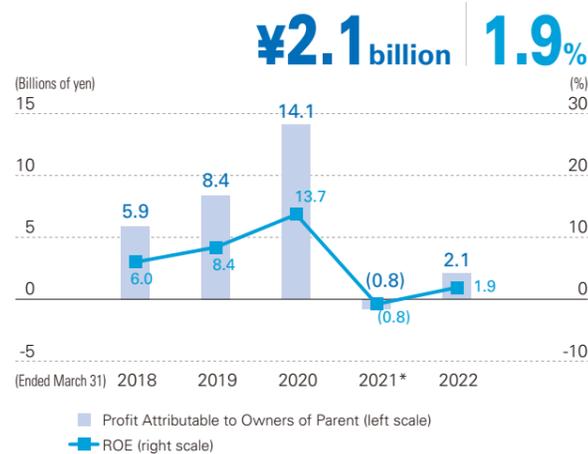
Net Sales and Overseas Sales Ratio



Operating Income and Operating Profit Margin



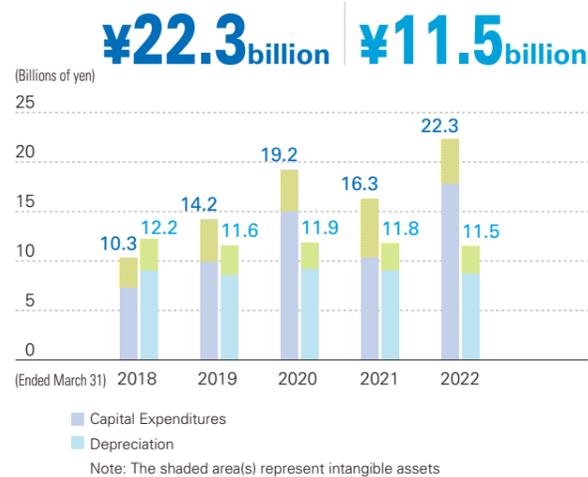
Profit Attributable to Owners of Parent and Return on Equity (ROE)



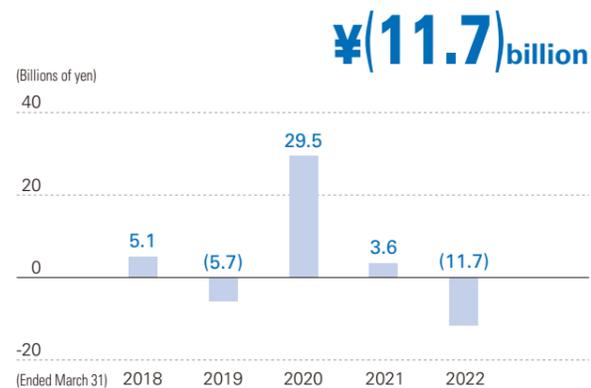
R&D Expenses



Capital Expenditures and Depreciation



Free Cash Flow



*From the year ended March 31, 2022, overseas subsidiaries that apply IFRS changed how their Software-as-a-Service (SaaS) arrangements are accounted for. As a result, the figure for the year ended March 31, 2021 has been retroactively adjusted to reflect this change.

Non-Financial Highlights

E Reduction of CO₂ from Sites (Compared to FY2020)



We revised our fiscal year 2030 targets in the OKI Environmental Vision 2030/2050 to comply with the science-based targets for reducing greenhouse gas emissions that are in line with the Paris Agreement (SBT).

E Environmentally Contributing Product Net Sales Ratio



We reestablished a definition for environmental contribution as we aim to create and expand environmentally contributing products, including products that address climate change, in order to strengthen our environmental initiatives through our core business.

▶P41-44 CONSIDERATION FOR THE ENVIRONMENT

S Employment Rate of Challenged People



We are taking initiatives such as providing support during hiring and employment and establishing training systems so that challenged employees can be successful in various workplace environments.

S Female Management Ratio



OKI is taking efforts to develop female employees through workshops and workplace training so that such employees can seek out growth themselves, grow with a workstyle that allows them to maximize their capabilities, and form their own careers.

▶P37-40 HUMAN RESOURCE MANAGEMENT

S AI Technician with Practical Skills



OKI is establishing a training system for AI technicians through education and practical training based on position and level in order to strengthen our capabilities in AI Edge, a technology of focus. As of March 2022, the number of "AI technicians with practical skills," which is the highest position, reached 300 ahead of the 2022 target fiscal year.

▶P25-26 TECHNOLOGY STRATEGY

S No. of People Who Participated Basic Innovation Training



In order to realize full participation innovation, OKI is developing human resources through innovation training for all positions as well as building an innovation management system. In fiscal year 2021, the number of people who participated the basic training reached 6,000 ahead of the 2022 target fiscal year. Its effects are evident in the number of applications for the "Yume Pro Challenge" business idea contest.

▶P19-20 INNOVATION MANAGEMENT SYSTEM