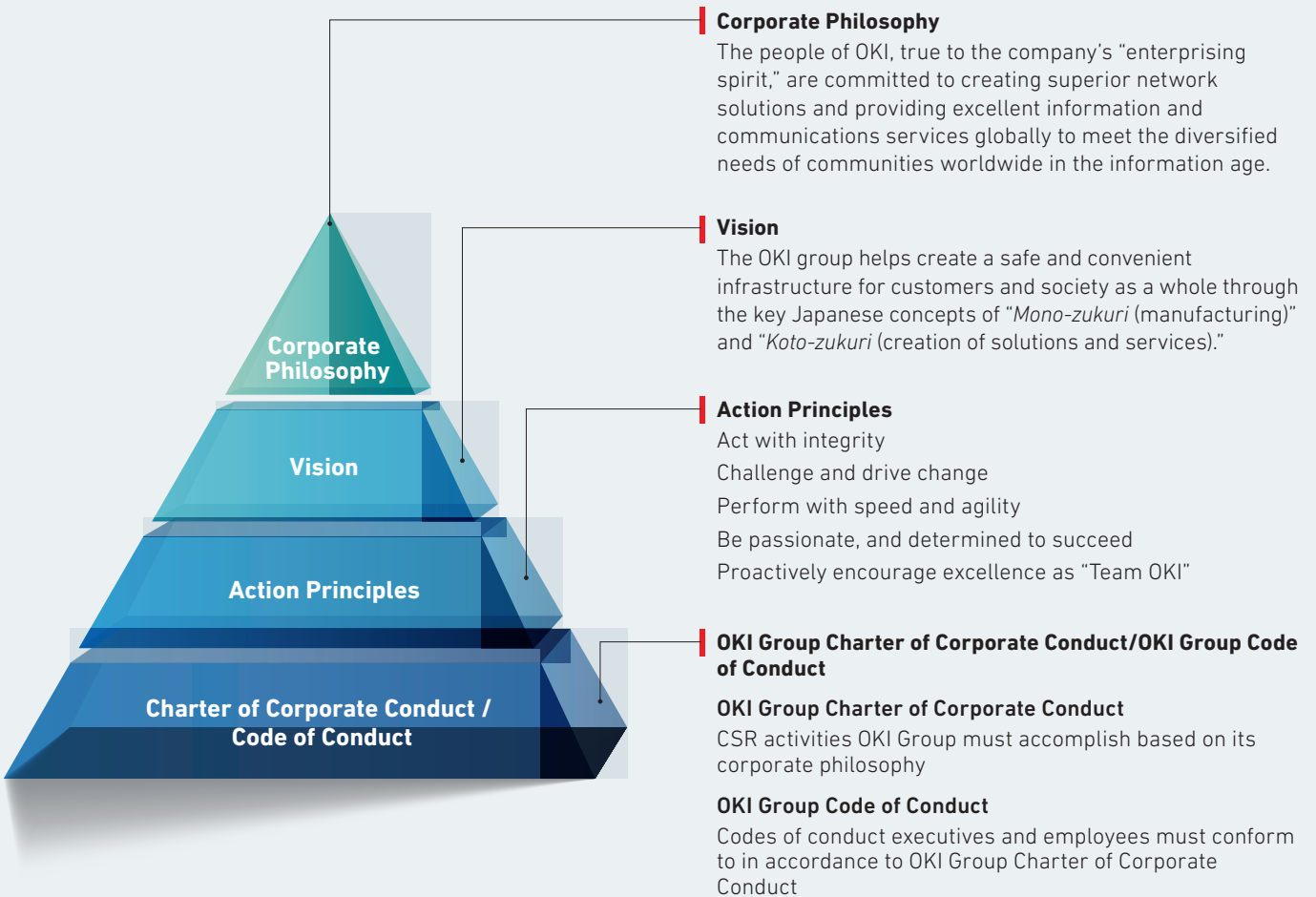**OKI** *Open up your dreams*

CORPORATE BROCHURE

Since 1881

Helping to solve social issues with "enterprising spirit"

OKI was established in 1881 as Japan's first telecommunication equipment manufacturer. Today, we are working to solve a host of social issues following our corporate philosophy. This philosophy embodies our founder's spirit to proactively tackle the challenges of new frontiers, which at the time of our founding was telephone manufacturing.

OKI Group Values

Corporate Philosophy
Vision
Action Principles
Charter of Corporate Conduct / Code of Conduct

Corporate Philosophy

The people of OKI, true to the company's "enterprising spirit," are committed to creating superior network solutions and providing excellent information and communications services globally to meet the diversified needs of communities worldwide in the information age.

Vision

The OKI group helps create a safe and convenient infrastructure for customers and society as a whole through the key Japanese concepts of "*Mono-zukuri* (manufacturing)" and "*Koto-zukuri* (creation of solutions and services)."

Action Principles

Act with integrity

Challenge and drive change

Perform with speed and agility

Be passionate, and determined to succeed

Proactively encourage excellence as "Team OKI"

OKI Group Charter of Corporate Conduct/OKI Group Code of Conduct

OKI Group Charter of Corporate Conduct

CSR activities OKI Group must accomplish based on its corporate philosophy

OKI Group Code of Conduct

Codes of conduct executives and employees must conform to in accordance to OKI Group Charter of Corporate Conduct

We will solve social issues with the key message of "Delivering OK! to your life." through mission-critical Mono-zukuri and Koto-zukuri.

Since our inception, OKI has always identified issues faced by our customers on their frontline and helped address them by providing products and services that support mission-critical social infrastructure over its 140 year history. We believe that delivering safety and peace of mind to customers and gaining the trust of stakeholders through these activities forms the foundation for enhancing corporate value.

As a company "Delivering OK! to your life." for many years, OKI's vision is to provide value that solves social issues in three specific fields of contribution; namely, safe and convenient social infrastructure, job satisfaction and productivity enhancement, and conservation of global environment, by 2031, our 150th anniversary.

To achieve this, we launched Medium-Term Business Plan 2025 in April 2023 seeking to realize sustainable growth and enhance corporate value by steering toward new areas of growth while strengthening our ability to adapt to changing environments. Along with practicing sustainability management following our material issues (materiality), we will utilize OKI's strengths in edge technologies and know-how to not only grow our existing business footprint, but also actively tap into new areas where growth is anticipated to create businesses of the future.

OKI stands committed to creating and providing new value underpinning a society where everyone can live safely, in order to solve social issues in the fields where the OKI Group contributes under the key message "Delivering OK! to your life."

We look forward to your continued support and guidance as we move forward.

Takahiro Mori
Representative Director and CEO

Public Solutions

Mission-critical solutions underpinning social infrastructure

The Public Solutions segment provides an extensive lineup of solutions including ETC, systems for collecting, analyzing and predicting information from transportation probes, aviation and air traffic control systems, firefighting and disaster prevention related systems such as firefighting command radios and municipal response radios, central government work systems, defense systems, networks spanning from terminal to backbone, and cockpit displays for civil aviation. We deliver safety, security and convenience through mission-critical solutions that greatly benefit society. Additionally, we provide platforms customized for the operations of our customers in social infrastructure utilizing our technologies and expertise in radios, sensing, data analysis and prediction.

We provide safety, security, and convenience through a combination of communication infrastructure and social infrastructure solutions, and thereby contribute to society

Enterprise Solutions

Solutions and services that help address labor shortages and improve operational efficiency

The Enterprise Solutions segment delivers secure and convenient solutions and services utilizing an integrated value chain. These include design, development and manufacturing of mechatronics, solutions including mechatronics and networks, along with recurring services for ATM operation and monitoring using full outsourcing from installation to construction and maintenance. With the trend toward cashless, paperless and other digitalization, OKI harnesses its strength in mechatronics technology to help address labor shortages and improve customers' operational efficiency with its product lineup empowering the automation or self-serve functions of stores and other facilities. Based on our experience with ATMs, we also offer services for recurring business models in other markets including public, medical care, transport, traffic, and distribution.

Nationwide service network for maintenance, monitoring and operations

Component Products

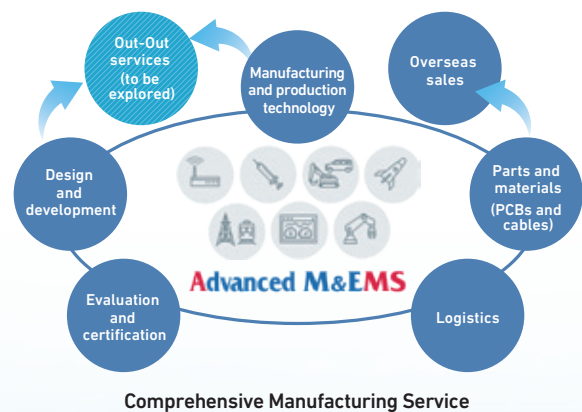## Components for sensing, AI, communications and output that contribute to society

The Component Products segment provides edge devices that contribute to solving social issues such as deteriorating infrastructure and labor shortages using the latest technologies such as AI, in addition to OKI's long-established sensing and communication technologies. Furthermore, the segment provides communication products utilizing voice, video and text that enhance customer business productivity by improving the way they work and communicate as well as printers that are tough and take up less space for operation. The segment is responsible for offering other business segments with the products that make OKI's solutions possible, while also providing a wide range of products to customers around the world through direct sales channels, indirect sales channels and the OEM business.

EMS

One-stop comprehensive manufacturing services from design to manufacturing and reliability testing

The EMS segment, comprised mainly of the electronics manufacturing services (EMS), components and engineering businesses, provides comprehensive manufacturing services spanning from design to manufacturing and reliability testing. Capitalizing on OKI's strengths in communication and mechatronics technologies, the segment focuses on manufacturing high quality products of variable types and quantities in the fields of industrial measurements as part of social infrastructure, as well as medical care and aerospace. The segment also addresses customer needs flexibly by providing design, parts and assembly including PCBs and cables, along with peripheral services including engineering. As a "manufacturing platformer" that supports the manufacturing aspects of customers' products, we help customers resolve their production challenges.

Comprehensive Manufacturing Service

Initiatives for Innovation and Research and Development

Learn more

OKI has established and developed an innovation management system (IMS) called "Yume Pro" ahead of the adoption of ISO 56002 and strives to create a systematic approach to innovation that involves all hands on deck.
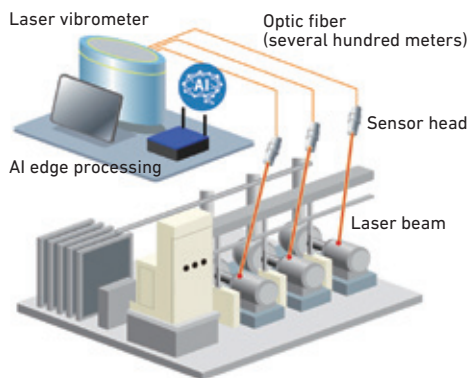
REMOWAY: DX platform technology for advanced remote operations

Demand is rapidly growing for automation and robotics as a way to solve the social issue of declining business competitiveness resulting from serious frontline worker shortages and dependence on specific skill sets. In response to these issues and demand, we developed REMOWAY, a platform which empowers remote frontline operations. REMOWAY makes this possible through human-robot collaboration by allowing for flexible autonomous control across different environments with different edge devices including people, robots and sensors. By providing an optimized environment tailored to frontline operations, REMOWAY helps reduce the workforce and streamlines operations as well as alleviates labor shortages and bolsters competitiveness.

Image of advanced remote operation solution

Unmanned operation

Remote coordination
Enhanced operation quality and expanded possibilities

Multipurpose sites

Operating center

Coordination between human and AI

Proper connectivity

Multi-device

Infrastructure monitoring and predictive maintenance using multi-point laser vibrometer

Laser vibrometer

Optic fiber (several hundred meters)

Sensor head

AI edge processing

Laser beam

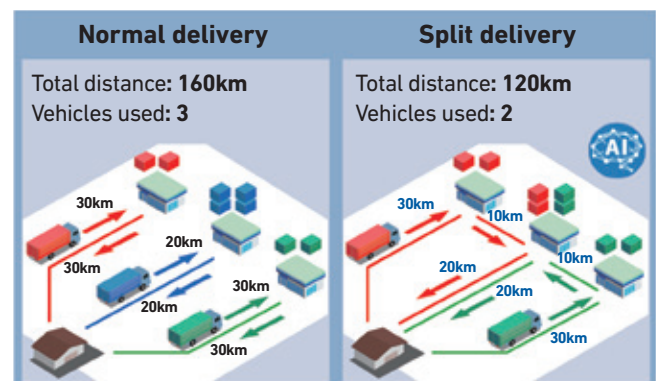### Multi-point laser vibrometer that delivers resilient, sustained social infrastructure

As the infrastructure equipment supporting society ages, rising maintenance costs are becoming an issue. We developed a multi-point laser vibrometer to resolve these issues. Using advanced optical fiber technologies, a single vibrometer can measure the vibrations of multiple facilities across a wide area with high precision and without the need to make contact. This contributes to resilient and sustained social infrastructure by offering an efficient maintenance solution at a lower cost.

Automating complex delivery planning with AI

We are developing AI technologies that improve productivity and optimize operations in the supply chain in order to resolve labor shortages caused by rising demand for logistics and energy issues.

In terms of delivery route optimization, we began providing LocoMoses™ as a service that automatically calculates complex delivery plans, incorporating split delivery methods to increase loading efficiency. These technologies make it possible for anyone to create highly efficient delivery plans with optimized vehicle use and distance traveled, alleviating driver shortages and lowering CO_2 emissions.

Delivery plan optimization

Normal delivery	Split delivery
Total distance: **160km** Vehicles used: **3**	Total distance: **120km** Vehicles used: **2**

30km, 20km, 30km, 20km, 30km

30km, 10km, 10km, 20km, 20km, 30km

Sustainability Initiatives

Learn more

As a company "Delivering OK! to your life.," the OKI Group is working under its corporate philosophy to advance environmental, social, and governance (ESG) initiatives in order to address social issues identified in the SDGs.

Environmental

Amid the growing impacts of climate change, the OKI Group recognizes that its mission is to pass down a better environment to future generations through solutions to social issues. Toward this end, we established OKI Environmental Vision 2030/2050 compliant with Science Based Targets (SBT: targets to reduce greenhouse gas emissions scientifically in line with the Paris Agreement goals), and we are now implementing environmental management with medium- to long-term consideration of environment-related risks and opportunities associated with our business operations.

Eco-friendly smart factory

The OKI Honjo Plant H1 building located in Honjo City, Saitama Prefecture was the first large-scale production facility in Japan to obtain Net Zero Energy Building (ZEB)* certification. In addition to reducing environmental impacts with high performance insulation of exterior walls and roof, installation of solar panels, and lighting and HVAC controls linked with operating conditions, the plant seeks to be in harmony with the community, including using local materials (Chichibu Cedar Tree). OKI has positioned the H1 building as a model smart factory for the "Manufacturing DX" solution concept promoting DX in the manufacturing industry. We will now expand these initiatives within the Group to respond to changes in customer needs and technological evolutions.

OKI Honjo Plant H1 building

* A building whose design seeks to achieve net zero primary energy usage used to power the building while also providing a comfortable indoor environment. Certification is broken down into the following four categories depending on the energy reduction rate.
ZEB: 100% or higher; Nearly ZEB: 75% or higher; ZEB Ready: 50% or higher; and ZEB Oriented: 40% or 30% or higher.

Social

In order for the OKI Group to continuously develop in response to changes in the social environment, it is essential for each and every diverse employee to maximize one's own capabilities to create innovation. The OKI Group positions human resources as one of the most important management resources and promotes the creation of a rewarding workplace environment through various initiatives including developing its human resources.

External Certification for Human Resources

1. Health management
   Outstanding Health and Productivity Management (OKI)

2. Childcare support
   Kurumin certification (OKI Software)
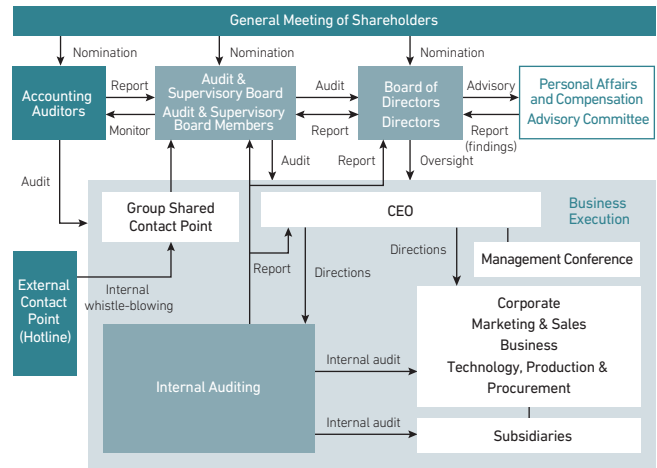   Platinum Kurumin certification (OKI, OKI Circuit Technology)

3. Promoting women's participation and advancement in the workplace
   Eruboshi certification (OKI)

Main initiatives/ organizations in which OKI participates	• United Nations Global Compact (UNGC) • Task Force on Climate-related Financial Disclosures (TCFD) • Japan Climate Initiative (JCI) • Challenge Zero

Governance

The OKI Group recognizes sustainable growth and increasing corporate value over mid- and long-term as its most important management priorities in earning the trust of its various stakeholders. To this end, we are working to enhance corporate governance based on our fundamental policies, including "enhancement of management fairness and transparency," "timely decision-making processes," and "full compliance and fortification of risk management."
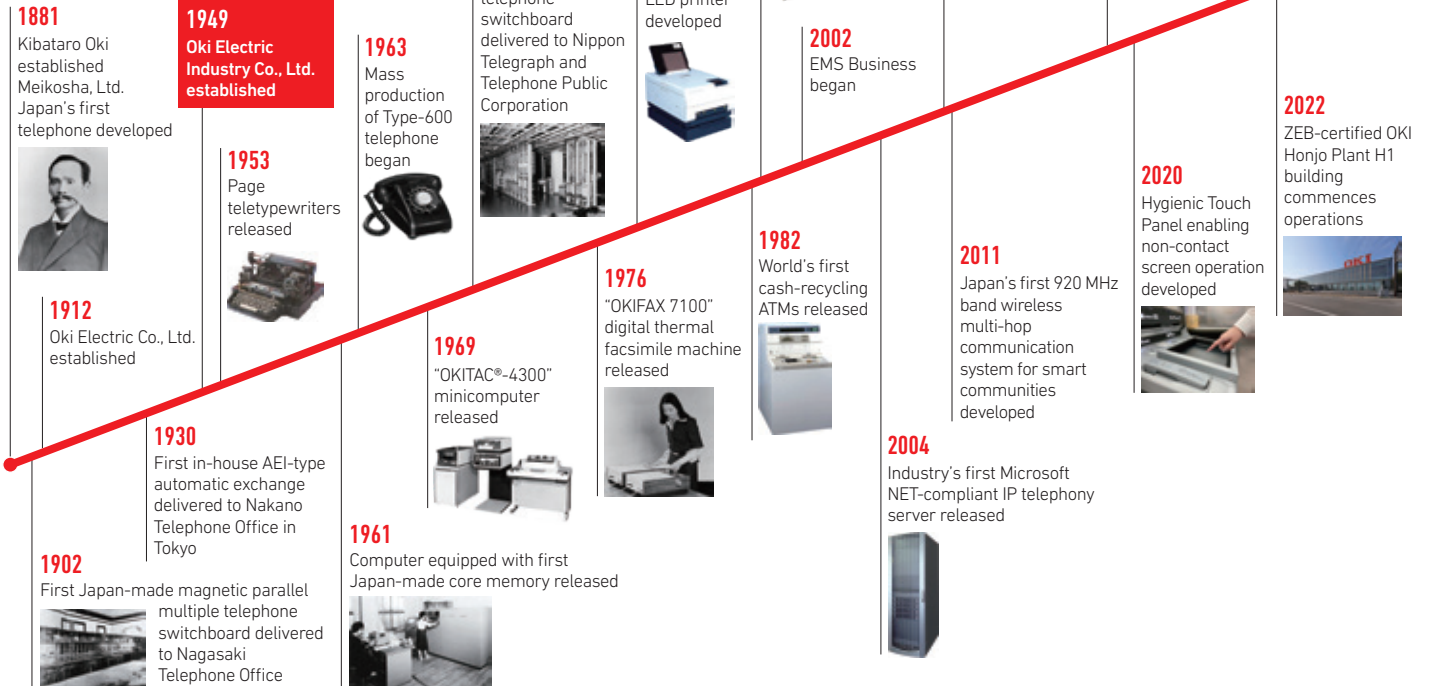
Corporate Governance Structure

OKI GROUP'S JOURNEY

Since its founding, OKI has been delivering a succession of advanced products and services underpinned by the Company's "enterprising spirit" to meet the needs of society. We will realize a comfortable and affluent tomorrow of everyone by creating values that contribute to the development of information society.

Learn more

1881
Kibataro Oki established Meikosha, Ltd. Japan's first telephone developed

1912
Oki Electric Co., Ltd. established

1902
First Japan-made magnetic parallel multiple telephone switchboard delivered to Nagasaki Telephone Office

1930
First in-house AEI-type automatic exchange delivered to Nakano Telephone Office in Tokyo

1949
Oki Electric Industry Co., Ltd. established

1953
Page teletypewriters released

1963
Mass production of Type-600 telephone began

1961
Computer equipped with first Japan-made core memory released

1969
"OKITAC®-4300" minicomputer released

1971
D10 electronic telephone switchboard delivered to Nippon Telegraph and Telephone Public Corporation

1976
"OKIFAX 7100" digital thermal facsimile machine released

1981
World's first LED printer developed

1982
World's first cash-recycling ATMs released

1996
Computer-Telephony Integration System "CTstage®" released

Japan's first VoIP system released

2002
EMS Business began

2004
Industry's first Microsoft NET-compliant IP telephony server released

2008
"COREFIDO" series of printers and Multifunction Printers (MFPs) released for the Japanese market with the industry's first free five-year warranty

2011
Japan's first 920 MHz band wireless multi-hop communication system for smart communities developed

2019
OKI Group Environmental Vision established

AI Edge Computer "AE2100" released

2020
Hygienic Touch Panel enabling non-contact screen operation developed

2022
ZEB-certified OKI Honjo Plant H1 building commences operations

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1881–
Development of telephone

1930–
Number of telephone users reached over one million

1950–
Coming and growth of the computer era

1990–
Lifestyle diversification and growth of broadband networks

2010–

2020–
Digital transformation and IoT

PR and Media Information

OKI Website
https://www.oki.com/

A portal site with information on OKI Group's corporate information, initiatives, products and services

Official OKI YouTube Channel
https://www.youtube.com/c/OKIchannel

Shares various information on the OKI Group through videos (only available in Japanese)

OKI's official Facebook page
https://www.facebook.com/oki.japan/

Our Facebook page features the latest information and happenings from the OKI Group (only available in Japanese)

OKI Report
https://www.oki.com/en/ir/data/ar/news.html

Integrated report on OKI Group's strategy and policies for all stakeholders including shareholders and investors

OKI Technical Review
https://www.oki.com/en/otr/

Technical journal containing easy-to-understand information on the results of OKI Group's technical development

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* Oki Electric Industry Co., Ltd. is referred to as OKI.
* All company and product names included in this corporate brochure are trademarks or registered trademarks of each of the companies they represent.

OKI
Open up your dreams

COMPANY PROFILE

PROFILE (As of April 1, 2024)

Company Name: Oki Electric Industry Co., Ltd.

Founded: 1881

Company Established: November 1, 1949

Common Stock: 44,000 million yen

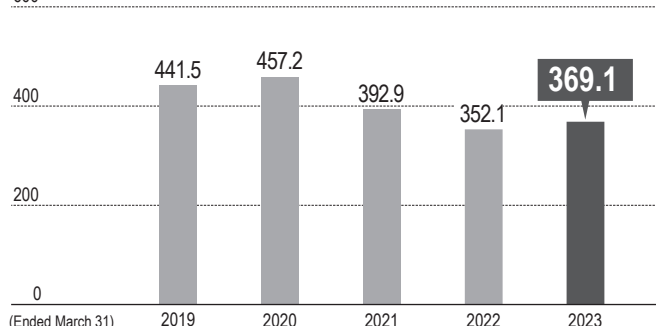**Employees*:** 14,487 (Consolidated)
4,710 (Non-consolidated)

Representative Director and CEO: Takahiro Mori

Head Office: 1-7-12 Toranomon, Minato-ku
Tokyo 105-8460, Japan
Tel +81-3-3501-3111
URL https://www.oki.com

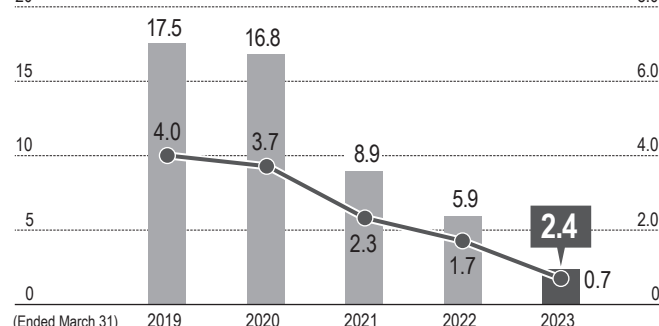*As of December 31, 2023

NET SALES/OPERATING INCOME/OPERATING PROFIT MARGIN

Net Sales (Consolidated)
(Billions of yen)

(Ended March 31)	2019	2020	2021	2022	2023
Net Sales	441.5	457.2	392.9	352.1	369.1

Operating Income/Operating Profit Margin (Consolidated)
(Billions of yen) ■ Operating Income ● Operating Profit Margin(%)

(Ended March 31)	2019	2020	2021	2022	2023
Operating Income	17.5	16.8	8.9	5.9	2.4
Operating Profit Margin	4.0	3.7	2.3	1.7	0.7

MANAGEMENT (April 1, 2024)

DIRECTORS

Senior Director	Shinya Kamagami
Representative Director	Takahiro Mori
Representative Director	Teiji Teramoto
Director	Masayuki Hoshi
Director	Shigeru Asaba[1]
Director	Tamotsu Saito[1]
Director	Izumi Kawashima[1]
Director	Makoto Kigawa[1]

AUDIT & SUPERVISORY BOARD MEMBERS

Standing Audit & Supervisory Board Member	Masashi Fuse
Standing Audit & Supervisory Board Member	Toshiyuki Yokota
Audit & Supervisory Board Member	Hideo Shiwa[2]
Audit & Supervisory Board Member	Ryuichi Makino[2]
Audit & Supervisory Board Member	Yoshihiro Tsuda[2]

EXECUTIVE OFFICERS

CEO (Chief Executive Officer)	Takahiro Mori
Senior Executive Vice President	Teiji Teramoto
Executive Vice President	Yuichiro Katagiri
Senior Executive Officer	Hiroshi Nishimura
Senior Executive Officer	Yoichi Kato
Executive Officer	Yuhiko Fujiwara
Executive Officer	Takashi Inoue
Executive Officer	Hajime Inoue
Executive Officer	Takashi Itou
Executive Officer	Shotaro Nakatsu
Executive Officer	Akira Ogasawara
Executive Officer	Nobuya Suzuki
Executive Officer	Masaya Motosugi
Executive Officer	Kurato Maeno
Executive Officer	Kei Kato
Executive Officer	Hiroe Nakanishi

[1] Outside Directors
[2] Outside Audit & Supervisory Board Members

OKI FACILITIES IN JAPAN (As of April 1, 2024)

MAJOR FACILITIES

OKI Toranomon Office (Minato-ku, Tokyo)
OKI Shibaura Office (Minato-ku, Tokyo)
OKI Warabi System Center (Warabi city)
Takasaki Facility (Takasaki city)
Honjo Plant (Honjo city)
Tomioka Plant (Tomioka city)
Numazu Plant (Numazu city)
Nishiyokote Plant (Takasaki city)
Komine Plant (Akiruno city)
OKI Kansai Techno Research Center (Osaka city)

SALES OFFICES

■ HOKKAIDO REGION

Hokkaido Area Operation *(Sapporo city)*

■ TOHOKU REGION

Tohoku Area Operation *(Sendai city)*
Aomori Branch Office *(Aomori city)*
Akita Branch Office *(Akita city)*

■ KANTO/KOSHINETSU/HOKURIKU REGION

Kitakanto, Hokushinetsu Area Operation *(Takasaki city)*
Gunma Branch Office *(Takasaki city)*
Nagano Branch Office *(Nagano city)*
Niigata Branch Office *(Nagaoka city)*
Hokuriku Branch Office *(Kanazawa city)*

■ CHUBU REGION

Chubu Area Operation *(Nagoya city)*
Shizuoka Branch Office *(Shizuoka city)*
Gifu Branch Office *(Gifu city)*

■ KANSAI REGION

Kansai Area Operation *(Osaka city)*
Kyoto Branch Office *(Kyoto city)*

■ CHUGOKU REGION

Chugoku Area Operation *(Hiroshima city)*
Okayama Branch Office *(Okayama city)*
Sanin Branch Office *(Matsue city)*
Yamaguchi Branch Office *(Hofu city)*

■ SHIKOKU REGION

Shikoku Area Operation *(Takamatsu city)*
Matsuyama Branch Office *(Matsuyama city)*
Kochi Branch Office *(Kochi city)*
Tokushima Branch Office *(Tokushima city)*

■ KYUSHU REGION

Kyushu Area Operation *(Fukuoka city)*
Nagasaki Branch Office *(Nagasaki city)*
Kumamoto Branch Office *(Kumamoto city)*
Kagoshima Branch Office *(Kagoshima city)*
Oita Branch Office *(Oita city)*
Miyazaki Branch Office *(Miyazaki city)*
Okinawa Branch Office *(Urasoe city)*

MAJOR AFFILIATES (As of April 1, 2024)

JAPAN

OKI IDS
Adachi Protechno
OKI ADTECH SUPPORT
OKI Alestech
OKI Engineering
OKI Crosstech
OKI Com-Echoes
OKI Comtec
OKI Consulting Solutions
OKI Circuit Technology
OKI JIP
OKI Sympho-Tech
OKI Software
OKI Software Expert Service
OKI Data Manufacturing and Engineering Service
OKI Electric Cable
OKI TOHO DENSHI
OKI TOMIOKA Manufacturing
OKI Trustech
Japan Business Operations
OKI Nextech
OKI High-Technologies
BANKING CHANNEL SOLUTIONS
OKI Proserve
OKI Micro Engineering
Mogami Wire & Cable
OKI WorkWel

AMERICAS

OKI Data Americas

EUROPE

OKI Europe

ASIA/OCEANIA

OKI Banking Systems (Shenzhen)
OKI Data Dalian
OKI Electric Industry (Shenzhen)
OKI Hong Kong
OKI Micro Engineering (DG)
OKI Micro Engineering (HK)
OKI Printed Circuits (Changzhou)
OKI Software Technology
OKI Trading (Kunshan)
OKI Trading (Beijing)
OKI Data (Australia)
OKI Data (Singapore)
OKI Data Manufacturing (Thailand)
OKI India
OKI Systems Korea
OKI Systems (Thailand)
OKI VIET NAM

Oki Electric Industry Co., Ltd.