# AT A GLANCE

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## ICT

Business providing solutions that use IoT and solutions that enable business processes to be optimized and streamlined

- Traffic infrastructure-related systems (flight control systems, ITS-related systems)
- Disaster-related systems (firefighting-related systems, disaster prevention administrative radio systems for municipalities)
- Self-defense-related systems
- Communications equipment for telecom carriers
- Bank branch systems and centered-administration systems for financial institutions
- Ticket reservations and issuing systems
- UC* systems (IP-PBX/business telephones, contact centers, etc.)
- 920MHz band wireless multi-hop communication systems

*UC: Unified Communication

## Mechatronics Systems

Business offering products built on core mechatronics technology including ATMs and cash handling equipment

- ATMs
- Cash handling equipment
- Bank branch terminals
- Ticket reservations and issuing terminals
- Check-in terminals
- Currency exchange machines
- ATM monitoring and operations services

## Printers

Business offering printers leveraged by OKI's unique LED technology

- Color LED and monochrome LED printers
- Color LED and monochrome LED multi-function printers (MFPs)
- Dot-impact printers
- Wide format inkjet printers

## EMS

Business offering consigned design & manufacturing services based on our extensive record in social infrastructure equipment

- Consigned design & manufacturing services for communications equipment
- Consigned design & manufacturing services for industrial instruments
- Consigned design & manufacturing services for measuring instruments
- Consigned design & manufacturing services for medical equipment
- Consigned design & manufacturing services for broadcasting, electricity, and traffic-related

## Others

Independent business via subsidiaries

- Electronic components
- Power devices
- Precision compact motors
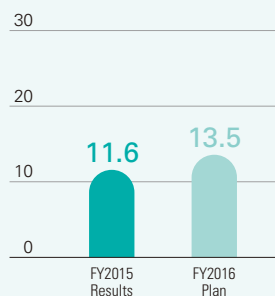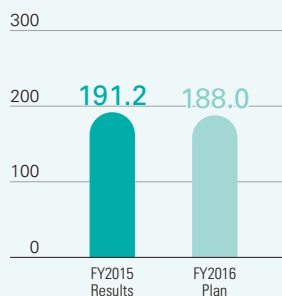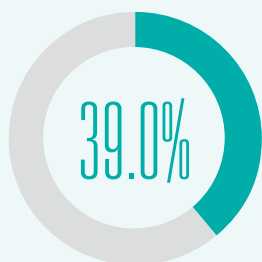- Reliability testing and environmental conservation-related services
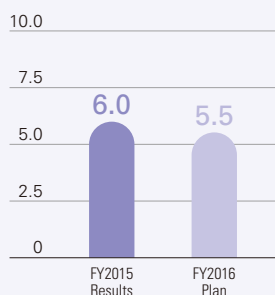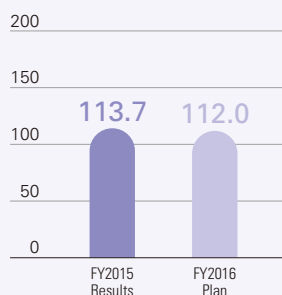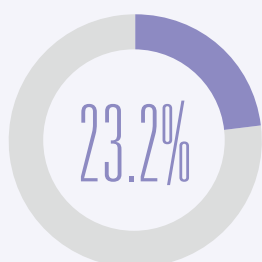
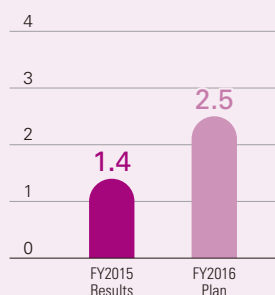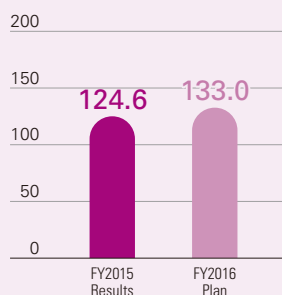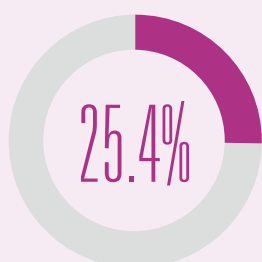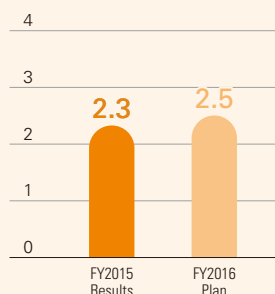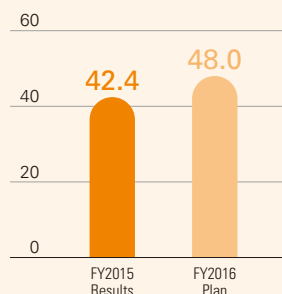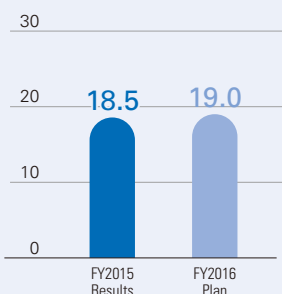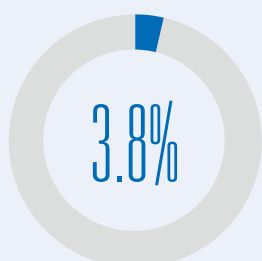| SALES COMPOSITION | NET SALES (Billions of yen) | OPERATING INCOME (Billions of yen) | MAJOR CONSOLIDATED SUBSIDIARIES |
|---|---|---|---|
| **39.0%** | FY2015 Results: **191.2** / FY2016 Plan: **188.0** | FY2015 Results: **11.6** / FY2016 Plan: **13.5** | • OKI Customer Adtech<br>• OKI Software<br>• OKI Wintech<br>• Shizuoka OKI |
| **23.2%** | FY2015 Results: **113.7** / FY2016 Plan: **112.0** | FY2015 Results: **6.0** / FY2016 Plan: **5.5** | • Japan Business Operations<br>• OKI Electric Industry (Shenzhen)<br>• OKI Banking Systems (Shenzhen)<br>• OKI Brasil |
| **25.4%** | FY2015 Results: **124.6** / FY2016 Plan: **133.0** | FY2015 Results: **1.4** / FY2016 Plan: **2.5** | • OKI Data<br>• OKI Data Infotech<br>• OKI Digital Imaging<br>• OKI Data Americas<br>• OKI Europe<br>• OKI Data Manufacturing (Thailand) |
| **8.6%** | FY2015 Results: **42.4** / FY2016 Plan: **48.0** | FY2015 Results: **2.3** / FY2016 Plan: **2.5** | • Nagano OKI<br>• OKI Printed Circuits<br>• OKI Communication Systems<br>• OKI Circuit Technology<br>• OKI IDS |
| **3.8%** | FY2015 Results: **18.5** / FY2016 Plan: **19.0** | FY2015 Results: **4.2** / FY2016 Plan: **3.5** | • OKI Micro Engineering<br>• OKI Techno Power Systems<br>• OKI Sensor Device<br>• OKI Engineering |
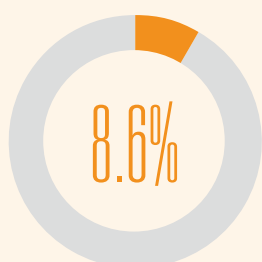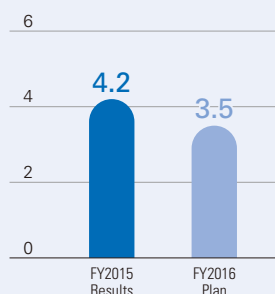
*Figures for fiscal year 2015 have been restated to reflect the segment reorganization.