

AT A GLANCE

The OKI Group aims to resolve social issues with the dual pillars of Mono-zukuri in the real world, and Koto-zukuri involving the creation of solutions and services that link devices to the cloud in real-time. Toward the realization of this vision, we aim to combine the technologies of the “Solution Systems business,” which excels at system integration, and the “Components & Platforms business,” which is strong in Mono-zukuri, and are promoting a growth strategy for Team OKI in which we engage in cooperation and co-creation efforts with our customers and partners.

Solution Systems

Business Description

We provide a variety of solutions, products, and services to support social infrastructure utilizing our technologies and know-how, including OKI’s original device lineup, sensing technologies featuring acoustic and optical sensors, network technologies such as 5G, and AI data processing and operations. In particular, we are engaging in focus areas such as transportation, construction/infrastructure, disaster prevention, finance and retail, manufacturing, and maritime.

Business Fields

Public Solutions

- Roads (ETC/VICS), air traffic control, disaster prevention, firefighting
- Central government work systems, government statistics systems
- Defense systems (underwater acoustics/information)
- Infrastructure monitoring

Enterprise Solutions

- Carrier networks, video distribution, 5G/local 5G
- Bank branch systems for financial institutions, centered-administration systems
- Railway ticketing systems, airport check-in systems
- Manufacturing systems (ERP/IoT)

DX Platforms

- AI Edge computers, sensors, IoT networks
- PBX, business phones, contact centers
- Cloud services

Construction and Maintenance Services



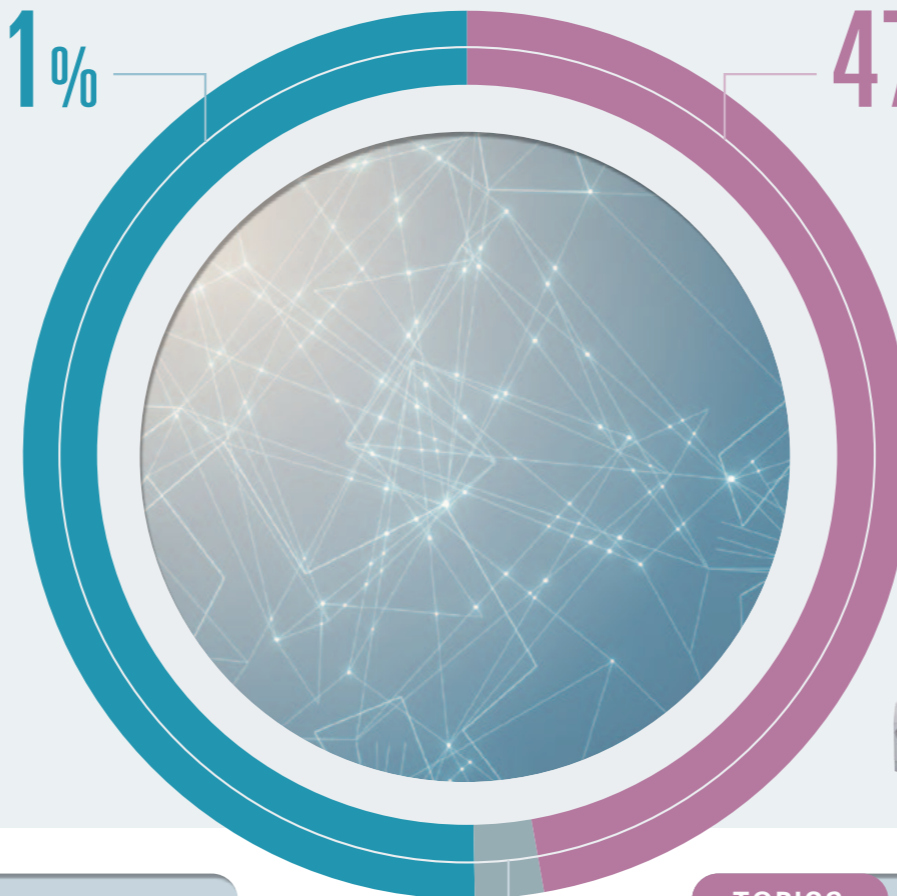
Multipurpose ETC utilization services enabling payment using ETC



A self-service, networked deposit and withdrawal machine “SmartCashStation”

Sales Composition

50.1%



Components & Platforms

Sales Composition

47.3%

Business Description

We contribute to resolving social issues by developing and providing a variety of components using technologies we have cultivated over the course of our long history and using our Mono-zukuri strength as a platform to provide services. Among such issues, we focus on unmanned operations, automation, and increased efficiency which will lead to the resolution of labor shortage problems and realize work-style reforms, as well as non-contact and non-face-to-face solutions required for our society’s new normal that considers the spread of infectious diseases.



Comprehensive Mono-zukuri services



Coin and bank note retail auto cashier “CR-22”



Narrow-format color LED printer “PLAVI Pro330S”

Business Fields

Components

- ATMs, cash handling equipment, bank branch terminals, ticket reservations and issuing terminals, check-in terminals, foreign currency exchange machines, ATM monitoring/operation services
- Color/monochrome LED printers, color/monochrome LED multifunction printers, wide format inkjet printers, dot-impact printers

Mono-zukuri Platforms

- Consigned designing and manufacturing services
- Printed circuit boards

TOPICS

OKI Selected as “DX-Certified Operator” by Ministry of Economy, Trade and Industry

In July 2021, OKI was certified as a “DX-certified operator” based on the DX Certification system established by the Ministry of Economy, Trade and Industry. The entire group is working together to promote digital transformation, such as the construction of a smart factory in the Honjo area beginning in May 2021 that will realize OKI’s “Manufacturing DX” solution concept. Such management policies, DX promotion initiatives, and appropriate disclosure of information regarding them were highly evaluated and led to OKI’s certification.



In the Solution Systems business, we have raised “expansion of sales in the DX domain” as a growth strategy in our Medium-Term Business Plan and are working to resolve social issues. We will continue to achieve growth by enhancing our provision of DX solutions that deliver OK to your life.

TOPICS

Now Offering “Online Factory Observation” Services to Enhance Comprehensive Mono-zukuri Services

In February 2021, OKI began online factory observation services for customers in the Mono-zukuri Platform business field. Using a high-resolution camera mounted on a moving cart, our design and manufacturing engineers provide live explanations on the factory floor where our customers’ products are manufactured and respond to questions and consultations. Tests and examinations, process audits, inspections, and technical reviews, which have traditionally been done in the customers’ presence, can now be done remotely, not only reducing the risk of infection but also contributing to improved work productivity and work-style reforms by eliminating travel times. Further, OKI is promoting the development of Mono-zukuri systems that can continue to respond to social issues and changing needs, such as by holding online factory tours for new customers and local schools.



Online factory observation