

Oki is actively promoting global environment and local environment conservation initiatives for all company operations to provide products which contribute to the advancement of the information society.  
(Environmental philosophy)

#### Corporate Profile

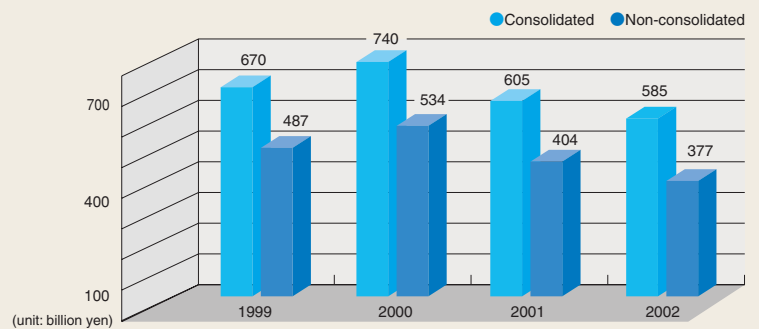
Oki Electric Industry was founded in 1881 by Kibataro Oki, with a strong wish to produce communications equipment in Japan. Marking the 122nd year of its foundation in 2003, the company is the longest-established manufacturer of communications equipment. Along with the progress of telecommunications in Japan, Oki is now involved in operations focused on three major business segments; telecommunications systems related to IP networks, information systems using computers, and electronic devices including system LSIs and optical components. Based on networks spread throughout the world, an "e-society" is being created, where national and cultural barriers are being removed, and every activity is carried out fairly and securely with no borders in time and space.

In line with our corporate vision "Oki, Network Solutions for a Global Society", the Oki group is providing a rich variety of business solutions that support "e-society" as a company that delivers peace of mind to our customers.

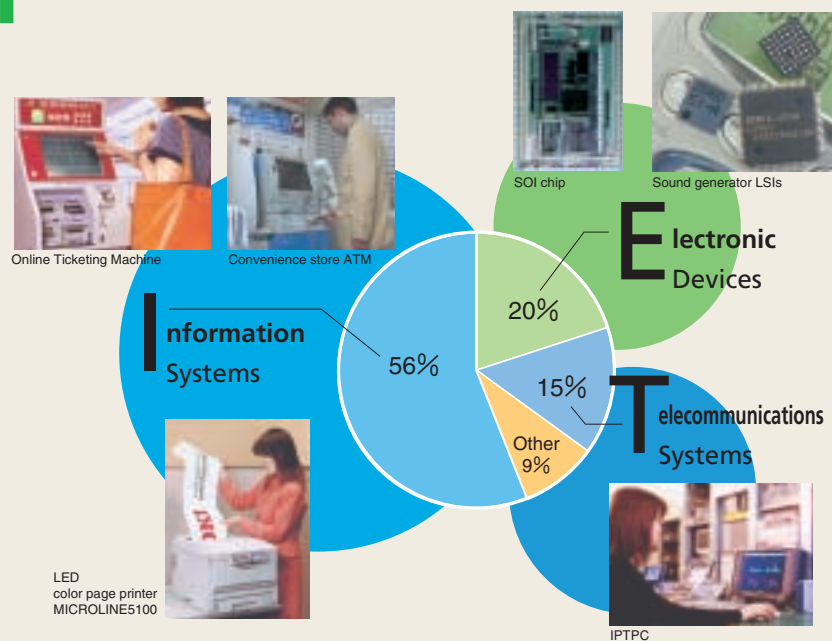
## Corporate Overview

|                            |  |
|----------------------------|--|
| <b>Company name</b>        | Oki Electric Industry Co., Ltd.  |
| <b>Foundation</b>          | January 1881   |
| <b>Establishment</b>       | November 1, 1949   |
| <b>Capital stock</b>       | JY67.8 billion (as of March 31, 2003)  |
| <b>Number of employees</b> | 6,067 (non-consolidated)<br>Japan: 16,869 (consolidated)<br>Overseas: 5,651 as of March 31, 2003 |
| <b>President</b>           | Katsumasa Shinozuka  |
| <b>Head office</b>         | 7-12 Toranomom 1-chome, Minato-ku, Tokyo   |
| <b>Main products</b>       | Telecommunications systems, information systems, and electronic devices                          |

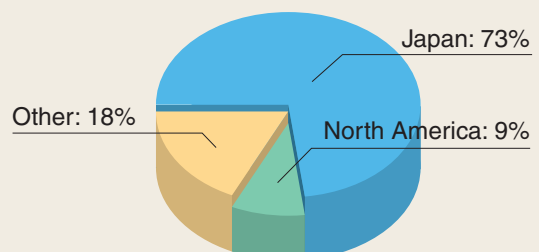
## Transition of Sales



## Transition of Sales by Business Segment (Consolidated)



## 2002 Sales by Market



## 2002 Topics

- **June 2002 - Establishment of a “Month of the Environment”** .....(P8)  
Starting from 2002, we established the month of June as the Month of the Environment, and held environment-related events at each site.
- **July 2002 - Reduction of CO<sub>2</sub> emissions through restructuring of distribution for semiconductor products** .....(P21)  
By establishing a distribution center for overseas, we shortened air transport routes to reduce CO<sub>2</sub> emissions.
- **September 2002 - Publication of “Green Procurement Standard”** .....(P11)  
To put priority on articles with a small environmental impact when purchasing parts and materials, we published “Green Procurement Standard”.
- **November 2002 - Completely lead-free soldering for all semiconductor pins** ... (P12)  
We completed the development of technology for lead-free soldering for semiconductor pins, and installed the facilities.
- **November 2001 - Switchover of materials for major products to steel sheets with chromium-free surface treatment** .....(P12)  
We replaced the chromium-coated steel sheets with steel sheets with chromium-free coating that does not contain hexavalent chromium.
- **December 2002 - Expansion of green procurement through system standardization** .....(P8)  
We unified the purchasing system for office consumables of the 55 group companies, and narrowed down the products for purchase to 1500 articles that comply with our Green Procurement Standard.
- **March 2003 - Achievement of zero emission at major production sites** ... (P17)  
We achieved zero emission at all nine major production sites of the Oki group.

## Scope of Data Presented in This Report

(The data in this report applies to the following locations and Oki group companies:)

### Oki Electric Summary of Operations

**Toranomon** Head office  
**Hachioji** Electronic device development  
**Shibaura & Makuhari** Electronic communication equipment development  
**Honjo** Telecommunication and data transmission equipment production  
**Takasaki** Information processing equipment development  
**Tomioka** Information terminal equipment production  
**Numazu** Transport systems, acoustic positioning systems development/production  
**Warabi** Software development

### Group Companies Summary of Operations

**Oki Data Corporation** Printer, fax machine, peripheral development/production  
**Oki Printed Circuits Co., Ltd.** Printed circuit board design/production  
**Nagano Oki Electric Co., Ltd.** Electronic device design/production/manufacturing service  
**Shizuoka Oki Electric Co., Ltd.** Measuring, control equipment development/production  
**Miyagi Oki Electric Co., Ltd.** Semiconductor IC/LSI production  
**Miyazaki Oki Electric Co., Ltd.** Semiconductor IC/LSI production  
**Tama Oki Electric Co., Ltd.** Semiconductor IC/LSI inspection  
**Oki Sensor Device Corporation** Electronic component development/production  
**Oki Micro Engineering Co., Ltd.** Motor, solenoid development/production  
**Oki Power Tech Co., Ltd.** Power supply unit development/production  
**Oki Erfolg Co., Ltd.** Component, die, cabinet production  
**Oki Engineering Co., Ltd.** Development design, measurement and analysis  
**Oki Logistics Co., Ltd.** Physical distribution  
**Oki Customer Adtech Co., Ltd.** Maintenance and service  
**Oki Communication Systems Co., Ltd.** Communication equipment, component design/production  
**Oki Supply Center Co., Ltd.** Component management  
**Oki (Thailand) Co., Ltd.** Semiconductor integrated circuit production  
**Oki (UK) Ltd.** Printer, fax machine production  
**Oki Data Manufacturing (Thailand) Co., Ltd.** Printer, fax machine production

\* This environmental report has been prepared based on the results of the programs/activities of Oki Electric Industry, as well as Oki group companies for the fiscal year 2002 (April 1, 2002 through March 31, 2003). The next updated report is scheduled for June 2004.

\* This report references “Environmental Report Guidelines 2000” issued by the Ministry of the Environment and “Environmental Reporting Guidelines 2001” issued by the Ministry of Economy, Trade and Industry.

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